



## SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

### Agenda Item Summary

Meeting Date: December 19, 2024

Agenda Section: Consent

Agenda Item Title: Approval of RFP 2024-03 Janitorial Supplies, Equipment, and Other Related Services

From: Tony Kingman, Chief Financial Officer

Additional Presenters if Applicable: N/A

Description: The South San Antonio Independent School District (District) has requested proposals from qualified agents to assist with the purchases of janitorial supplies, equipment, and other related services. The purpose of the competitive bid is to secure best pricing available on a district wide service for the description mentioned.

Historical Data:

Recommendation: Recommend to Board of Trustees to approve various vendors, as each provides multiple services that meet the district's needs; Ace Mart, Brady IFS\_Plus, HD Supply, Imperial Dade Bag, Mark's Plumbing Supplies, ODP Business, School Specialty, Total Maintenance Solutions, UniFirst, and Unipak Corp.

Purchasing Director and Approval Date: Victoria Cantu, December 9, 2024

Funding Budget Code and Amount: various budgets (district wide basis)

Goals: 3. SSAISD will implement program initiatives and activities that reflect a commitment to preparing 100% of students for post-secondary educational or career paths.



**RFP 2024-03 Janitorial Supplies, Equipment, and Other Related Services**  
*(can be subjected to change)*

<p>Wednesday, September 18, 2024</p>	<p><b>1st advertisement on Express Newspaper</b>  <i>(Per Texas Education Code, bidding opportunities are to be posted on the local newspaper at a minimal of 2 days, in a two week period)</i></p>
<p>Wednesday, September 25, 2024</p>	<p><b>2nd advertisement on Express Newspaper</b>  <i>(Per Texas Education Code, bidding opportunities are to be posted on the local newspaper at a minimal of 2 days, in a two week period)</i></p>
<p>Monday, September 30, 2024  3:00 pm</p>	<p><b>Vendor Questions due on Ionwave</b>  <i>(Interested vendors have the opportunity to ask questions regarding the bidding opportunities as it pertains to the scope of work, bid details, etc. All questions are to be submitted on Ionwave for public view)</i></p>
<p>Tuesday, October 1, 2024  3:00 pm</p>	<p><b>Addendum due</b>  <i>(Vendor questions are to be answered by this given date. All responses are posted on Ionwave for public view)</i></p>
<p>Wednesday, October 16, 2024  3:30 pm</p>	<p><b>Bid Opening</b>   <b>1450 Gillette Blvd  San Antonio, TX 78224</b>   <i>(Committee Members are to refer to their invite sent via outlook calendar. The purpose of the Bid opening is to disclose the names of the proposals received. Interested Vendors must submit proposals by this given date)</i></p>
<p>Monday, December 9, 2024  9am-12pm</p>	<p><b>Evaluation Meeting</b>  SSAISD Administrative Building, Board Room 101  1450 Gillette Blvd   <i>(Committee members will meet to discuss and score proposals received. Depending on the number of submissions received, an additional meeting will be needed. Laptops are needed.</i></p>
<p>Wednesday, October 16, 2024</p>	<p>Recommendation(s) made to Board of Trustees  SSAISD Board Meeting</p>



## **2024-03 Addendum 4**

### **Janitorial Supplies, Equipment, and Other Related Services**

Issue Date: 9/18/2024

Questions Deadline: 11/1/2024 03:00 PM (CT)

Response Deadline: 11/4/2024 03:30 PM (CT)

### **Contact Information**

Contact: Victoria Cantu Director of Procurement

Address: Procurement Office

1450 Gillette Blvd.

San Antonio, TX 78224

Phone: (210) 977-7025 x3018

Email: [victoria.cantu@southsanisd.net](mailto:victoria.cantu@southsanisd.net)

## Event Information

Number: 2024-03 Addendum 4  
Title: Janitorial Supplies, Equipment, and Other Related Services  
Type: Request for Proposal  
Issue Date: 9/18/2024  
Question Deadline: 11/1/2024 03:00 PM (CT)  
Response Deadline: 11/4/2024 03:30 PM (CT)

Notes:

The South San Antonio Independent School District (SSAISD) requests interested parties to submit proposals for "RFP 2024-03 Janitorial Supplies, Equipment, and Other Related Services."

This award is contingent upon funding and no guarantee of a minimum amount of work is implied or expressed by this Request for Proposal. Services required shall be determined solely by the needs of the District on a "as needed" basis. This contract is anticipated to be awarded to multiple vendors.

The contract shall be valid for three (3) year from the date of Board of Trustees approval with the option to renew for two (2) additional one (1) year periods based upon the original terms, conditions and pricing if mutually agreeable by both parties.

Should the District opt to exercise any renewal option years, the District reserves the right to re-negotiate pricing for potential cost savings during subsequent renewal periods.

## Bid Attachments

**SSAISD Terms and Conditions\_.pdf**

SSAISD Terms and Conditions

[Download](#)

**Certificate of Interested Parties\_1295.pdf**

Vendor Required Document

[Download](#)

**Conflict of Interest\_SSAISD\_2023.pdf**

Vendor Required Document

[Download](#)

**Edgar Certification.pdf**

Edgar Certification

[Download](#)

**Reference Sheet.pdf**

Reference #1

[Download](#)

**Reference Sheet.pdf**

Reference #2

[Download](#)

**Reference Sheet.pdf**

Reference #3

[Download](#)

**Vendor Evaluation Information.pdf**

Vendor Evaluation Information

[Download](#)

## SCOPE OF SERVICES.pdf

SCOPE OF SERVICES.pdf

Download

## Vendor Information and Pricing Sheet.pdf

Vendor Information and Pricing Sheet.pdf

Download

## Requested Attachments

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### South San ISD Terms and Conditions

*(Attachment required)*

### Conflict of Interested Parties\_1295

*(Attachment required)*

### SWMBE Certifications

Upload Certificates here, if applicable.

### CIQ Form

*(Attachment required)*

### Reference #1

*(Attachment required)*

### Reference #2

*(Attachment required)*

### Reference #3

*(Attachment required)*

### Edgar Certification Form

*(Attachment required)*

### Company Profile Overview

*(Attachment required)*

Provide company overview that includes not limited company history, appointed team, resumes, etc.

### Vendor Information and Pricing Sheet

*(Attachment required)*

### Misc Information (NOT REQUIRED)

## Bid Attributes

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### 1 Introduction

There are attributes, including this one, associated with this proposal. Some are notes and require no response, but most have a required response. \*\*Please select each page on the right-hand side of the blue bar below (at the bottom of this list of attributes) in order to view the next page of Bid Attributes\*\*

### 2 South San ISD Terms and Conditions

South San Antonio ISD Terms and Conditions are provided in an attachment to the proposal. Please check if you agree or disagree to the terms and conditions of this proposal. This is your electronic signature.

Agree  Disagree

*(Required: Check only one)*

**2024-03 Janitorial Supplies, Equipment, and Other Related Services**

Supplier	Rank	Score	Standard Evaluation Scoring Sheet	Purchase Price	Reputation of the Vendor's Goods or Services	Quality of the Vendor's Goods or Services	Extent to which the Goods or Services Meets the District's Needs	Vendor's Past Relationship with the District	References	SWMBE Certifications	The total cost to the District to acquire the vendor's goods or services	Value added incentives beneficial to the District.
		<b>100</b>		30.00	10.00	10.00	20.00	5.00	5.00	6.00	5.00	9.00
recommended vendors												
Imperial Dade Bag & Paper LLC	1	92.00		25.00	10.00	10.00	20.00	5.00	5.00	3.00	5.00	9.00
Total Maintenance Solutions	2	92.00		25.00	10.00	10.00	20.00	5.00	5.00	3.00	5.00	9.00
HD SUPPLY, INC. . f_k_a The	3	90.00		25.00	10.00	8.00	20.00	5.00	5.00	3.00	5.00	9.00
ODP Business Solutions	4	90.00		25.00	10.00	10.00	15.00	5.00	5.00	6.00	5.00	9.00
Unipak Corp.	5	90.00		25.00	8.00	10.00	20.00	5.00	5.00	3.00	5.00	9.00
Ace Mart Restaurant Supply	6	87.00		25.00	10.00	10.00	15.00	5.00	5.00	3.00	5.00	9.00
Unifirst	7	87.00		25.00	10.00	10.00	15.00	5.00	5.00	3.00	5.00	9.00
Brady IFS_Plus, LLC	8	85.00		25.00	8.00	8.00	15.00	5.00	4.00	6.00	5.00	9.00
School Specialty LLC	9	80.00		25.00	10.00	5.00	10.00	5.00	5.00	6.00	5.00	9.00
MARKS PLUMBING PARTS	10	78.00		25.00	8.00	8.00	10.00	5.00	5.00	3.00	5.00	9.00
Not Recommended- see scoring												
Wekling Cleaning Services	11	51.00		25.00	0.00	5.00	10.00	0.00	0.00	3.00	5.00	3.00
		<b>83.82</b>		25.00	8.55	8.55	15.45	4.55	4.45	3.82	5.00	8.45
<b>Evaluators</b>												
<b>Moses Gutierrez</b>												
<b>Rocha, Andy</b>												



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	Imperial Dade Bag & Paper LLC dba Gulf Coast Paper
What is your company's primary function?	
Please indicate the trade that best fits your company's primary function.	
Please provide your company's website address:	
Percent of Discount from Catalog or published Price list:	_____ % / _____ (Discount in Figures) (Discount in Words)
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	
Please indicate any exceptions to your discount.	
Do you offer volume discounts? If yes, describe.	
What is the approximate delivery time (in calendar days) after receipt of purchase order?	
Do you provide free local delivery? If no, what is your delivery fee?	
Do you offer overnight delivery? Is there a fee?	
Do deliveries arrive palletized?	
Will you allow the District to pick up materials? Please state any requirements for a pickup.	
State any different requirements for an emergency pickup.	
State and define your return policy.	Unopened, undamaged cases within 30 days invoice date
Do you charge a restocking fee? If yes, what is the restocking fee?	
Is this offer valid for all your San Antonio area stores?	Yes___ No___



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	TOTAL MAINTENANCE SOLUTIONS SOUTH
What is your company's primary function?	PROVIDE PLUMBING SUPPLIES, FAUCETS, OTHER FIXTURES
Please indicate the trade that best fits your company's primary function.	9. PLUMBING
Please provide your company's website address:	WWW.TMSSOUTH.COM
Percent of Discount from Catalog or published Price list:	<u>25</u> % / <u>TWENTY FIVE</u> (Discount in Figures) (Discount in Words)
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	ATTACHED UNDER MISC TAB
Please indicate any exceptions to your discount.	NO EXCEPTIONS
Do you offer volume discounts? If yes, describe.	NO
What is the approximate delivery time (in calendar days) after receipt of purchase order?	2-4 WEEKS
Do you provide free local delivery? If no, what is your delivery fee?	YES
Do you offer overnight delivery? Is there a fee?	NO
Do deliveries arrive palletized?	NO
Will you allow the District to pick up materials? Please state any requirements for a pickup.	YES SIGNATURE, ID AND PO#
State any different requirements for an emergency pickup.	NONE
State and define your return policy.	WITHIN DAYS OF PURCHASE, RESALEABLE, AND IN ORIGINAL PACKAGING
Do you charge a restocking fee? If yes, what is the restocking fee?	NO
Is this offer valid for all your San Antonio area stores?	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>



Please attach a list of addresses, telephone and contact information of all participating locations.	ATTACHED
Are you able to use technology solutions (i.e. 3D Technology or GIS mapping) to generate project estimates? Please specify.	NO
Do you provide materials installation training? Please specify.	WILL PROVIDE AT OUR STORE OR YOUR FACILITY
Do your products and/or services come with a warranty? Please specify.	MANUFACTURE WARRANTY



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	
What is your company's primary function?	
Please indicate the trade that best fits your company's primary function.	
Please provide your company's website address:	
Percent of Discount from Catalog or published Price list:	_____ % / _____ <i>(Discount in Figures) (Discount in Words)</i>
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	
Please indicate any exceptions to your discount.	
Do you offer volume discounts? If yes, describe.	
What is the approximate delivery time (in calendar days) after receipt of purchase order?	
Do you provide free local delivery? If no, what is your delivery fee?	
Do you offer overnight delivery? Is there a fee?	
Do deliveries arrive palletized?	
Will you allow the District to pick up materials? Please state any requirements for a pickup.	
State any different requirements for an emergency pickup.	
State and define your return policy.	
Do you charge a restocking fee? If yes, what is the restocking fee?	
Is this offer valid for all your San Antonio area stores?	Yes___ No___

Please attach a list of addresses, telephone and contact information of all participating locations.	
Are you able to use technology solutions (i.e. 3D Technology or GIS mapping) to generate project estimates? Please specify.	
Do you provide materials installation training? Please specify.	
Do your products and/or services come with a warranty? Please specify.	



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	ODP Business Solutions, LLC
What is your company's primary function?	Office Supplies, Furniture, Cleaning and Breakroom,
Please indicate the trade that best fits your company's primary function.	Distributor, Reseller
Please provide your company's website address:	<a href="http://www.odpbusiness.com">www.odpbusiness.com</a>
Percent of Discount from Catalog or published Price list:	_____ % / _____ (Discount in Figures) (Discount in Words)
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	<a href="http://www.odpbusiness.com">www.odpbusiness.com</a>
Please indicate any exceptions to your discount.	
Do you offer volume discounts? If yes, describe.	No
What is the approximate delivery time (in calendar days) after receipt of purchase order?	1-3 business days
Do you provide free local delivery? If no, what is your delivery fee?	Yes
Do you offer overnight delivery? Is there a fee?	No
Do deliveries arrive palletized?	
Will you allow the District to pick up materials? Please state any requirements for a pickup.	No
State any different requirements for an emergency pickup.	<small>ODP Business Solutions has an Emergency Order process with a turn-around time of 4 hours. Same-day delivery service is offered w</small>
State and define your return policy.	<small>Your complete satisfaction is our primary concern. At ODP Business Solutions, we want to be sure that every purchase is the right one</small>
Do you charge a restocking fee? If yes, what is the restocking fee?	No
Is this offer valid for all your San Antonio area stores?	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>

Please attach a list of addresses, telephone and contact information of all participating locations.	<a href="mailto:Michael.Ramirez@odpbusiness.com">Michael.Ramirez@odpbusiness.com</a> 512-412-3078
Are you able to use technology solutions (i.e. 3D Technology or GIS mapping) to generate project estimates? Please specify.	
Do you provide materials installation training? Please specify.	
Do your products and/or services come with a warranty? Please specify.	<small>ODP Business Solutions will pass through to our customer the extent permissible under applicable law, all manufacturer-supplied</small>

**PRICE SHEET**

*(Fill in the rates that pertain to the services your company provides)*

Provide a detailed description of services your company provides: Coffee and Water Services  
Facilities/Janitorials products and Breakroom Supplies  
Furniture products including installation, blueprint, and design  
Technology and print services and products in addition to Office supplies

1. Provide hourly labor rates including mileage and/or travel time.

- a. \$ N/A per hour
- b. Mileage charge. \$ N/A per mile
- c. Travel time charge. \$ N/A per hour/mile
- d. Weekend / Overtime rate. \$ N/A
- e. On-Call rate: \$ N/A Vendor must respond within 24 hours. \_\_\_\_\_  
*(please initial)*
- f. Any additional charges – *i.e.* Service Fee. Please describe and list rate. \$ \_\_\_\_\_  
Orders under \$50 are subject to \$9.99 Fee

2. Provide monthly charge.

- a. \$ N/A

3. Provide weekly charge.

- a. \$ N/A

4. Materials, Supplies, Parts List Discount:

- a. Percentage on Materials, Supplies, Parts 20 % Discount. \_\_\_\_\_  
On Select Non-Core Items. Core list of over 180 items  
*(Discount in Figures)* *(Discount in Words)*  
NOTE: A zero (0) discount will not be considered.
- b. Delivery fee: \$ \$0 on orders over \$50



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	Unipak Corp.
What is your company's primary function?	Supply Trash Can Liners, Gloves, Personal Protective Equipment (PPE), Safety Supplies
Please indicate the trade that best fits your company's primary function.	Supplier
Please provide your company's website address:	<a href="http://www.unipakcorp.com">www.unipakcorp.com</a>
Percent of Discount from Catalog or published Price list:	<u>21</u> % / <u>Twenty-one percent discount</u> <i>(Discount in Figures)</i> <i>(Discount in Words)</i>
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	Attached Catalogs for Trash Can Liners, Gloves, PPE, Safety Supplies
Please indicate any exceptions to your discount.	None
Do you offer volume discounts? If yes, describe.	
What is the approximate delivery time (in calendar days) after receipt of purchase order?	1-15 Days ARO
Do you provide free local delivery? If no, what is your delivery fee?	Free Delivery
Do you offer overnight delivery? Is there a fee?	Yes. We charge the amount the delivery Service will charge us.
Do deliveries arrive palletized?	
Will you allow the District to pick up materials? Please state any requirements for a pickup.	N/A - We are out of State
State any different requirements for an emergency pickup.	
State and define your return policy.	<small>I/We issue a return authorization (RA). We will then pick-up the merchandise and make an exchange and deliver within 10 days.</small>
Do you charge a restocking fee? If yes, what is the restocking fee?	We do not guarantee restock. Each situation is judged independently.
Is this offer valid for all your San Antonio area stores?	Yes <input type="checkbox"/> No <input type="checkbox"/>

Please attach a list of addresses, telephone and contact information of all participating locations.	88 Cooper Avenue West Long Branch, NJ 07764 888-808-5120 Brian Marcus
Are you able to use technology solutions (i.e. 3D Technology or GIS mapping) to generate project estimates? Please specify.	N/A
Do you provide materials installation training? Please specify.	N/A
Do your products and/or services come with a warranty? Please specify.	The products have a warranty of 1 year.



**PRICE SHEET**

*(Fill in the rates that pertain to the services your company provides)*

Provide a detailed description of services your company provides: We supply Trash Can Liners, Gloves, PPE, Safety Supplies. We do not provide Services.

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1. Provide hourly labor rates including mileage and/or travel time.

- a. \$ N/A per hour
  - b. Mileage charge. \$ N/A per mile
  - c. Travel time charge. \$ N/A per hour/mile
  - d. Weekend / Overtime rate. \$ N/A
  - e. On-Call rate: \$ N/A Vendor must respond within 24 hours. \_\_\_\_\_  
*(please initial)*
  - f. Any additional charges – *i.e.* Service Fee. Please describe and list rate. \$ \_\_\_\_\_
- 
- 

2. Provide monthly charge.

- a. \$ \_\_\_\_\_

3. Provide weekly charge.

- a. \$ \_\_\_\_\_

4. Materials, Supplies, Parts List Discount:

- a. Percentage on Materials, Supplies, Parts 21 % Discount. Twenty-one percent discount  
*(Discount in Figures)* *(Discount in Words)*

NOTE: A zero (0) discount will not be considered.
- b. Delivery fee: \$ 0



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	
What is your company's primary function?	To provide commercial foodservice equipment and supplies to our customers. We specialize in School Sales, and have a dedicated School Contract Team on hand to assist in any way.
Please indicate the trade that best fits your company's primary function.	Distributor of commercial foodservice equipment, smallwares and janitorial supplies
Please provide your company's website address:	
Percent of Discount from Catalog or published Price list:	<u>7</u> % / floor price of In Stock smallwares only. (Discount in Figures) See Ace Mart Catalog Pricing Sheet for details and Specifications. (Discount in Words)
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	Please see attached Ace Mart Catalog Pricing Sheet
Please indicate any exceptions to your discount.	Please refer to included Deviations
Do you offer volume discounts? If yes, describe.	Please email schools@acemart.com or bids@acemart.com for a quote
What is the approximate delivery time (in calendar days) after receipt of purchase order?	Lead times vary and cannot be guaranteed. Accurate lead times can only be provided after receipt of order, once confirmation from manufacturer is received.
Do you provide free local delivery? If no, what is your delivery fee?	Ace Mart will quote freight on case by case basis. Please contact schools@acemart.com or bids@acemart.com for a quote
Do you offer overnight delivery? Is there a fee?	N/A
Do deliveries arrive palletized?	Yes, if size of deliver necessitates.
Will you allow the District to pick up materials? Please state any requirements for a pickup.	N/A
State any different requirements for an emergency pickup.	N/A
State and define your return policy.	Please refer to included Deviations
Do you charge a restocking fee? If yes, what is the restocking fee?	Restocking fees can vary by manufacturer and will be provided at time of approved return.
Is this offer valid for all your San Antonio area stores?	Yes ___ No <u>X</u>

Please attach a list of addresses, telephone and contact information of all participating locations.	N/A
Are you able to use technology solutions (i.e. 3D Technology or GIS mapping) to generate project estimates? Please specify.	N/A
Do you provide materials installation training? Please specify.	N/A
Do your products and/or services come with a warranty? Please specify.	Any warranty provided for product or service would be provided by the Manufacturer. Ace Mart does not provide anything beyond or additional to the Standard Manufacturer Warranty.

**PRICE SHEET**

*(Fill in the rates that pertain to the services your company provides)*

N/A

Provide a detailed description of services your company provides: \_\_\_\_\_

Ace Mart does not provide any additional services at this time.

1. Provide hourly labor rates including mileage and/or travel time.
- a. \$\_\_\_\_\_per hour
  - b. Mileage charge. \$\_\_\_\_\_per mile
  - c. Travel time charge. \$\_\_\_\_\_per hour/mile
  - d. Weekend / Overtime rate. \$\_\_\_\_\_
  - e. On-Call rate: \$\_\_\_\_\_ Vendor must respond within 24 hours. \_\_\_\_\_  
*(please initial)*
  - f. Any additional charges – *i.e.* Service Fee. Please describe and list rate. \$\_\_\_\_\_

2. Provide monthly charge.
- a. \$\_\_\_\_\_

3. Provide weekly charge.
- a. \$\_\_\_\_\_

4. Materials, Supplies, Parts List Discount:
- a. Percentage on Materials, Supplies, Parts \_\_\_\_\_% Discount. \_\_\_\_\_  
*(Discount in Figures) (Discount in Words)*
  - NOTE: A zero (0) discount will not be considered.
  - b. Delivery fee: \$\_\_\_\_\_

Angie Hirsch  
School Contract Specialist  
Tel. 210.323.4422  
[Schools@acemart.com](mailto:Schools@acemart.com)



Ace Mart Restaurant Supply  
2653 Austin Highway  
San Antonio, TX 78218  
[www.acemart.com](http://www.acemart.com)

## **South San Antonio ISD 2024-03 (Janitorial Supplies, Equipment and other related services) Catalog**

### **Catalog pricing to be as follows:**

- ✚ 7% off in stock FLOOR small wares. Equipment, special order items and installation are custom quoted. Applicable freight to be added to all orders and quotes.
- ✚ 5% off in stock FLOOR equipment only. Applicable freight to be added to all orders and quotes.
- ✚ Special order items and installation are custom quoted.
- ✚ Does not apply to the following brands: True, Scotsman, Turbo Air, or Hatco.
- ✚ Inside delivery, tailgate service, set in place service, limited access, and additional special services will incur added charges.
- ✚ Please email [schools@acemart.com](mailto:schools@acemart.com) or [bids@acemart.com](mailto:bids@acemart.com) for formal quotes and reference:  
**South San Antonio ISD / 2024-03 Janitorial Supplies, Equipment Catalog**
- ✚ Catalog may be found at [www.acemart.com](http://www.acemart.com)

Regards,

Angie Hirsch  
School Contract Specialist

Angie Hirsch  
School Contract Specialist  
Tel. 210.323.4422  
schools@acemart.com



Ace Mart Restaurant Supply  
2653 Austin Highway  
San Antonio, TX 78218  
[www.acemart.com](http://www.acemart.com)

**South San Antonio ISD 2024-03( Janitorial Supplies, Equipment and other related services) Catalog**  
**Ace Mart Standard Deviations**

The following shall serve as standard deviations for any contract involving Ace Mart Restaurant Supply. These deviations supersede any terms or addendums presented in the contract.

**LEAD TIMES:**

Lead times vary and cannot be guaranteed. Accurate lead times can only be provided after receipt of order once confirmation from the manufacturer is received. Ace Mart will not be held responsible for inaccurate lead times provided by the manufacturer.

**PRICING HOLDS:**

Ace Mart will make every attempt to hold pricing through the contract's expiration date, however the market has become more volatile and manufacturer's price increases have become more frequent. Any pricing presented will be held firm for at least 30 days from the bid due date and until the manufacturer's next price increase date. Notification will be sent within 7 business days for any order received that requires updated pricing.

**WARRANTIES:**

Ace Mart does not offer any warranties on equipment or smallwares. Warranties are provided direct from the manufacturer, and vary from one manufacturer to another. For more information on a warranty for a specific item, please email schools@acemart.com.

**SAMPLES:**

Ace Mart does not provide samples on in-stock smallwares items exceeding \$20 in value, and does not offer multiple samples of the same item to a single district. For special order items, samples can be requested from the manufacturer, but are not guaranteed as each manufacturer has their own rules and limitations for providing samples. Freight charges for samples will be covered by Ace Mart.

**FREIGHT CHARGES:**

Deliveries shall be F.O.B. Origin. Standard delivery method is curbside service or to the customer's dock. Freight will be prepaid by Ace Mart and added to the final invoice. Inside delivery, tailgate service, set in place service, limited access, and additional special services will incur added charges. Please contact schools@acemart.com for a quote on delivery fees. Ace Mart will quote each order on a case-by-case basis. Freight estimates are good for up to 30 days. If product ships after 30 days, freight will be reassessed at the time of order shipment and additional fees will be applied to the final invoice.

**RETURNS:**

Returns on stocked items are accepted within 30 days of invoice for new and unused items. Return shipping charges to be paid by the customer, or deducted from the refund amount. Product must be in its original condition, including the box, UPC bar code, packaging, and all accessories. Shipping, delivery and/or installation charges cannot be refunded after the services have been performed.

All sales of perishable foods, including products that contain perishable foods, are final. Ace Mart does not offer refunds or exchanges on perishables.

Returns on special order items are accepted on a case-by-case bases, and require manufacturer approval. Restocking fee and return freight charges will be deducted from the refund amount. No items that have been used, custom manufactured or made to order may be returned.

Regards,

Angie Hirsch  
School Contract Specialist

Vendor: Unifirst

<b>DISPOSABLES</b>				
<b>Line</b>	<b>US Contract Item - Description</b>	<b>Item #</b>	<b>Price Per Unit</b>	<b>Loss/Damage</b>
<b>1</b>	<b>PAPER</b>			
2	Jumbo Sanitary Tissue Roll (1,600 ft per roll, 2 ply)	6225	\$7.27	NA
3	Jumbo Sanitary Tissue Dispenser	6251	\$0.00	\$24.75
4	Mini-Twin Sanitary Tissue Roll (751 ft per roll, 2 ply)	6221	\$3.83	NA
5	Mini-Twin Dispenser	6210	\$0.00	\$42.50
6	Multi-Fold Towel-250 Pack	6223	\$3.05	NA
7	Over/Under Sanitary Tissue, Roll (312 ft per roll, 2 ply)	6238	\$2.16	NA
8	Over/Under Dispenser	6237	\$0.00	\$23.30
9	Toilet Seat Covers Pack of 250	99T0	\$3.72	NA
10	Toilet Seat Cover Dispenser	99F2	\$0.00	\$34.65
11	Center Pull Hand Towel 2 PLY - (600 ft/580 shts per roll)	6249	\$8.44	NA
12	Center Pull Hand Towel Dispenser	6268	\$0.00	\$50.80
13	Paper - Cont. Roll Towel 10"x130'	6215	\$5.49	NA
14	Continuous Roll Towel Cabinet	9993	\$0.00	\$244.05
15	Hard Wound roll Towel, White (700 ft/884 towels per roll)	6230	\$11.60	NA
16	Hard Wound roll Towel, Brown (700 ft/884 towels per roll)	6232	\$9.49	NA
17	Touchless Electric Dispenser for Hard Wound Roll Towel	6229	\$0.56	\$84.40
18	Touchless Mechanical Dispenser For Hard Wound Roll Towel	6231	\$0.28	\$72.10
19	Tri-Fold Hand Towel 2 PLY - Pack	6226	\$2.11	NA
20	Tri-Fold Dispenser	6257	\$0.00	\$48.80
21	House Hold Paper Towel Roll	6243	\$3.27	NA
22	Wipers-Uni-Wipe 450/Case 12x14	8054	\$53.67	NA
23	Wipers-Uni-Wipe Scrim 1000/Case 12x15	8055	\$59.22	NA
24	Wipers-Uni-Wipe Air Lay 1000/Case 12x13	8057	\$59.22	NA
25	Premium Hard Wound roll Towel 1-Ply, White 6 Roll Case #6229 Dispenser only).	623H-07	\$117.81	NA
26	Coreless Toilet Paper Roll	623Y-07	\$3.02	NA
<b>27</b>	<b>RESTROOM PRODUCT</b>			
28	Auto Flush Urinal/Toilet Clamp System/Service.	99GY	\$2.78	\$226.45
29	Mat Disposable Toilet	99FF	\$6.88	NA
30	Mat Disposable Urinal	6299	\$10.77	NA
31	Autojanitor Drip Refill Country Delight	99G6	\$9.27	NA
32	Autojanitor Drip Tube Kit (to add 2nd toilet)	99Z1	\$0.00	\$11.05
33	Autojanitor Drip Dispenser	99G3	\$0.00	\$48.90
34	Clean Seat Refill	99GX	\$10.82	NA
35	Clean Seat Dispenser	99GW	\$0.00	\$13.20
<b>36</b>	<b>SOAPS</b>			

	<b>DISPOSABLES</b>			
<b>37</b>	<b>Heavy Duty 2000 ML</b>			
<b>36</b>	2000 ml Multi Green w/Particles	1926	\$17.82	NA
<b>37</b>	2000 ml Supro Max (waterless)	1939	\$18.65	NA
<b>38</b>	2000 ml Supro Max Cherry	1968	\$18.65	NA
<b>39</b>	1000 ml UniFirst Heavy Duty Cherry Hand Scrub	88UK	\$13.19	NA
<b>40</b>	UniFirst Heavy Duty Hand Scrub	88UJ	\$11.82	NA
<b>41</b>	2000 ml Dispensing System	1921	\$0.00	\$18.65
<b>42</b>	<b>Hand Cleaners General Purpose</b>			
<b>43</b>	800 ml Pink-n-Clean Skin Cleanser	1914	\$3.44	NA
<b>44</b>	1250 ml Luxury Foam Wash	1980	\$18.48	NA
<b>45</b>	800 ml Dispensing System	1908/1909	\$0.00	\$17.35
<b>46</b>	1250 ml Dispensing System Foam Soap	1943	\$0.00	\$20.00
<b>47</b>	<b>Anti-Bacterial Cleaners</b>			
<b>48</b>	800 ml Micrell Anti-Bacterial Soap-amber	1918	\$5.49	NA
<b>49</b>	1200 ml Touch Free Antibacterial Foam	8807	\$28.97	NA
<b>50</b>	1250 ml Luxury Foam Wash Anti-Bacterial	1981	\$20.31	NA
<b>51</b>	2000 ml Antibacterial Lotion Soap	1982	\$18.76	NA
<b>52</b>	800 ml Micrell Dispensing System	1917	\$0.00	\$17.35
<b>53</b>	1200 ml Touch Free Foam Dispenser	8806	\$0.00	\$47.95
<b>54</b>	1250 ml Dispensing System Foam Soap	1943	\$0.00	\$20.00
<b>55</b>	2000 ml Dispensing System (for 1982)	1983	\$0.00	\$26.10
<b>56</b>	1000 ml UniFirst Foam Soap	88UH	\$11.82	NA
<b>57</b>	UniFirst Dispensing System Hands Free	88UE	\$0.56	\$111.25
<b>58</b>	<b>Purell Waterless Hand Sanitizers &amp; Wipes</b>			
<b>59</b>	Purell Sanitizing Hand Wipes - 1200 Count Canister.	8830	\$59.94	NA
<b>60</b>	Purell Sanitizing Hand Wipes Stand - 270 Count Canister.	8808	\$0.00	\$253.10
<b>61</b>	Purell Sanitizing Hand Wipes 1200 Count Canister Dispenser.	8818	\$0.00	\$56.55
<b>62</b>	<b>Purell Waterless Hand Sanitizers</b>			
<b>63</b>	800 ml Purell Refill	1920	\$7.27	NA
<b>64</b>	1200 ml Purell Foam Instant Hand Sanitizer - Touch Free	1976	\$43.40	NA
<b>65</b>	1200 ml Purell Gel Instant Hand Sanitizer - Touch Free	19AT	\$20.92	NA
<b>66</b>	800 ml Purell Dispensing System	1919	\$0.00	\$17.35
<b>67</b>	1200 ml Purell Foam or Gel Touch Free Dispenser	1975	\$0.00	\$47.95
<b>68</b>	Purell Foam or Gel Touch Free Dispenser Floor Stand	8817	\$0.00	\$159.85
<b>69</b>	1000 ml UniFirst Gel Sanitizer	88UC	\$16.87	NA
<b>70</b>	1000 ml UniFirst Manual Dispenser	88UD	\$0.00	\$24.00
<b>71</b>	<b>Healthcare Products</b>			
<b>72</b>	2000 ml Provon Foaming Antimicrobial Soap w/Moisturizers	1967	\$33.69	NA



<b>DISPOSABLES</b>				
73	2000 ml Provon Dispensing System Foam Soap	1966	\$0.00	\$83.95
74	<b>E2 Rated Food Industry Hand Soaps</b>			
75	1250 ml E2 Foam Soap Sanitizing	1945	\$31.41	NA
76	2000 ml E2 Foam Soap Sanitizing	1944	\$43.90	NA
77	1250 ml Dispensing System Foam Soap	1943	\$0.00	\$20.00
78	2000 ml Dispensing System Foam Soap	191A	\$0.00	\$35.30
79	<b>Shower Soaps</b>			
80	1250 ml Luxury Foam Hair and Body Wash	1964	\$20.09	NA
81	1250 ml Dispensing System Foam Soap	1943	\$0.00	\$20.00
82	<b>Skin Conditioners</b>			
83	500 ml Hand Medic Refill	1987	\$11.43	NA
84	500 ml Hand Medic Dispensing System	1986	\$0.00	\$30.55
85	<b>GREEN Cert. Soaps</b>			
86	800 ml GREEN Cert. Liquid Hand Soap	8811	\$8.66	NA
87	1250 ml GREEN Cert. Foam Soap	8810	\$20.65	NA
88	800 ml Dispensing System	1908/1909	\$0.00	\$17.35
89	1250 ml Dispensing System Foam Soap	1943	\$0.00	\$20.00
90	<b>CLEANING CHEMICALS</b>			
89	#2 Multi-Shine Glass & Surface Cleaner 2L	99TB	\$23.80	NA
90	#4 Foamy Mac Restroom Cleaner 2L	99TC	\$36.70	NA
91	#64 Millenium Cleaner 2L	99UF	\$25.55	NA
92	Multi Task Wall Mount Dispenser	9SR0	\$0.00	\$162.00
93	#2 Multi-Shine Glass & Surface Cleaner 2L	99PD	\$31.08	NA
92	<b>TRASH CAN LINERS</b>			
93	Trash Can Liner 33 Gal Low Density 33X39 (250/CS) Clear	8929	\$45.40	NA
94	Trash Can Liner 56 Gal Low Density 43X47 (100/CS) Black	8933	\$40.63	NA
95	Trash Can Liner 60 Gal Low Density 38X58 (100/CS) Black	8934	\$43.35	NA
96	<b>AIR FRESHENERS</b>			
97	Twist Odor Control Dispenser (areas up to 6,000 cubic ft)	8713	\$0.00	\$8.35
98	Fragrance Twist Cucumber Melon (E8W Srvc)	8714	\$15.10	NA
99	Fragrance Twist Orange Grove (E8W Srvc)	8715	\$15.10	NA
100	Fragrance Twist Mountain Breeze (E8W Srvc)	8716	\$15.10	NA
101	Fragrance Twist Cherries Jubilee (E8W Srvc)	8717	\$15.10	NA
102	Fragrance Twist Natural Clean (E8W Srvc)	8718	\$15.10	NA
103	Fragrance Twist Tropical Paradise (E8W Srvc)	8719	\$15.10	NA
104	Fragrance Twist White Tea (E8W Srvc)	8721	\$15.10	NA
105	Metered Spray 9000 Aerosol Dispenser (areas up to 6,000 cubic ft)	8700	\$0.00	\$23.85
106	Metered Spray 9000 Aerosol Dispenser (areas up to 6,000 cubic ft)	8700	\$0.00	\$23.85

<b>DISPOSABLES</b>				
<b>107</b>	Fragrance Aerosol Metered 9000 Linen (E12W Srvc)	8701	\$19.31	NA
<b>108</b>	Fragrance Aerosol Metered 9000 Cinnamon (E12W Srvc)	8702	\$19.31	NA
<b>109</b>	Fragrance Aerosol Metered 9000 Pina Colada (E12W Srvc)	8703	\$19.31	NA
<b>110</b>	Fragrance Aerosol Metered 9000 Citrus Sunburst (E12W Srvc)	8704	\$19.31	NA
<b>111</b>	Fragrance Aerosol Metered 9000 Ocean Mist (E12W Srvc)	8705	\$19.31	NA
<b>112</b>	Fragrance Aerosol Metered 9000 Fresh Lavender (E12W Srvc)	8706	\$19.31	NA



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	Brady Plus
What is your company's primary function?	<small>We are a wholesale distributor of goods and services related to the janitorial, food service, and facilities maintenance industries.</small>
Please indicate the trade that best fits your company's primary function.	Custodial Services (Janitorial) Child Nutrition (Food Service)
Please provide your company's website address:	<a href="https://www.bradyindustries.com/">https://www.bradyindustries.com/</a>
Percent of Discount from Catalog or published Price list:	<u>18</u> % / <u>Eighteen</u> <small>(Discount in Figures) (Discount in Words)</small>
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	<a href="https://www.bradyindustries.com/">https://www.bradyindustries.com/</a>
Please indicate any exceptions to your discount.	N/A
Do you offer volume discounts? If yes, describe.	<small>Yes. Each opportunity is individually evaluated, and total prior and continuous business with the district is a major consideration for disc</small>
What is the approximate delivery time (in calendar days) after receipt of purchase order?	Next-Day if ordered before 2PM the day prior.
Do you provide free local delivery? If no, what is your delivery fee?	Yes, except hotshots.
Do you offer overnight delivery? Is there a fee?	No.
Do deliveries arrive palletized?	Yes, if requested
Will you allow the District to pick up materials? Please state any requirements for a pickup.	Yes, with a signature
State any different requirements for an emergency pickup.	1hr notice and coordination.
State and define your return policy.	<small>Merchandise must be returned within 60-days, undamaged in original cases in a sellable condition.</small>
Do you charge a restocking fee? If yes, what is the restocking fee?	No.
Is this offer valid for all your San Antonio area stores?	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>

Please attach a list of addresses, telephone and contact information of all participating locations.	1510 Cornerway BLVD, 78219. Phone - 210-867-2849 or 210-792-7662
Are you able to use technology solutions (i.e. 3D Technology or GIS mapping) to generate project estimates? Please specify.	N/A
Do you provide materials installation training? Please specify.	<b>Yes. In-person training available.</b>
Do your products and/or services come with a warranty? Please specify.	<b>Warranty varies per the manufacturer.</b>

PRICE SHEET

*(Fill in the rates that pertain to the services your company provides)*

Provide a detailed description of services your company provides: \_\_\_\_\_

\_\_\_\_\_ We are the largest janitorial supplier in the United States distributing from California to Florida.

\_\_\_\_\_ We are a wholesale distributor of Janitorial Supplies, Food Service disposables , packaging, equipment, and laundry and ware washing equipment and supplies.

1. Provide hourly labor rates including mileage and/or travel time.

- a. \$ N/A per hour
- b. Mileage charge. \$ N/A per mile
- c. Travel time charge. \$ N/A per hour/mile
- d. Weekend / Overtime rate. \$ N/A
- e. On-Call rate: \$ N/A Vendor must respond within 24 hours. MB  
*(please initial)*
- f. Any additional charges – i.e. Service Fee. Please describe and list rate. \$ \_\_\_\_\_  
Credit card fees per the bank used

2. Provide monthly charge.

- a. \$ N/A

3. Provide weekly charge.

- a. \$ N/A

4. Materials, Supplies, Parts List Discount:

- a. Percentage on Materials, Supplies, Parts 18 % Discount. eighteen  
(Discount in Figures) (Discount in Words)
- NOTE: A zero (0) discount will not be considered.
- b. Delivery fee: \$ 0



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	School Specialty, LLC.
What is your company's primary function?	Providing supplies, furniture & equipment to schools and businesses
Please indicate the trade that best fits your company's primary function.	essential classroom supplies, furniture and design services, educational technology, science curriculum, supplemental learning resources, professional development, funding assistance and more
Please provide your company's website address:	<a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>
Percent of Discount from Catalog or published Price list:	<u>25/14</u> % / <sup>25% off List Price on Supply Items</sup> <sup>14% off List Price on Furniture, Equipment &amp; AV Items</sup> (Discount in Figures) (Discount in Words)
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	<a href="https://www.schoolspecialty.com/digital-catalogs/education-essentials">https://www.schoolspecialty.com/digital-catalogs/education-essentials</a>
Please indicate any exceptions to your discount.	Please see our Cover Letter for exceptions.
Do you offer volume discounts? If yes, describe.	No
What is the approximate delivery time (in calendar days) after receipt of purchase order?	7-30 days ARO
Do you provide free local delivery? If no, what is your delivery fee?	Please see our Cover Letter for shipping terms.
Do you offer overnight delivery? Is there a fee?	Please see our Cover Letter for shipping terms.
Do deliveries arrive palletized?	No. Please contact your sales representative for larger orders, if this is a requirement.
Will you allow the District to pick up materials? Please state any requirements for a pickup.	No. We do not have store fronts.
State any different requirements for an emergency pickup.	NA
State and define your return policy.	Please visit our website: <a href="https://help.schoolspecialty.com/s/article/Return-Policy">https://help.schoolspecialty.com/s/article/Return-Policy</a>
Do you charge a restocking fee? If yes, what is the restocking fee?	Restocking fees will be charged in accordance with the Original Manufacturer's Warranty and Return Policy. Most items will be subject to a 15% restocking fee; 25% Canada for U.S. suppliers
Is this offer valid for all your San Antonio area stores?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> We do not have store fronts.

Please attach a list of addresses, telephone and contact information of all participating locations.	School Specialty, LLC. W6316 Design Drive Greenville, WI 54942 Phone (888) 388-3224
Are you able to use technology solutions (i.e. <input type="checkbox"/> BIM technology or <input type="checkbox"/> GIS mapping) to generate project estimates? Please specify.	NA
Do you provide materials installation training? Please specify.	NA
Do your products and/or services come with a warranty? Please specify.	Please visit our website for more information: <a href="https://help.schoolspecialty.com/s/article/Product-Warranties">https://help.schoolspecialty.com/s/article/Product-Warranties</a>

**PRICE SHEET**

*(Fill in the rates that pertain to the services your company provides)*

Provide a detailed description of services your company provides: \_\_\_\_\_

With a 60-year legacy, School Specialty is a leading provider of comprehensive learning environments for the preK-12 education marketplace in the U.S. and Canada. This includes essential classroom supplies, furniture and design services, educational technology, science curriculum, supplemental learning resources, professional development, funding assistance and more. School Specialty believes every student can flourish in an environment where they are engaged and inspired to learn and grow. In support of this vision to transform more than classrooms by improving learning outcomes and district performance, the company applies its unmatched team of subject-matter experts and designs, manufactures and distributes a broad assortment of name brand and proprietary products to deliver upon its unique value proposition. For more information, go to [www.schoolspecialty.com](http://www.schoolspecialty.com).

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1. Provide hourly labor rates including mileage and/or travel time.

- a. \$ NA per hour
  - b. Mileage charge. \$ NA per mile
  - c. Travel time charge. \$ NA per hour/mile
  - d. Weekend / Overtime rate. \$ NA
  - e. On-Call rate: \$ NA Vendor must respond within 24 hours. \_\_\_\_\_  
*(please initial)*
  - f. Any additional charges  *i.e.* Service Fee. Please describe and list rate. \$ NA
- 
- 

2. Provide monthly charge.

- a. \$ NA

3. Provide weekly charge.

- a. \$ NA

4. Materials, Supplies, Parts List Discount:

- a. Percentage on Materials, Supplies, Parts 25/14\* % Discount. \_\_\_\_\_  
*(Discount in Figures)* \*Please see Cover *(Discount in Words)*  
NOTE: A zero (0) discount will not be considered. [Letter for more information](#)

- b. Delivery fee: \$ Prefix 5 Items: \$11.95 Minimum or 20% charge based on NET subtotal  
Prefix 9 Items: \$11.95 minimum or free over \$69 based on NET subtotal  
Prefix 6 Items: Free Shipping





October 14, 2024

**SOUTH SAN ANTONIO INDEPENDENT SD  
1450 GILLETE BLVD  
SAN ANTONIO, TX 78224-2100 US**

**Account # 274294**

**Bid Number: 2024-03 JANITORIAL SUPPLIES EQUIPMENT & OTHER RELATED SERVICES**

**School Specialty, LLC** appreciates the opportunity to respond to **2024-03 JANITORIAL SUPPLIES EQUIPMENT & OTHER RELATED SERVICES**. We offer a wide assortment of items and have attached a list of our brands that are included in our offer. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <https://www.schoolspecialty.com/digital-catalogs>. If you have not received your catalog, you can request a copy on the site as well.

All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

***Contract Period:***

**Valid from October 16, 2024 through October 31, 2025.** Pricing for **contract period effective upon notification of award** referencing our Bid #Q-510842 [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com).

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,

Heather Riley  
Contract Coordinator



**School Specialty, LLC Catalog Discount Pricing Offer for  
Bid Number: 2024-03 JANITORIAL SUPPLIES EQUIPMENT & OTHER RELATED SERVICES**

**School Specialty, LLC** is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at [www.schoolspecialty.com](http://www.schoolspecialty.com) and log on to view your contracted pricing.

Discount Off List	Product Category
25%	WRITING
25%	PAPER
25%	JANITORIAL/BREAKROOM SUPPLIES
14%	FACILITIES AND GROUNDS

**Standard Freight Terms (subject to change):**

Ship to Location	Item Prefix	Shipping Charge
48 States-Parcel Orders	5	\$11.95 Minimum or 20% charge based on NET subtotal
48 States-Parcel Orders	9	\$11.95 minimum or free over \$69 based on NET subtotal
48 States-Non-Parcel Orders	6	Free Freight

**\*\*Live specimens (prefix L), hazardous materials (prefix H), and non-discountable items (prefix N) may incur additional charges. Please refer to [www.schoolspecialty.com](http://www.schoolspecialty.com) for more information.**



RFP 2024-03 Janitorial Supplies , Equipment and other Related Services

**VENDOR PRODUCT & INFORMATION SHEET**

SSAISD is requesting proposals for services and/or supplies to use in maintaining all aspects of the District's facilities. SSAISD is requesting percentage discounts from published catalog prices and/or computer price lists for purchases of services and/or supplies on an as needed basis. Please indicate the types of services, products, supplies that your company provides.

What is your company's name?	JOHN W GASPARINI INC, DBA MARK'S PLUMBING PARTS
What is your company's primary function?	PLUMBING SUPPLIES AND MRO PRODUCTS
Please indicate the trade that best fits your company's primary function.	PLUMBING SUPPLIES
Please provide your company's website address:	WWW.MARKSPP.COM
Percent of Discount from Catalog or published Price list:	<u>0</u> % / <u>ZERO</u> <i>(Discount in Figures) (Discount in Words)</i>
Please attach a Catalog or Price List to reference, or provide your Catalog/Price List website address.	WWW.MARKSPP.COM
Please indicate any exceptions to your discount.	ANY APPLICABLE DISCOUNTS TO BE APPLIED AT TIME OF QUOTATION OR PURCHASE
Do you offer volume discounts? If yes, describe.	NO
What is the approximate delivery time (in calendar days) after receipt of purchase order?	1 DAY FEDEX GROUND
Do you provide free local delivery? If no, what is your delivery fee?	NO
Do you offer overnight delivery? Is there a fee?	YES; FEDEX OVERNIGHT DELIVERY FEES
Do deliveries arrive palletized?	ONLY WHEN APPLICABLE
Will you allow the District to pick up materials? Please state any requirements for a pickup.	YES, HOWEVER WE ARE LOCATED IN FORT WORTH AND CARROLLTON
State any different requirements for an emergency pickup.	N/A
State and define your return policy.	<small>Special orders, china, and electronic parts are non-returnable. Non-defective merchandise returned, deemed by customer to be unaccept</small>
Do you charge a restocking fee? If yes, what is the restocking fee?	NO
Is this offer valid for all your San Antonio area stores?	Yes <input type="checkbox"/> No <input type="checkbox"/>

Please attach a list of addresses, telephone and contact information of all participating locations.	3312 RAMONA DR., 76116, 2720 COMMODORE DR., STE 130, CARROLLTON, TX 75007 972-466-4104
Are you able to use technology solutions (i.e. 3D Technology or GIS mapping) to generate project estimates? Please specify.	N/A
Do you provide materials installation training? Please specify.	NO
Do your products and/or services come with a warranty? Please specify.	MARK'S OFFERS NO WARRANTY, EITHER EXPRESSED OR IMPLIED, BEYOND THAT OF THE MANUFACTURER

PRICE SHEET

*(Fill in the rates that pertain to the services your company provides)*

Provide a detailed description of services your company provides: MARK'S IS A SUPPLIER ONLY

WE SUPPLY PLUMBING REPAIR PARTS, FIXTURES, AND FACILITY  
MAINTENANCE SUPPLIES

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1. Provide hourly labor rates including mileage and/or travel time.

- a. \$ N/A per hour
  - b. Mileage charge. \$ N/A per mile
  - c. Travel time charge. \$ N/A per hour/mile
  - d. Weekend / Overtime rate. \$ N/A
  - e. On-Call rate: \$ N/A Vendor must respond within 24 hours. N/A  
*(please initial)*
  - f. Any additional charges – i.e. Service Fee. Please describe and list rate. \$ N/A  
N/A  
N/A
- 

2. Provide monthly charge.

- a. \$ N/A

3. Provide weekly charge.

- a. \$ N/A

4. Materials, Supplies, Parts List Discount:

- a. Percentage on Materials, Supplies, Parts 0 % Discount. ZERO  
*(Discount in Figures)* *(Discount in Words)*  
NOTE: A zero (0) discount will not be considered.
- b. Delivery fee: \$ SHIPPING CHARGES MAY APPLY