

247 Bus Camera Pricing

**1. Itemized pricing for: Bus Camera
Project per Bid Specs**

Hardware				
Bus Type	Number	Cameras per bus	Price per bus	Total
Primary, Mini, Activity	59*	6	\$2,325	\$137,152
mini Vans	2	2	\$1,715	\$3,430
* 15 Franklin buses already equipped with 247 Titan systems				
Fleet Total				\$140,582
Software				
Review software comes at no cost for a site license				
Installation				
61				
			\$650	\$39,650
Wi-Fi/cellular system*				
Installation	1			\$5,000
Bus Antennas, installed	76			\$34,656
*Assumption that we will use your existing WIFI in the yard				
Annual Fees for Cloud Management System - Touchdown™ **				
76				
			\$252	\$19,152
Note: First year annual fee Discount - 20% From Quoted price				
** Touchdown™ includes both WIFI and cell access to buses. Real time monitoring of each bus system.				
Number of minutes				
Cell minutes				\$1,200
You buy minutes as you use them.				
Expect to use around 2000 per year.				
First 1000 minutes discount - 100% from quoted price				
Optional onsite maintenance plan				
76				
			\$175	\$13,300
Twice per year				
Optional accessories				
Stop arm cameras			Each	\$365
				\$22,265
Total				\$275,805

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1. Itemized pricing for: Bus Camera project per additional needs

Hardware				
Bus Type	Number	Cameras per bus	Price per bus	Total
Primary, Mini, Activity - Systems with Stop Arms (6int, 2ext)	62*	8	\$3,055	\$189,410
Two STOP ARM CAMERAs only for TWO EXISTING systems	2	2	\$810	\$1,620
* 15 Franklin buses already equipped with 247 Titan systems				
			Fleet Total	\$191,030

Software	Review software comes at no cost for a site license			
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Installation [(64 buses x \$650/bus) + (2 bus x \$250/bus)]	64		\$650	\$42,100
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Wi-Fi/cellular system*				
Installation	1			
Bus Antennas, installed	79		\$456	\$36,024
*Assumption that we will use your existing WIFI in the yard				

Annual Fees for Cloud Management System - Touchdown™ **	79		\$252	\$19,908
Note: First year annual fee Discount - 20% From Quoted price				
** Touchdown™ includes both WIFI and cell access to buses. Real time monitoring of each bus system.				
		Number of minutes		
Cell minutes		1000		
You buy minutes as you use them. Expect to use around 2000 per year. First 1000 minutes discount - 100% from quoted price				

Optional onsite maintenance plan	79		\$175	\$13,825
Twice per year				

Optional accessories				
Stop arm cameras		Each	\$365	

Total Solution Cost \$302,887.00