



# Brownsville Independent School District

Agenda Category: General Function  
Contracts/MOU Board of Education Meeting: 06/11/2024

Item Title: Memorandum of Understanding X Action  
Between Region One ESC and Information  
Brownsville ISD Discussion

## **BACKGROUND:**

CyberOne allows Region One ESC to provide the highest quality of training, services, and Cybersecurity support to all its local educational agencies.

The CyberOne Cooperative provides the following:

- Guidance and cybersecurity services to help meet Texas Legislative requirements
- Exclusive member only technical training and table-top exercises
- Compliance initiatives for identified region-wide projects as requested by the Texas Legislature or the Texas Education Agency with Staff Development Training

The Brownsville Independent School District will benefit greatly on the shared information regarding CyberSecurity shared and learned from this cooperative.

## **FISCAL IMPLICATIONS:**

\$8,280.00 Local and Categorical Funding

There are no prior year funding requests to compare.

## **RECOMMENDATION:**

Recommend approval to enter into a Memorandum of Understanding with Region One Service Center CyberOne Cooperative for the 2024-2025 Academic Year at a cost of \$8,280.00.

Robert Fisher

Submitted by: Principal/Program Director

Approved for Submission to Board of Education:

Recommended by: Asst. Supt./Exec. Dir.

Miguel Salinas

Reviewed by: Staff Attorney

Dr. Nellie Cantu

Approved by: Chief Officer

Dr. Jesus H. Chavez, Superintendent

## Roxanne Eckstein

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**From:** Priscilla Lozano <plozano@808West.com>  
**Sent:** Tuesday, May 14, 2024 1:09 PM  
**To:** Roxanne Eckstein; Miguel Salinas  
**Cc:** Minerva Almanza; Lea Ohrstrom  
**Subject:** [EXTERNAL]Re: MOU Between Region One ESC and Brownsville ISD

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Thank you!

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**From:** Roxanne Eckstein <reckstein@bisd.us>  
**Sent:** Tuesday, May 14, 2024 1:08:04 PM  
**To:** Priscilla Lozano <plozano@808West.com>; Miguel Salinas <miguelsalinas@bisd.us>  
**Cc:** Minerva Almanza <malmanza1@bisd.us>; Lea Ohrstrom <lohrstrom@808West.com>  
**Subject:** RE: MOU Between Region One ESC and Brownsville ISD

Ms. Lozano,

Mr. Salinas has reviewed and approved as to form.

Thank you! Should you have any questions or comments, please contact me at (956) 698-6379.

Sincerely,

*Roxy Eckstein*

**Roxanne Eckstein | Paralegal to Miguel Salinas | Staff Attorney | Phone: 956.698.6379 | Fax: 956.714.6400**  
**Brownsville Independent School District | 1900 East Price Road, Suite 302 | Brownsville, TX 78521**

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**From:** Priscilla Lozano <plozano@808West.com>  
**Sent:** Tuesday, May 14, 2024 12:48 PM  
**To:** Miguel Salinas <miguelsalinas@bisd.us>  
**Cc:** Minerva Almanza <malmanza1@bisd.us>; Lea Ohrstrom <lohrstrom@808West.com>; Roxanne Eckstein <reckstein@bisd.us>  
**Subject:** [EXTERNAL]Re: MOU Between Region One ESC and Brownsville ISD

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Good afternoon, Miguel.

Would you please review this one?

Thanks,  
Priscilla

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**From:** Roxanne Eckstein <reckstein@bisd.us>  
**Sent:** Tuesday, May 14, 2024 8:53 AM  
**To:** Kevin O'Hanlon <kohanlon@808West.com>; Lea Ohrstrom <lohrstrom@808West.com>; Priscilla Lozano <plozano@808West.com>  
**Cc:** Miguel Salinas <miguelsalinas@bisd.us>; Minerva Almanza <malmanza1@bisd.us>  
**Subject:** RE: MOU Between Region One ESC and Brownsville ISD

Good Morning Ms. Lozano,

Following up on status of the attached agreement.

Thank you! Should you have any questions or comments, please contact me at (956) 698-6379.

Sincerely,

*Roxy Eckstein*

**Roxanne Eckstein | Paralegal to Miguel Salinas | Staff Attorney | Phone: 956.698.6379 | Fax: 956.714.6400**  
**Brownsville Independent School District | 1900 East Price Road, Suite 302 | Brownsville, TX 78521**

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**From:** Roxanne Eckstein  
**Sent:** Thursday, May 9, 2024 1:43 PM  
**To:** Kevin O'Hanlon <[kohanlon@808West.com](mailto:kohanlon@808West.com)>; Lea Ohrstrom <[lohstrom@808West.com](mailto:lohstrom@808West.com)>; Priscilla Lozano <[plozano@808West.com](mailto:plozano@808West.com)>  
**Cc:** Miguel Salinas <[miguelsalinas@bisd.us](mailto:miguelsalinas@bisd.us)>; Minerva Almanza <[malmanza1@bisd.us](mailto:malmanza1@bisd.us)>  
**Subject:** MOU Between Region One ESC and Brownsville ISD

Ms. Lozano,

Please see the attached for your review and approval for the June board meeting.

Thank you! Should you have any questions or comments, please contact me at (956) 698-6379.

Sincerely,

*Roxy Eckstein*

**Roxanne Eckstein | Paralegal to Miguel Salinas | Staff Attorney | Phone: 956.698.6379 | Fax: 956.714.6400**  
**Brownsville Independent School District | 1900 East Price Road, Suite 302 | Brownsville, TX 78521**

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# REGION ONE EDUCATION SERVICE CENTER

## Memorandum of Agreement for Region One Education Service Center between the Region One ESC Information Security Office and

This Memorandum of Agreement ("Agreement") is entered into by and between the Region One ESC Information Security Office and Brownsville ISD (the LEA).

The purpose of the Agreement is to add the LEA as a member of the **CyberOne Cooperative** for the 2024-2025 academic year.

### WITNESSETH:

WHEREAS, the Participating District is authorized by the Texas Education Code, and the Texas Interlocal Cooperation Act (Chapter 791, Title 7, Government Code), to enter into agreements with ESCs; and

WHEREAS the Participating District desires to purchase certain support services; and

WHEREAS, Texas Education Code 8.002 permits regional education service centers, at the discretion of the commissioner of education, to provide services to assist schools in increasing efficiency and effectiveness of school operations (TEC 8.002). Authority for such services is granted under Texas Government Code 791.001 et seq, as amended.

THEREFORE, NOW BE IT AGREED that the undersigned Participating District in return for the payment of the consideration stated below and subject to all terms of this Agreement, does hereby agree to the following terms, conditions, and general provisions:

#### 1. Term of the Contract:

The term of the Agreement is from **September 1, 2024**, to **August 31, 2025**.

## 2. Termination of the Contract:

Either party to this Memorandum of Agreement may terminate this agreement by providing written notice to the other party fifteen (15) calendar days prior to the date of termination. In the event of termination, Region One ESC shall determine the direct and indirect costs incurred to the date of termination and the Participating District shall pay Region One ESC that amount.

## 3. Role of the Region One ESC Information Security Office:

**CyberOne Coop from Sept. 1, 2024 - Aug. 31, 2025:**

As a member of the CyberOne Coop, the Information Security Office will provide the **LEA** with:

- Guidance and cybersecurity services to help meet Texas Legislative requirements
- Volume purchasing discounts provided through cooperative membership
- Technical assistance for cybersecurity projects
- Cybersecurity Staff development training and continuing education credits
- K12 Student Cybersecurity education aligned with national learning standards
- Exclusive member only technical training and table-top exercises
- Compliance initiatives for identified region-wide projects as requested by the Texas Legislature or the Texas Education Agency

## 4. Role of Participating District:

**LEA** is responsible for:

- Providing a primary contact for CyberOne services
- Staff participation in CyberOne workshops
- Requesting and utilizing available services provided by CyberOne
- Communicating LEA needs as they relate to Cybersecurity initiatives and projects

## 5. Costs (based on LEA student enrollment):

<b>2023 Fall Student Enrollment:</b>	37065
<b>Membership Size:</b>	5
<b>CyberOne Membership Cost:</b>	\$8,280.00
<b>10% discount (premiere members):</b>	\$0.00

**Final Cost: \$8,280.00**

***PLEASE DO NOT SEND A PURCHASE ORDER PRIOR TO SEPTEMBER 1, 2024.***

## 6. Limitation of Liability:

To the extent allowed by law, **LEA** agrees to indemnify, defend and hold harmless the Region One ESC, directors, officers, and employees from and against any losses, or damages that may occur due to Region One ESC carrying out the agreed upon services as specified in this agreement.

## AUTHORIZATION

<b>LEA</b>	Brownsville ISD
<b>Name:</b>	
<b>Title:</b>	Superintendent or Designee
<b>Email:</b>	
<b>Phone:</b>	
<b>Signature:</b>	
<b>Date:</b>	

<b>ESC</b>	Region One Education Service Center
<b>Name:</b>	Dr. Daniel King
<b>Title:</b>	Executive Director
<b>Email:</b>	dking@esc1.net
<b>Phone:</b>	956.984.6005
<b>Signature:</b>	
<b>Date:</b>	





## Documents Requiring Executive Director Approval

Please attach this form to above-mentioned documents for Administrator Approval **PRIOR** to submitting to Executive Director.

**The administrator signing below certifies that the tasked assignment on attached documents cannot be performed by any Region One ESC employee.**

DocuSigned by:  
*Daniel Ramirez*  
880A2A981B4C48E

4/29/2024 | 11:58 AM CDT

\_\_\_\_\_  
Director/Coordinator

\_\_\_\_\_  
Date

\_\_\_\_\_  
Administrator

\_\_\_\_\_  
Date

\_\_\_\_\_  
Deputy Director

\_\_\_\_\_  
Date

Brief Description of Contract/Agreement/MOU Required:

Comments:

Contact Number: \_\_\_\_\_



**Region One Education Service Center**

1900 W. Schunior  
Edinburg, Texas 78541  
<http://www.omnisuite.tech/secure/>  
(P)956-984-6076

**Bill To**

Robert Fisher  
Director of Technology Services  
Brownsville ISD  
1625 E. Price Rd  
Brownsville, TX 78521

**Customer Contact**

Robert Fisher  
Brownsville ISD  
bass@bisd.us  
956.548.8241

**Quote**

Date: April 29, 2024  
(valid till August 31, 2024)  
Description: CyberOne Coop Membership  
Preparer: Daniel Ramirez  
Email: danramirez@esc1.net

**Ship To**

Robert Fisher  
Director of Technology Services  
Brownsville ISD  
1625 E. Price Rd  
Brownsville, TX 78521

#	Description	Part #	Qty	Unit Price	Total
1	CyberOne Coop Membership – MS5 for 2024-2025	CyberOne-MS5-1Y	1	\$8,280.00	\$8,280.00

Note: Membership Term is 09/01/2024 – 08/31/2025 (1 Year)

Thank you for the opportunity. We value your business and will continue to provide you excellent service in addition to our comprehensive product line.

<b>Subtotal:</b>	<b>\$8,280.00</b>
Tax (0.000%):	\$0.00
Shipping:	\$0.00
Misc:	\$0.00
<b>Total:</b>	<b>\$8,280.00</b>