



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: July 19, 2017

Purpose: ☐ Report Only ☐ Recognition ☒ Discussion/ Possible Action

From:

Item Title: Approve Istation subscription to provide reading interventions in PK through 8th grade to increase number of students reading on level

Description:

Istation's computer adaptive programs provide student-driven instruction, progress monitoring assessments, and comprehensive teacher resources (target lessons) to provide intensive support in the development of reading and writing. With Istation Home, students can access lessons and continue on their individualized learning paths at home.

Recommendation:

Approve the renewal of the Istation subscription to provide reading interventions in grades PK-8 to increase student outcomes. Istation is a part of the Region 20 Purchasing Cooperative—Contract 7022.

District Goal:

Goal 2 We will develop a strong support system offering opportunities across the curriculum to create an innovative school experience, teaching students to value their education and motivate them to achieve excellence.

Funding Budget Code and Amount:

CFO Approval

199-11-6399-00-718-899-0DI not to exceed \$87,550

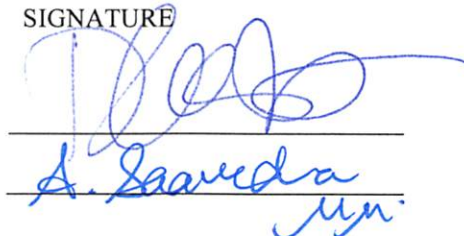
APPROVED BY:

SIGNATURE

DATE

Chief Officer:

Superintendent:

A blue ink signature, likely of the Superintendent, is written over a horizontal line. Below the signature, the name 'A. Saavedra' is handwritten in blue ink.

7/12/17



Company Address 8150 North Central Expressway, Suite 2000
Dallas, TX 75206
US

Created Date 6/26/2017
Quote Expiration Date 8/31/2017
Quote Number 00028215

Salesperson Sean Galvan
Salesperson Email sgalvan@istation.com

Contact Name Juanita Garcia
Phone (210) 977-7000
Email jcgarcia@southsanisd.net
Fax (210) 977-7021

Bill To Name South San Antonio Ind Sch Dist
Bill To ACCOUNTS PAYABLE
5622 Ray Ellison Blvd
San Antonio, TX 78242-2214
United States

Ship To Name South San Antonio Ind Sch Dist
Ship To 5622 Ray Ellison Blvd
San Antonio, TX
Campuses to Include South San Antonio Ind Sch Dist

Texas Special Promotion

Product	Product Code	Sales Price	Quantity	Total Price
IE.2 - Istation Reading en Español (Campus)	978-1-936324-60-6	\$2,440.00	2.00	\$4,880.00
IE.4 - Istation Reading en Español (Campus)	978-1-936324-61-3	\$4,216.00	1.00	\$4,216.00
IE.6 - Istation Reading en Español (Campus)	978-1-936324-62-0	\$5,236.00	1.00	\$5,236.00
IR.2 - Istation Reading (Campus)	978-1-936324-56-9	\$3,880.00	2.00	\$7,760.00
IR.2 - Istation Reading (Campus)	978-1-936324-56-9	\$4,850.00	1.00	\$4,850.00

Istation's current contract with the TEA for Texas SUCCESS ends on August 31, 2017. This current contract provides free and unlimited use of the Istation English Reading program for grades 3 -5 and Istation Spanish program for grade 3. Although the TEA may extend the contract for an additional year (as part of the Student Success Initiative), it would still be subject to Legislative funding and approval that will not be known until the end of this Legislative session after May 31, 2017. In short, the future of Texas SUCCESS is uncertain.

For your budgeting purposes, the pricing below excludes any future Istation products that might be offered at no cost to you through a future TEA contract under Texas SUCCESS. This will allow you to plan accordingly.

If Texas SUCCESS is renewed for Istation, appropriate pricing adjustments will be made at that time and credits would be issued as necessary. Because you have been a loyal Texas partner with Istation, the prices offered to you are discounted an additional 15% from Istation's regular pricing.



IR.4 - Istation Reading (Campus)	978-1-936324-57-6	\$6,664.00	1.00	\$6,664.00
IR.4 - Istation Reading (Campus)	978-1-936324-57-6	\$8,330.00	4.00	\$33,320.00
IR.6 - Istation Reading (Campus)	978-1-936324-58-3	\$7,824.00	1.00	\$7,824.00
IR.MS.4 - Istation Reading - MS/Int Only (Campus)	978-1-936324-70-5	\$2,270.00	2.00	\$4,540.00
IR.MS.6 - Istation Reading - MS/Int Only (Campus)	978-1-936324-71-2	\$2,660.00	1.00	\$2,660.00
Professional Development Onsite	PD-ONSITE	\$2,800.00	2.00	\$5,600.00

Grand Total \$87,550.00

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