

# NAVARRO INDEPENDENT SCHOOL DISTRICT

**Subject:** Utilizing Alexander Oil Company and Fuelman / Corpay Fueling Network

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**Date:** July 15, 2024

**Administrator Responsible/Position:** Brittany Johnson, Director

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**A. Purpose of Agenda Item:**

☐ Information Only

☒ Action Needed

☐ Receive Input

**B. Authority for This Action:**

☐ Local Policy

☐ Law or Rule

☒ N/A

**C. Priority, Goal, or Need Addressed:**

☐ Strategic Plan

☐ District/Campus  
Improvement  
Plan

☒ Other

**Priorities**

☐ **Priority 1:** Recruiting, Hiring, Coaching, and Retaining High Quality Teachers and Staff to Support Student Outcomes.

☐ **Priority 2:** Maximizing Academic Performance.

☐ **Priority 3:** Maximizing Co-Curricular and Extra-Curricular Opportunities, Performance, and Engagement.

☒ **Priority 4:** Planning, Preparing, and Maintaining Facilities and Environments for Learning.

☐ **Priority 5:** Obtaining and Maintaining Top Rated District Recognition

**Board Goals for 2023-2028**

☐ **Goal 1\*:** The percent of 3rd grade students that score meets grade level or above on STAAR Reading will increase from 49% to 60% by June 2024, 65% for 2024-2025, 70% for 2025-2026, 75% for 2026-2027, 80% for 2027-2028. **(HB3 Required Goal)**

☐ **Goal 2\*:** Increased overall student performance in mathematics to 85% Meets Standard by 2028. The percent of 3rd grade students that score meets grade level or above on STAAR Math will increase from 53% to 65% by June 2024, 70% for 2024-2025, 75% for 2025-2026, 80% for 2026-2027, 85% for 2027-2028. **(HB3 Required Goal)**

☐ **Goal 3\*:** The percentage of graduates that meet the criteria for CCMR will increase from 72% to 88% by August 2024 and increase to 95% by 2028. **(HB3 Required Goal)**

**D.**

**Summary:** Continue to use Alexander Oil Company and Fuelman / Corpay fueling network.

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**Background Information:** Navarro ISD currently utilizes a fuel card system through Alexander Oil. Locally this system is specific to one gas station in the Seguin area, the

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**Shell station formerly known as Jud's.**

**Alexander Oil has continued to hold the pricing below for the Navarro Fleet fuel services:**

- **Fuel cards for use at Alexander Oil Cardlock Facilities (Cardlock local facility: Jud's- Seguin)**
- **Fuel- only Bankcard for regional limited use priced at a minimum of \$.02 below retail pricing**
- **Diesel Exhaust fluid is delivered and stored in a small tank at our facility.**

**The contract will represent a fixed and firm differential which may not vary over the term of the contract.**

**The contract will be for the 2024-2025 school year beginning August 1, 2024 and ending July 31,2025.**

**Alexander Oil will provide fuel only cards customized for the district. This process will eliminate wild price swings, provide fair documented pricing, offer accountability and comprehensive reporting. The program eliminates possible fuel theft and non-fuel charges such as sodas and snacks.**

**Note- under House Bill 987 Section 44.031, vehicle fuel purchases are exempt from competitive procurement regardless of the amount.**

**Fuelman/Corpay provides options in the event the gas pumps go down again as they did this past year. This caused logistical issues as the only other cards available were the campus/department issued Citicards.**

**Alexander Oil has provided cards for regional use outside of the area but staff have found these cards often do not work. This again forced the use of campus/department issued Citibank cards. Thus, increasing costs. As we continue to have field trips/athletic events taking place outside of the Seguin/New Braunfels area, we need to have more options for fueling.**

**Using Fuelman preferred network stations could potentially provide additional savings as their pricing projects cost savings of approximately 3% of the cost of the tax exempt retail price of fuel. (On diesel this would be approximately \$0.13/gallon, gasoline \$0.06/gallon)**

**Besides the 60K+ fueling stations that accept the Fuelman card they also have an online portal which will allow for improved monitoring of our fueling habits.**

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**E. Comments Received:**

☒ LT

☐ DEIC

☐ Other

All agenda items are reviewed by the Superintendent's Leadership Team.

**F.**

**Administrative  
Recommendation:**

**That the Board of Trustees approve the use of  
Alexander Oil Company and Fuelman / Corpay  
fuel card program for the 24-25 school year.**

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**G. Fiscal Impact and Cost: Included in Budget    Amount: \$120,000.00**

☒ Budget

☐ Grant/Special  
Funds

☐ Other

☐ Bond

**H.**

**Exhibits:**

N/A

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**I.**

**Action:**

**I move approval of Alexander Oil Company and Fuelman / Corpay fuel card  
program for the 24-25 school year.**

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Motion by: \_\_\_\_\_

second by: \_\_\_\_\_

“I move to approve/disapprove/postpone”

FOR: R. Rehfeld, H. Dietert, D Gilliam, L. Gosch, D. Reinhard, M. Sartain, C. Scheib

AGAINST: R. Rehfeld, H. Dietert, D. Gilliam, L. Gosch, D. Reinhard, M. Sartain, C. Scheib

MOTION CARRIED/DENIED/POSTPONED