

**BOARD OF TRUSTEES  
AGENDA**

<input type="checkbox"/>	<b>Workshop</b>	<input checked="" type="checkbox"/>	<b>Regular</b>	<input type="checkbox"/>	<b>Special</b>
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(A)  **Report Only**  **Recognition**

**Presenter(s):**

**Briefly describe the subject of the report or recognition presentation.**

(B)  **Action Item**

**Presenter(s):** ISMAEL MIJARES, DEPUTY SUPERINTENDENT FOR BUSINESS & FINANCE  
LUIS VELEZ, PURCHASING DIRECTOR

**Briefly describe the action required.**

CONSIDER AND TAKE APPROPRIATE ACTION ON THE REQUEST TO AWARD SEALED PROPOSAL NO. 180306 FOR TECHNOLOGY HARDWARE SUPPLIES AND THE BOARD DELEGATES THE SUPERINTENDENT OR DESIGNEE THE AUTHORITY TO MAKE RELATED BUDGETED PURCHASES OF GOODS OR SERVICES AS PER BOARD POLICY CH.

(C) **Funding source: Identify the source of funds if any are required.**

BUDGETED FUNDS

(D) **Clarification: Explain any question or issues that might be raised regarding this item.**

SEE ATTACHED MEMORANDUM



**MEMORANDUM**

**To:** Mr. Ismael Mijares, Deputy Superintendent for Business and Finance  
**From:** Mr. Luis A. Vélez, Purchasing Director  Luis A. Vélez  
**Date:** Thursday, June 29, 2017 2017.06.28 11:12:35  
**Subject:** Recommendation on Sealed Proposal Number 180306 for Technology Hardware Supplies -05'00'

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Based on the submitted proposals, the Department of Purchasing recommends that Sealed Proposal Number 180306 for Technology Hardware Supplies be awarded in accordance with the specifications and requirements of the proposal and as per the attached Tabulation Sheet.

If you have any questions or need more information regarding this matter, please contact me at the purchasing department.

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT  
SEALED PROPOSAL NO. 180306 - TECHNOLOGY HARDWARE SUPPLIES  
TABULATION SHEET**

Item No.	Description	Estimated Quantity	ACE OFFICE SUPPLIES	AUDIO-VISUAL AIDS	CORE BUSINESS SOLUTIONS	NOLAN'S OFFICE PRODUCTS	OTTER GRAPHICS, INC.	PYRAMID SCHOOL PRODUCTS	QUILL CORPORATION	SCHOOL SPECIALTY, INC.	TECHNOLOGY INTEGRATION GROUP	THE TREE HOUSE, INC.
1	C001 CARTRIDGE, BLACK TONER	100	\$ 67.90	NO BID	\$ 80.55	NO BID	NO BID	NO BID	\$ 70.70	\$41.40 *	\$ 65.41	\$ 51.80
2	C002 CARTRIDGE, BLACK TONER	150	\$ 72.45	NO BID	\$ 86.04	NO BID	NO BID	NO BID	\$ 67.67	\$52.52 *	\$ 69.88	\$ 59.00
3	C003 CARTRIDGE, CYAN (BLUE) TONER	100	\$ 102.95	NO BID	\$ 122.51	NO BID	NO BID	NO BID	\$ 96.25	\$63.30 *	\$ 99.53	\$ 83.00
4	C004 CARTRIDGE, YELLOW TONER	100	\$ 102.95	NO BID	\$ 122.50	NO BID	NO BID	NO BID	\$ 96.25	\$63.30 *	\$ 99.52	\$ 83.00
5	C005 CARTRIDGE, MAGENTA (RED)	100	\$ 102.95	NO BID	\$ 122.51	NO BID	NO BID	NO BID	\$ 96.25	\$59.89 *	\$ 99.59	\$ 83.00
6	C006 CARTRIDGE, BLACK TONER	40	\$ 128.49	NO BID	\$ 152.36	NO BID	NO BID	NO BID	\$ 128.10	\$83.47 *	\$ 123.76	\$ 105.00
7	C007 CARTRIDGE, CYAN (BLUE) TONER	40	\$ 193.95	NO BID	\$ 220.42	NO BID	NO BID	NO BID	\$ 190.85	\$87.64 *	\$ 184.39	\$ 156.00
8	C008 CARTRIDGE, YELLOW TONER	30	\$ 193.95	NO BID	\$ 226.88	NO BID	NO BID	NO BID	\$ 190.85	\$87.64 *	\$ 184.43	\$ 156.00
9	C009 CARTRIDGE, MAGENTA (RED)	30	\$ 193.95	NO BID	\$ 226.88	NO BID	NO BID	NO BID	\$ 190.85	\$87.64 *	\$ 184.39	\$ 156.00
10	C010 CARTRIDGE, BLACK TONER	80	\$ 68.95	NO BID	\$ 81.72	NO BID	\$23.20 *	NO BID	\$ 71.75	\$60.21 *	\$ 66.34	\$ 57.00
11	C011 CARTRIDGE, BLACK TONER	40	\$ 135.50	NO BID	\$ 157.86	NO BID	\$87.40 *	NO BID	\$ 142.14	NO BID	\$ 135.15	\$ 106.00
12	C012 CARTRIDGE, CYAN (BLUE) TONER	20	\$ 168.95	NO BID	\$ 197.84	NO BID	\$87.40 *	NO BID	\$ 178.21	NO BID	\$ 169.39	\$ 132.00
13	C013 CARTRIDGE, YELLOW TONER	20	\$ 168.95	NO BID	\$ 197.84	NO BID	\$87.40 *	NO BID	\$ 178.21	NO BID	\$ 169.39	\$ 132.00
14	C014 CARTRIDGE, MAGENTA (RED)	20	\$ 168.95	NO BID	\$ 197.84	NO BID	\$87.40 *	NO BID	\$ 178.21	NO BID	\$ 169.39	\$ 132.00
15	C015 CARTRIDGE, BLACK TONER	10	\$ 75.50	NO BID	\$ 86.51	NO BID	\$48.00 *	NO BID	\$ 82.37	NO BID	\$ 75.00	\$ 59.00
16	C016 CARTRIDGE, CYAN (BLUE) TONER	5	\$ 96.90	NO BID	\$ 111.23	NO BID	\$48.00 *	NO BID	\$ 105.30	NO BID	\$ 96.86	\$ 77.00
17	C017 CARTRIDGE, YELLOW TONER	5	\$ 96.90	NO BID	\$ 111.66	NO BID	\$48.00 *	NO BID	\$ 105.30	NO BID	\$ 96.73	\$ 77.00
18	C018 CARTRIDGE, MAGENTA (RED)	5	\$ 96.90	NO BID	\$ 112.15	NO BID	\$48.00 *	NO BID	\$ 105.30	NO BID	\$ 96.73	\$ 77.00
19	T036 CD RECORDABLES	1	\$15.95**	NO BID	\$ 11.29	\$ 10.00	NO BID	NO BID	\$ 7.44	\$ 11.04	NO BID	NO BID
20	T037 CD RECORDABLES	1	\$0.69**	NO BID	\$ 0.59	\$0.47**	NO BID	NO BID	NO BID	\$ 14.21	NO BID	NO BID
21	T038 CD REWRITABLES	1	\$1.09**	NO BID	\$ 0.87	\$0.72**	NO BID	NO BID	NO BID	\$ 7.32	NO BID	NO BID
22	T039 CD REWRITABLES	1	\$29.95**	NO BID	\$ 35.68	\$ 19.50	NO BID	NO BID	\$ 32.98	NO BID	NO BID	NO BID
23	T046 CARTRIDGE, BLACK LASER TONER	1	\$ 82.95	NO BID	\$ 95.61	NO BID	NO BID	NO BID	\$ 89.54	NO BID	\$ 82.30	\$ 65.00
24	T049 CARTRIDGE, MAGENTA (RED)	1	\$ 132.95	NO BID	\$ 75.17	NO BID	NO BID	NO BID	NO BID	\$95.11 *	NO BID	NO BID
25	T050 CARTRIDGE, YELLOW TONER	1	\$ 132.95	NO BID	\$ 70.99	NO BID	NO BID	NO BID	NO BID	\$95.11 *	NO BID	NO BID
26	T051 CARTRIDGE, CYAN (BLUE) TONER	1	\$ 132.95	NO BID	\$ 152.76	NO BID	NO BID	NO BID	NO BID	\$77.21 *	NO BID	NO BID
27	T052 CARTRIDGE, BLACK TONER	1	\$ 133.95	NO BID	\$ 75.47	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
28	T054 CARTRIDGE, BLACK LASER	120	\$ 67.50	NO BID	\$ 80.02	NO BID	NO BID	NO BID	\$ 70.26	\$ 69.28	\$ 64.98	\$ 53.00
29	T056 CARTRIDGE, BLACK TONER	30	\$ 93.95	NO BID	\$ 117.50	NO BID	NO BID	NO BID	\$ 85.90	\$ 101.93	\$ 102.67	\$ 93.25
30	T060 CARTRIDGE, BLACK TONER	15	\$ 179.50	NO BID	\$ 223.61	NO BID	NO BID	NO BID	\$ 201.42	NO BID	\$ 191.54	\$ 154.00
31	T061 CARTRIDGE, CYAN (BLUE) TONER	5	\$ 238.95	NO BID	\$ 303.09	NO BID	NO BID	NO BID	\$ 267.18	\$ 266.11	\$ 259.47	\$ 200.00
32	T062 CARTRIDGE, MAGENTA (RED)	5	\$ 238.95	NO BID	\$ 302.98	NO BID	NO BID	NO BID	\$ 267.18	\$ 265.76	\$ 259.43	\$ 200.00
33	T063 CARTRIDGE, YELLOW TONER	1	\$ 238.95	NO BID	\$ 293.83	NO BID	NO BID	NO BID	\$ 267.18	\$ 266.39	\$ 259.41	\$ 200.00
34	T064 CARTRIDGE, BLACK INKJET	1	NO BID	NO BID	\$ 34.34	NO BID	NO BID	NO BID	\$ 30.26	\$ 29.71	\$ 27.92	\$ 22.55
35	T065 CARTRIDGE, COLOR INKJET	10	NO BID	NO BID	\$ 54.66	NO BID	NO BID	NO BID	\$ 47.74	\$ 47.36	\$ 44.93	\$ 36.25
36	T066 CARTRIDGE, COLOR INKJET	1	NO BID	NO BID	\$ 50.88	NO BID	NO BID	NO BID	\$ 47.18	\$ 45.86	\$ 43.52	\$ 35.15
37	T068 CARTRIDGE, BLACK TONER	1	\$ 89.95	NO BID	\$ 95.62	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
38	T069 CARTRIDGE, CYAN (BLUE) TONER	1	NO BID	NO BID	\$ 50.88	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
39	T070 CARTRIDGE, YELLOW TONER	1	NO BID	NO BID	\$ 54.66	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
40	T072 CARTRIDGE, BLACK TONER	70	\$ 67.45	NO BID	\$ 80.03	NO BID	NO BID	NO BID	\$ 71.69	\$38.37 *	\$ 64.97	\$ 53.00
41	T073 CARTRIDGE, BLACK INKJET	1	NO BID	NO BID	\$ 50.18	NO BID	NO BID	NO BID	\$ 36.21	\$ 40.05	\$ 41.26	\$ 33.00
42	T074 CARTRIDGE, COLOR INKJET	1	NO BID	NO BID	\$ 61.39	NO BID	NO BID	NO BID	\$ 54.14	\$ 53.17	\$ 50.47	\$ 40.70
43	T077 CARTRIDGE, BLACK TONER	1	\$ 149.50	NO BID	\$ 179.05	NO BID	NO BID	NO BID	\$ 164.29	\$38.98 *	\$ 157.99	\$ 123.25
44	T079 CARTRIDGE, COLOR INKJET	1	NO BID	NO BID	\$ 52.76	NO BID	NO BID	NO BID	\$ 46.05	\$ 45.68	\$ 43.39	\$ 35.00
45	T080 CARTRIDGE, BLACK TONER	1	NO BID	NO BID	\$ 39.30	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
46	T081 CARTRIDGE, CYAN (BLUE) TONER	1	NO BID	NO BID	\$ 54.23	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
47	T082 CARTRIDGE, MAGENTA (RED)	1	NO BID	NO BID	\$ 54.23	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
48	T083 CARTRIDGE, YELLOW TONER	1	NO BID	NO BID	\$ 54.23	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
49	T085 CARTRIDGE, BLACK TONER	50	\$ 79.95	NO BID	\$ 94.96	NO BID	NO BID	NO BID	\$ 83.44	\$ 83.23	\$ 77.27	\$ 62.70
50	T086 CARTRIDGE, CYAN (BLUE) TONER	15	\$ 86.95	NO BID	\$ 100.30	NO BID	NO BID	NO BID	\$ 92.90	\$ 91.71	\$ 84.34	\$ 69.00
51	T087 CARTRIDGE, YELLOW TONER	20	\$ 86.95	NO BID	\$ 103.72	NO BID	NO BID	NO BID	\$ 93.85	\$ 91.73	\$ 84.33	\$ 69.00

Please note shaded areas denote recommended product and provider.

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT  
SEALED PROPOSAL NO. 180306 - TECHNOLOGY HARDWARE SUPPLIES  
TABULATION SHEET**

Item No.	Description	Estimated Quantity	ACE OFFICE SUPPLIES	AUDIO-VISUAL AIDS	CORE BUSINESS SOLUTIONS	NOLAN'S OFFICE PRODUCTS	OTTER GRAPHICS, INC.	PYRAMID SCHOOL PRODUCTS	QUILL CORPORATION	SCHOOL SPECIALTY, INC.	TECHNOLOGY INTEGRATION GROUP	THE TREE HOUSE, INC.
52	T088 CARTRIDGE, MAGENTA (RED)	5	\$ 86.95	NO BID	\$ 100.30	NO BID	NO BID	NO BID	\$ 93.85	\$ 92.01	\$ 84.27	\$ 69.00
53	T089 CARTRIDGE, BLACK TONER	20	\$ 133.95	NO BID	\$ 166.19	NO BID	NO BID	NO BID	\$ 139.74	\$ 144.95	\$ 142.34	\$ 111.50
54	T090 CARTRIDGE, CYAN (BLUE) TONER	1	\$ 169.50	NO BID	\$ 207.74	NO BID	NO BID	NO BID	\$ 192.45	\$ 190.43	\$ 183.05	\$ 145.00
55	T091 CARTRIDGE, YELLOW TONER	1	\$ 169.50	NO BID	\$ 207.74	NO BID	NO BID	NO BID	\$ 192.45	\$ 188.71	\$ 183.18	\$ 145.00
56	T093 CARTRIDGE, CYAN (BLUE) TONER	10	\$ 137.50	NO BID	\$ 160.62	NO BID	NO BID	NO BID	\$ 149.13	\$ 145.13	\$ 141.92	\$ 112.50
57	T094 CARTRIDGE, YELLOW TONER	15	\$ 137.50	NO BID	\$ 160.29	NO BID	NO BID	NO BID	\$ 149.13	\$ 145.20	\$ 141.84	\$ 112.50
58	T095 CARTRIDGE, MAGENTA (RED)	10	\$ 137.50	NO BID	\$ 160.29	NO BID	NO BID	NO BID	\$ 140.69	\$ 145.57	\$ 141.84	\$ 112.50
59	T096 CARTRIDGE, BLACK TONER	30	\$ 186.50	NO BID	\$ 223.32	NO BID	NO BID	NO BID	\$ 187.71	\$ 195.99	\$ 191.20	\$ 153.00
60	T097 CARTRIDGE, CYAN (BLUE) TONER	15	\$ 255.90	NO BID	\$ 317.43	NO BID	NO BID	NO BID	\$ 279.73	\$ 277.06	\$ 272.07	NO BID
61	T098 CARTRIDGE, YELLOW TONER	15	\$ 255.90	NO BID	\$ 317.46	NO BID	NO BID	NO BID	\$ 279.73	\$ 278.65	\$ 272.07	\$ 215.00
62	T099 CARTRIDGE, MAGENTA (RED)	10	\$ 255.90	NO BID	\$ 317.46	NO BID	NO BID	NO BID	\$ 279.73	\$ 278.51	\$ 272.07	\$ 215.00
63	T100 CARTRIDGE, BLACK TONER	200	\$ 67.95	NO BID	\$ 80.91	NO BID	NO BID	NO BID	\$ 72.47	\$47.88 *	\$ 65.71	\$ 54.00
64	T101 CARTRIDGE, CYAN (BLUE) TONER	150	\$ 62.95	NO BID	\$ 74.47	NO BID	NO BID	NO BID	\$ 66.59	NO BID	\$ 60.40	\$ 50.00
65	T102 CARTRIDGE, YELLOW TONER	175	\$ 62.95	NO BID	\$ 74.47	NO BID	NO BID	NO BID	\$ 66.59	\$47.14 *	\$ 60.42	\$ 50.00
66	T103 CARTRIDGE, MAGENTA (RED)	150	\$ 62.95	NO BID	\$ 74.47	NO BID	NO BID	NO BID	\$ 66.59	\$47.14 *	\$ 60.40	\$ 50.00
67	T104 CARTRIDGE, BLACK TONER	120	\$ 106.50	NO BID	\$ 127.11	NO BID	NO BID	NO BID	\$ 110.03	\$57.10 *	\$ 102.83	\$ 69.00
68	T105 CARTRIDGE, CYAN (BLUE) TONER	90	\$ 105.45	NO BID	\$ 124.72	NO BID	NO BID	NO BID	\$ 108.44	NO BID	\$ 101.35	\$ 82.00
69	T106 CARTRIDGE, YELLOW TONER	80	\$ 105.45	NO BID	\$ 124.72	NO BID	NO BID	NO BID	\$ 108.44	NO BID	\$ 101.35	\$ 82.00
70	T107 CARTRIDGE, MAGENTA (RED)	90	\$ 105.45	NO BID	\$ 124.72	NO BID	NO BID	NO BID	\$ 108.44	NO BID	\$ 101.35	\$ 82.00
71	T108 CARTRIDGE, BLACK TONER	20	\$ 169.95	NO BID	\$ 197.32	NO BID	NO BID	NO BID	\$ 182.91	\$88.59 *	\$ 174.09	\$ 143.00
72	T109 CARTRIDGE, CYAN (BLUE) TONER	10	\$ 249.95	NO BID	\$ 292.84	NO BID	NO BID	NO BID	\$ 266.41	\$143.77 *	\$ 259.00	\$ 207.00
73	T110 CARTRIDGE, YELLOW TONER	10	\$ 249.95	NO BID	\$ 302.23	NO BID	NO BID	NO BID	\$ 266.41	\$143.77 *	\$ 259.00	\$ 207.00
74	T111 CARTRIDGE, MAGENTA (RED)	10	\$ 249.95	NO BID	\$ 293.11	NO BID	NO BID	NO BID	\$ 266.41	\$143.77 *	\$ 258.95	\$ 207.00
75	T112 CARTRIDGE, BLACK TONER	100	\$ 135.95	NO BID	\$ 157.06	NO BID	NO BID	NO BID	\$ 137.36	\$ 143.06	\$ 132.87	\$ 113.50
76	T113 CARTRIDGE, CYAN (BLUE) TONER	50	\$ 248.95	NO BID	\$ 288.59	NO BID	NO BID	NO BID	\$ 261.02	\$ 258.97	\$ 240.84	\$ 206.00
77	T114 CARTRIDGE, YELLOW TONER	50	\$ 248.95	NO BID	\$ 288.59	NO BID	NO BID	NO BID	\$ 261.02	\$ 258.86	\$ 244.10	\$ 206.00
78	T115 CARTRIDGE, MAGENTA (RED)	50	\$ 248.95	NO BID	\$ 288.66	NO BID	NO BID	NO BID	\$ 261.01	\$ 259.04	\$ 240.82	\$ 206.00
79	T140 DUSTER, AIR	600	\$ 4.99	NO BID	\$ 4.87	\$ 3.55	NO BID	\$ 2.99	\$ 3.30	\$ 4.63	NO BID	NO BID
80	T491 LAMP, PROJECTOR (EPSON 98H)	1	NO BID	\$ 79.00	\$ 78.87	NO BID	\$ 127.80	NO BID	\$ 69.60	NO BID	\$ 63.98	\$ 62.10
81	T492 LAMP, PROJECTOR (EPSON	1	NO BID	\$ 79.00	\$ 61.24	NO BID	\$ 132.60	NO BID	\$ 55.76	NO BID	\$ 49.58	\$ 47.40
82	T493 LAMP, PROJECTOR	1	NO BID	NO BID	\$ 15.48	NO BID	NO BID	\$ 3.59	NO BID	NO BID	NO BID	NO BID
83	T494 LAMP, PROJECTOR	1	NO BID	NO BID	\$ 11.60	NO BID	NO BID	\$ 3.29	\$ 9.04	NO BID	\$ 10.09	NO BID
84	T495 LAMP, PROJECTOR (EPSON	1	NO BID	\$ 99.00	\$ 103.95	NO BID	\$ 118.30	NO BID	NO BID	NO BID	\$ 99.84	\$ 95.00
85	T496 LAMP, PROJECTOR (EPSON 95)	5	NO BID	\$ 99.00	\$ 140.05	NO BID	\$ 127.10	\$ 121.95	\$ 125.01	NO BID	\$ 119.82	\$ 114.00
86	T497 LAMP, PROJECTOR (EPSON 83C)	1	NO BID	\$ 99.00	\$ 140.05	NO BID	\$ 132.50	\$ 117.95	\$ 125.01	NO BID	\$ 119.79	\$ 114.00
87	T498 LAMP, PROJECTOR (EPSON 84)	15	NO BID	\$ 99.00	\$ 140.05	NO BID	NO BID	\$ 120.99	\$ 132.36	NO BID	\$ 119.82	\$ 114.00
88	T567 MOUSE, OPTICAL	50	NO BID	NO BID	\$ 3.52	NO BID	NO BID	NO BID	NO BID	NO BID	\$ 5.83	NO BID

Proposal Notes:

Prices are per unit cost

\* Not bid as specified

\*\* Minimum order requirement

APPROVAL:

 06/28/17

MR. GILBERTO GONZALEZ, SUPERINTENDENT OF SCHOOLS