Denton Independent School District
Purchasing Department
1213 N. Locust St.
Denton, Tx. 76201

Request for Proposal

For

E-Rate Eligible Network, IP Telephony, and Wireless LAN Equipment, Campus Cabling, and Installation Services

RFP Number: 130108

Due Date: **January 8, 2013**

Time Due: **2:00 p.m. CST**

The Denton Independent School District will accept sealed proposals in the School District Purchasing Office until 2:00 p.m., Tuesday, January 8, 2013, from E-Rate eligible Internal Connections Providers to provide the described network equipment, IP Telephony equipment, Wireless LAN equipment, campus cabling, and installation services.

Proposal forms and specifications can be obtained from the School District Purchasing Office at 1213 North Locust, Denton, Texas 76201 or online at dentonisd.org under the purchasing department section.

Mark plainly on your envelope, **"RFP# 130108 ENCLOSED-NOT TO BE OPENED UNTIL 2:00 p.m., Tuesday, January 8, 2013."** Address your sealed proposal to Alyce Hamman, Purchasing Buyer, Denton Public Schools, 1213 North Locust, Denton, Texas 76201. Proposals will be accepted at said time at the Locust street address. Any proposals received after the stated time will be rejected. Proposal pricing will not be read aloud.

Proposals will be reviewed by a committee and evaluated as follows: Proposed Fee - 58%, References - 5%, Quality of the proposer's good and services - 10%, Extent to which the services meet the district's needs – 10%, Past Experience with the District - 10%, HUB certification Verification - 2%, and Long Term cost to the District to acquire the vendor's services – 5%. Once the proposals have been ranked, and a successful proposer submitted to the governing body for approval, the results will be made available to interested parties.

The district intends to award this proposal to a single vendor.

The Denton Independent School District reserves the right to accept or reject any and all parts of any and all proposals and to waive any/all technicalities. The District further reserves the right to be the sole judge of quality and equality.

No proposals will be accepted by facsimile or e-mail.

Section 1.0   Scope of Work

DISD will follow the purchasing policies of the DISD Board and requirements and procedures of the Schools and Libraries Universal Service to be eligible for all available funding.

The implementation of any associated contracts resulting from this competitive bid process will be dependent on the districts' issuance of a written Notice to Proceed and the issuance of a District Purchase Order. E-rate funding notification alone will not signify Notice to Proceed. The district will have the right to allow the contract to expire without implementation if appropriate funding is not authorized.

DISD will evaluate proposals for the following telephone and telecommunication services:

Package #1: The District request proposals from E-Rate eligible Internal Connections Providers to provide the network equipment, IP Telephony equipment, Wireless LAN equipment, campus cabling, and installation services, as described in Section 4.3. This package is associated with a Form 471 Application filed for E-Rate Year 2012 and includes a number of the 90% campuses contained in the district. At this time, the district has not received a Funding Commitment Decision Letter (FCDL). Should the district receive a positive FCDL for E-Rate Year 2012 application, this portion of the RFP will not be awarded.

Package #2: The District request proposals from E-Rate eligible Internal Connections Providers to provide the network equipment, IP Telephony equipment, Wireless LAN equipment, campus cabling, and installation services, as described in Section 4.4. This package includes the remaining three 90% campuses in the district.

Package #3: The District request proposals from E-Rate eligible Internal Connections Providers to provide the network equipment, IP Telephony equipment, Wireless LAN equipment, campus cabling, and installation services, as described in Section 4.5. This package consists of the districts' 80% campuses.

Package #4: The District request proposals from E-Rate eligible Internal Connections Providers to provide the network equipment, Wireless LAN equipment, campus cabling, and installation services, as described in Section 4.6.

This Request For Proposal (RFP) provides interested suppliers with sufficient information to prepare and submit Proposals for consideration with the intent of contracting with one or more companies to provide the requested equipment and services for DISD.

1.1 Anticipated Timeline

- 12/7/2012 – RFP posted on district website
- 12/8/2012 – Form 470 posted
- 12/20/2012 – Deadline for written questions by 4:00 p.m. CST
- 12/21/2012 – Response to questions posted on DISD website
- 01/08/2013 – RFP due in Purchasing by 2:00 p.m. CST
- 2/12/2013 – Recommendation to DISD Board of Education

Section 2.0 Standard Terms and Conditions

2.1 The district intends to award this proposal to a single vendor.

2.2 The district reserves the right to reject any and all proposals, the right in its sole discretion to accept the proposal it considers most favorable to the district's interest, and the right to waive minor irregularities in the procedures. The district further reserves the right to reject all proposals and seek new proposals when such procedures are in the best interest of the district. The district also will be the sole judge as to the definition of "district's best interest."

2.3 The attached specifications are to be used to set a minimum standard. The District does not want inferior substitute merchandise. Whenever an article or material is defined by describing a proprietary product or by using the name of a manufacturer, the term "**or equal**" if not inserted shall be implied. The specified article or material shall be understood as indicating the type, function, minimum standard of design, efficiency and quality desired and shall not be construed as to exclude other manufactured products of comparable quality design, and efficiency. If you bid an equal and/or alternate product to the specifications, please clearly state the brand name and description. Failure to provide proper information with this document may cause your bid(s) to be eliminated from consideration.

2.4 The District reserves the right to accept or reject any and/or all bids, to waive any formalities and to award this bid in the best over all interest of the District. The District reserves the right to make final decisions as to comparable items. Be very certain that items upon which you bid and deliver are **equal** to items listed. **Materials which are not equal shall be returned to the supplier transportation charges collect**.

2.5 No orders are to be placed without a purchase order signed by the purchasing agent. No payment will be made for orders filled without an approved purchase order.

2.5 Insurance

The contractor shall provide at all times during the contract period the following insurance coverage:

1. Worker's Compensation Insurance, Statutory Benefits and Employer's Liability Insurance with limits of not less than $500,000;
2. Commercial General Liability Insurance with limits of not less than $1,000,000 for bodily injury and $1,000,000 for property damage per occurrence, including Contractual Liability coverage.
3. Motor Vehicle Liability Insurance with an employer's non-ownership endorsement. Limits of liability shall not be less than $1,000,000 combined single limit.

4. Third Party Fidelity bond of $50,000 per employee.
5. The bidder shall furnish Denton ISD certificates of insurance within 21 working days after acceptance of a contact.
6. Denton ISD must have ten (10) days notice of cancellation or change in insurance coverage and give it's' approval.
7. Pollution Insurance with limits of not less than 1,000,000 for property damage per occurrence.

Section 3.0   Special Terms and Conditions

3.1   In order for your proposal to be considered you must include all of the properly executed documents, including Signature Sheet, Proposal Form, Felony Conviction Form, Conflict of Interest Form, References, and HUB certification documentation if applicable. All responses must be legible and signed in order to be considered.

3.2   Vendors taking exception to the terms and conditions or specifications of this proposal shall state these exceptions plainly on the exception page of this proposal document. If no exceptions are indicated on the submitted form, it will be assumed that your proposal complies with our document.

3.3   By submitting a proposal to the District, the vendor agrees to waive and does waive any claim or cause of action against the Denton ISD, its Trustees, agents and employees arising out of or in connection with, the review of, evaluation of, and application of criteria for selection to the proposal; the recommendation of any proposal to the Board of Trustees, the selection or approval of any proposal by the Trustees on behalf of the District; the awarding of any contract by the Trustees; the selection or approval of any proposal by the Trustees on behalf of the District; the awarding of any contract by the Trustees for services included in the proposal; the waiver of any requirement contained in this Proposal; and any determination of best value to the District by the District, its' Trustees, Agents or employees from the proposals submitted to the district in response to the Proposal.

3.4   The District limits its' purchases through the use of properly drawn and authorized purchase orders.   The District is **NOT** responsible for services or products that were not authorized via this method. **Verbal orders should not be accepted**.

3.5   The determination of the appropriate quantity for each type of equipment and / or service is the sole responsibility of the vendor. Should vendor desire to conduct walkthroughs of each campus, Vendor will schedule the walkthroughs through the contact identified in Section 3.6. All walkthroughs will be completed by 12/19/2012. Vendors are strongly encouraged to schedule the walkthroughs in a timely manner to ensure the requested walkthroughs are completed prior to this deadline.

3.6   Questions regarding this RFP can be submitted in writing until close of business 12/20/2012 (4:00 p.m CST). Responses to all questions received in proper time frames will be made in writing and distributed to all Vendors via an Addendum to the RFP posted to the DISD Purchasing Website prior to the close of business 12/21/2012. Questions should be submitted via e-mail to the following people: Ernie Stripling – estripling@dentonisd.org; Linda Cole – lcole@dentonisd.org (940-369-0170); Allen McDaniel – jmcdaniel9@tx.rr.com.

3.7   Prices quoted in The Vendor's response for all labor and materials will remain in effect throughout the duration of the E-Rate Year 2013 process. At a minimum, quoted prices will be honored by the vendor for a period of at least 180 days after the issuance date of any Funding Commitment Decision Letter (FCDL) issued by Schools and Libraries Division of the FCC.

3.8   The vendor will provide information demonstrating their capability in delivering the services requested in this RFP. Experience, qualifications, and certifications will help determine the vendor's ability to deliver the specified services and help assure DISD of a successful project.

3.9   As required by The Federal Communications Commission (FCC) and DISD best practices, this request for services to be contracted is based on an approved technology plan.

3.10   The information in this Request For Proposal [RFP] is provided in conjunction with the Schools and Libraries Division [SLD] Forms 470 and 471, in partial fulfillment of the requirements for the FCC Universal Service Fund (a.k.a., "E-Rate") discounts. These programs provide discounts for: certain telecommunications products and services, including voice and data communications; Internet access; and, in some cases, internal connections. For more information about these Federal programs, and before responding to this RFP, please refer to the SLD web site, www.universalservice.org/sl/, or call the SLD Help Line at 888-203-8100. Please do not contact applicant personnel either with general questions about E-Rate, or to offer ineligible services or services not requested on this RFP. Bidders must have a valid Service Provider Identification Number [SPIN]. Service providers must be prepared to discount invoices to the school and submit the balance to the E-Rate program via BEAR forms, as specified by the SLD.

Section 4.0   Project Specifications

4.1 Proposer Qualifications

4.1.1 Schools and Libraries Program Requirements

The Schools and Libraries Program reimburses telecommunications, Internet access, and internal connections providers for discounts on eligible services provided to schools and libraries. While schools and libraries apply for these discounts, USAC works in conjunction with service providers to make sure these discounts are passed on to program participants.

a. The vendor must be eligible to participate in the Schools and Libraries Program and obtained a Service Provider Identification Number (SPIN) from USAC.

b. The vendor must be an eligible service provider for Internal Connections services as defined by the Federal Communication Commission (FCC) for reimbursement from the Schools and Libraries Program.

4.1.2 The Reputation of the Vendor and of the Vendor's Goods or Services

   a. The Proposal will include at least three (3) references from comparable education
      customers.

   b. The proposal will include at least three (3) references from comparable product
      installations.

4.1.3 The Vendor's Past Relationship with the District

   a. The proposal will include any past projects or contracts that the service provider has
had with Denton Independent School District.

4.1.4 The Vendor's Knowledge and experience with the Solution.

   a. The proposal will list the personnel and qualifications of the personnel that will be
      assigned to the project.

4.2 Goods and Services Requirements

4.2.1 Provide Network equipment, IP Telephony equipment, Wireless LAN equipment, Campus Cabling, and installation services.

4.2.1.1 Campus Cabling:

   a. Most of the campuses are designed with a central MDF, fiber connectivity to the
      classroom, and network switches located each classroom space. For this RFP, Vendors
      will provide responses that incorporate a traditional MDF / IDF infrastructure, where a
      fiber backbone connects the MDF / IDF closets, and Category 6 Copper Cabling and
      components to each instructional and administrative space. Vendors shall include all
      costs for all labor materials, installation, and project management services.

b. Drop counts are specified in Section 4.2.2.

c. Denton ISD currently uses Berktek / Ortronics (or equivalent), Oasis Solution (or equivalent) and contractors must be certified to offer the Oasis 25-year warranty (or equivalent).

d. Vendors will provide a response to include the following:

- Labor to install Category 6 cabling per the drop count provided in Section 4.2.2.

- Berk-Tek LANmark-1000 Enhanced Category 6 plenum rated cable where required or equivalent pvc cabling if appropriate.

- Blue Ortronics Clarity Cat6 RJ45 jack insert

- Ivory Ortronics Clarity Single port faceplate

- Ortronics 3' Blue patch cords in quantities to match the drop count specified in Section 4.2.2.

- Patch panel to match existing.

- Racks (if necessary) to match existing

- Misc. Consummables: Faceplate mounting bracket, cable management, support system, tie wraps, labels, etc.

4.2.1.2 Network / IP Telephony / Wireless LAN Equipment

a. Vendors will provide a response that provides for all of the Network components, IP Telephony components, Wireless LAN components, UPS equipment, and any related cabling, materials, as well as installation and project management services. Estimated quantities are provided in Section 4.2.2. Equipment specifications are provided in Section 5.0.

4.2.2 Service Offerings

DISD will evaluate the overall proposals for services provided to the district. It is DISD's intent to contract for the most cost effective and technically superior and efficient solution for the district.

a. The vendor will include all services required to deliver a comprehensive solution to the district. Services should include design, installation, and implementation for all of the products and services included in this RFP.

4.3. Package #1 – Goods and Services Requirements (2012 90% Campuses)

Borman:

```
Approximately 1,250 category 6 drops
Approximately 1 campus core switch
Approximately 34 idf switches
Approximately 4 UPS
Approximately 44 access points
Approximately 71 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs
```

Lee:

```
Approximately 1,300 category 6 drops
Approximately 1 campus core switch
Approximately 27 idf switches
Approximately 4 UPS
Approximately 43 access points
Approximately 69 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs
```

Rivera:

```
Approximately 1650 category 6 drops
Approximately 1 campus core switch
Approximately 34 idf switches
Approximately 5 UPS
Approximately 40 access points
Approximately 70 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs
```

Windle:

```
Approximately 550 category 6 drops
Approximately 1 campus core switch
Approximately 11 idf switches
Approximately 4 UPS
Approximately 40 access points
Approximately 47 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs
```

Gonzalez

```
Approximately 400 category 6 drops
Approximately 1 campus core switch
Approximately 8 idf switches
Approximately 2 UPS
Approximately 30 access points
Approximately 46 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs
```

4.4 Package #2 – Goods and Services Requirements (2013 90% Campuses)

Ginnings:

Approximately 1,500 category 6 drops
Approximately 1 campus core switch
Approximately 31 idf switches
Approximately 4 UPS
Approximately 62 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs

Hodge:

Approximately 1,550 category 6 drops
Approximately 1 campus core switch
Approximately 32 idf switches
Approximately 9 UPS
Approximately 72 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs

Lester Davis:

Approximately 400 category 6 drops
Approximately 1 campus core switch
Approximately 1 idf switches
Approximately 3 UPS
Approximately 22 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 3 video encoders with licenses
Approximately 1 video conferencing codecs

4.5 Package #3 – Goods and Services Requirements (80% Campuses)

```
Calhoun:

Approximately 2500 category 6 drops
Approximately 1 campus core switch
Approximately 50 idf switches
Approximately 10 UPS
Approximately 117 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 12 video encoders with licenses
Approximately 4 video conferencing codecs

Strickland:

Approximately 2,650 category 6 drops
Approximately 1 campus core switch
Approximately 50 idf switches
Approximately 9 UPS
Approximately 100 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 12 video encoders with licenses
Approximately 4 video conferencing codecs

Evers Park:

Approximately 1,450 category 6 drops
Approximately 1 campus core switch
Approximately 30 idf switches
Approximately 5 UPS
Approximately 70 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs
```

Fred Moore:

Approximately 675 category 6 drops
Approximately 1 campus core switch
Approximately 14 idf switches
Approximately 2 UPS
Approximately 21 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 3 video encoders with licenses
Approximately 1 video conferencing codecs

Newton Razor:

Approximately 1,500 category 6 drops
Approximately 1 campus core switch
Approximately 31 idf switches
Approximately 4 UPS
Approximately 74 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs

Ryan Elementary

Approximately 1,550 category 6 drops
Approximately 1 campus core switch
Approximately 32 idf switches
Approximately 9 UPS
Approximately 72 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 6 video encoders with licenses
Approximately 2 video conferencing codecs

McMath Middle School

Approximately 2500 category 6 drops
Approximately 1 campus core switch
Approximately 50 idf switches
Approximately 10 UPS
Approximately 117 licenses for phones and voicemail users
Approximately 1 voice gateway
Approximately 12 video encoders with licenses
Approximately 4 video conferencing codecs

4.6 Package #4 – Goods and Services Requirements

Network Operations Center

1 Wireless Controller Service Module
1 High Availability Wireless Controller Module
1 Dedicated Guest Wireless Controller
1 Wireless Tracking and Location Engine
Associated Wireless Network Management Software
Associated Security and Identity Services Software
1 Firewall and Intrusion Prevention Appliance supporting multi-gigabit throughput
1 Web Security Appliance
1 Internet Service Redundant Router
Any additional equipment, software, and services to support the above

Denton High School

```
Approximately 130 access points
Approximately 130 category 6 drops
Approximately 6 idf distribution switches
Approximately 13 mdf aggregation switch
```

Guyer High School

```
Approximately 130 access points
Approximately 130 category 6 drops
Approximately 13 idf distribution switches
Approximately 1 mdf aggregation switch
```

Fred Moore High School

```
Approximately 22 access points
Approximately 22 category 6 drops
Approximately 3 idf distribution switches
Approximately 1 mdf aggregation switch
```

Ryan High School

```
Approximately 202 access points
Approximately 202 category 6 drops
Approximately 20 idf distribution switches
Approximately 1 mdf aggregation switch
```

Lester Davis School

```
Approximately 26 access points
Approximately 26 category 6 drops
Approximately 3 idf distribution switches
Approximately 1 mdf aggregation switch
```

LaGrone Advanced Technology Complex

```
Approximately 80 access points
Approximately 80 category 6 drops
Approximately 8 idf distribution switches
Approximately 1 mdf aggregation switch
```

Calhoun Middle School

```
Approximately 153 access points
Approximately 153 category 6 drops
Approximately 16 idf distribution switches
Approximately 1 mdf aggregation switch
Approximately 1 wireless controller
```

Crownover Middle School

```
Approximately 70 access points
Approximately 70 category 6 drops
Approximately 7 idf distribution switches
Approximately 1 mdf aggregation switch
```

Harpool Middle School

```
Approximately 70 access points
Approximately 70 category 6 drops
Approximately 7 idf distribution switches
Approximately 1 mdf aggregation switch
```

McMath Middle School

```
Approximately 70 access points
Approximately 70 category 6 drops
Approximately 7 idf distribution switches
Approximately 1 mdf aggregation switch
Approximately 1 wireless controller
```

Navo Middle School

```
Approximately 70 access points
Approximately 70 category 6 drops
Approximately 7 idf distributions switches
Approximately 1 mdf aggregation switch
```

Strickland Middle School

```
Approximately 87 access points
Approximately 87 category 6 drops
Approximately 9 idf distribution switches
Approximately 1 mdf aggregation switch
Approximately 1 wireless controller
```

Blanton Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Borman Elementary

```
Approximately 71 access points
Approximately 71 category 6 drops
Approximately 7 idf distribution switches
Approximately 1 mdf aggregation switch
```

Cross Oaks Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Evers Park Elementary

```
Approximately 57 access points
Approximately 57 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Ginnings Elementary

```
Approximately 53 access points
Approximately 53 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Hawk Elementary

```
Approximately 52 access points
Approximately 52 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Hodge Elementary

```
Approximately 65 access points
Approximately 65 category 6 drops
Approximately 7 idf distribution switches
Approximately 1 mdf aggregation switch
```

Houston Elementary

```
Approximately 48 access points
Approximately 48 category 6 drops
Approximately 5 idf distribution switches
Approximately 1 mdf aggregation switch
```

Lee Elementary

```
Approximately 55 access points
Approximately 55 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

McNair Elementary

```
Approximately 65 access points
Approximately 65 category 6 drops
Approximately 7 idf distribution switches
Approximately 1 mdf aggregation switch
```

Nelson Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Paloma Creek Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Pecan Creek Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Providence Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

E.P. Rayzor Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Newton Rayzor Elementary

```
Approximately 74 access points
Approximately 74 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Rivera Elementary

```
Approximately 61 access points
Approximately 61 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 aggregation switch
```

Ryan Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Stephens Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Savannah Elementary

```
Approximately 54 access points
Approximately 54 category 6 drops
Approximately 6 idf distribution switches
Approximately 1 mdf aggregation switch
```

Wilson Elementary

```
Approximately 67 access points
Approximately 67 category 6 drops
Approximately 7 idf distribution switches
Approximately 1 mdf aggregation switch
```

Ann Windle School

```
Approximately 40 access points
Approximately 40 category 6 drops
Approximately 4 idf distribution witches
Approximately 1 mdf aggregation switch
```

Gonzalez School

```
Approximately 35 access points
Approximately 35 category 6 drops
Approximately 4 idf distribution switches
Approximately 1 mdf aggregation switch
```

4.7 COST

4.7.1 Total Cost to the District

DISD will evaluate the total cost to the district to acquire the requested products and related services.

a. The vendor will provide a cost for each requested service per location for proposed term of the service. All cost should be identified as E-rate eligible with the percent eligible if less than 100% or Non E-rate Eligible. Vendor shall use the forms provided in Section 6 of this RFP.

5.0 Description of District Preferred Equipment

APC - Sized per closet as appropriate	
(SURTA2200RMXL2U) APC Smart-UPS RT 2200VA RM 120V	APC Smart-UPS RT 2200VA RM 120V
(SURTA3000RMXL3U) APC Smart-UPS RT 3000VA Rack Tower 120V	APC Smart-UPS RT 3000VA Rack Tower 120V
(SYH6K6RMT-TF3) APC Symmetra RM 6kVA Scalable to 6kVA N+1 208/240V w/ 208 to 120V Step-Down Transformer (4) L5-20R	APC Symmetra RM 6kVA Scalable to 6kVA N+1 208/240V w/ 208 to 120V Step-Down Transformer (4) L5-20R
Bundled Accessories	
(AP9631) UPS Network Management Card 2 with Environmental Monitoring	Remote monitoring and control of an individual UPS by connecting it directly to the network.

Calhoun Core Switch

VS-C6509E-SUP2T	Catalyst Chassis+Fan Tray + Sup2T; IP Services ONLY incl VSS
Fan Tray Options	
WS-C6509-E-FAN	Catalyst 6509-E Chassis Fan Tray
Module Option 1 (included Supervisor)	
Compact Flash Options	
MEM-C6K-CPTFL2GB	Catalyst 6500 Compact Flash Memory 2GB
10GBASE X2 Module Options	
X2-10GB-ER	10GBASE-ER X2 Module
X2-10GB-LRM	10GBASE-LRM X2 Module
Module Option 2	
Redundant Supervisor Options	
VS-S2T-10G	Cat 6500 Supervisor 2T with 2 ports 10GbE and MSFC5 PFC4
Compact Flash Options	
MEM-C6K-CPTFL2GB	Catalyst 6500 Compact Flash Memory 2GB
SUP2T Expansions	
MEM-C6K-INTFL1GB	Internal 1G Compact Flash
MEM-SUP2T-2GB	Catalyst 6500 2GB memory for Sup2T and Sup2TXL
VS-F6K-PFC4	Cat 6k 80G Sys Daughter Board Sup2T PFC4
VS-SUP2T-10G	Catalyst 6500 Supervisor Engine 2T Baseboard
Module Option 3	
Ethernet Modules	
WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame
Module Option 4	
Ethernet Modules	
WS-X6908-10G-2T	C6K 8 port 10 Gigabit Ethernet module with DFC4 (Trustsec)
10GBASE X2 Module Options	
X2-10GB-ER	10GBASE-ER X2 Module
X6900 Expansion Class	
WS-F6K-DFC4-E	Catalyst 6500 Dist Fwd Card DFC4
WS-X6908-10G	Catalyst 6500 8 Port 10G SFP Baseboard
Module Option 7	
Ethernet Modules	
WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame
Power Cables	
Catalyst 6500 Power Cables (16A)	

CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US
Power Supply Options	
WS-CAC-3000W	Catalyst 6500 3000W AC power supply
WS-CAC-3000W	Catalyst 6500 3000W AC power supply
Software Options	
S2TAIK9-15001SY	Cisco CAT6000-VS-S2T IOS ADVANCED IP SERVICES FULL ENCRYPT
Sup 2T Bundle Expansions	
MEM-C6K-INTFL1GB	Internal 1G Compact Flash
MEM-SUP2T-2GB	Catalyst 6500 2GB memory for Sup2T and Sup2TXL
VS-F6K-PFC4	Cat 6k 80G Sys Daughter Board Sup2T PFC4
VS-S2T-10G	Cat 6500 Supervisor 2T with 2 ports 10GbE and MSFC5 PFC4
VS-SUP2T-10G	Catalyst 6500 Supervisor Engine 2T Baseboard

Strickland Core Switch

VS-C6513E-SUP2T	Catalyst Chassis+Fan Tray + Sup2T; IP Services ONLY incl VSS
Catalyst 6500 Power Cables (16A)	
CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US
Fan Tray Options	
WS-C6513-E-FAN	Catalyst 6513-E Fan Tray
Module Option 1 (included Supervisor)	
Compact Flash Options	
MEM-C6K-CPTFL2GB	Catalyst 6500 Compact Flash Memory 2GB
10GBASE X2 Module Options	
X2-10GB-ER	10GBASE-ER X2 Module
X2-10GB-LX4	10GBASE-LX4 X2 Module
Module Option 10	
Ethernet Modules	
WS-X6848-SFP-2T	Catalyst 6500 48-port GigE Mod: fabric-enabled with DFC4
X6800 Expansion Class	
WS-F6K-DFC4-A	Catalyst 6500 Dist Fwd Card DFC4
WS-X6848-SFP	Catalyst 6500 48 Port 1G SFP Baseboard
Module Option 13	
Ethernet Modules	
WS-X6908-10G-2T	C6K 8 port 10 Gigabit Ethernet module with DFC4 (Trustsec)
X6900 Expansion Class	
WS-F6K-DFC4-E	Catalyst 6500 Dist Fwd Card DFC4
WS-X6908-10G	Catalyst 6500 8 Port 10G SFP Baseboard
Module Option 2	
Supervisor Options	
VS-S2T-10G	Cat 6500 Supervisor 2T with 2 ports 10GbE and MSFC5 PFC4
Compact Flash Options	
MEM-C6K-CPTFL2GB	Catalyst 6500 Compact Flash Memory 2GB
SUP2T Expansions	
MEM-C6K-INTFL1GB	Internal 1G Compact Flash
MEM-SUP2T-2GB	Catalyst 6500 2GB memory for Sup2T and Sup2TXL
VS-F6K-PFC4	Cat 6k 80G Sys Daughter Board Sup2T PFC4
VS-SUP2T-10G	Catalyst 6500 Supervisor Engine 2T Baseboard
Module Option 3	
Ethernet Modules	

WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame
Module Option 4	
Ethernet Modules	
WS-X6908-10G-2T	C6K 8 port 10 Gigabit Ethernet module with DFC4 (Trustsec)
X6900 Expansion Class	
WS-F6K-DFC4-E	Catalyst 6500 Dist Fwd Card DFC4
WS-X6908-10G	Catalyst 6500 8 Port 10G SFP Baseboard
Module Option 5	
Ethernet Modules	
WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame
Module Option 6	
Ethernet Modules	
WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame
Module Option 7	
Ethernet Modules	
WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame
Module Option 8	
Ethernet Modules	
WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame
Module Option 9	
Ethernet Modules	
WS-X6848-SFP-2T	Catalyst 6500 48-port GigE Mod: fabric-enabled with DFC4
X6800 Expansion Class	
WS-F6K-DFC4-A	Catalyst 6500 Dist Fwd Card DFC4
WS-X6848-SFP	Catalyst 6500 48 Port 1G SFP Baseboard
Power Supply Options	
WS-CAC-6000W	Cat6500 6000W AC Power Supply
WS-CAC-6000W	Cat6500 6000W AC Power Supply
Software Options	
S2TAIK9-15001SY	Cisco CAT6000-VS-S2T IOS ADVANCED IP SERVICES FULL ENCRYPT
Sup 2T Bundle Expansions	
MEM-C6K-INTFL1GB	Internal 1G Compact Flash
MEM-SUP2T-2GB	Catalyst 6500 2GB memory for Sup2T and Sup2TXL
VS-F6K-PFC4	Cat 6k 80G Sys Daughter Board Sup2T PFC4
VS-S2T-10G	Cat 6500 Supervisor 2T with 2 ports 10GbE and MSFC5 PFC4
VS-SUP2T-10G	Catalyst 6500 Supervisor Engine 2T Baseboard

Wireless Access Points

AIR-CAP3602I-A-K9	802.11n CAP w/CleanAir; 4x4:3SS; Mod; Int Ant; A Reg Domain
Mounting Options	
AP Mounting Bracket	
AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)
Ceiling Grid Clips	
AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)
Software Options	
S3G2RK9W8-12423JY	Cisco 3600 Series IOS WIRELESS LAN RECOVERY

Wireless Controller

AIR-CT5508-100-K9	Cisco 5508 Series Wireless Controller for up to 100 APs
CT5508 Expand Options	
LIC-CT5508-100	100 AP Base license
LIC-CT5508-BASE	Base Software License
CT5508 Options	
AIR-PWR-5500-AC	Cisco 5500 Series Wireless Controller Redundant Power Supply
CT5508 Software Option	
SWC5500K9-70	Cisco Unified Wireless Controller SW Release 7.0
Country Power Cable Opts	
AIR-PWR-CORD-NA	AIR Line Cord North America
Spare Options for Wireless SFP	
GLC-T=	1000BASE-T SFP

Campus Core Switch

C4506-1S7ES-C	4506-E Chassis and Sup7-E + free EntServices
4506E SERIES SLOT 2 OPTIONS	
10/100/1000 Line Cards	
WS-X4748-UPOE+E	Catalyst 4500E 48-Port UPOE 10/100/1000(RJ45)
4506E SERIES SLOT 3 OPTIONS	
1G Fiber Line Cards	
1G Fiber Line Cards	
WS-X4624-SFP-E	Catalyst 4500 E-Series 24-Port GE (SFP)
4506E SERIES SLOT 4 OPTIONS	
10G Fiber Line Card	
WS-X4712-SFP+E	Catalyst 4500 E-Series 12-Port 10GbE (SFP+)
IOS OPTIONS FOR SUP7E	
S45UK9-32-1502SG	CAT4500e SUP7e Universal Crypto Image
Power Supplies and Cables	
2800 Watt Power Supplies and Cables	
PWR-C45-2800ACV	Catalyst 4500 2800W AC Power Supply (Data and PoE)
PWR-C45-2800ACV/2	Catalyst 4500 2800W AC Power Supply (Data and PoE)
2800W Power Cables	
CAB-AC-2800W-TWLK	U.S. Power Cord, Twist Lock, NEMA 6-20 Plug
SUP SW LICENSES	
C4500E-IP-ES	Paper IP to Ent Services License
SUP7 Bundle SUP OC	
WS-X45-SUP7-E	Catalyst 4500 E-Series Supervisor, 848Gbps

C4K SD UPGRADE OPTIONS	
SD-X45-2GB-E	Catalyst 4500 2GB SD Memory Card for Sup7-E
SFP+ Options	
SFP-10G-LR	10GBASE-LR SFP Module
SFP-10G-SR	10GBASE-SR SFP Module
Video Conferencing Codec	
CTS-C40-K9	Codec C40 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl
CTS Expand Options	
CTS-C40CODEC-K9	Codec C40 Unit
CTS-RMT-TRC5	Remote Control TRC 5
LIC-C40	License Key C40 CODEC
LIC-CXX-NPP	Natural Presenter Package (NPP) for C Series Based Products
LIC-S52000-TC4.XK9	License Key Software Encrypted
Power Cord Options	
PWR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12
Software Feature Options	
LIC-C40-DD	Codec C40 Dual Display Option
LIC-C40-MS	Codec C40 Multisite MS Option
LIC-C40-PR	Codec C40 Premium Resolution Option
Software Options	
Encrypted Software (S52000)	
	Software 4.x Encryption

Digital Encoders

DMP Feature License Packs	
DMP-FL-10	DMP Feature License for Up To 10 DMPs
DMP-4310G-53-K9	DMP 4310G 32GB SD Card, Acc. Kit, HW
DMP 4310G Power Supply	
DMP-4310-PWR	DMP 4310 Power Supply
Power Cable Option	
CAB-AC-C5	AC Power Cord, Type C5, US
DMP4310G Software	
DMP-4310G-SW53-K9	DMP 4310G V5.3 Perptl. SW Lic.
DMP-PRCASE-4310-S1	DMP 4310 Protective Case Mount, Series 1

Stackable Switches (IDF Distribution Switch)

WS-C2960S-48FPD-L	Catalyst 2960S 48 GigE PoE 740W, 2 x 10G SFP+ LAN Base
Cisco Flexstack stacking module	
C2960S-STACK	Catalyst 2960S FlexStack Stack Module optional for LAN Base
Cisco Flexstack stacking cables	
CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cabl
Power cables	
CAB-16AWG-AC	AC Power cord, 16AWG
Spare Options for Catalyst SFP 10GB	
SFP-10G-SR=	10GBASE-SR SFP Module

User Licenses for Voice and Voicemail

L-UWL-PRO	Cisco Unified Workspace License Professional

Call Manager

UCS-c210m2	Communications Manager

Voice Gateway

C2911-v/k9	Cisco 2911 Voice Gateway
Pvdm3-16	16 port dsp module
Vic2-4fxo	4 port fxo module
Vic2-4fxs	4 port fxs module

6.0 Proposal Form

6.1 SPIN NUMBER: _____

6.2 Three References of Comparable Educational Customers

1. _____

2. _____

3. _____

6.3 Three References of Comparable Product Installations

1. _____

2. _____

3. _____

6.4 Previous Contracts with DISD

1. _____

2. _____

3. If more, please list on separate sheet.

6.5 List the personnel and qualifications of the personnel that will be assigned on the project:

1. _____

2. _____

3. _____

7.0 Cost Summary

The vendor will provide a cost summary on the form below. The information requested below is the minimum that will be accepted. Vendor will submit one (1) original, five (5) complete copies as well as an electronic copy of the proposal. Use additional pages as needed. Additional information and pricing shall be documented, titled with the "Additional Service Cost" line item on this Cost Summary Form that it is detailing, and the total additional cost entered into that line item's price.

7.1 Package #1 – Cost Summary

Campus	Non E-Rate Eligible	E-Rate Eligible	Total
Borman			
Lee			
Rivera			
Ann Windle			
Gonzalez			
Total			

7.2 Package #2 – Cost Summary

Campus	Non E-Rate Eligible	E-Rate Eligible	Total
Ginnings			
Hodge			
Lester Davis			
Total			

7.3 Package #3 – Cost Summary

Campus	Non E-Rate Eligible	E-Rate Eligible	Total
Evers Park			
Newton Rayzor			
Ryan Elementary			
Calhoun			
McMath			
Strickland			
Fred Moore			
Total			

7.4 Package #4 – Cost Summary

Campus	Non E-Rate Eligible	E-Rate Eligible	Total
NOC			
Denton High			
Guyer High			
Fred Moore High			
Lester Davis			
LaGrone			
Calhoun MS			
Crownover MS			
Harpool MS			
McMath MS			
Navo MS			
Strickland MS			
Blanton			
Borman			
Cross Oaks			
Evers Park			
Ginnings			
Hawk			
Hodge			
Houston			
Lee			

Campus	Non E-Rate Eligible	E-Rate Eligible	Total
McNair			
Nelson			
Paloma Creek			
Pecan Creek			
Providence			
E.P. Rayzor			
Newton Rayzor			
Rivera			
Ryan Elementary			
Stephens			
Savannah			
Wilson			
Ann Windle			
Gonzalez			
Total			

7.4 Additional (Added Value) Services:

Description of Service	Cost

Sections 8.0   Evaluative Criteria

DISD shall accept the proposal it deems to be in the best interest of DISD based on the evaluation of the responses per the selection criterion set forth in Section 44.031 in the Texas Education Code with price being the highest weighted criteria.

Proposed Fee – 58%

References – 5%

Quality of the proposer's goods and services – 10%

The extent to which the services meet the district's needs and approach of the vendor – 10%

Past Relationship with the district – 10%

HUB certified – 2%

Long term cost to the district to acquire the vendor's services – 5%.

Section 9.0   Submittals

Signature Sheet
Proposal Form
Felony Conviction Form
References
Conflict of Interest Form
HUB Certification Verification

Signature Sheet

We, the undersigned, have read and fully understand the specifications and conditions relating to this document.

Submitted By:

Company Name: _____

Mailing Address:_____

Representative Name Printed: _____

Representative Name Signature: _____

Date: _____

E-mail Address: _____

Telephone Number: _____

Telephone Number: _____
            (Questions Concerning Proposal)

Fax Number: _____

FELONY CONVICTION NOTIFICATION

State of Texas Legislative Senate Bill No. 9, Section 44.034 of Texas Education Code, Notification of Criminal History, Subsection (a), states, "a person or business entity that enters into a contract with a school district must give advance notice to the District if the person or owner or operator of the business entity has been convicted of a felony." The notice must include a general description of the conduct resulting in the conviction of a felony.

Subsection (b) states, "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction." The district must compensate the person or business entity for services performed before the termination of the contract.

CRIMINAL HISTORY REVIEW OF CONTRACTOR EMPLOYEES

Texas Education Agency Amendment to 19 TAC 153.1101 and new rule 19 TAC 153.117 regarding criminal history checks of contractor employees provide the school district with rules interpreting Texas Education Code §22.0834. The rules define continuing contract duties, direct contact with students and other relevant terms within the statute.

Except as otherwise provided herein, Contractor will obtain and certify in writing, before work begins, and at least annually, a national criminal history record, which includes fingerprinting, information that relates to an employee, applicant, agent or Subcontractor of the Contractor or a Subcontractor, if the person has or will have continuing duties related to the Project, and the duties are or will be performed on Owner's property where students are regularly present or at another location where students are regularly present. Contractor shall assume all expenses associated with the national background checks and fingerprinting and shall immediately remove any employee or agent who was convicted of, received probation for, or received deferred adjudication for any felony as outlined below or any misdemeanor involving moral turpitude, from Owner's property or other location where students are regularly present. Owner shall determine what constitutes "moral turpitude" or "a location where students are regularly present."

Contractor or sub-contractors may not work on District property where students are present when they have been convicted, received probation or deferred adjudication for the following felony offenses:

1. Any offense against a person who was, at the time the offense occurred, under 18 years of age or enrolled at a public school;

2. Any sex offense;
3. Any crimes against persons involving:
    a. Controlled substances; or
    b. Property; or
4. Any other offense the District believes might compromise the safety of students, Staff or property.

Please complete the information below:

I, the undersigned agent for the firm named below, **certify that the information** concerning notification of felony convictions and criminal history checks for the company employees, agents, or subcontractors that will be on DISD campuses have been reviewed by me and the following information furnished is true to the best of my knowledge.

Vendor's Name:_____

Authorized Company Official's Name (please print or type):

_____

A.   My firm is not owned nor operated by anyone who has been convicted of a felony.
        Signature of Company Official:_____Date:_____

B.   My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:
        Name of Felon(s):_____

        Details of Conviction(s):_____

        Signature of Company Official:_____**Date:**_____

REFERENCES

(3 public school districts)

1. Name_____

   Address_____

   Phone Number_____

   Contact Name_____

   Length on Business Relationship_____

2. Name_____

   Address_____

   Phone Number_____

   Contact Name_____

   Length on Business Relationship_____

3. Name_____

   Address_____

   Phone Number_____

   Contact Name_____

   Length on Business Relationship_____

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor or other person doing business with local governmental entity

FORM CIQ

This questionnaire is being filed in accordance with chapter 176 of the Local Government Code by a person doing business with the governmental entity.

By law this questionnaire must be filed with the records administrator of the local government not later than the 7th business day after the date the person becomes aware of facts that require the statement to be filed. *See* Section 176.006, Local Government Code.

A person commits an offense if the person violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor.

1 Name of person doing business with local governmental entity.

2

☐ **Check this box if you are filing an update to a previously filed questionnaire.**

(The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than September 1 of the year for which an activity described in Section 176.006(a), Local Government Code, is pending and not later than the 7th business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)

3 Describe each affiliation or business relationship with an employee or contractor of the local governmental entity who makes recommendations to a local government officer of the local governmental entity with respect to expenditure of money.

4 Describe each affiliation or business relationship with a person who is a local government officer and who appoints or employs a local government officer of the local governmental entity that is the subject of this questionnaire.

Amended 01/13/2006

CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ
Page 2

For vendor or other person doing business with local governmental entity

---

5   **Name of local government officer with whom filer has affiliation or business relationship. (Complete this section only if the answer to A, B, or C is YES.)**

This section, item 5 including subparts A, B, C & D, must be completed for each officer with whom the filer has affiliation or business relationship. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer named in this section receiving or likely to receive taxable income from the filer of the questionnaire?

☐ Yes   ☐ No

B. Is the filer of the questionnaire receiving or likely to receive taxable income from or at the direction of the local government officer named in this section AND the taxable income is not from the local governmental entity?

☐ Yes   ☐ No

C. Is the filer of this questionnaire affiliated with a corporation or other business entity that the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?

☐ Yes   ☐ No

D. Describe each affiliation or business relationship.

---

6   **Describe any other affiliation or business relationship that might cause a conflict of interest.**

7

_____   _____

Signature of person doing business with the governmental entity   Date

Amended 01/13/2006