Construction Unit Pricing			H&M		Advanced Communications	
			Unit Pricing		Unit Pricing	
Unit Code	Description	UOM	Labor	Material	Labor	Material
	Bore and Place (1) 1½"					
1A	HDPE Duct	FOOT	\$7.32	\$0.85	\$11.50	\$0.66
	Bore and Place 1½" Duct-					
1B	Additional	FOOT	\$1.63	\$0.85	\$0.95	\$0.66
1.0	Trench and Place 1½" HDPE	FOOT	04.20	Φ0.07	04.05	00.66
1C	Duct Trench and Place 1½" Duct-	FOOT	\$4.20	\$0.85	\$4.25	\$0.66
1D	Additional	FOOT	\$0.53	\$0.85	\$0.55	\$0.66
1D	Install 36"x60"x36"	1001	\$0.55	φ0.65	\$0.55	\$0.00
2A	Handhole	EACH	\$407.02	\$1,010.62	\$599.38	\$815.50
	Existing Handhole Entry		,	, ,,,	, , , , , , ,	
	(Excavation and or					
2B	Penetration)	EACH	\$288.75	\$15.00	\$199.52	\$63.55
3A	Place Fiber (12F)	FOOT	\$0.70	\$0.29	\$0.65	Cost Plus 15%
3B	Place Fiber (24F)	FOOT	\$0.70	\$0.38	\$0.65	Cost Plus 15%
3C	Place Fiber (36F)	FOOT	\$0.70	\$0.45	\$0.68	Cost Plus 15%
3D	Place Fiber (48F)	FOOT	\$0.70	\$0.56	\$0.68	Cost Plus 15%
3E	Place Fiber (72F)	FOOT	\$0.70	\$0.76	\$0.70	Cost Plus 15%
3F	Place Fiber (96F)	FOOT	\$0.70	\$0.97	\$0.75	Cost Plus 15%
3G	Place Fiber (144F)	FOOT	\$0.70	\$1.47	\$0.80	Cost Plus 15%
4	Install Locate Wire #12 AWG	FOOT	\$0.08	\$0.22	\$0.16	\$0.84
5	Splice and Terminate Fiber	FIBER	\$39.38	\$1.27	\$29.50	\$0.55
6	Test Fiber	STRAND	\$13.13	\$1.52	\$7.50	\$0.05
	Install Coyote Preformed					
	Splice Case (8.5" x 22")					
	(equipped with trays and					
7A	hardware)	EACH	\$164.06	\$779.39	\$205.50	\$409.09
	Install Coyote Preformed Splice Case (6.5" x 22")					
	(equipped with trays and					
7B	hardware)	EACH	\$144.38	\$553.94	\$190.50	\$292.20
,,,		2.1011	Ψ111100	400017 .	\$170.00	\$252.20
	Install Coyote Preformed					
	Splice Case WITH Mid Entry					
	Splice (8.5" x 22") (equipped					
7C	with trays and hardware)	EACH	\$218.40		\$305.50	\$409.09
	Install Court Des Courses					
	Install Coyote Preformed Splice Case WITH Mid Entry					
	Splice Case W11H Mid Entry Splice (6.5" x 22") (equipped					
7D	with trays and hardware)	EACH	\$218.40	\$553.94	\$290.50	\$292.20

Construction Unit Pricing			H&M		Advanced Communications	
	Description		Unit Pricing		Unit Pricing	
Unit Code		UOM	Labor	Material	Labor	Material
	Install ADC FL2000 Fiber					
	Shelf (12F) (preconfigured					
	termination/splice panel EQ					
8A	with LC connectors)	EACH	\$59.06	\$646.92	\$306.00	Cost Plus 15%
	Install ADC FL2000 Fiber					
	Shelf (24F) (preconfigured					
	termination/splice panel EQ					
8B	with LC connectors)	EACH	\$65.63	\$1,363.72	\$612.00	Cost Plus 159
	Install ADC FL2000 Fiber					
	Shelf (36F) (preconfigured					
	termination/splice panel EQ					
8C	with LC connectors)	EACH	\$73.50	\$1,710.12	\$918.00	Cost Plus 159
	Install ADC FL2000 Fiber					
	Shelf (48F) (preconfigured					
	termination/splice panel EQ					
8D	with LC connectors)	EACH	\$78.75	\$2,237.66	\$1,224.00	Cost Plus 159
	Install ADC FL2000 Fiber					
	Shelf (72F) (preconfigured					
	termination/splice panel EQ					
8E	with LC connectors)	EACH	\$91.88	\$3,320.52	\$1,764.00	Cost Plus 159
	Install ADC FL2000 Fiber					
	Shelf (96F) (preconfigured					
	termination/splice panel EQ					
8F	with LC connectors)	EACH	\$105.00	\$4,293.71	\$2,448.00	Cost Plus 159
9A	Cut and Restore Asphalt	CUBIC YARD	\$399.00	\$80.00	\$25.50	\$69.66
9B	Cut and Restore Concrete	CUBIC YARD	\$504.00	\$160.00	\$32.05	\$175.50

Engine	ering Unit Pricing		H&M	Advanced Communications	
Unit Code	Description	UOM	Price	Price	
	Field Survey New Conduit				
E01	Route	FOOT	\$0.42	\$0.50	
	Design Conduit and				
E02	Permitting in New Route	FOOT	\$0.42	\$0.75	
F10.2	Design Cable in New Conduit		00.11	40.25	
E03	Route CAD New Conduit and or	FOOT	\$0.11	\$0.35	
E04	Cable Cable	FOOT	\$0.50	\$0.25	
E04	Design Cable in Existing	FUUI	\$0.50	\$0.25	
E05	Conduit Route	FOOT	\$0.11	\$0.25	
E03	CAD New Cable in Existing	1001	φ0.11	ψ0.23	
E06	Cable Route	FOOT	\$0.14	\$0.20	
	Review and CAD As-Built				
E07	Drawings	FOOT	\$0.16	\$0.25	
E08	Professional Engineer Review and Stamp Drawings	EACH	\$144.29	\$850.00	
	Field Inspection (Based on				
E09	Linear Feet of Project)	FOOT	\$0.37	\$0.30	
E10	Utility Crossing Profiles	EACH	\$238.09	\$250.00	
				Advanced	
Mainter	nance Unit Pricing		H&M	Communications	
Unit Code	Description	UOM	Price	Price	
M01	Place Overhead Cable	FOOT	\$4.99	\$1.34	
M03	Move Overhead Cable	POLE	\$107.10	\$125.50	
M03	Place Underground Cable	FOOT (DIRT)	\$16.38	\$4.25	
M04	Splice Fiber Optic Cable	FIBER SPLICE	\$68.25	\$30.50	
M05	Place SDR 1½" HDPE	FOOT	\$1.58	\$4.25	
M06	Dispatch and Mobilization	INCIDENT	\$131.25	\$550.00	
M07	Repair Crew Overhead	HOUR	\$236.25	\$192.30	
	-				
M08	Repair Crew Underground	HOUR	\$341.25	\$230.76	

Maintenance Unit						
Pricing		Advanced Communications				
Description	Straight Time	Overtime	Weekend/Holiday	Straight Time	Overtime	Weekend/Holiday
Assistant Crew Leader	\$27.30	\$40.95	\$54.60	\$48.50	\$72.75	\$97.00
Boring Machine Operator	\$31.50	\$47.25	\$63.00	\$35.50	\$53.25	\$71.00
Communications Technician	\$27.30	\$40.95	\$54.60	\$45.00	\$67.50	\$90.00
Crew Leader	\$31.50	\$47.25	\$63.00	\$55.00	\$82.50	\$110.00
Digging Machine Operator	\$25.20	\$37.80	\$50.40	\$35.50	\$53.25	\$71.00
Electric Serviceman	\$25.20	\$37.80	\$50.40	\$110.00	\$165.00	\$220.00
Equipment Operator	\$27.30	\$40.95	\$54.60	\$35.50	\$53.25	\$71.00
Fiber Optic Foreman	\$102.38	\$153.30	\$204.75	\$75.00	\$112.50	\$150.00
Fiber Optic Splicing Helper	\$61.43	\$92.14	\$122.85	\$29.50	\$44.25	\$59.00
Fiber Optic Splicing Technician	\$88.52	\$133.09	\$177.45	\$69.50	\$104.25	\$139.00
Flagger	\$14.70	\$22.05	\$29.40	\$21.00	\$30.50	\$42.00
Heavy Line Crew Foreman	\$33.60	\$50.40	\$67.20	\$75.00	\$112.50	\$150.00
Heavy Truck Drive	\$27.30	\$40.95	\$54.60	\$44.00	\$66.00	\$88.00
Journeyman Lineman	\$29.40	\$44.10	\$58.80	\$55.25	\$82.87	\$110.50
Laborer- Common	\$14.70	\$22.05	\$29.40	\$20.00	\$30.00	\$40.00
Laborer- Utility	\$33.60	\$50.40	\$67.20	\$22.00	\$33.00	\$44.00
Light Line Crew Foreman	\$29.40	\$44.10	\$58.80	\$65.50	\$98.25	\$131.00
Truck Driver- Single Axle Light	\$23.10	\$34.65	\$46.20	\$35.50	\$53.25	\$71.00
Truck Driver- Single Axle Heavy	\$25.20	\$37.80	\$50.40	\$44.00	\$66.00	\$88.00
Truck Driver- Tandem Axle Semi-Trailer	\$27.30	\$40.95	\$54.60	\$55.00	\$82.50	\$110.00
Truck Driver- Lowboy/Flat	\$25.20	\$37.80	\$50.40	\$55.00	\$82.50	\$110.00
Truck Driver- Transit Mix	\$25.20	\$37.80	\$50.40	\$55.00	\$82.50	\$110.00

Maintenance Unit						
Pricing		H&M		Ad	vanced Communication	ons
Description	Hourly	Minimum No. of Hours	Daily	Hourly	Minimum No. of Hours	Daily
Aerial Basket (50')	\$183.75	8	\$1,470.00	\$35.00	4	\$240.00
Backhoe (¾ CY Wheel Type)	\$89.25	4	\$714.00	\$45.00	4	\$340.00
Directional Drill- Standard	\$330.75	4	\$2,646.00	\$55.00	4	\$400.00
Directional Drill- Heavy Duty	\$404.25	4	\$3,234.00	\$75.00	4	\$575.00
Cable Lashing Machine	\$47.25	2	\$378.00	\$3.13	2	\$25.00
Cable Reel Trailer (2+ Ton)	\$95.55	4	\$764.40	\$15.00	2	\$95.00
Crane (Truck Mounted 6+ Ton)	N/A	N/A	\$764.40	\$75.00	8	\$600.00
Dump Truck (5 yard 2½ Ton)	\$99.96	4	\$799.05	\$28.50	4	\$228.00
Electronic Service Γruck (½ to 1 Ton)	N/A	N/A	\$799.05	\$25.50	4	\$204.00
Flat Bed Truck (2½ Γon)	\$99.96	N/A	N/A	\$28.50	4	\$228.00
Pickup Truck	\$88.20	4	\$658.35	\$22.50	4	\$180.00
Rock Saw (8' Diameter by 6" Wide)	\$264.60	8	\$2,116.80	\$225.00	8	\$1,800.00
Trencher (Chain Boom 4' Deep by 8" Wide)	\$220.50	8	\$1,764.00	\$45.00	4	\$340.00

Fiber Engineering CSP#120524-T Ranking

Criteria		• •	TT 1 1 0 3 7 C
I	Points	Communications	Henkels & McCoy
Proposed Fee	50	49	50
a. Is the proposed fee within the District's budget?			
Quality of the proposer's goods and services and the extent to which the services and approach meet the district's needs.	30	30	30
a. Does the proposer have an experience level and he equipment available to perform the required asks?			
o. Does the proposer supply the resources to complete a job quickly?			
References	10	10	10
a. Does the proposer have good references?			
b. Does the proposer have trained personnel with he appropriate certifications?			
c. Does the proposer have K-12 experience?			
Past Relationship with the district	3	3	3
a. Has the district had any bad experiences with he proposer?			
HUB Certified	2	0	0
a. Does the proposer have a Historically Underutilized Business Certification?			
Long term cost to the district to acquire the	5	5	5
			98
	73		1
	Duality of the proposer's goods and services and the extent to which the services and pproach meet the district's needs. Does the proposer have an experience level and ne equipment available to perform the required masks? Does the proposer supply the resources to complete a job quickly? References Does the proposer have good references? Does the proposer have trained personnel with the appropriate certifications? Does the proposer have K-12 experience? Past Relationship with the district Has the district had any bad experiences with the proposer? HUB Certified Does the proposer have a Historically Underutilized Business Certification?	. Is the proposed fee within the District's budget? Quality of the proposer's goods and services and the extent to which the services and pproach meet the district's needs. . Does the proposer have an experience level and the equipment available to perform the required the asks? . Does the proposer supply the resources to complete a job quickly? References 10 Does the proposer have good references? . Does the proposer have trained personnel with the appropriate certifications? . Does the proposer have K-12 experience? Past Relationship with the district . Has the district had any bad experiences with the proposer? IUB Certified 2 Does the proposer have a Historically Underutilized Business Certification? cong term cost to the district to acquire the endor's service 5 Possible Points:	List the proposed fee within the District's budget? Quality of the proposer's goods and services and the extent to which the services and pproach meet the district's needs. Does the proposer have an experience level and the equipment available to perform the required thanks? Does the proposer supply the resources to complete a job quickly? References Does the proposer have good references? Does the proposer have trained personnel with the appropriate certifications? Does the proposer have K-12 experience? Past Relationship with the district Has the district had any bad experiences with the proposer? BUB Certified Does the proposer have a Historically diderutilized Business Certification? Cong term cost to the district to acquire the endor's service Possible Points: 95