



GOVERNING BOARD AGENDA ITEM
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10

DATE OF MEETING: **February 10, 2015**

TITLE: **Authorization to Enter Into a Multi-Term Contract for Request for Proposals**
 14-0022 Wide Area Network (WAN) Services District-wide

BACKGROUND:

The Arizona Administrative Code R7-2-1093 covers the duration of contracts for materials and services. The duration of contracts is limited to five years unless the Governing Board determines in writing that a contract of longer duration would be advantageous to the District.

The expansion of bandwidth for Wide Area Network (WAN) services will require the installation of fiber cable within the Department of Transportation Right of Way. Federal E-Rate eligibility rules prohibit the district from owning this infrastructure so the district must enter into a long term lease with a qualifying communications company for the use of the fiber cables.

Increasing the term of the contract will allow for additional competition among vendors which should result in a lower annual contract cost for the district for the services. The approval of this request will allow the district to consider a greater number of proposals from vendors. This procurement is for services to begin on July 1, 2017.

RECOMMENDATION:

It is the recommendation of the Administration that the Governing Board determine that a contract for up to ten years for WAN services would be advantageous to the District because the fixed costs associated with the infrastructure would be spread over a longer term thereby reducing the annual cost to the District.

INITIATED BY:

Scott Little

Scott Little, Chief Financial Officer

Date: February 2, 2015

Patrick Nelson

Patrick Nelson, Superintendent