

October 9, 2025

Edina Public Schools 5701 Normandale Road Edina, Minnesota 55424

Attention: Mert Woodard, CFO / Director, Finance & Operations

Via email: Mert.Woodard@EdinaSchools.org

Dear Mr. Woodard and Members of the School Board,

From time to time, the City of Edina uses Tax Increment Financing (TIF) as a financing tool to support redevelopment in the community. While most development projects in Edina are privately financed, Edina has used TIF sparingly when necessary to overcome financial obstacles that hindered investment in Edina. Ove the past 50 years, TIF has been used to increase the property tax base, deliver public improvements, create new housing, new businesses and new jobs. There are currently 12 active TIF Districts in Edina.

In 2025, the Minnesota Legislature approved Special Laws pertaining to TIF Districts in 11 communities across the state. Two of Edina's TIF Districts were included in these Special Laws.

The Special Laws grant authority to the City to extend the duration of the 70th & France and 72nd & France #2 TIF Districts. This will extend the number of years that incremental taxes will be collected from these Districts. The City's use of this law is subject to the consent of Edina Public Schools and Hennepin County.

The City of Edina seeks the consent of the Edina Public Schools so that these special laws can be applied to provide financial support to deliver private and public improvements at these two locations.

Your support is appreciated as the City strives to deliver transformational changes that establish strong foundations for future generations. Please convey your support by executing the attached Resolution. Your support is requested by December 1, 2025 to satisfy the legislative deadline.

I am available to answer questions or meet with you as needed.

Sincerely,

Bill Neuendorf

Attachments (Background, Fiscal Comparison, Eden/Willson example, sample Resolution)

Background



The 70th & France TIF
District was established by
the City to support
transformation change on
a high profile 5.8 acre
commercial site previously
occupied by office buildings
that were outdated and
obsolete.

I Rendering of multiple phase mixed use project at 7001 France Avenue. While this has received zoning approval, some changes might be necessary to secure financing.

The 72nd & France #2 TIF District was also established to support change on a challenging 5.2 acre site that saw seven previous proposals fail. This site was previously occupied by outdated and obsolete office buildings, one of which had been declared unsafe to occupy due to excessive structural deterioration.



2 Rendering of 5-story Class A office building and 6-story rental apartment building at 7200-7250 France Ave. Sitework includes a plaza, landscaped area, and roadway. Improvements to 72nd St. and a pedestrian crossing at France Ave. are also anticipated.

In both of these cases, the boundary and duration of the TIF Districts was kept as small and as brief as possible. Copies of the original TIF documents are available on the City's website or upon request. At this point in time however, it appears necessary to increase the duration of both TIF Districts to address the increased costs of public and private improvements. A fiscal comparison is attached.

Fiscal Comparison

		70 th & France District	72 nd & France #2 District		
	Year District Established	2022	2023		
	District Size	5.8 acres	5.2 acres		
First Year of TIF collection		2026	2026		
Initial Duration		15 years	25 years		
Last Year of TIF collection		2041	2051		
	Proposed Extension per	+ 10 years	+ 5 years		
REQUESTED	2025 Special Law	-	-		
EXTENSION	Total Potential Duration	25 years	30 years		
	Proposed Last Year of TIF	2051	2056		
	collection				
	Previous Site Conditions	1 vacant and 1 obsolete office	1 condemned medical building and 1		
		building with no students	obsolete office with no students		
(1) BEFORE	Orig. Tax Capacity	296,370	217,506		
TIF DESIGNA-	Base Market Value	\$16,597,000 (2025)	\$10,000,000 (2025)		
TION (2) AFTER STABILIZ- ATION AND	Total Property Taxes Paid	\$426,191 (pay 2025)	\$298,369 (pay 2025)		
	Taxes to School District	\$94,879 (pay 2025)	\$57,268 (pay 2025)		
	Anticipated Future Conditions (subject to market conditions)	1 new building for US Bank (completed), 1 new Class A office building with first floor retail, 1 new parking structure available for public use, and 1 new luxury rental apartment building with first floor retail and public and private site improvements with very few to no students anticipated	1 new Class A office building and 1 new rental apartment building with combination of market rate and 10% affordable units with public and private site improvements with few students anticipated		
DURING TIF COLLECTION	Anticipated Tax Capacity	2,891,950	2,048,974		
PERIOD	(after stabilization) Anticipated Market Value	(+976% increase) \$184,760,000 (in 2030 11x increase)	(+942% increase) \$68,506,680 (In 2030 6.9x increase)		
	Anticipated Property Taxes Paid	\$4,210,613 (in 2030 9.9x increase)	\$2,119,387 (in 2030 7x increase)		
	Anticipated Taxes to School District	TBD – will be substantial increase (even during TIF period) due to: - Partial reclassification from Comm. to Multi-family Residential - Increase in site valuation - Increase in market-based school taxes			
(3) AFTER TIF COLLECTION PERIOD ENDS	Anticipated Taxes to School District (assuming proportional growth and no inflationary increases, two conservative assumption)	Very large increase estimated to be \$937,370	Very large increase estimated to be \$406,788		

Example - Eden Willson TIF District

An example of the property tax impact to the School District is included here. This is an actual redevelopment project – the demolition of the vacant office building and Perkins restaurant and the construction of Maison Green apartments with Starling restaurant. The overall work also included reconstruction of adjacent roadways and sidewalks to better serve the community. Without the use of TIF financing, these projects would not be possible and the vacant office & restaurant would likely have remained for a few years or more.

This example shows the actual impact to the School District of using TIF when necessary.

	Eden Willson District		
Year TIF District Established	2021		
District Size	II.9 acres		
No. of Parcels	I + adjacent roadways		
First Year of TIF Collection	2025		
Duration of TIF District	25 years		
Last Year of TIF Collection	2050		
District Obligations	Repay debt to construct new roads, new intersections and new sidewalks		
	• Reimburse developer for eligible costs		

Fiscal Summary 2020 to 2025									
	2020	202 I	2022	2023	2024	2025			
Site Description	Partially Vacant Office/Restaurant			Vacant site	Partially	New			
				reclassified	constructed	apartments			
				from	building	completed –			
				Commercial		TIF			
				to Multi-		collections			
				Family		begin			
Estimated Taxable	\$3.08 M	\$3.08 M	\$3.08 M	\$6.9 M	\$14.1 M	\$70.8 M			
Property Value									
Total Property Taxes	\$103,292	\$99,960	\$99,118	\$211,055	\$204,891	\$1,093,419			
Paid									
Taxes Paid to School	unavailable	\$19,191	\$18,175	\$40,217	\$79,073	\$155,791			
District		,							