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SUBJECT: PROPERTY INSURANCE RFP RESULTS

There were two respondents to the District's RFP for Property Insurance coverages. Those respondents offered six proposals from six different insurance markets.

Storms in recent years have dramatically impacted the pricing and deductible options for North Central Texas schools. Based on our knowledge of the current conditions in the insurance marketplace, the DISD responses represented those companies that have been the most successful awardees in other districts.

The lowest proposal, with a premium of \$670,577, was presented by McGriff, Seibels and Williams; it includes a Wind and Hail deductible of 1% of values. The TASB RMF proposal has a premium \$750,443, but with a \$500,000 deductible. If the District experienced a storm within the IH 35 - Loop 288 boundary, the 1% deductible would be in excess of \$5,000,000.

The McGriff proposal with a \$250,000 deductible option was \$318,774 higher than the TASB RMF proposal. Paying that much for \$250,000 risk in excess of \$250,000, would only make sense if the District expected multiple storms within the next year.

We agree with the District's administration that the TASB RMF proposal for \$750,443 is the best value option.

