



# Sound Strategies for Monitoring Fiscal Performance

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**Budget Update #1**

June 12, 2023



# Agenda

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## PURPOSE

- Address your burning budget questions
- Monitor annual fiscal health data
- Discuss fiscal strategies related to the development of the 2023-2024 budget

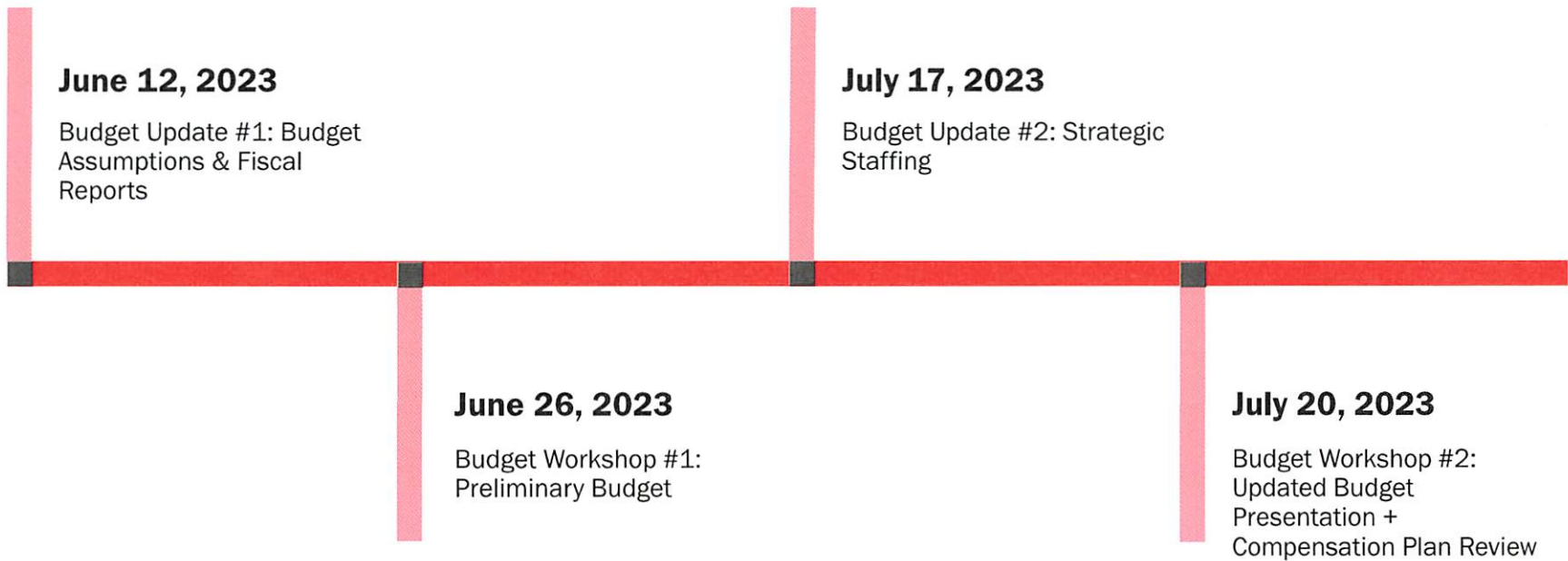
## PROCESS

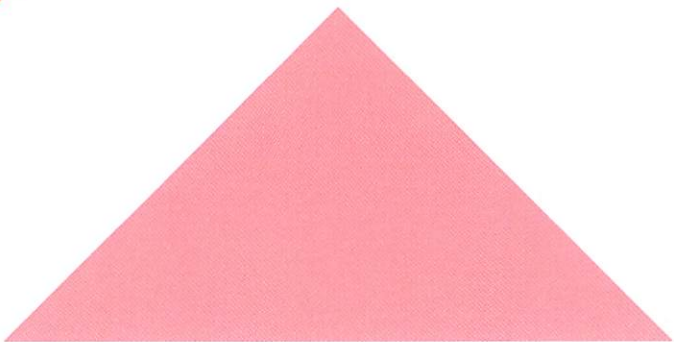
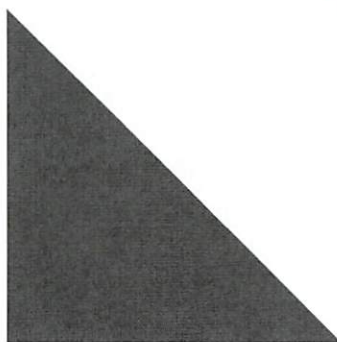
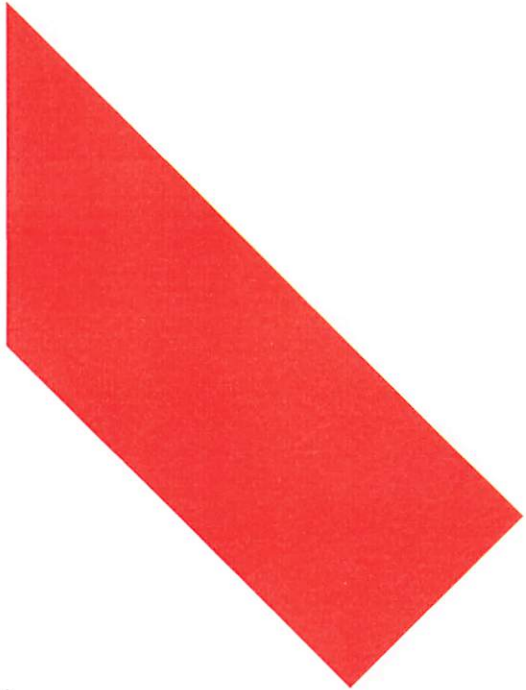
- Conversational approach
- Review and discuss essential reports
- Examine data related to your questions

## PAYOFF

- Clarity on fiscal and budgetary strategy
- Urgency and direction on compensation packages
- Set state for strategic planning to drive student achievement

# Timeline





# **Essential Budget Questions**



# Top 8 Questions Board Members Should Ask about the Budget

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1. Do we have a school finance / planning calendar?
2. What is our current fund balance and how does it compare over the past 5 years?
3. If all funds were to dry up and expenses were to remain constant, how long will our current level of fund balance carry us?
4. Does the current budget reflect needs described in our TASB facility assessment?
5. How has ESSER funds impacted general fund performance?
6. Upon what assumptions is our current budget based?
7. Given that 75% of the budget is directly linked to salaries, what are our current staffing ratios – student / staff ratios & student / teacher ratio?
8. How does the pay system compare with other districts in our identified market group?

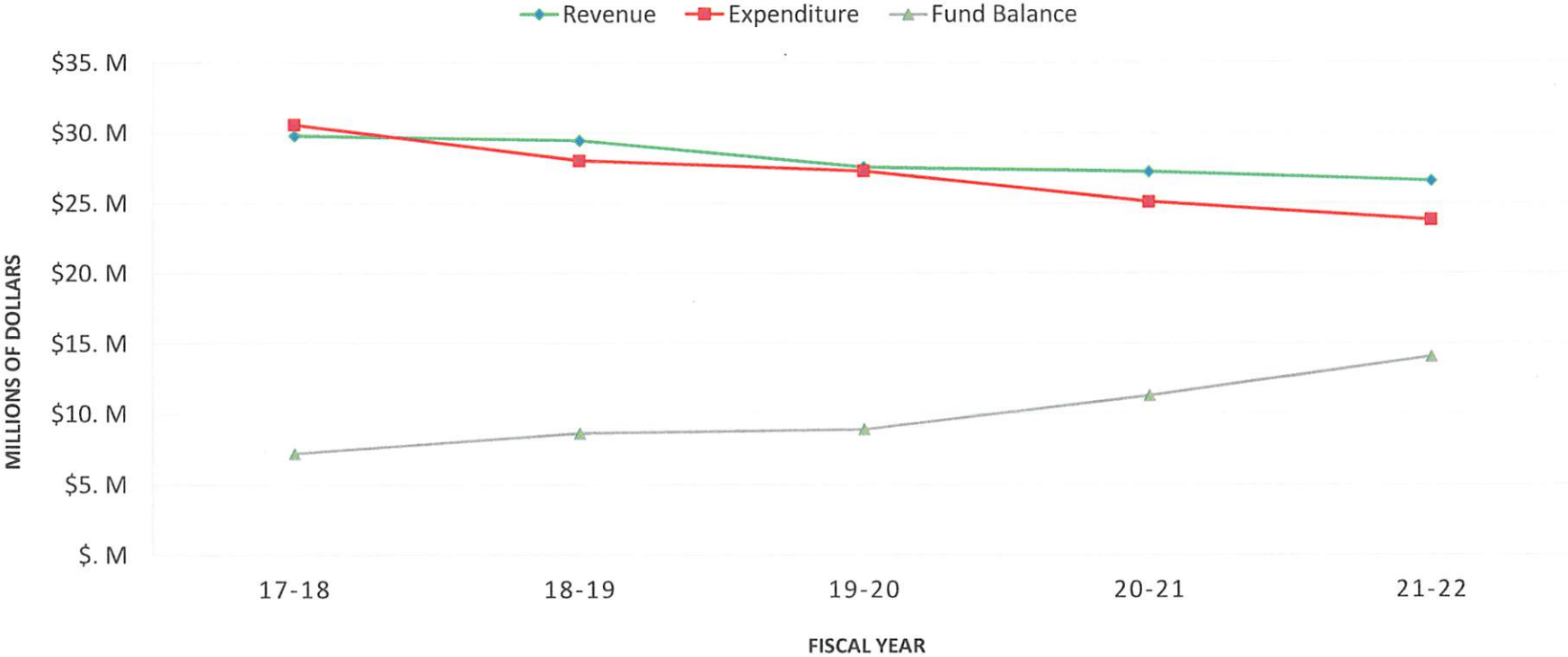


# Sample Essential Reports

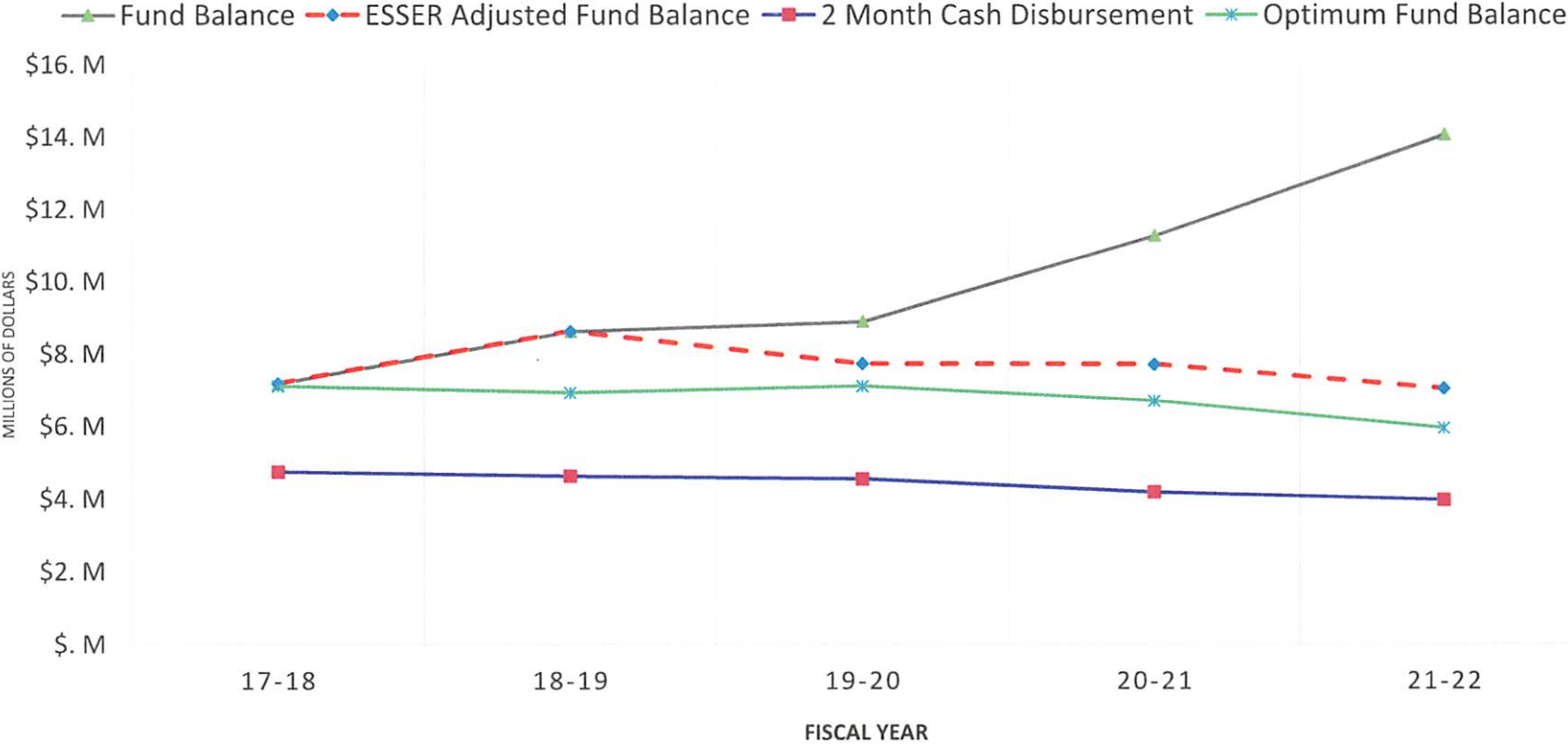
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Charts will reference TASB Publication:  
Fiscal Fitness: Monitoring Financial Health  
Essential Reports for the School Board's Annual Check-up

# Five-Year Trend Line: Revenue, Expenditure & Fund Balance (RPT 2, p.8)

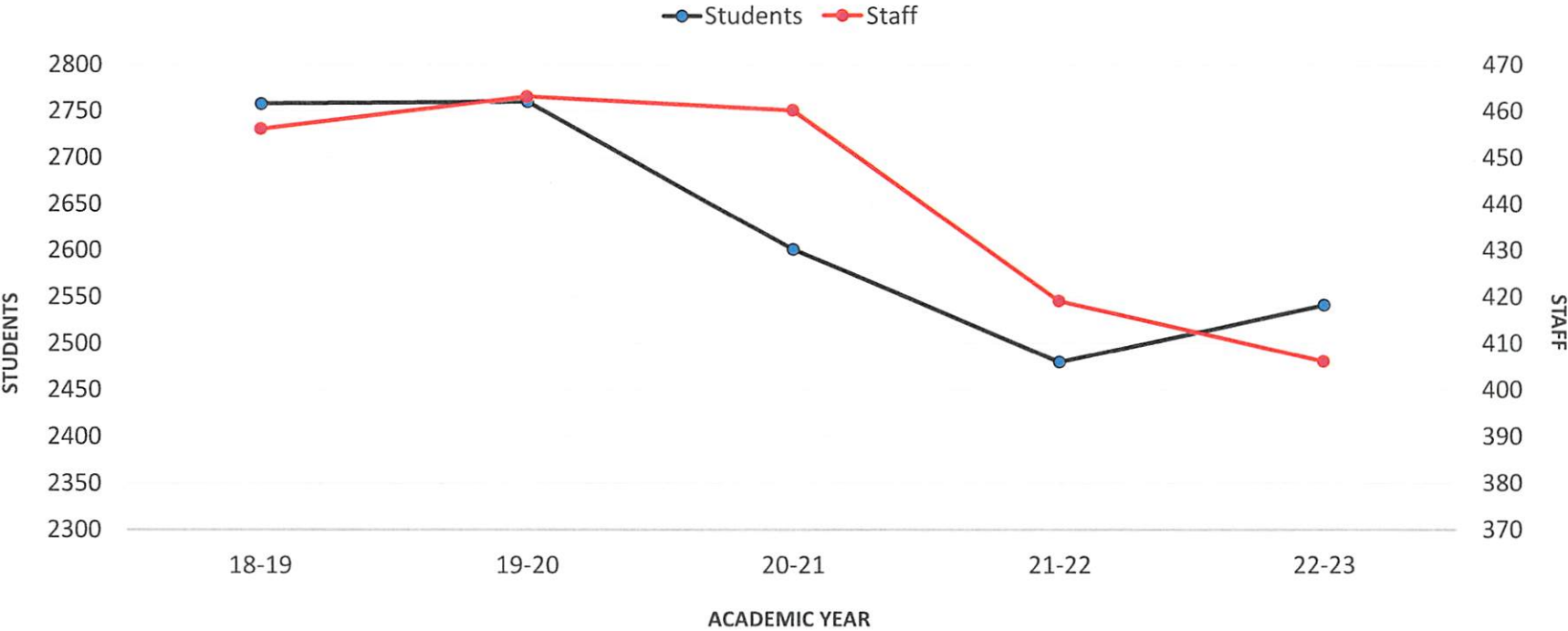


# Five-Year Trend Line: Fund Balance (RPT 3, p. 10)

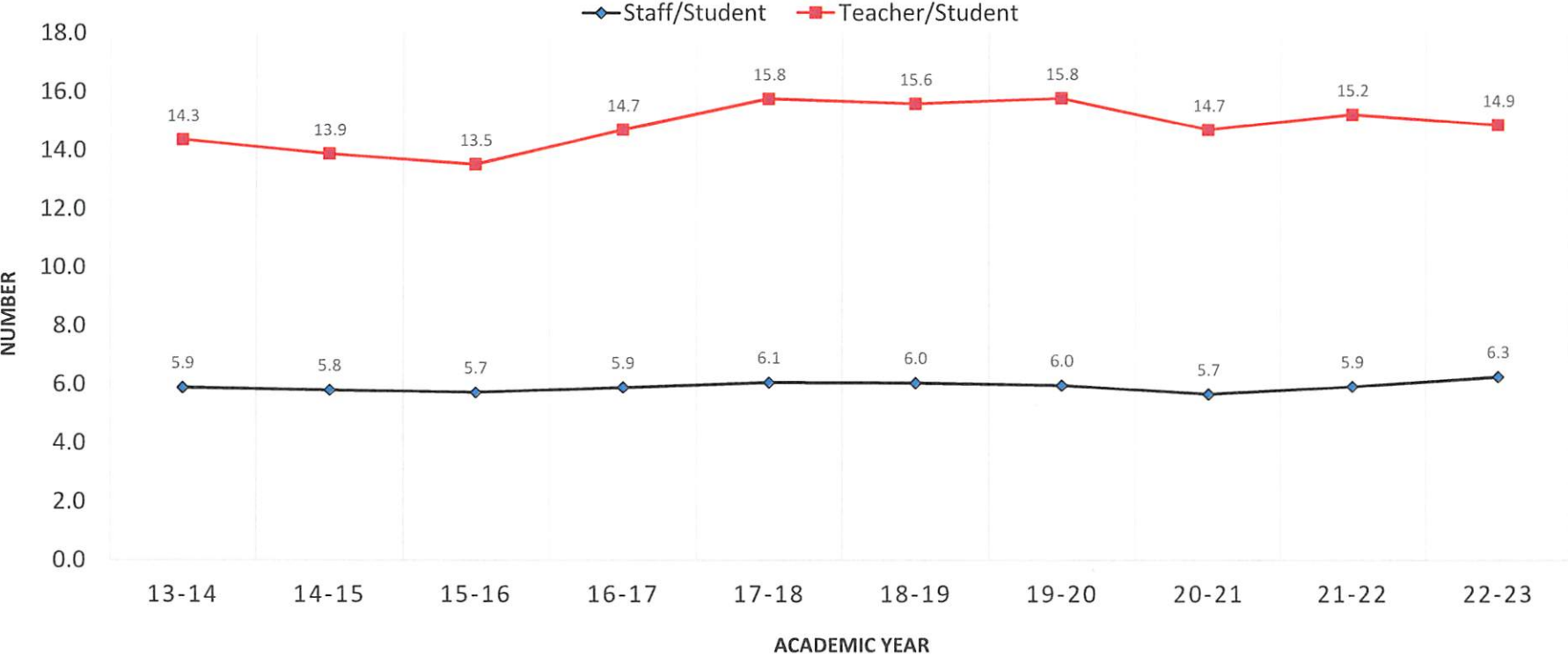




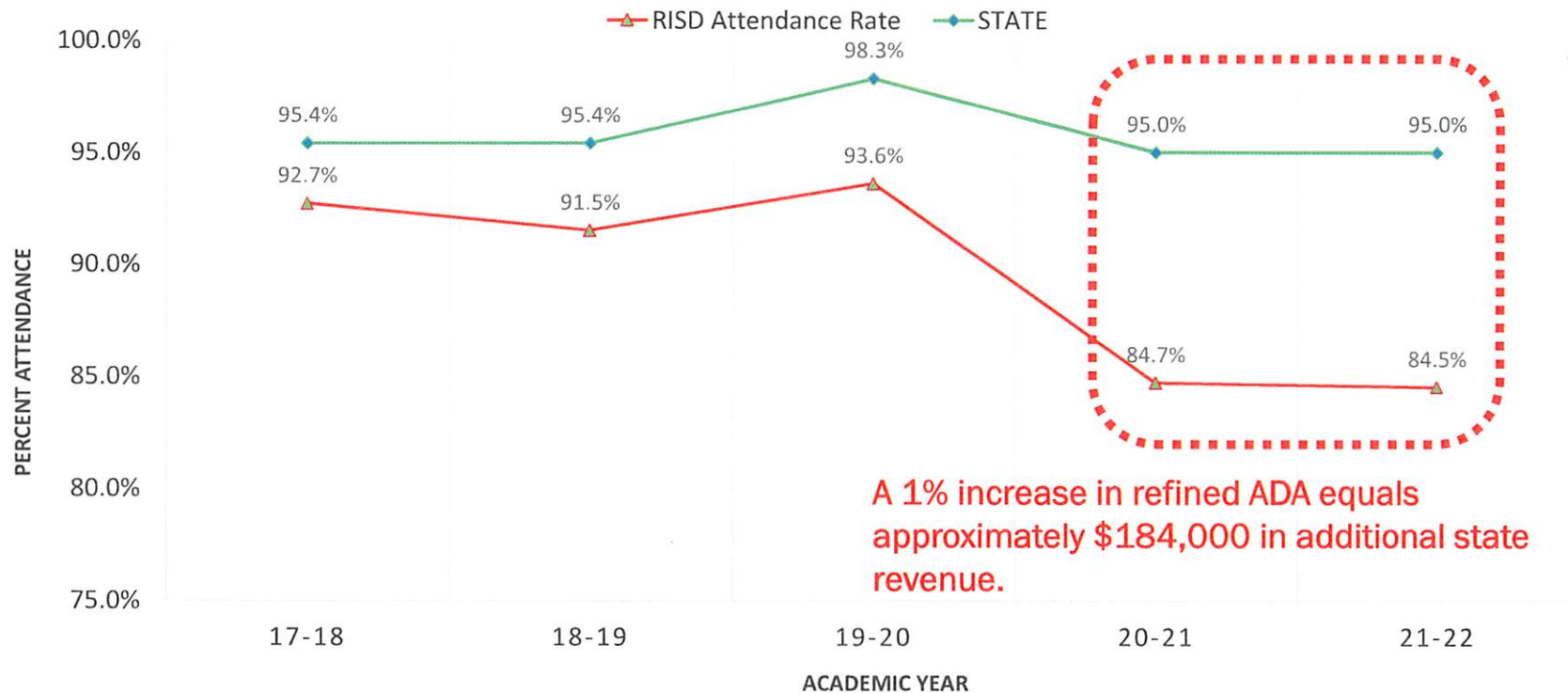
# Five-Year Historical Analysis: Student Enrollment and Staffing (RPT 4, p.13)



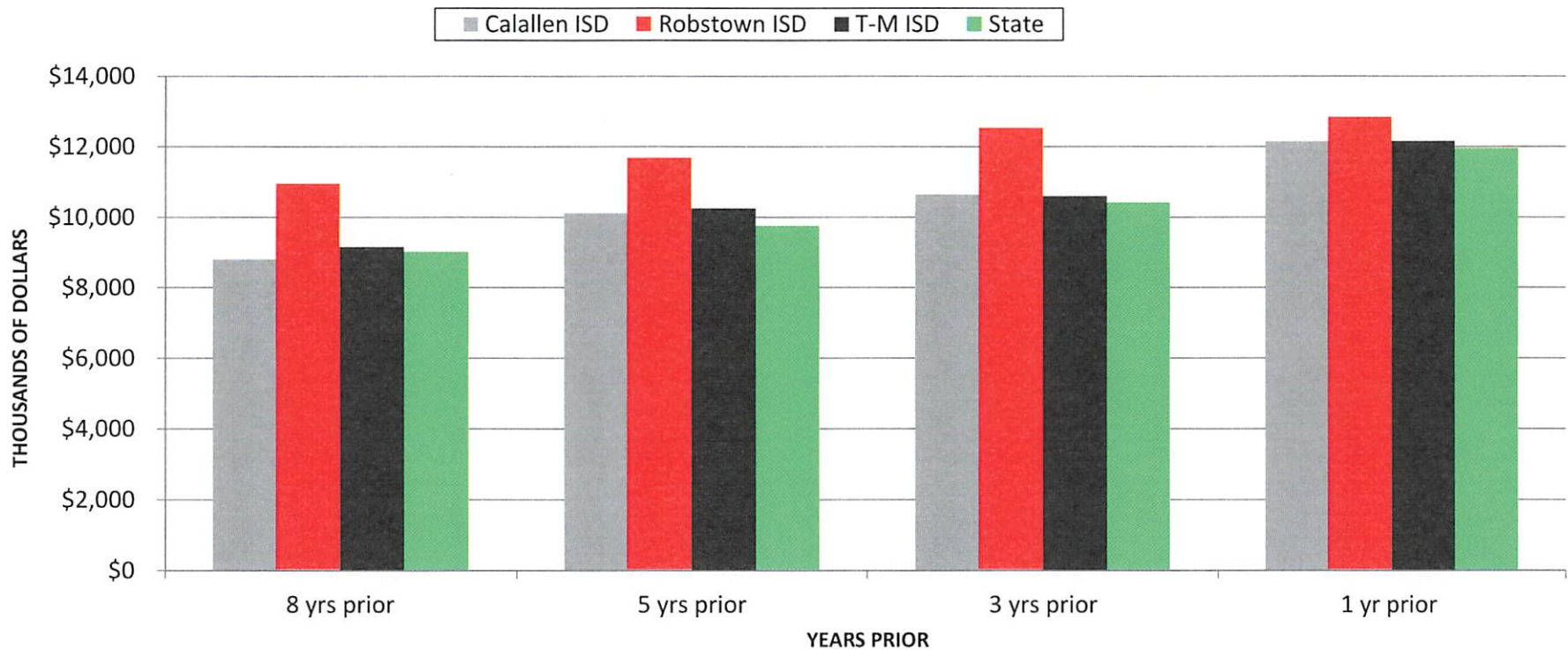
# Ten-Year Historical Analysis: District Staffing Ratios (RPT 13, p. 39)



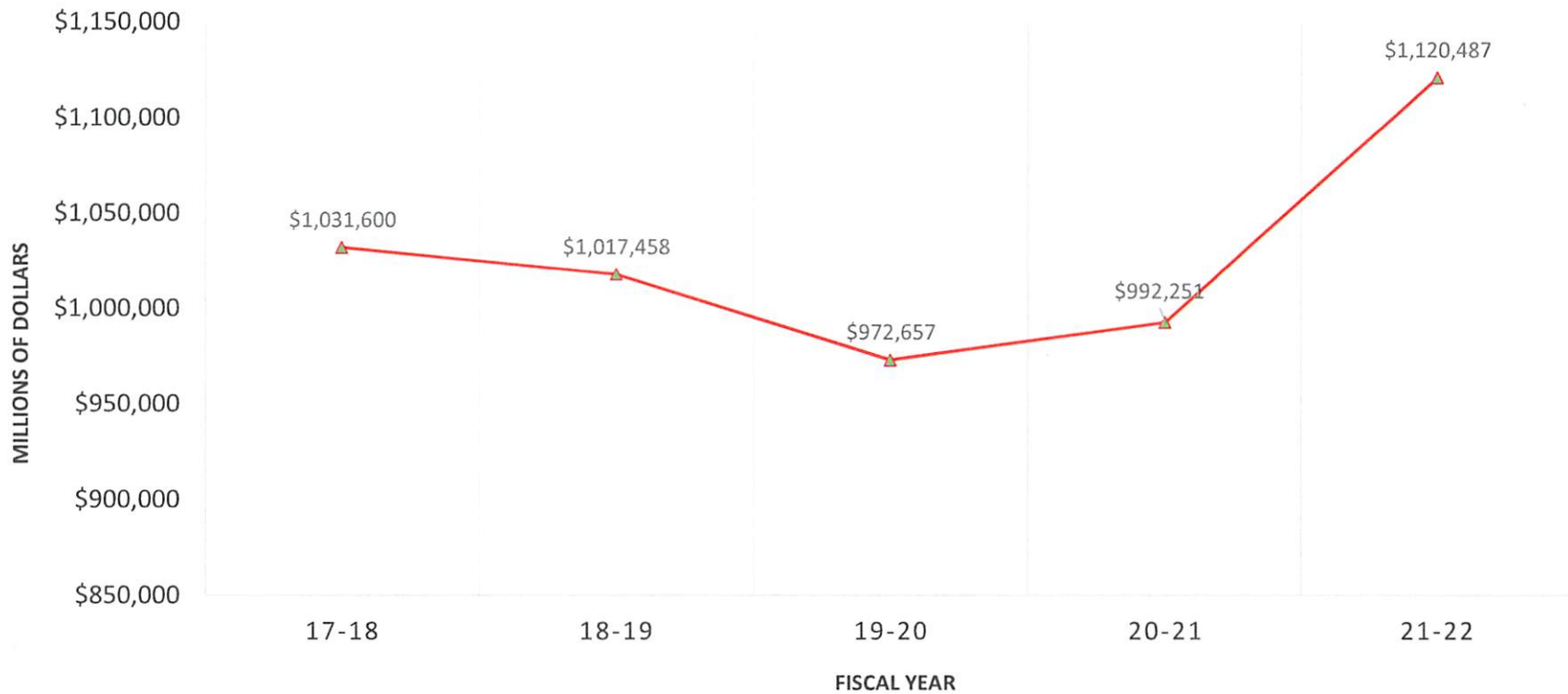
# Five-Year Trend Line: Percent Student Attendance (RPT 16, p. 45)



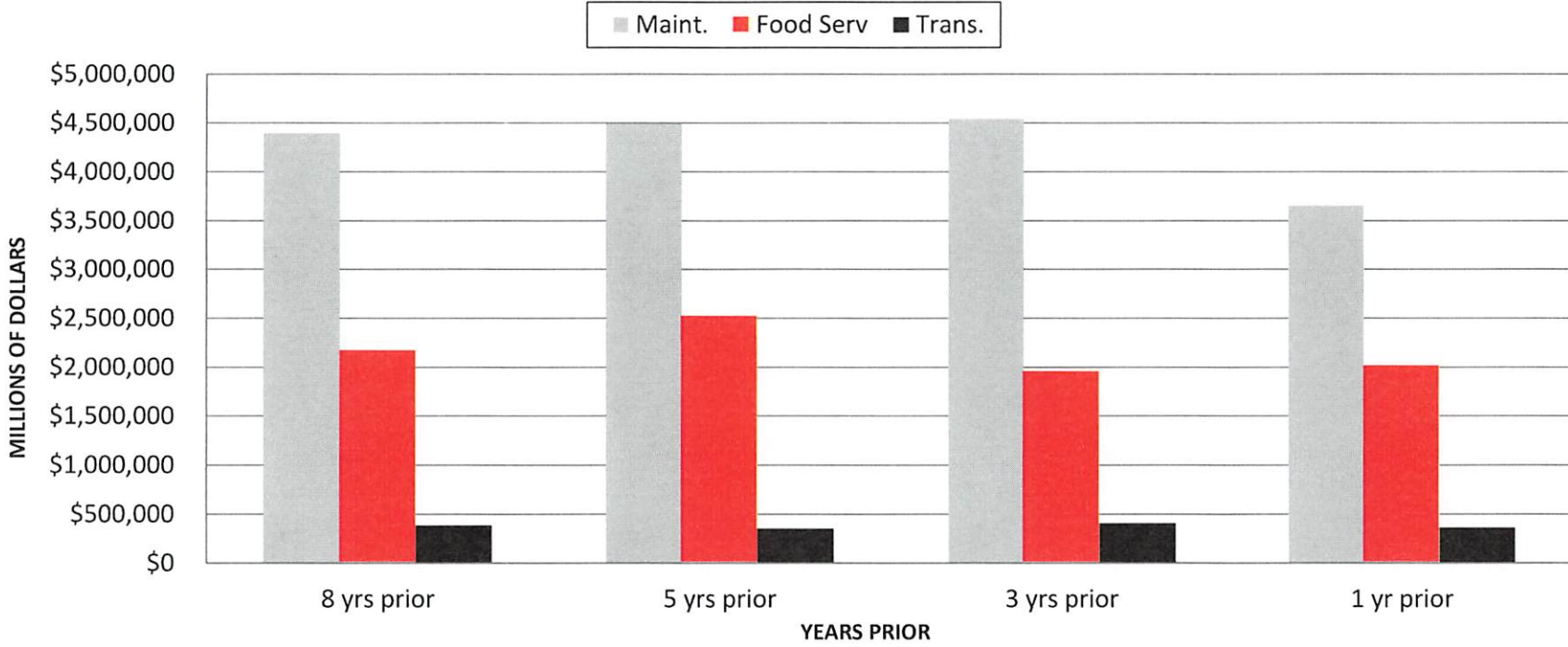
# Operating Expenditures (Per Pupil) Multi-Year Trend: All Funds (RPT 5, p.15)

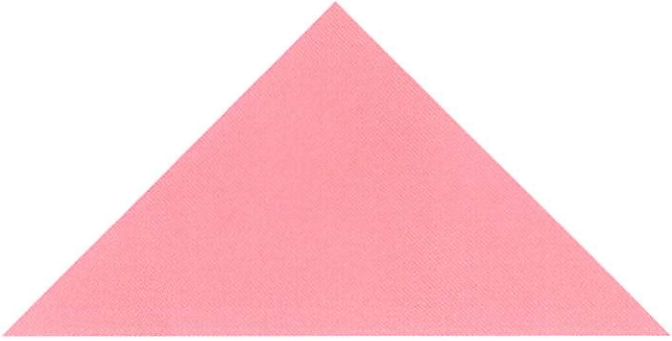
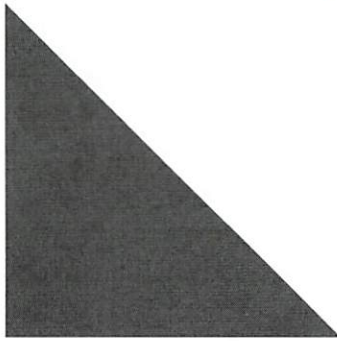
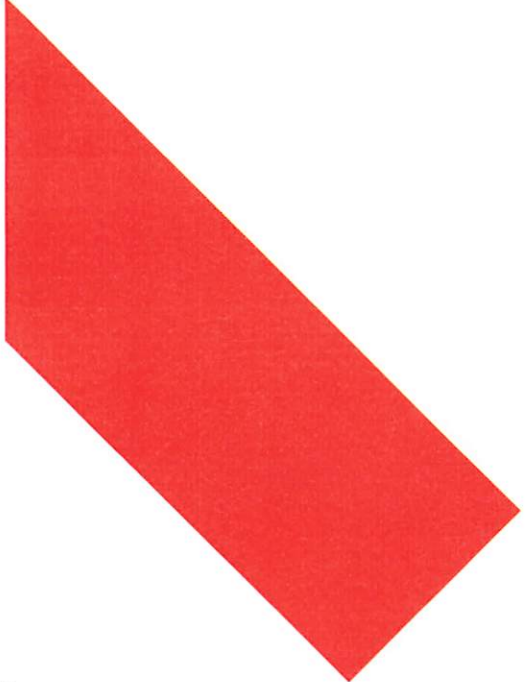


# Five-Year Trend Line on Energy Costs (RPT 15, p. 44)



# Five-Year Trend Line: Support Services (RPT 17, p. 47)





**FISCAL YEAR 2023**

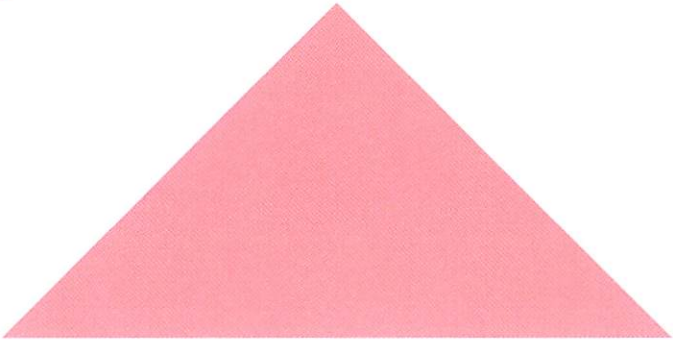
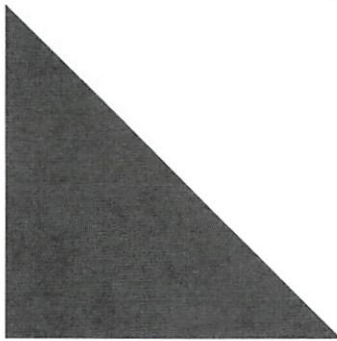
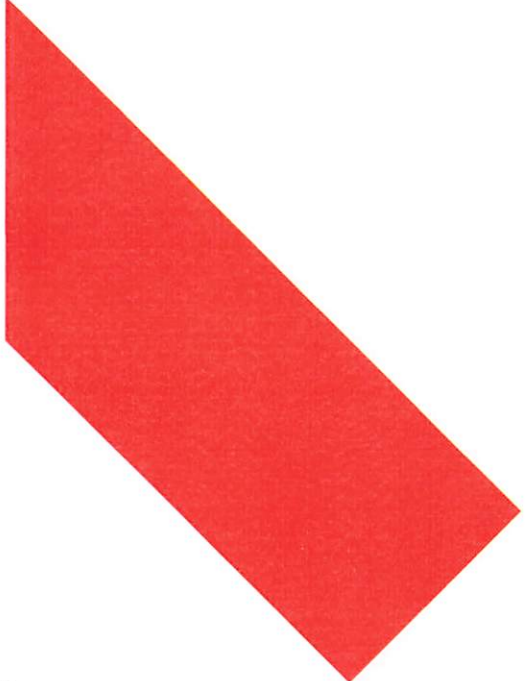


# Projected Revenues and Expenditures

Revenue	22-23 Amended Budget	FYTD Actuals	Projected Revenue: June to August	Projected Total Revenue
5700: Local Revenue	7,317,239	7,778,844	385,000	8,163,844
5800: State Revenue	18,143,557	14,158,935	3,515,489	17,674,424
5900: Federal Revenue	1,650,000	1,557,201	425,000	1,982,201
<b>Total Revenue</b>	<b>27,110,796</b>	<b>23,494,980</b>	<b>4,325,489</b>	<b>27,820,469</b>
<b>Expenditures</b>			<b>Projected Expenditures: June to August</b>	<b>Projected Total Expenditures</b>
6100: Payroll and Benefits	20,786,478	14,273,566	4,651,014	18,924,580
6200: Contracted Services	3,500,092	2,157,139	997,000	3,154,140
6300: Materials and Supplies	1,397,994	950,176	206,845	1,157,022
6400: Miscellaneous Operating	1,637,425	1,391,518	103,588	1,495,105
6500: Debt Service	822,105	301,895	520,210	822,105
6600: Capital Outlay	370,377	331,595	-	331,595
<b>Total Expenditures</b>	<b>28,514,470</b>	<b>19,405,889</b>	<b>6,478,658</b>	<b>25,884,547</b>
<b>Revenue over (under) Expenditures</b>	<b>(1,403,674)</b>	<b>4,089,091</b>	<b>(2,153,169)</b>	<b>1,935,922</b>

Projected Increase  
to Fund Balance





**ESSER Funds**



# ESSER Allocations

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## ESSER I

- \$1,459,671
- Primarily used for salaries and some one-time expenditures
- **COMPLETE**

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## ESSER II

- \$5,568,488
- Used solely on salaries and retention stipends
- **Estimated Completion: August 2023**

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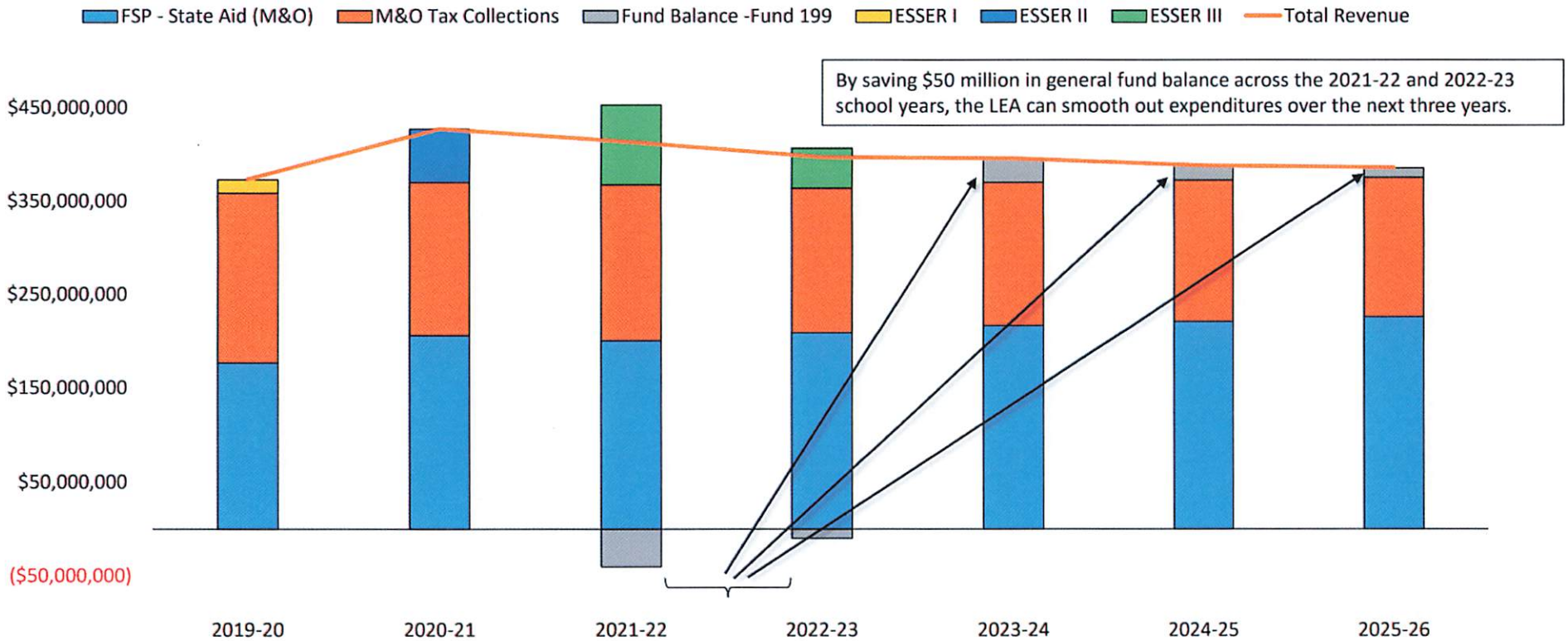
## ESSER III

- \$12,510,074
- Used for construction, learning loss, salaries and other expenditures
- **Estimated Completion: September 2024**



# XYZ District – Expenditures w/ Glide Path

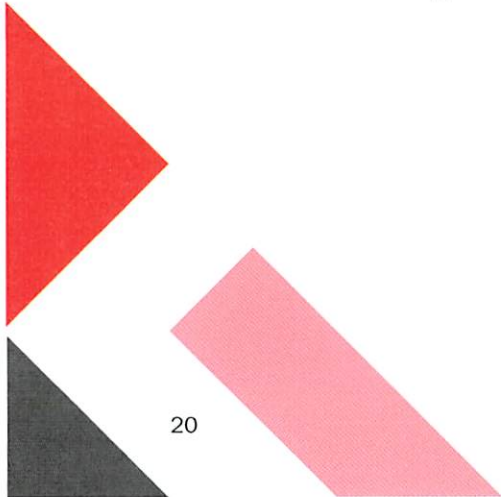
Maximizing ESSER III funds before they expire provides the LEA a way to lessen the impact of the loss of federal stimulus funds in future years and allows programs to extend further.



# ESSER Strategy

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- Increase revenues via indirect cost (unrestricted rate = approximately 15%)
- Decrease expenditures by supplanting allowable expenditures (salaries)
- Focus on on-time costs that do not require sustainability
- Start strategizing on where to shift expenditures that require sustainability





# Budget Assumptions

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- Property Tax Rates
  - Enrollment and Average Daily Attendance
  - Budget Efficiency Strategies
  - Campus Basic Allotment

# Property Tax Rates

	2022 - 2023	2023 - 2024
Tier 1 Tax Rate	\$0.9053	\$0.7660
Golden Pennies	\$0.0800	\$0.0800
Copper Pennies	\$0.0583	\$0.0583
M & O Tax Rate	<b>\$1.0436</b>	<b>\$0.9043</b>
I & S Tax Rate	<b>\$0.5200</b>	<b>\$0.5200</b>
Total Tax Rate	<b>\$1.5636</b>	<b>\$1.4243</b>

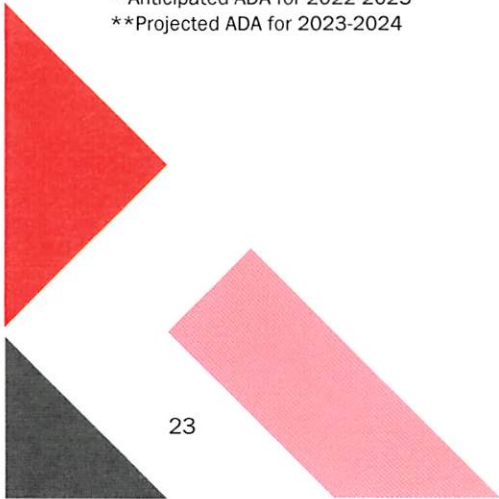
Anticipated tax rate based on **current law** and current assumptions.

# Enrollment and Average Daily Attendance

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	2020 - 2021	2021 - 2022	2022 - 2023*	2023 - 2024**
Enrollment (Snapshot)	2,601	2,480	2,543	2,543
ADA	2,089.683	2,007.947	2,118.605	2,110.690
Attendance %	80.34%	80.97%	83.31%	83.00%

\* Anticipated ADA for 2022-2023  
\*\*Projected ADA for 2023-2024



# Campus/Department Budget Strategy

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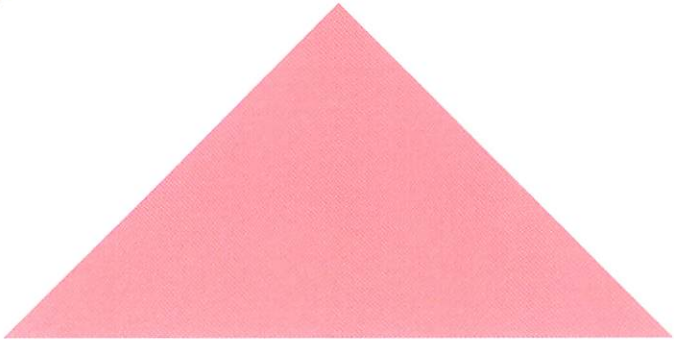
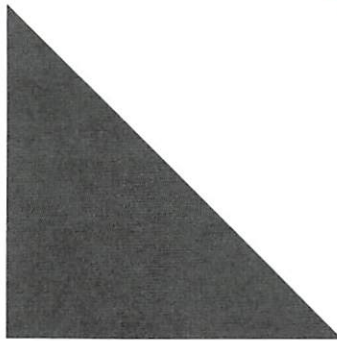
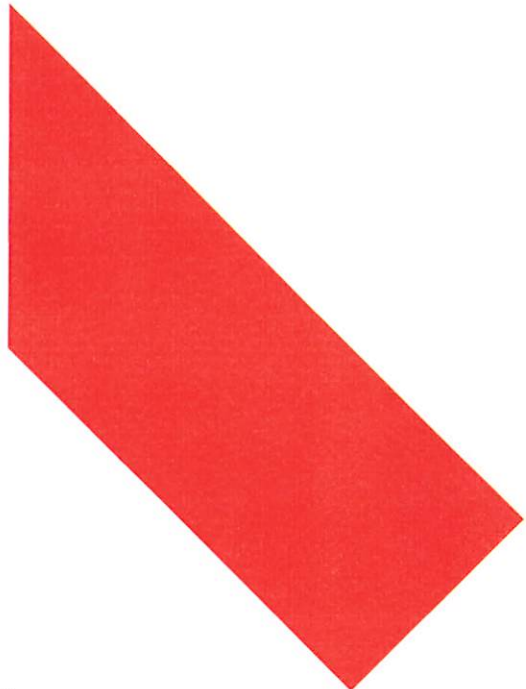
- Directors / Managers are CEOs of their organization and should become cognizant of their expenditures as we shift toward a zero-based budget and to build a better budget
- Administration recommends all campus / departments budget managers strive to seek efficiencies within their budget (goal = 10% efficiency)
- Strategic Budgeting: Making the most of every cent!
- Shifting resources to areas of priority (i.e., compensation)
- Measuring Academic Return on Investment will be pivotal to finding efficiencies
- Budget Amendments may be necessary during FY 2024



# Campus Basic Allotment (per pupil)

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Campus / Program	Current Allocation	Amount per Pupil
Early College High School	\$165.00	\$148.50
Junior High	\$117.00	\$105.30
Academies	\$ 92.00	\$ 82.80
State Comp / At-Risk (all campuses)	\$ 50.00	\$ 50.00

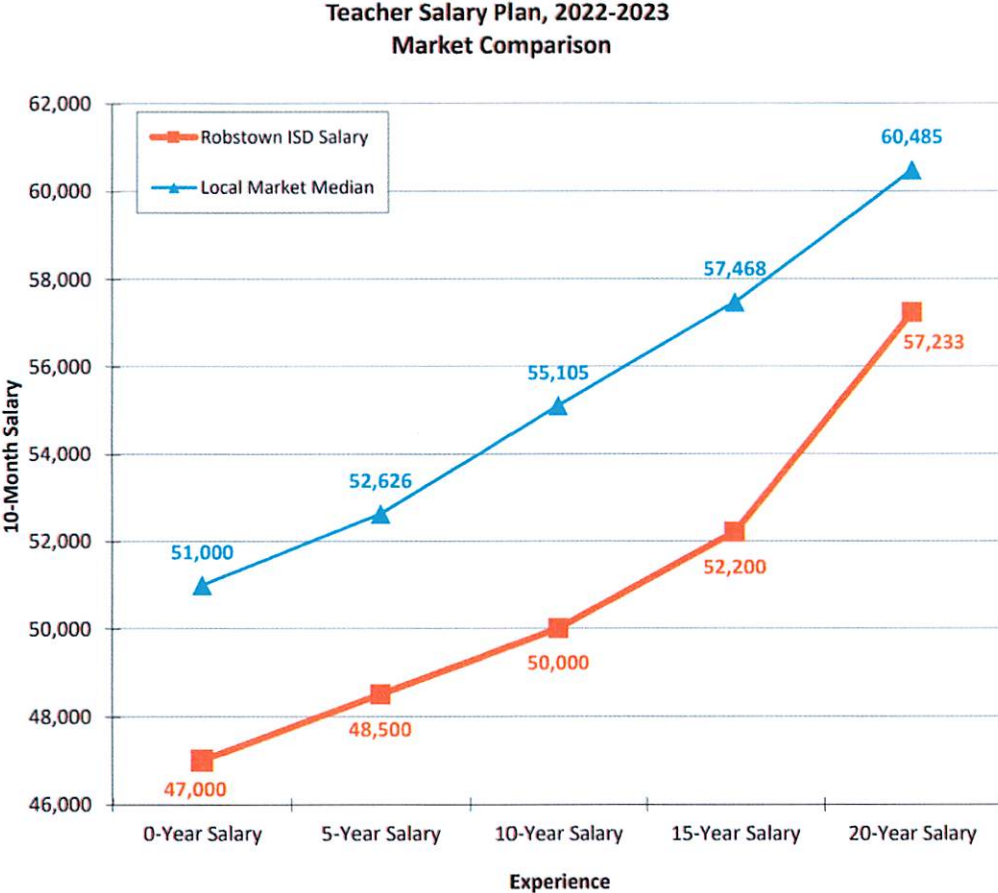


# Compensation Plan



# Market Graph

- District increased starting pay from \$41,613 to \$47,000 in FY 2023.
- Pay for 0-Year is still about \$4,000 less than the market median.
- It is projected the market median for 2023-2024 will increase.



# TASB Review: Teacher Salaries by Experience

0-Year Salary – Rank 12<sup>th</sup>

5-Year Salary – Rank 14<sup>th</sup>

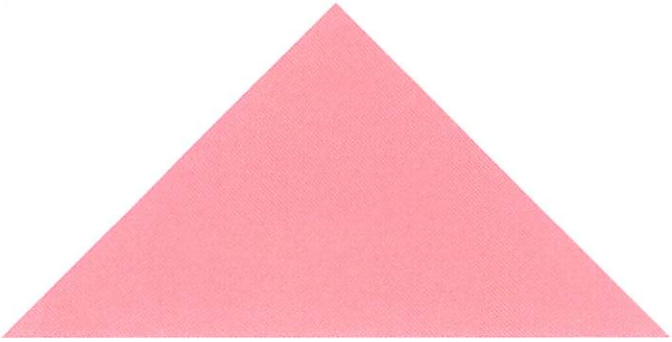
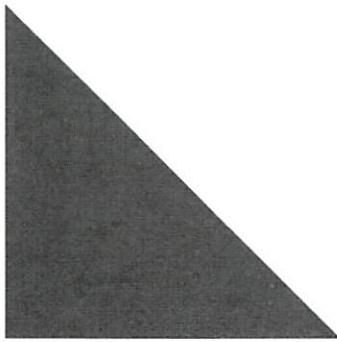
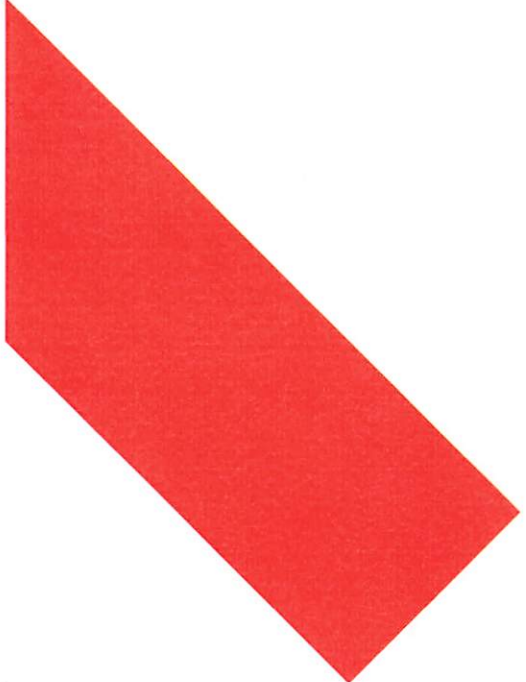
10-Year Salary – Rank 15<sup>th</sup>

15-Year Salary – Rank 15<sup>th</sup>

20-Year Salary – Rank 14<sup>th</sup>

Teacher Salaries by Experience  
Bachelor's degree, 10 months

District	0-Year Salary	5-Year Salary	10-Year Salary	15-Year Salary	20-Year Salary	Average Teacher Salary
1 Gregory-Portland ISD	\$60,000	\$62,081	\$64,868	\$67,155	\$68,318	\$67,137
2 Alice ISD**	\$53,000	\$54,935	\$56,871	\$58,806	\$60,742	
3 Corpus Christi ISD	\$52,000	\$53,305	\$55,306	\$57,468	\$59,868	\$56,622
4 Ingleside ISD	\$51,500	\$54,020	\$59,922	\$64,059	\$67,486	\$60,690
5 Tulo-so-Midway ISD	\$51,500	\$53,735	\$55,935	\$58,205	\$60,440	\$58,541
6 Sinton ISD**	\$51,500	\$53,700	\$57,300	\$59,300	\$62,400	
7 Beeville ISD	\$51,500	\$52,626	\$55,105	\$57,305	\$60,485	\$56,305
8 Calallen ISD	\$51,000	\$53,500	\$56,000	\$58,500	\$61,000	\$57,250
9 Flour Bluff ISD**	\$50,000	\$52,000	\$54,793	\$57,100	\$60,400	
10 Kingsville ISD**	\$50,000	\$51,200	\$53,000	\$56,300	\$59,690	
11 West Oso ISD	\$50,000	\$50,600	\$52,950	\$54,460	\$56,415	\$53,431
12 Bishop CISD**	\$47,000	\$49,600	\$52,700	\$57,500	\$62,200	
13 London ISD	\$47,000	\$49,100	\$51,600	\$54,250	\$59,092	\$53,584
14 Aransas Pass ISD**	\$46,294	\$47,640	\$51,425	\$56,773	\$61,826	
15 Banquete ISD**	\$41,500	\$43,130	\$48,074	\$53,734	\$58,310	
<b>Robstown ISD</b>	<b>\$47,000</b>	<b>\$48,500</b>	<b>\$50,000</b>	<b>\$52,200</b>	<b>\$57,233</b>	<b>\$53,952</b>
<b>Median</b>	<b>\$51,000</b>	<b>\$52,626</b>	<b>\$55,105</b>	<b>\$57,468</b>	<b>\$60,485</b>	<b>\$56,936</b>
<b>Comparison to Median Dollar Difference</b>	<b>92% (\$4,000)</b>	<b>92% (\$4,126)</b>	<b>91% (\$5,105)</b>	<b>91% (\$5,268)</b>	<b>95% (\$3,252)</b>	<b>95% (\$2,984)</b>



# Implications



# Budget Strategy must be Priority

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- Clearly identify and align priorities
- Shift resources and sustain new initiatives
- Cross-department collaboration
- Leadership must overcommunicate goals and build support from campus / department administration
- Budget Bootcamp will be held for all administrators and those who manage a budget

**Questions?**

