

Hallsville Independent School District

For the Consideration of the Board of Trustees

Date of Board Meeting: 01-20-2026

Topic: Recommendation for Contract Award: Project B – Network Equipment (FCC Form 470 #260005727)

Background and Rationale:

To support the district's infrastructure for Funding Year 2026, Hallsville Independent School District conducted an E-rate-compliant competitive bidding process for Project B – Network Equipment. Following a fair and open review period, the evaluation committee analyzed eight submitted proposals to identify the solution providing the best overall value to the district.

Selection Criteria and Financials:

In accordance with E-rate regulations, the Price of Eligible Goods & Services was the primary weighted factor. The committee also evaluated prices for ineligible services, service history, technical expertise, and project understanding.

The evaluation committee identified **CDW-G** as the recommended vendor, as they achieved the highest cumulative score by combining a highly competitive price with a perfect rating in service history and expertise.

- Total Eligible Proposal Amount: \$553,231.68.
- Anticipated E-rate Reimbursement: 60%.

Bid Scoring Summary

The following table summarizes the formal scores for the eight proposals evaluated for Project B:

Vendor Name	Price Elig (25)	Price Inelig (15)	Svc Hist (20)	Expertise (20)	Needs (20)	Total (100)
CDW-G	24.86	15	20	20	20	99.86
Brighten	23.33	15	0	20	20	78.33
Questivity	25.00	15	0	20	15	75.00
Advanced	24.44	15	0	20	15	74.44
Coquina	17.32	15	0	20	20	72.32
Cynergy	14.35	15	0	20	20	69.35
Prescriptive	24.04	10	0	20	15	69.04
Eduteks	11.03	5	0	20	10	46.03

The total for this purchase will be \$553,231.68 with estimated reimbursement of \$331,939.01 and will be funded through the general fund (40%) and federal e-rate funding (60%).

Relationship to Strategic Plan: Technology Director

Personnel Affected: District-Wide

Budget Implications:

- ☒ Include in this year's budget
- ☐ Amendment of this year's budget required
- ☐ Increase in this year's budget required
- ☐ Expenditures required for next year's budget
- ☐ N/A

Signature (Person Bringing Information to the Board)

Superintendent's Signature

Recommendation:

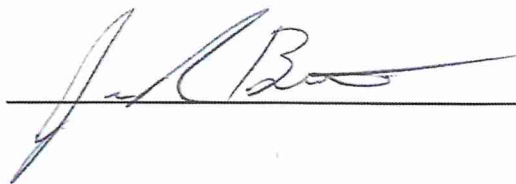
Based on these results, the committee recommends that the Hallsville ISD Board of Trustees award the contract for Project B – Network Equipment to **CDW-G**.

Hallsville ISD Year 29 (2026-2027) Bid Evaluations - Category Two

Type of Service: IC Project B	Possible Points	Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5	Vendor 6
Level of Service: Network Equipment		Questivity	CDW-G	Advanced	Prescriptive	Brighten	Coquina
Eligible Bid Amount		\$550,219.27	\$553,231.68	\$562,854.24	\$572,209.76	\$589,565.00	\$794,219.98
Ineligible Bid Amount		\$0.00	\$0.00	\$0.00	\$6,684.48	\$0.00	\$0.00
Price of Elig Goods/Services	25	25.00	24.86	24.44	24.04	23.33	17.32
Price of Inelig. Goods/Services	15	15	15	15	10	15	15
Service History	20	0	20	0	0	0	0
Expertise of Company	20	20	20	20	20	20	20
Understanding of Needs/Completeness of Bid	20	15	20	15	15	20	20
TOTAL POINTS:	100.00	75.00	99.86	74.44	69.04	78.33	72.32

Type of Service: IC Project B	Possible Points	Vendor 7	Vendor 8				
Level of Service: Network Equipment (continued)		Cynergy	Eduteks				
Eligible Bid Amount		\$958,782.50	\$1,246,574.12				
Ineligible Bid Amount		\$0.00	\$23,897.58				
Price of Elig Goods/Services	25	14.35	11.03				
Price of Inelig. Goods/Services	15	15	5				
Service History	20	0	0				
Expertise of Company	20	20	20				
Understanding of Needs/Completeness of Bid	20	20	10				
TOTAL POINTS:	100.00	69.35	46.03				

Evaluations Completed By:



Date Completed

1/9/26