



PCM Financial Services Proposal

(This is not a contract; executable contracts to follow)

PCM Financial Services is pleased to offer this proposal for the technology solution that South Texas Educational Technologies, Inc. wishes to acquire from PCM Sales Inc.. For over 25 years, we have provided simple, fast and cost-effective acquisition options to more than 50,000 customers ranging from small entrepreneurial organizations to large Fortune 500 corporations. We hope to be your high performance partner in acquiring your technology.

Equipment/Software Cost \$56,762.42 (Not including tax)

Equipment/Software Description Cisco

Term	Period	Type	End-of-Term Option	Payment
<input checked="" type="radio"/> 60 Months	Monthly	Standard Lease	Own, Extend, Free Disposal	\$1,124.12
<input type="checkbox"/> 60 Months	Monthly	Finance Lease	Own	\$1,148.74

**Recommended Option Based on Equipment Type*

Structure

First payment due three months after contract commencement.

Asset Assumptions

The payment options above assume 100.0% of tier 1 hardware. If this assumption changes, the payment may be adjusted up or down. Up to 60 month finance term available based on the length of the software term.

Equipment Location

Please provide the address where the equipment will be located.

Address: _____

City, State & Zip: _____

Is this a hosting site, data center or co-location facility? YES NO

Proposal Expiration Date

This proposal and payment options within are valid through 05/30/18

Required Documentation

Please provide the documentation below in order to begin the credit approval process:

This proposal is based on certain underwriting and pricing assumptions and the execution of mutually acceptable documentation. Rates provided herein are subject to change based on any increase in published swap rates. If the configuration changes at any time prior to commencement, the payment may be adjusted up or down. The information herein is confidential, valid through 05/30/18, and may be withdrawn or amended at any time prior to contract commencement. The payments quoted do not include sales use, rental or property tax.

Please email this page along with required documentation (if any) by 05/30/18 to indicate your desire to enter into an agreement with PCM Financial Services.

Regards,

Michael Kennemer
Direct Line: (877) 579-9549
mkennemer@PCMFinancialServices.com

license



Dear Mark Garza,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Comments:

5 year smartnet

Click [here](#) to view all comments

[Click here to approve or reject your quote.](#)


Quote Details

Quote Number: 52648108698
 Quote Label:
 Status: Pending Approval from Buyer
 Date Submitted: 05/16/2018
 Quote is valid until: 05/31/2018*
 Company Name: SOUTH TEXAS ED TECHNOLOGIES
 Customer #: 0166379339
 Requested by: Mark Garza

Billing Address:
 SOUTH TEXAS ED TECHNOLOGIES
 2402 E. BUSINESS 83 SUITE 100 .
 ACCOUNTS PAYABLE
 WESLACO , TX 78596
 Phone Number: 956-969-3092

Shipping Address:
 2402 East Business Hwy 83
 South Texas Edu Technologies
 Tammy Garza
 2402 E Business Hwy 83, Suite 100
 Weslaco, TX 78596
 Phone Number: 956-969-3092

Shipping Method:
 UPS Ground (3-7 days)

Product Description	PCM Part #	Mfr Part #	Qty	Unit Price	Ext. Price
 Mfr: Cisco Cisco ISR 4431 Sec bundle w/SEC license (no aRate)	44444	QUOTE SKU	6	\$9,431.59	\$56,589.54

Comment to this item: No comment added

Comments:

5 year smartnet

Click [here](#) to view all comments

Group Subtotal:	\$56,589.54
Estimated Sales Tax:	\$0.00
Shipping(UPS Ground):	\$172.88
Total:	\$56,762.42

New PCM Business Direct Quote 52648108698 for SOUTH TEXAS ED TECHNOLOGIES(0166379339) - with 60 month Smartnet

Malawski, Barry

Wed 5/16/2018 10:25 AM

inbox

To: Angela Gonzalez <agonzalez@hmps.net>; Mark Garza <mgarza@hmps.net>;

1 attachment (15 KB)

PCM Business Direct Quote #52648108698.pdf

Angela and Mark,

Below is the revised version of the Cisco router quote without eRate. The quote includes the discount Cisco has provided for the migration from your existing ISR4331 units as well as a 60 month Smartnet and a transceiver module for each unit. Please review all of the specs shown below and let me know if any revisions are necessary.

Cheers,

#	Part Number	Part Description	Service Duration	Quantity
1.0	ISR4431-SEC/K9	Cisco ISR 4431 Sec bundle w/SEC license	-	6
1.0.1	CON-SNT-ISR4431S	SNTC-8X5XNBD Cisco ISR 4431 Sec b	60	6
1.1	SL-44-IPB-K9	IP Base License for Cisco ISR 4400 Series	-	6
1.2	GLC-SX-MMD	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	-	6
1.3	PWR-4430-AC	AC Power Supply for Cisco ISR 4430	-	6
1.4	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	6
1.5	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430	-	6
1.6	PWR-COVER-4430	Cover for empty 2nd Power Supply slot on Cisco ISR 4430	-	6
1.7	MEM-4400-DP-2G	2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane	-	6
1.8	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	-	18
1.9	SL-44-SEC-K9	Security License for Cisco ISR 4400 Series	-	6
1.10	MEM-44-4G	4G DRAM (1 x 4G) for Cisco ISR 4400	-	6
1.11	SISR4400UK9-167	Cisco ISR 4400 Series IOS XE Universal	-	6

Trade-ins

#	Part Number	Description	Trade-in Type	Quantity
1	ISR4331-SEC/K9	Cisco ISR 4331 Sec bundle w/SEC	Cisco	4



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Equipment/Software Cost \$64,791.29 (Not including tax)

Equipment/Software Description **Lenovo Notebook with ADP**

Term	Period	Type	End-of-Term Option	Payment	Rate
<input checked="" type="checkbox"/> 36 Months	Monthly	Standard Lease	Own, Extend, Free Disposal	\$1,861.67	1.99%
<input type="checkbox"/> 36 Months	Annually	Standard Lease	Own, Extend, Free Disposal	\$21,963.10	1.35%

Structure First payment due three months after contract commencement.

Asset Assumptions The payment options above assume 80.2% of tier 1 hardware and 19.8% of services. If these percentages change, the payment may be adjusted up or down.

Equipment Location Please provide the address where the equipment will be located.

Address: _____

City, State & Zip: _____

Is this a hosting site, data center or co-location facility? YES NO

Proposal Expiration Date This proposal and payment options within are valid through 06/06/18

Required Documentation Please provide the documentation below in order to begin the credit approval process:

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Regards,

Michael Kennemer
Direct Line: (877) 579-9549
mkennemer@PCMFinancialServices.com



**THE RIGHT
TECHNOLOGY,
DELIVERED™**

Dear Mark Garza,

Good news. The quote you requested is ready. Please log in to your Business Direct account to review it now.

Quote Details

Quote Number: 52709009881
 Quote Label:
 Status: Pending Approval from Buyer
 Date Submitted: 05/23/2018
 Quote is valid until: 06/06/2018*
 Company Name: SOUTH TEXAS ED TECHNOLOGIES
 Customer #: 166379339
 Requested by: Mark Garza

Billing Address

SOUTH TEXAS ED TECHNOLOGIES
 2402 E. BUSINESS 83 SUITE 100 , ACCOUNTS PAYABLE ,
 WESLACO , TX 78596
 Phone Number: 956- 969-3092

Shipping Address

Mark Garza
 Horizon Montessori II
 Mark Garza
 1222 W Sugarcane Dr,
 Weslaco, TX 78599
 Phone Number: 956- 969-0044

Shipping Method

UPS Ground (3-7 days)

Product Description	PCM Part #	Mfr Part #	Qty	Unit Price	Ext. Price
 Mfr: Lenovo V330-15IKB 81AX - Core i5 7200U / 2.5 GHz - Win 10 Pro 64-bit - 8 GB RAM - 500 GB HDD - DVD-Writer - 15.6 1366 x 768 (HD) - HD Graphics 620 - Wi-Fi, Bluetooth - iron gray	40926359	81AX00BWU S	100	\$749.99 \$518.88	\$51,888.00
Comment to this item: No comment added					
Mfr: Safeware 13990591 - 3-Year Laptop Protection Plan + Accidental Damage	44444	QUOTE SKU	100	\$127.76	\$12,776.00
Comment to this item: No comment added					
Comments:				Group Subtotal:	\$64,664.00
No Comments Added				Estimated Sales Tax:	\$0.00
				Shipping (UPS Ground):	\$127.29
				Total:	\$64,791.29

* Promotional pricing is limited to the duration of the specific promotion, and is subject to change.

If you have any questions regarding your order, contact your Account Representative, Barry Malawski at (877)998-8528 Ext or eMail at Barry.Malawski@pcm.com.

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Something went wrong while the document preview was being created. Please try again later.



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Comments:

No Comments Added

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2402 E. BUSINESS 83 SUITE 100 ,
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Comment to this item: No comment added

Mfr: Safeware