



**PEPSICO**  
Foodservice

**2023 USDA APPROVED PEPSI BEVERAGES PRODUCT PORTFOLIO**

Key Account Manager- Yolanda Wilkins 713-826-8053 Yolanda.wilkins@pepsico.com



**PEPSI CARBONATED SOFT DRINKS**

**Carbonated Sodas**

No more than 10 calories per 20oz

**12oz Plastic (24pk)**

**20oz Plastic (24pk)**

**12oz Cans**

Diet Pepsi

Pepsi Zero Sugar

Pepsi Mango Zero Sugar

Caffeine Free Diet Pepsi

Diet Wild Cherry Pepsi

Starry Zero Sugar

Diet Mountain Dew

Mountain Dew Zero

Mountain Dew Mapr Melon Zero

Mountain Dew Spark Zero Sugar



**Mountain Dew Kickstart**

60 calories per 12oz can

**12oz Sleek Cans (12pk)**

Pineapple Orange Mango

Blueberry Pomegranate

Blood Orange

Raspberry Citrus



**READY-TO-DRINK STARBUCKS COFFEE AND LIPTON TEA**



**Starbucks Cold Brew Coffee**

Zero Calories

**11oz Glass (12pk)**

Black Unsweet



**Lipton Iced Tea**

Zero calories

**20oz Plastic (24pk)**

Diet Green Tea w/ Citrus



**Lipton Pure Leaf Brewed Iced Tea**

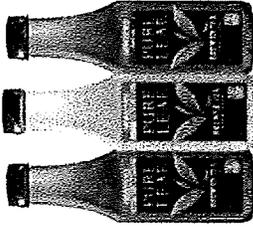
Premium iced tea brewed from real tea leaves

**18.5oz Plastic (12pk)**

Unsweetened Black Tea

Unsweetened Green Tea

Unsweetened Black Tea w/ Lemon



**WATER**

**Aquafina Water**

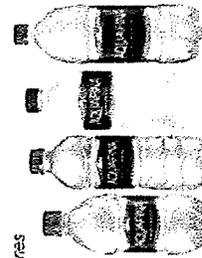
Purified Drinking water, zero calories

**12oz Plastic (24pk)**

**16.9oz Plastic (24pk)**

**20oz Plastic (24pk)**

**1 Liter Plastic (15pk)**



**New items coming soon**

**LifeWTR**

Purified, pH balanced water with electrolytes for taste

**20oz Plastic (12 pk)**

**700 ml Plastic (12pk) - Sport cap**

**1 Liter Plastic (12pk)**



**Bubly Sparkling Water**

No calories, no sweeteners

**12oz Can (12pk)**

Lemon

Lime

Strawberry

Apple

Mango

Grapefruit

Cherry

Peach

Blackberry

Raspberry

**20oz Plastic (24pk)**

Lime

Strawberry

Grapefruit

Mango

Cherry



**ONE Coconut Water**

100% Pure Coconut water

No added sugar

**16.9oz Carton (12pk)**



**Propel**

**Workout Water**

Water with electrolytes and vitamin zero calories, zero sugar

**20oz Plastic (24pk)**

Berry

Grape

Kim Strawberry

Watermelon



**Gatorade G2**

Less than half the sugar and carbs of Gatorade

**12oz Plastic (24pk)**

**20oz Plastic (24pk)**

Grape



**Gatorade Zero**

Zero calories Zero Sugar

**20oz Plastic (24pk)**

Glacier Cherry

Lemon Lime

Glacier Freeze



**Dole / Ocean Spray**

100% Fruit Juice

**15.2oz Bottle (12pk)**

Apple

Orange



# PepsiCo's Full-Service Beverage Vending Proposal to Galveston Independent School District

We are pleased to present the attached 3-year partnership to Galveston Independent School District. A summary of the enclosed PepsiCo/GISD exclusive "Beverage Vending" partnership proposal, including concessions is listed below:

## **Sponsorship/Scholarship Fund = \$1,500 per year**

- \$4,500 (over 3 years)
- \$7,500 (over 5 years)

## **Donated Product = \$500 per year**

- \$1,500 (over 3 years)
- \$2,500 (over 5 years)

## **Gatorade Sideline Kits = \$500 per year**

- \$1,500 (over 3 years)
- \$2,500 (over 5 years)

## **Vending commission payments: Estimated \$5,200 per year**

- Estimated \$16,800 (over 3 years)
- Estimated \$26,000 (over 5 years)
- *PepsiCo's #1 non-carbonated portfolio (Gatorade, Lipton, Frappuccino, Aquafina, Sobe, Muscle Milk, Tropicana, Naked Juice, and Ocean Spray) is the choice of the students.*

## **Total Equipment Onsite / Stadium Potential Installs**

- 16 loaned Vending Machines = \$12,368 value
- 4 loaned Stadium Coolers= \$2,480 value
- ❖ *Additional PepsiCo Loaned Coolers/Vendor available for beverages upon mutual agreement*