



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of RFP 012-2009 Depository Services

Submitted By: Mr. Sam Flores / Mr. Hector Cavazos **Of:** Director of Accounting / Purchasing Manager

Approved for transmittal to school board: June 17, 2009

Recommendations:

The purchasing department opened proposals for RFP 012-2009 on Thursday, June 4, 2009, at 11:00 a.m. Three responsive proposals, as well as one "No Bid" were received. The following financial institutions submitted a responsive proposal:

Bank of America
BBVA Compass Bank
Wells Fargo

Staff will send hard and electronic copies of the responsive proposals to the District's Financial Consultant, Mr. Dick Long from Estrada-Hinojosa. Mr. Long will analyze and tabulate the proposals and provide his recommendation to the District by Monday, June 8, 2009. Administration will provide a recommendation to the Board of Trustees at the June 2009 Business Committee Meeting.

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

2008-2009 General Fund

Board Policy Reference and Compliance

CH local – purchasing and acquisition
Texas education code 44.031
Texas education code 44.039
Texas education code, Subchapter G, Chapter 45

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

BID NO. 012-2009 BANK DEPOSITORY

RECOMMENDATION:

REQUESTING APPROVAL TO PROCURE SERVICES FROM THE BEST PROPOSER(S)/ OFFER(S)
MEETING SPECIFICATIONS AS FOLLOWS:

**ADMINISTRATION WILL PROVIDE A RECOMMENDATION TO THE BOARD OF TRUSTEES AT
THE JUNE 2009 BUSINESS COMMITTEE MEETING.**

ADMINISTRATION ADVERTISED ON SATURDAY, MAY 23, 2009 AND SUNDAY, MAY 24, 2009.
TWELVE (12) PROPOSALS WERE MAILED. FOUR (4) PROPOSALS WERE RECEIVED ON JUNE 4, 2009
@ 11:00 A.M. AT THE UISD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2009-2010 ACCOUNTING DEPARTMENT

RESOURCE PERSONNEL:

EDUARDO ZUNIGA, ASSOCIATE SUPERINTENDENT STUDENT SUPPORT SERVICES
LAIDA BENAVIDES, ASSISTANT SUPERINTENDENT FOR FINANCE
SAM FLORES, DIRECTOR OF ACCOUNTING
HECTOR CAVAZOS, PURCHASING MANAGER
BELINDA SALAZAR, BUDGET MANAGER
JOSE MANUEL GARZA, ACCOUNT PAYABLE SUPERVISOR
MARIO GONZALEZ, STUDENT ACTIVITY ACCOUNTANT

UNITED INDEPENDENT SCHOOL DISTRICT
DEPOSITORY SERVICES
RFP 012-2009

MAILING LIST

BANK OF AMERICA

7676 MCPHERSON RD
LAREDO, TX 78041
PHONE: 956-728-6830/800-432-1000
RHONDA CALVERT
PHONE: 210-270-5280
rhonda.kolm@bankofamerica.com

BBVA COMPASS BANK

700 SAN BERNARDO
LAREDO, TEXAS 78040
ADRIENNE G. TREVINO
PHONE: 723-1151
FAX: 723-0560
adrienne.trevino@compassbank.com

CHASE BANK

1920 BOB BULLOCK
LAREDO, TEXAS 78043
LOLIS ALONZO OR PLATON OSTOS
PHONE: 956.717.3100
FAX: 956.717.1451
platon.f.ostos@chase.com
lolis.x.alonzo@chase.com

COMMERCE BANK

2120 E. SAUNDERS
LAREDO, TEXAS 7804
PHONE: 724-1616/ 523-7902
FAX: 728-8247
Ignacio Urrabazo
iurrabazo@ibc.com

FALCON INTERNATIONAL BANK

5219 MCPHERSON RD
LAREDO, TEXAS 78041
PAT SANDOVAL
PHONE: 723-2265
FAX: 723-0841
JORGE GONZALEZ
jgonzalez@falconbank.com

FIRST NATIONAL BANK

120 W. VILLAGE BLVD. STE 113
LAREDO, TEXAS 78041
CARMINA BUTLER
PHONE: 523-7804
FAX: 523-7815
carmina.butler@webfnb.com

INTERNATIONAL BANK

7219 MCPHERSON RD.
LAREDO, TEXAS 78045
PHONE: 956-721-7100
FAX: 956-235-2316
JORGE HERNANDEZ
jorgehernandez@inbweb.com

INTERNATIONAL BANK OF COMMERCE

1200 SAN BERNARDO
LAREDO, TEXAS 78040
JESSE NAVARRO
PHONE: 722-7611
jnavarro@ibc.com

SAN ANTONIO NATIONAL BANK

216 W. VILLAGE BLVD.
LAREDO, TEXAS 78041
PHONE: 956-242-0916
FAX: 956-729-1480
ARABELA PENA
arabella.pena@sanb.com

STATE FARM BANK

5901 MCPHERSON STE. 6B
LAREDO, TEXAS
PHONE: 728-1828
FAX: 728-7478
RAUL PATINO
raul.patino.l8ia@statefarm.org

TEXAS COMMUNITY BANK

6600 MCPHERSON RD
LAREDO, TEXAS 78041
PHONE: 956-718-1350
FAX: 956-718-1333
SHERYL COX
scox@tcb.cc

WELLS FARGO BANK TEXAS NA

1100 MATAMOROS
LAREDO, TEXAS 78040
PHONE: 956-726-8325
FAX: 956-726-8331
ADALBERTO NAVA
adalberto.g.nava@wellsfargo.com
JUAN VALDES
juan.j.valdes@wellsfargo.com