



BID QUOTATION

Project / Bid Information					
Project	Ball High School Production Studio				
Bid Date	05/28/2025	Bid Time	5:00 p.m.	Ford Ref#	311076
License No.					

Ford Contact Information					
From	Ford Audio-Video Systems, LLC	Phone	713-690-0555	Fax	405-946-9991
Contact	David Shriver	Email	shrid@fordav.com		
		Email			

BASE BID Section Pricing		
Spec Section	Section Description	Price
11 61 00	Studio Support Equipment	\$169,977.00
Note: Pricing does not include payment or performance bonds. <u>ADD 1%</u> for P&P bond costs, if required		

ALTERNATE BID Section Pricing			
Alternate	Alternate Description	Add/Deduct	Price
	NONE		
Note: Pricing does not include payment or performance bonds. <u>ADD 1%</u> for P&P bond costs, if required.			

Scope of Work Summary*							
Per Plans/Specs	Yes*	Provide Cable	Yes	Install Cable	Yes	P & P Bonds	No
Sales/Use Tax	No	Minority Status	Yes	Prevailing Wage	No	Union Labor	No
Acknowledging Addenda		n/a					
*Note: Ford's attached <u>Bid Clarifications</u> letter detailing Ford's scope of work, technical clarifications, inclusions, exclusions, and conditions, is an integral attachment to this Bid Quotation (5 pages total, including this cover page).							

Ford Audio-Video Systems, LLC (Ford) appreciates the opportunity to provide this Bid Quotation for the **Ball High School Production Studio** project, located in **Houston, Texas**. We offer the following Scope of Work (SOW) Technical Clarifications, Inclusions, and Exclusions for your use in evaluating our understanding of the SOW required for this project. Should you have questions, please contact us as soon as possible.

Section I – Scope of Work Technical Clarifications / Inclusions / Exclusions

Technical Clarifications

1. Excludes all conduit, penetrations, and high voltage electrical work.
2. Excludes any engineering stamps.

Bid Quotation Inclusions

1. **AV System** - Low voltage system related materials and labor to install an Audio Visual System including all engineering, submittals, design, testing, system commissioning, on-site superintendence, project management, owner training, prevailing wages, warranty, and service as specified, per the following bid documents.
 - a. **Specifications** – Studio Support Equipment 11 61 00 dated 11/17/2023.
 - b. **Drawings** – AV-003, AV-005, AV-1025, AV-202S, AV-202S-a, AV-202S-b, AV-202S-c
 - c. **Addenda** – N/A
2. Ford's Bid Quotation does not include costs for work that may be described within any drawings or specifications not included within the specifications described above, and not provided with the bidding documents.

Bid Quotation Exclusions

1. **Prevailing Wage Rates** - Should Union installation labor or prevailing wage rates become a requirement of Ford in order to perform the on-site low-voltage installation work, Ford reserves the right to adjust its labor pricing accordingly.
2. **Owner Furnished Equipment** - Service, repair, or warranty services for Owner Furnished Equipment (OFE). All service, repair, and warranty services for OFE will be provided on a time and materials basis, at Ford's normal shop and field repair rates, upon receipt of a written approved change order.
3. **AC Power/Conduit/Terminations** - AC power, AC conduit, or high voltage AC power terminations and work external to the Audio Visual System equipment racks. It is understood that the project electrical contractor will provide all 120 volt AC. circuits and related terminations as required.
4. **Ceiling Speaker Back can Installation** - In areas where a conduit system is required for ceiling speakers, Ford will provide the ceiling speaker backcans to the Electrical Contractor (EC) for installation by the EC.
5. **Conduit/Cable Tray/Wireway** - Cabling systems conduit, wireway, J hooks, junction boxes, floor boxes, or other low voltage system related conduit/wireway requirements.
6. **Architectural Infrastructure** - Architectural construction of, or modifications to, building walls, floors, or ceilings, as required to accommodate the installation of the loudspeakers, wall panels, microphones, equipment racks, etc. All architectural rough in and final finish trim, painting, staining, grill cloth, grill cloth structures, firestopping, etc. as required for a complete installation, to be provided by others.

7. **Custom Painting** - Equipment will be provided with manufacturers' standard colors. Custom painting is not included.
8. **Architectural Construction** - Architectural millwork and/or cabinet work construction, installation, or modification as required for integration of control consoles and related system processing and distribution equipment. All millwork and cabinet work to be provided and installed by others.
9. **Cutting and Patching** - Cutting, coring, patching, removal, firestopping, or replacement.
10. **Structural Accommodations** - Cutting, structural welding, or reinforcement of structural steel members required for support of loudspeaker assemblies, display mounts, projector mounts, etc if required.
11. **Ceiling Access Panels** - Ford excludes the provision and installation of any ceiling access panels, if required.
12. **Permits & Fees** - Any applicable permits or fees.
13. **Bond** - Performance or payment bonds, if desired, may be purchased at the rate of \$10.00/\$1000.00.
14. **Taxes** - Sales or Use taxes of any kind. If required, Sales or use taxes will be added to the project billings.

Section II – Terms & Conditions of Sale

1. **Conditional Offer to Sell** - Ford's quotation is contingent upon the review and acceptance of the terms and conditions contained within your subcontract agreement. Ford's quotation is based upon Ford entering into an agreement equal to an Industry Standard AIA agreement; any other agreements will require review and acceptance by Ford's legal counsel and owners.
2. **Payment Terms** - Ford's standard payment terms apply which include payment for stored materials and standard progress payments (every 30 days).- Ford's standard payment terms apply which include payment for stored materials and standard progress payments (every 30 days). No provision of this Subcontract shall serve to deny Subcontractor's entitlement to full payment each calendar month for properly performed work or suitably stored materials. Payments shall be due seven (7) days after payment is received or should have been received by Contractor from Owner. Payments withheld by the Owner due to errors or claims against the Contractor and beyond the control of Ford, shall not be reason for withholding monthly payment to Ford. Interest shall become due and payable on any billing that remains unpaid after the payment due date. The rate of interest shall be 1.75% per month minimum. Ford reserves the right to stop work after sixty (60) days of non-payment.
3. **Non-Solicitation Disclaimer** - Customer and Ford mutually agree that because of the high cost of training an employee, that neither party shall solicit the employment of an employee of the other party, and shall not employ an employee or any person who was an employee of other party at any time during the relationship between the parties or for a period of one (1) year following the termination of any relationship between the parties. In the event of a breach of this section, the breeching party agrees to pay the other party an amount equal to the hired employee's annual wages as an agreed upon cost to replace the employee.
4. **Software Code** - Unless otherwise expressly agreed in writing, all software remains the property of Ford, and the Customer is hereby provided a license to use the software for this project only. The software may not be used on any other project, nor used for any purposes outside of this project, nor shared, nor disclosed to anyone who is not an employee of Customer's company. The term "Software", as used in this document, includes all editable source files, un-editable compiled files, graphical user interface files and functionality, audio digital signal processor (DSP) files, in whole and in part, produced under the terms of this agreement.

5. **Subcontract Scope of Work** - All scope of work items detailed within this quotation letter must be addressed within any subcontract agreement entered into between Ford and your company.
6. **Withdrawal** - This quotation is valid for **30** days. Ford reserves the right to modify our quotation pricing if not accepted within 30 days of this quotation date.
7. **Insurance** - Ford's quotation includes Worker's Compensation coverage at state mandated limits, and Commercial General Liability and Automobile Liability at an aggregate total of \$10,000,000.00. Higher cover limits are available and will be provided at additional charge over and above the cost of this quotation.
8. **Warranty:**
 - a. Ford agrees to warrant its work against all deficiencies and defects in workmanship provided by Ford under this Agreement and agree to satisfy same without cost to the Client for a period of one (1) year. All materials by other manufacturers supplied by Ford will be serviced under the provisions of the manufacturers' warranty and guarantee.
 - b. All materials shall be new, unless noted otherwise in this quotation.
 - c. Warranty period shall commence on the date of substantial completion or first beneficial use of the system, whichever date is first.
 - d. Materials furnished by the Owner (OFE), to be included within the Scope of Work, shall be done with no warranty or guarantee by Ford. Use of these materials is solely for the convenience and benefit of the Owner. Ford will take reasonable care in handling this OFE and will install according to standard industry practices. However, Ford takes no responsibility for the operation, performance, appearance, or effects of the OFE before, during, or after its integration into the system. If troubleshooting, modifications or repairs are required to make OFE function as needed, Client agrees to reimburse Ford for all work related to the service and/or troubleshooting and integration of OFE.
 - e. The Warranty as described herein will be voided if personnel not authorized by Ford, either before or during the warranty period, perform repairs, modifications, or other work on the system.
9. **Schedule/Coordination** - Your firm will work with Ford to schedule the times of installation for this system.
10. **Temporary Provisions** - Adequate temporary elevators, temporary water, electricity, heat, air conditioning, and toilets will be available for Ford's use at no charge.
11. **Waste Receptacles** - Waste receptacles for removal of all job related debris will be available for Ford's use at no charge.
12. **Wi-Fi Network Availability** - Ford's bid proposal pricing is based upon the end user's Wi-Fi network being made available for Ford's use when Ford crews are performing work on site, where applicable. Additional fees may be charged to the customer if Wi-Fi network connectivity is not provided for Ford's use.
13. **Electronic Drawing Files** - This quotation is based upon the condition that electronic CAD files of all floor plans, reflected ceiling plans, appropriate architectural details, and system schematic system drawings are provided to Ford at no cost. These drawings are necessary for the purpose of generating shop drawings and/or as-built drawings. Ford reserves the right to modify this bid quotation should these electronic CAD files not be provided for Ford's use as outlined herein.
14. **Project Length** - We estimate that the on-site portion of the project installation will require a minimum of

ten (10) working days (not including weekends and holidays) once Ford has received confirmation that all millwork, rough-in, raceway, conduit, electrical work, network systems and climate control for the facility is complete. A security system of some kind must be in operation for on-site integration to begin. The time period discussed above is for on-site installation and termination work only and does not include the four to six week period typically necessary for the preparation, and approval, of engineering submittal and fabrication drawings (pending no submittal review delays). An additional four to six week period is needed for the acquisition of all materials, in-shop fabrication, and testing of all equipment rack and custom panel assemblies, which must be completed before the on-site system equipment installation begins. During the substantial completion phase of Ford's scope of the project, an additional two to three weeks is generally necessary for final system testing, customer training, and the final documentation portion of the work.

15. **Overtime** - Ford's quotation is prepared fully staffing and manning the project based upon a standard 40-hour workweek, in compliance with the project construction schedule discussed above. Overtime work or liquidated damages required due to the failure of other trades responsible for rough-in of our work in accordance with the project schedule and deadlines is not included in this quotation, and will be provided only upon written change order.
16. **Tariffs** - Ford is receiving regular notifications of material cost increases due to tariffs on products manufactured in other countries and shipped to the United States. All known tariffs have been accounted in this pricing.

If additional tariffs are imposed on any goods that have been priced in this offer, after the delivery of this letter to the Customer, the Customer will be responsible for the increased cost of affected goods. Conversely, if any tariffs are removed, the corresponding cost reduction will be passed on to the Customer.

Please review this quotation and its conditions for completeness. We would appreciate your regarding this quotation as confidential. Should you have questions or need additional information, please feel free to call me at 800-654-6744.

The Customer acknowledges tariffs may be incurred after presentation of this Pricing Document and prior to delivery of products into the United States. If additional tariffs are charged to products included in this offer and prior to Ford receiving the products for installation, the Customer is responsible for the tariff costs.

Submitted by,
FORD AUDIO-VIDEO SYSTEMS, LLC

David E. Shriver, Jr.

David Shriver
Division Manager