

Denton ISD Instructional Supplies and Equipment Award 2010

Vendor	K-5	6-12	District Wide	Books	Equip and misc Furn	Fine Arts	Maps and Globes	Supplies	Teaching Aids	EPCNT	Buy Board	Sole Source	HUB	Award
AJ Bros Inc			x		x	x		x	x	Y				15% Discount
Abrams Learning Trends	x			x				x	x	x		x		Sole Source for Abrams Learning Trends Materials
AccuCut			x							Y	x			Dies and Cuts ; 30% Discount
Aerowave Technology			x		x					Y	x		x	Radio Equip walkie-talkies ; 15% Discount
Amsco School Publications			x	x						Y		x		Sole Source for all Titles in Subject Catalog
Art in History			x						x	Y		x		Sole Source for all Art in History Products
Aves Audio Visual Systems			x		x			x		Y	x			10-75% Discount
BBK Promotional Gifts			x							x			x	Screen Printing and Embroidery
Barnes & Noble			x	x						x				20-25 % Discount
Batteries Plus			x		x					x				20% Discount
Benchmark			x	x					x	x		x		Sole Source for Benchmark Products
Big Books By George	x			x					x	x		x		Sole Source of Big Books By George Materials
Bio Corp		x						x	x	x				5% Discount
Brightpoint Literacy			x						x			x		Sole Source for all Nelson Education catalog products
Capstone Publishers			x	x				x	x	x	x	x		25% Discount ; Sole Source for PebbleGo Database and Capstone Interactive Library Subscription
Carolina Biological			x		x			x	x		x	x		5% Discount ;
Classroom Products Warehouse			x					x	x	x	x			15% Discount
Contrax Furnishings			x		x					x	x			5-58 % Discount ;
CPO Science		x						x	x	x		x		Sole Source for Various Items
Delaney Educational	x	x		x						x	x			0-30% Discount
Delta Education	x	x						x	x	x		x		0-15 % Discount ; Sole Source for Various Items
Demco			x		x			x		x	x			10-15 % Discount ;
Dick Blick			x			x		x		x	x			20% Discount
Discount Trophies			x					x		x				10-40 % Discount
Down Patt		x				x				x	x			Dance Wear
Dyna Study			x						x	x	x	x	x	Sole Source for all Dyna Study brand products
EAI	x	x						x	x		x	x		15% Discount ; Sole Source for Various Items

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ECI Video			x		x					x				0% Discount
Educational Technology			x						x	x		x		0-30 % Discount ; Sole Source for curriculum software
Educator's Outlet	x							x	x	x	x			15% Discount
ETA/Cuisenaire			x					x	x	x	x	x		6-20 % Discount ; Sole Source for Various Products
Evan Moor	x	x						x	x	x		x		5% Discount ;
Fisher Science		x			x			x	x		x			22% Discount
Flinn Scientific	x	x			x			x	x	x	x	x		10% Discount
Follet Library Resources			x					x	x	x		x		0-45 % Discount
Frey Science	x	x			x			x	x		x	x		25% Discount ; Sole Source for Various Items
Frog Publications	x							x	x			x		0% ; Sole Source for various Items
Forest Scientific Corp		x			x				x	x			x	5% Discount
Fun Express			x		x					x				No Discount
Heinemann Raintree Classroom			x	x					x	x	x	x		Sole Source for Various Items
Heinemann Raintree			x	x					x	x	x			30% Discount
Highsmith			x		x			x		x	x			13% Discount
Houghton Mifflin Harcourt			x	x					x	x	x	x		Sole Source for Various Items
HMH Supplemental Publishers			x						x	x	x	x		Other names: Rigby, Great Source, Saxon, Steck Vaughan
Innovative Learning			x						x	x	x			
Jarrett Publishing Company			x						x	x	x	x		Sole Source for various TAKS study materials
Kaeden Books	x	x		x					x	x		x		Sole Source for Kaeden Books
Kamico Instructional			x	x					x	x	x	x	x	SoleSource Kamico Instructional Media
Lakeshore Learning	x				x			x	x	x	x	x		5% Discount
Lerner Publishing	x			x					x	x	x	x		0-25 % Discount ; Sole Source for Various Items
LitConn Inc	x								x	x	x	x		Sole Source for English Now! And Getting Ready Curriculum
Glencoe/McGraw Hill			x		x	x	x	x		x		x		25% Discount
Lone Star Learning	x								x	x		x	x	Sole Source for TEKS target practice and TAAS
Math Warm-Ups	x	x							x	x		x		Sole Source for Various Items

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Vendor	K-5	6-12	District Wide	Books	Equip and misc Furn	Fine Arts	Maps and Globes	Supplies	Teaching Aids	EPCNT	Buy Board	Sole Source	HUB	Award
McGraw Hill	x								x	x		x		
Midwest Bioservice			x					x	x	x				10% Discount
Music is Elementary		x				x				x				5% Discount
Nasco			x		x	x		x	x	x				10-20 % Discount
Nebraske Scientific	x				x				x	x	x			10% Discount
Nystrom-Herff Jones			x						x					0-10 % Discount
One Mind at a Time			x		x			x	x	x	x			35% Discount - Excludes Paper,Furniture and Ink/Toner
Oriental Trading	x		x					x	x	x	x	x		5% Discount ; Sole Source for Various Items
Pasco		x						x			x	x		3% Discount plus free shipping
Paxton Patterson			x		x				x	x	x			3% Discount
Pearson Education			x					x	x	x		x		Sole Source for Various Items
Pender's Music		x				x					x			7% Discount
People's Education			x						x			x		Sole Source for Various Items
Precision Business Machines			x		x				x	x		x	x	
Premier Agendas	x	x						x				x		student agendas
Percussion Source			x			x				x		x		
Pyramid School Products			x		x			x	x	x				10% Discount
QEP Professional Books			x	x					x	x	x			15% Discount
Quality Audio Visual	x	x			x					x	x			15-45 % Discount
Rand McNally			x					x	x		x	x		5% Discount
Really Good Stuff	x							x	x	x				3-15 % Discount
Red Brick Learning	x			x					x	x	x	x		Sole Source Red Brick Learning Materials
Renaissance			x					x	x	x	x	x		Sole Source of Various Items
Resources for Reading	x								x	x		x		Sole Source for Instructional Materials, Toys and Games
Reynolds Mfg.	x				x					x	x			10% Discount
S&S Worldwide	x	x			x			x			x			16% Discount
School Savers			x		x			x						
School Specialty Career & Technical			x	x	x			x	x	x				10% Discount
School Specialty			x		x			x	x	x	x			0-4 % Discount

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Vendor	K-5	6-12	District Wide	Books	Equip and misc Furn	Fine Arts	Maps and Globes	Supplies	Teaching Aids	EPCNT	Buy Board	Sole Source	HUB	Award
Science Kit & Boreal Labs			x		x			x	x	x	x	x		15% Discount - Excludes Cameras and Telescopes
Social Studies School Service			x	x					x	x	x	x		
Super Duper Publications	x			x						x	x	x		Sole Source for Various Products
Supporting Science									x	x		x		Sole Source for Science Cut Ups
Sure Score		x							x	x		x		10% Discount ; Sole Source for all products college readiness
Teacher Created Materials			x	x					x	x		x		Sole Source for Various Products
Teach-Mart	x							x	x	x	x			5% Discount
Texas Pottery Supply & Clay CO	x	x			x	x				x				0-30 % Discount
TFH	x				x			x	x	x	x	x		11% Discount
The Booksource			x	x					x	x	x	x		25% Discount
The Charles A Dana Center			x	x					x	x		x		Sole Source for Various Products
The Markerboard People			x					x	x	x		x		
Vanderburg Drafting Supply		x			x			x	x	x				30% Discount
Ward's Natural Science		x						x	x	x	x			10% Discount
Weekly Reader			x						x	x		x		
Wenger Corporation	x	x			x	x					x	x		

Proposer:	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Item	AJ Bros Inc	Abrams Learning Trends	AccuCut	Aerowave Tech	Amsco School Publications	Art in History	Aves Audio Visual Systems	BBK Promotional Gifts	Barnes & Noble	Batteries Plus	Benchmark	Big Books By George	Bio Corporation	Brightpoint Literacy
Discount being Proposed:	15%	0%	30%	15%	0%	0%	10-75%	0%	20-25%	20%	0%	0%	5%	0%
Exceptions:			Xyron and USI products and Work Center Carts.				Minimum \$50.00		<\$4,000=20% >\$5,000 = 25%	Automotive and Special Orders			\$500 Min Order; No Pail Packing; UPS Ground Shipping	
			Clearance and Supply Store Items										Must Quote #09-55	
			Must reference code EQJO3 for Discount											
Shipping/handling/freight charges included above?	Yes; >\$500	No	Free	No	No	No	Yes	N/A	Yes	Yes	No	No	Yes	No
Is Inside Delivery included in above?	Yes	Yes	N/A	Yes	No	Yes	Yes	N/A	Yes	Yes	No	No	Yes	No
Does your discount include drop-ship factory direct items?	Yes	N/A	No	No	N/A	No	Yes	N/A	Yes	Yes	No	No	No	Yes
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No;Sole Source	Yes	Yes	Yes
Areas for which to be considered.														
Art	X					X			X					
Band/Orchestra														
Early Childhood	X	X	X						X			X		
Furnishings	X													
Language Arts	X				X	X			X		X	X		X
Math	X	X	X		X				X		X			X
Music	X		X											
Science	X	X	X		X	X			X		X	X	X	X
Social Studies	X		X		X	X			X		X	X		
Other			X	X	X	X	X	X	X	X		X		
Cooperative Participation														
BuyBoard			X	X			X					X		
EPCNT														X
Tarrant County													X	
TBPC														
TCPN							X						X	
TIPS			X			X	X							
TXMAS														
U S Communities			X											
Other			X											X
Is your company the sole source for any product?	No	Yes	No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	Yes

Proposer:	15	16	17	18	19	20	21	22	23	24	25	26	27	28
Item	Capstone	Carolina Biological	Classroom Products Warehouse	Contrax Furnishings	CPO Science	Delaney Educational	Delta Education	Demco	Dick Blick	Discount Trophies	Down Patt	Dyna Study	EAI Education	ECI Video
Discount being Proposed:	25%	5%	15%	5-58%	0%	0-30%	0-15%	10-15%	20%	10-40%	0%	0%	15%	0%
Exceptions:	>25 Books = Free Shipping	\$500 Min Order	TI and Casio Calculators/Products	Cafeteria Tables	Must Use Reference Code 2010CPO		call for quotes	\$50 Min Order for Free Shipping	Quantity Pricing				Calc, Peripherals, Software, Overhead Projectors, Navigator Systems	
	<25 Books = 10% Shipping	Must use Reference Code P/105324					Excludes all Delta Exclusive Items	Excludes Security, Subscription Products, Licensed Products	Drop Ship Items					Contact for Quote
								Customer Pays all Drop Ship Fees						
Shipping/handling/freight charges included above?	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	No	\$5-8%	>\$100.00	Yes
Is Inside Delivery included in above?	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	\$5-8%	Yes	Yes
Does your discount include drop-ship factory direct items?	N/A	Yes	Yes	Yes	No	Yes	Yes	Yes	No	No	No	\$5-8%	Yes	Yes
All Submissions Included	Yes	No; Sole Source	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.														
Art						X		X	X	X				
Band/Orchestra				X						X				
Early Childhood	X			X		X								
Furnishings				X				X						
Language Arts	X					X				X		X	X	
Math	X		X			X	X			X		X	X	
Music				X						X				
Science	X	X	X	X	X	X	X			X		X	X	
Social Studies	X					X				X		X		
Other	X		X			X		X		X	X	X		X
Cooperative Participation														
BuyBoard	X	X	X			X		X	X		Pending	X	X	
EPCNT			X			X		X				X		
Tarrant County														
TBPC						X								
TCPN	X			X	X	X	X	X						
TIPS		X		X				X				X		
TXMAS														
U S Communities														
Other	X											X		X
Is your company the sole source for any product?	Yes	Yes	No	No	Yes	No	Yes	No	No	No	No	Yes	Yes	No

Instructional Equipment and Supplies Proposal 2010
Tabulation CSP 100302

Proposer:	29	30	31	32	33	34	35	36	37	38	39	40	41
Item	Educational Tech Learning	Educator's Outlet	ETA / Cuisenaire	Evan-Moor	Fisher Science	Flinn	Follett	Frey	Frog Publications	Forest Scientific	Fun Express	Heinemann Raintree Classroom	Heinemann Raintree
Discount being Proposed:	0-30%	15%	6-20%	5%	22%	10%	0-45%	25%	0%	5%	0%	0%	30%
Exceptions:		Calculators	Excludes Item Numbers with P in the 3rd position (xxP-xxxxx)	Must Reference CSP 100302 when ordering	Catalog items w/ "ND"	Live Material	Shipping Costs Varies	Promo's; Haz Mat; Items with Prefix L or H or T	Shipping is \$7 min or 10%	Inside delivery included in freight charges			25+ books free shipping
		Express	>\$100 Free Shipping		>\$200 free shipping except on Live, Hazardous, MF Items.	Furniture		Reference Code C-025271351-F when ordering					<24 shipping is 10%
		Reference Bid Number CC/B11056	Reference DISD#100302 when ordering			Technology							
Shipping/handling/freight charges included above?	Yes	Yes	Yes	No	>\$200.00	No	No	Yes	No	No	No	No	Yes
Is Inside Delivery included in above?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Does your discount include drop- ship factory direct items?	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	N/A	Yes	N/A	N/A
All Submissions Included	Yes	Yes	Yes	No; Sole Source	Yes	No; Sole Source	No; Sole Source	Yes	Yes	No; HUB certification	Yes	Yes	Yes
Areas for which to be considered.													
Art	X						X			X			
Band/Orchestra													
Early Childhood	X	X	X	X			X		X			X	X
Furnishings					X								
Language Arts	X	X	X	X			X		X			X	X
Math	X	X	X	X			X		X			X	X
Music							X						
Science	X	X	X	X	X	X	X	X				X	X
Social Studies	X			X			X		X			X	X
Other	X		X				X		X	X	X	X	X
Cooperative Participation													
BuyBoard		X	X		X	X		X				X	X
EPCNT			X		X								
Tarrant County													
TBPC	X												
TCPN		X					X	X				X	X
TIPS		X		X									
TXMAS													
U S Communities													
Other	X			X	X				X			X	X
Is your company the sole source for any product?	Yes	No	Yes	Yes	No	Yes	Yes	Yes	Yes	No	No	Yes	No

[illegible]

Instructional Equipment and Supplies Proposal 2010
Tabulation CSP 100302

Proposer:	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72
Item	Music is Elementary	NASCO	Nebraska Scientific	Nystrom-Herff Jones	One Mind at a Time	Oriental Trading	PASCO	Paxton / Patterson	Pearson Education	Pender's	Peoples Education	Precision Business Machines	Premier Agendas	Percussion Source	Pyramid School Product	QEP
Discount being Proposed:	5%	10-20%	10%	0-10%	35%	5%	3%	3%	0%	7%	0%	0%	0%	0%	10%	15%
Exceptions:		Discount Varies among items	Living Spec	Strata Logica Atlas and Prgms	Paper, Furniture & Ink Toner	Reference # 20992141 when ordering	Free Shipping	Furniture & Misc Items	Shipping will be 8-10%	Vendor assumes all orders are pick up at Denton Store					>\$99.00	
		Reference #14119 when ordering		Discount Varies by Quantity Ordered		>\$150 free delivery	Code QT73661 when ordering	Reference C730638 when ordering							Furniture and Equip	
		Min \$50 order						>\$100 free shipping							Referenece CSP100302 when ordering	
Shipping/handling/freight charges included above?	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	No	Yes	No
Is Inside Delivery included in above?	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	No	No	Yes	No	No
Does your discount include drop-ship factory direct items?	Yes	Yes	Yes	N/A	Yes	Yes	Yes	Yes	Yes	No	N/A	No	No	Yes	No	No
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No; Sole Source	Yes	Yes	Yes
Areas for which to be considered.																
Art		X			X	X			X						X	
Band/Orchestra	X									X						
Early Childhood		X			X										X	X
Furnishings					X							X			X	
Language Arts		X			X				X		X				X	X
Math		X			X				X		X				X	X
Music	X				X				X	X				X	X	
Science		X	X		X		X		X		X				X	
Social Studies				X	X				X						X	
Other		X			X	X		X				X	X			X
Cooperative Participation			X													
BuyBoard					X	X	X	X		X	X					X
EPCNT												X		X		X
Tarrant County												X				
TBPC								X								
TCPN			X		X			X						X		
TIPS														X		
TXMAS																
U S Communities																
Other				X		X		X			X	X	X			
Is your company the sole source for any product?	No	No	No	No	No	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	No	No

Proposer:	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87
Item	Quality Audio Visual	Rand McNally	Really Good Stuff	Red Brick Learning	Renaissance Learning	Resources for Reading	Reynolds Mfg	S&S Worldwide	School Savers	School Specialty Career and Technology	School Specialty	Science Kit & Boreal Labs	Social Studies School Service	Super Duper Publ	Supporting Science
Discount being Proposed:	15-45%	5%	3-15%	0%	0%	0%	10%	16%	0%	10%	0-4%	15%	0%	0%	0%
Exceptions:	Free Shipping over \$25.00	Excludes Various Products	Min Order \$30 for discounts				Free Shipping over \$2,000	Sales		Woodworker Supply Section		Cameras; Telescopes; Live; special orders	Some Products	S&H Free	
		>\$500 free shipping						Promo				Reference Quote SE00194 when Ordering		Min \$20 Order	
		Reference CSP 100302 when ordering													
Shipping/handling/freight charges included above?	Yes	Yes	Yes	No	No	No	Yes	Yes	No	No	No	No	No	Yes	No
Is Inside Delivery included in above?	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Does your discount include drop-ship factory direct items?	Yes	Yes	Yes	No	No	Yes	Yes	Yes	No	Yes	No	Yes	No	No	Yes
All Submissions Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No; Sole Source	Yes	Yes
Areas for which to be considered.															
Art			X					X		X	X				
Band/Orchestra															
Early Childhood			X	X	X	X	X	X			X			X	X
Furnishings	X		X				X	X		X	X				
Language Arts			X	X	X	X					X		X	X	
Math			X	X	X				X		X	X	X		
Music			X								X				
Science			X	X					X		X	X	X		X
Social Studies		X	X	X							X		X		
Other	X		X	X	X			X		X	X			X	X
Cooperative Participation															
BuyBoard	X	X		X	X		X	X			X	X	X	X	
EPCNT					X		X								
Tarrant County															
TBPC															
TCPN				X	X		X				X				
TIPS	X				X			X				X	X		
TXMAS															
U S Communities															
Other			X	X	X	X									
Is your company the sole source for any product?	No	Yes	No	Yes	Yes	Yes	No	No	No	No	No	Yes	Yes	Yes	Yes

Proposer:	88	89	90	91	92	93	94	95	96	97	98	99
Item	SureScore	Teacher Created Materials	Teach-Mart	Texas Pottery Supply	TFH	The Booksource	The Charles A Dana Center	The Markerboard People	Vanderburg Drafting	Wards	Weekly Reader	Wenger
Discount being Proposed:	10%	0%	5%	0-30%	11%	25%	0%	0%	30%	10%	0%	0%
Exceptions:			Free Shipping over \$100							Vernier, LabPro & Sensors, Pasco PasPort, Probes & Sensors and Kodak		
										Reference Quote # C002237-999 when Ordering		
Shipping/handling/freight charges included above?	Yes	No	Yes	No	No	Yes	No	No	Yes	Yes	No	No
Is Inside Delivery included in above?	Yes	Yes	Yes	Yes	No	Yes	No	No	Yes	No	Yes	No
Does your discount include drop-ship factory direct items?	N/A	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	Yes	Yes
All Submissions Included	Yes	Yes	Yes	Yes	No; Sole Source	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Areas for which to be considered.												
Art			X	X				X	X			
Band/Orchestra			X									X
Early Childhood		X	X		X		X	X				
Furnishings			X						X			
Language Arts	X	X	X			X	X	X			X	
Math	X	X	X				X	X				
Music			X					X				X
Science		X	X				X	X		X		
Social Studies		X	X				X	X				
Other	X	X	X		X			X	X			
											X	
Cooperative Participation												
BuyBoard			X		X	X				X		X
EPCNT											X	
Tarrant County												
TBPC												
TCPN	X				X							X
TIPS					X					X		
TXMAS												
U S Communities												X
Other					X							
Is your company the sole source for any product?	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes

2008 Instructional Equipment and Supply Vendor List

Vendors

AJ Bros Inc
Abrams Learning Trends
AccuCut
Aerowave Technology
Amsco School Publications
Art in History
Aves Audio Visual Systems
BBK Promotional Gifts
Barnes & Noble
Batteries Plus
Benchmark
Big Books By George
Bio Corp
Brightpoint Literacy
Capstone Publishers
Carolina Biological
Classroom Products Warehouse
Contrax Furnishings
CPO Science
Delaney Educational
Delta Education
Demco
Dick Blick
Down Patt
Dyna Study
EAI
ECI Video
Educational Technology
Educator's Outlet
ETA/Cuisenaire
Evan Moor
Fisher Science
Flinn Scientific
Follet Library Resources
Frey Science
Frog Publications
Forest Scientific Corp
Fun Express
Glencoe/McGraw Hill
Heinemann Raintree Classroom
Heinemann Raintree
Highsmith
Houghton Mifflin Harcourt
HMH Supplemental Publishers
Innovative Learning
Jarrett Publishing Company
Kaeden Books
Karnico Instructional
Lakeshore Learning
Lerner Publishing
LitConn Inc
Lone Star Learning
Math Warm-Ups
Midwest Bioservice
Music is Elementary
Nasco
Nebraska Scientific
Nystrom-Herff Jones
One Mind at a Time
Oriental Trading
Pasco
Paxton Patterson
Pearson Education

2008 Instructional Equipment and Supply Vendor List

Vendors

Pender's Music
Percussion Source
People's Education
Precision Business Machines
Premier Agendas
Pyramid School Products
QEP Professional Books
Quality Audio Visual
Rand McNally
Really Good Stuff
Red Brick Learning
Renaissance
Resources for Reading
Reynolds Mfg.
S&S Worldwide
School Savers
School Specialty
School Specialty Career & Technical
Science Kit & Boreal Labs
Social Studies School Service
Super Duper Publications
Supporting Science
Sure Score
Teacher Created Materials
Teach-Mart
Texas Pottery Supply & Clay CO
TFH
The Booksource
The Charles A Dana Center
The Markerboard People
Discount Trophies
Vanderburg Drafting Supply
Ward's Natural Science
Weekly Reader
Wenger Corporation