

June 24, 2025

77 PAX (Gen Ed)	14 buses		
	Thomas	Bluebird	International
Bus Base Price	\$167,000.00	\$157,305.00	\$164,164.00
Adjustable Pedals	\$1,250.00	\$1,000.00	\$890.00
AC system them install	-\$3,500.00		
Air Ride Seat			-\$160.00
One Piece Flooring	\$750.00	\$745.00	\$290.00
Battery Disconnect			\$85.00
Collision Mitigation			\$2,410.00
Traffis (Not to Exceed)		\$7,000.00	
Radios	\$5,000.00	\$5,000.00	\$5,000.00
SMARTtag System	\$2,000.00	\$2,000.00	\$2,000.00
Samsara	\$180.00	\$180.00	\$180.00
Total-	\$172,680.00	\$173,230.00	\$174,859.00
Total for 14 buses -	\$2,417,520.00	\$2,425,220.00	\$2,448,026.00

\$30,506.00	Total Cost Delta between International and Thomas
\$60,000.00	International Promotion Credit (24 buses X \$2,500)
-\$29,494.00	Actual Cost Difference Route Buses

\$29,494.00	Apply Credit From Route Buses
-\$4,136.00	total cost Delta Transit Buses
\$25,358.00	Total Credit Savings