FINANCE AND OPERATIONS PRESENTATION

## BUDGET WORKSHOP \#4

Dr. Rene Gutiérrez, Superintendent of Schools
Dr. Nellie Cantu, Deputy Superintendent for Business and Operations Mr. David Robledo, Chief Financial Officer

## AGENDA

I. Property Values Update
2. State Foundation Revenues (ADA Adjustment)
3. Next Year Pay Increase Models
4. Solutions and ESSER Reclassifications
5. Summary of Proposed Employee Pay Increases

## PROPERTY VALUES - HISTORY

| Year | Assessed Value |
| :---: | :---: |
| 2013-2014 | 5,373,232,460 |
| 2014-2015 | 5,501,477,818 |
| 2015-2016 (HS Exp \$15K to \$25K) | 5,287,358,457 |
| 2016-2017 | 5,506,653,073 |
| 2017-2018 | 5,673,933,416 |
| 2018-2019 | 5,877,214,172 |
| 2019-2020 | 6,309,147,101 |
| 2020-2021 | 6,358,426,03I |
| 2021-2022 | 6,384,075,518 |
| 2022-2023 (Budget) | 7,187,274,015 |

Notes for Budget Year: Values includes protested property values and still needs to be adjusted for the new Homestead Exemption (HS Exp) increase (\$25K to \$40K)

## Property Values \% Changes



Funding Realties: When
Property Values Increase and therefore Tax Revenue increase,


## STATE FOUNDATION REVENUES HISTORY

| Year | Refined ADA |
| :---: | :---: |
| 2013-2014 | \$302,089,732 |
| 2014-2015 | \$305,347,222 (No Employee Raises) |
| 2015-2016 | \$338,207,310 (TRE) |
| 2016-2017 | \$323, 117,154 |
| 2017-2018 | \$326,845,724 (Reinstate I\&S Tax Cents) |
| 2018-2019 | \$308,774,975 |
| 2019-2020 | \$328, 150,65I (House Bill 3) |
| 2020-2021 | \$325,177,609 |
| 2021-2022 | \$303,381,984 + \$13.0 Million for ADA Adjustment |
| 2022-2023 (Budget) | Estimated Reduction of \$8.4 Million |



## PAY INCREASE MODELS - 4 MODELS

|  | General Pay Increase Model 1 |  | General Pay Increase Model 2 |  | General Pay Increase Model 3 |  | General Pay Increase Model 4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay Groups | \% | Amount | \% | Amount | \% | Amount | \% | Amount |
| Teacher and Librarians | 2.0\% | \$4,209,468 | 3.0\% | \$6,347,037 | 3.5\% | \$7,646,814 | \$5,000/8.6\% | \$13,737,648 |
| Counselors | 2.0\% | 229,905 | 3.0\% | 344,858 | 3.5\% | 402,487 | \$5,000/8.6\% | 988,592 |
| Professional Instructional Support | 2.0\% | 297,525 | 3.0\% | 423,757 | 3.5\% | 488,044 | \$5,000/8.6\% | 1,101,117 |
| Administrator Educator | 2.0\% | 591,529 | 2.0\% | 591,529 | 2.0\% | 591,529 | 2.0\% | 591,529 |
| Administrator Business Management | 2.0\% | 138,841 | 2.0\% | 138,841 | 2.0\% | 138,841 | 2.0\% | 138,841 |
| Technology - Certified | 2.0\% | 18,842 | 2.0\% | 18,842 | 2.0\% | 18,842 | 2.0\% | 18,842 |
| Technology - Classified | \$0.50/2.0\% | 38,580 | \$0.75/2.5\% | 49,915 | \$1.00/2.6\% | 64,728 | \$1.00/2.6\% | 64,728 |
| Police - Certified | 2.0\% | 2,070 | 2.0\% | 2,070 | 2.0\% | 2,070 | 2.0\% | 2,070 |
| Police - Classified | \$0.50/2.3\% | 224,251 | \$0.75/4.6\% | 289,376 | \$1.00/6.1\% | 341,889 | \$1.00/6.1\% | 341,889 |
| Clerical Administrative | \$0.50/3.1\% | 653,623 | \$0.75/4.6\% | 815,291 | \$1.00/6.1\% | 1,142,302 | \$1.00/6.1\% | 1,142,302 |
| Instructional Support | \$0.50/3.4\% | 712,540 | \$0.75/5.0\% | 903,472 | \$1.00/6.7\% | 1,131,071 | \$1.00/6.7\% | 1,131,071 |
| Auxiliary | \$0.50/3.5\% | 1,709,708 | \$0.75/5.3\% | 2,009,543 | \$1.00/7.0\% | 2,574,636 | \$1.00/7.0\% | 2,574,636 |
| Total |  | 8,826,882 |  | 11,934,531 |  | 14,543,253 |  | 21,833,265 |
| Estimated Benefits |  | 1,324,032 |  | 1,790,180 |  | 2,181,488 |  | 3,274,990 |
| Grand Total Pay Increase |  | $\underline{\text { \$10,150,914 }}$ |  | \$13,724,711 |  | \$16,724,741 |  | \$25,108,255 |

Note for All Models: For Hourly Staff Members, \% Increase is an Average for Each Particular Pay Group

## STAFFING BREAKDOWN BY FUND SOURCE

|  | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | All Other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 101 | 161 | 162 | 163 | 164 | 165 | 166 | 199 | 211 | 224 | 281 | Federal |  |  |
| Pay Groups | Food Service | School Deat | tate Comp | Bilingual | State CATE | Athletics | Special Ed | General Fund | Title I | Sp. Ed-Fed | ESSER II | Funds | Grand Total | \% by Type |
| Teachers and Librarians | - | - | 216.25 | 2.00 | 140.80 | - | 261.75 | 1,878.20 | 134.00 | 70.00 | 26.00 | 19.00 | 2,748.00 | 45.0\% |
| Counselors | - | - | 15.00 | - | 7.00 | - | 2.00 | 1.00 | - | 2.00 | 119.00 | 10.00 | 156.00 | 2.6\% |
| Professional Instructional Support | - | - | 8.00 | - | - | 12.00 | 77.00 | 41.00 | 20.00 | 13.00 | - | 1.00 | 172.00 | 2.8\% |
| Administrator Educator | - | 0.50 | 68.00 | 1.00 | 5.00 | 8.00 | 12.50 | 164.50 | 11.50 | - | - | 6.00 | 277.00 | 4.5\% |
| Administrator Business Management | 9.00 | - | 1.00 | - | - | - | 1.00 | 47.00 | 2.00 | - | - | 13.00 | 73.00 | 1.2\% |
| Technology - Certified | - | - | - | - | - | - | - | 14.00 | - | - | - | - | 14.00 | 0.2\% |
| Technology - Classified | 4.00 | - | - | - | - | - | - | 26.00 | - | - | - | - | 30.00 | 0.5\% |
| Police - Certified | - | - | - | - | - | - | - | 1.00 | - | - | - | - | 1.00 | 0.0\% |
| Police - Classified | - | - | 2.00 | - | - | - | - | 139.00 | - | - | - | - | 141.00 | 2.3\% |
| Clerical Administrative | 67.00 | - | 11.50 | 2.00 | 1.00 | 4.00 | 24.00 | 404.00 | 65.00 | - | - | 13.50 | 592.00 | 9.7\% |
| Instructional Support | - | 4.00 | 15.00 | 47.00 | - | - | 342.00 | 200.00 | 86.00 | 33.00 | - | 10.00 | 737.00 | 12.1\% |
| Auxiliary | 401.00 | - | 7.00 | - | - | 10.00 | 1.00 | 748.00 | - | - | - | - | 1,167.00 | 19.1\% |
| Totals | 481.00 | 4.50 | 343.75 | 52.00 | 153.80 | 34.00 | 721.25 | 3,663.70 | 318.50 | 118.00 | 145.00 | 72.50 | 6,108.00 | 100.0\% |
| Percentage of Total Staff | 7.9\% | 0.1\% | 5.6\% | 0.9\% | 2.5\% | 0.6\% | 11.8\% | 60.0\% | 5.2\% | 1.9\% | 2.4\% | 1.2\% | 100.0\% |  |
| During of School Year | 482.00 | 4.50 | 308.75 | 53.00 | 154.80 | 34.00 | 717.25 | 3,885.70 | 260.50 | 119.00 | 27.00 | 73.50 | 6,120.00 |  |
| Changes During Fiscal Year | (1.00) | - | 35.00 | (1.00) | (1.00) | - | 4.00 | (222.00) | 58.00 | (1.00) | 118.00 | (1.00) | (12.00) |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Last Updated 5-4-22

## BREAKDOWN OF STAFFING BY FUNDING SOURCE

|  | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | All Other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 101 | 161 | 162 | 163 | 164 | 165 | 166 | 199 | 211 | 224 | 281 | Federal |  |  |
| Pay Groups | Food Service | School Deaf | State Comp | Bilingual | State CATE | Athletics | Special Ed | General Fund | Title I | Sp. Ed-Fed | ESSER II | Funds | Grand Total | By \% |
| Teachers and Librarians | - | - | 12,469,084 | 137,858 | 8,275,549 | - | 15,332,705 | 110,569,590 | 8,146,154 | 4,117,126 | 1,546,307 | 1,159,091 | 161,753,463 | 56.7\% |
| Counselors | - | - | 1,080,045 | - | 529,095 | - | 133,098 | 88,683 | - | 152,931 | 8,344,617 | 738,901 | 11,067,370 | 3.9\% |
| Professional Instructional Support | - | - | 458,065 | - | - | 930,995 | 5,785,137 | 2,618,259 | 1,214,482 | 1,003,040 | - | 84,321 | 12,094,298 | 4.2\% |
| Administrator Educator | - | 52,877 | 5,493,616 | 107,088 | 446,972 | 817,068 | 1,100,548 | 14,963,101 | 1,044,106 | - | - | 441,274 | 24,466,651 | 8.6\% |
| Administrator Business Management | 723,773 | - | 70,645 | - | - | - | 110,022 | 4,701,052 | 174,917 | - | - | 679,003 | 6,459,412 | 2.3\% |
| Technology - Certified | - | - | - | - | - | - | - | 990,935 | - | - | - | - | 990,935 | 0.3\% |
| Technology - Classified | 157,007 | - | - | - | - | - | - | 1,226,027 | - | - | - | - | 1,383,033 | 0.5\% |
| Police - Certified | - | - | - | - | - | - | - | 112,125 | - | - | - | - | 112,125 | 0.0\% |
| Police - Classified | - | - | 65,146 | - | - | - | - | 4,649,337 | - | - | - | - | 4,714,482 | 1.7\% |
| Clerical Administrative | 1,629,243 | - | 335,806 | 53,824 | 33,864 | 139,108 | 587,770 | 11,259,548 | 1,418,873 | - | - | 331,888 | 15,789,923 | 5.5\% |
| Instructional Support | - | 80,560 | 358,812 | 1,035,633 | - | - | 7,552,496 | 4,402,644 | 1,829,847 | 712,904 | - | 266,703 | 16,239,599 | 5.7\% |
| Auxiliary | 8,707,658 | - | 199,634 | - | - | 317,230 | 32,072 | 20,854,829 | - | - | - | - | 30,111,422 | 10.6\% |
| Totals | 11,217,681 | 133,437 | 20,530,853 | 1,334,403 | 9,285,480 | 2,204,401 | 30,633,847 | 176,436,127 | 13,828,379 | 5,986,001 | 9,890,924 | 3,701,182 | 285,182,714 | 100.0\% |
| Percentage by Funding | 3.9\% | 0.0\% | 7.2\% | 0.5\% | 3.3\% | 0.8\% | 10.7\% | 61.9\% | 4.8\% | 2.1\% | 3.5\% | 1.3\% | 100.0\% |  |
| During of School Year | 11,228,830 | 133,437 | 18,422,063 | 1,353,649 | 9,365,439 | 2,204,401 | 30,448,201 | 190,997,416 | 9,898,300 | 6,050,006 | 1,590,355 | 3,727,232 | 285,419,329 |  |
| Changes During Fiscal Year | $(11,149)$ | - | 2,108,790 | $(19,246)$ | $(79,959)$ | - | 185,645 | $(14,561,289)$ | 3,930,079 | $(64,005)$ | 8,300,569 | $(26,050)$ | $(236,615)$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Last Updated 5-9-22

## RECOMMENDED PAY INCREASE (MODEL 3) BREAKDOWN BY FUND

|  | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | Fund | All Other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | 161 | 162 | 163 | 164 | 165 | 166 | 199 | 211 | 224 | 281 | Federal |  |  |
| Pay Groups | Food Service | School Deaf | State Comp | Bilingual | State CATE | Athle tics | Special Ed | General Fund | Title I | Sp. Ed-Fed | ESSER II | Funds | Grand Total | By \% |
| Teachers and Librarians | - | - | 601,755 | 5,565 | 391,802 | - | 728,367 | 5,226,436 | 372,880 | 194,788 | 72,350 | 52,871 | 7,646,814 | 53.7\% |
| Counselors | - | - | 39,363 | - | 18,409 | - | 4,851 | 3,232 | - | 5,574 | 304,128 | 26,930 | 402,487 | 2.8\% |
| Professional Instructional Support | - | - | 18,484 | - | - | 37,569 | 233,449 | 105,655 | 49,008 | 40,476 | - | 3,403 | 488,044 | 3.4\% |
| Administrator Educator | - | 1,259 | 130,841 | 2,551 | 10,646 | 19,460 | 26,212 | 356,376 | 24,867 | - | - | 10,510 | 582,722 | 4.1\% |
| Administrator Business Management | 15,557 | - | 1,518 | - | - | - | 2,365 | 101,046 | 3,760 | - | - | 14,595 | 138,841 | 1.0\% |
| Technology - Certified | - | - | - | - | - | - | - | 20,793 | - | - | - | - | 20,793 | 0.1\% |
| Technology - Classified | 10,795 | - | - | - | - | - | - | 76,820 | - | - | - | - | 87,615 | 0.6\% |
| Police - Certified | - | - | - | - | - | - | - | 2,242 | - | - | - | - | 2,242 | 0.0\% |
| Police - Classified | - | - | 4,829 | - | - | - | - | 335,634 | - | - | - | - | 340,464 | 2.4\% |
| Clerical Administrative | 112,119 | - | 19,830 | 3,724 | 1,862 | 7,448 | 40,534 | 701,256 | 102,085 | - | - | 22,862 | 1,011,720 | 7.1\% |
| Instructional Support | - | 6,106 | 24,129 | 73,621 | - | - | 522,048 | 307,520 | 131,275 | 50,373 | - | 15,999 | 1,131,071 | 7.9\% |
| Auxiliary | 723,541 | - | 16,309 | - | - | 23,298 | 2,330 | 1,612,283 | - | - | - | - | 2,377,760 | 16.7\% |
| Totals | 862,012 | 7,365 | 857,061 | 85,461 | 422,718 | 87,774 | 1,560,156 | 8,849,293 | 683,875 | 291,211 | 376,478 | 147,170 | 14,230,573 | 100.0\% |
| Benefits (Estimated 15\%) | 129,302 | 1,105 | 128,559 | 12,819 | 63,408 | 13,166 | 234,023 | 1,327,394 | 102,581 | 43,682 | 56,472 | 22,075 | 2,134,586 |  |
| Total Pay Increase | 991,314 | 8,470 | 985,620 | 98,280 | 486,126 | 100,941 | 1,794,179 | 10,176,687 | 786,456 | 334,892 | 432,949 | 169,245 | 16,365,159 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Percentage by Funding | 6.1\% | 0.1\% | 6.0\% | 0.6\% | 3.0\% | 0.6\% | 11.0\% | 62.2\% | 4.8\% | 2.0\% | 2.6\% | 1.0\% | 100.0\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Last Updated 5-9-22 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Note: Breakdown is an estimate.

## FUNDING SOLUTIONS AND RECLASSIFICATIONS



## HISTORY OF HEALTH INSURANCE RATES

|  |  | Employer |  | Employ | e-Only | Emplo | ee-Only | Employ | ee-Only |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | tion |  |  |  | n B |  | n C |
| Plan Year | Provider | Montly | Yearly | Montly | Yearly | Montly | Yearly | Montly | Yearly |
| 2014-2015 | BCBS | \$410.00 | \$4,920.00 | \$0.00 | \$0.00 | \$155.08 | \$1,860.96 | \$304.62 | \$3,655.44 |
| 2015-2016 | UHC | \$410.00 | \$4,920.00 | \$0.00 | \$0.00 | \$155.08 | \$1,860.96 | \$304.62 | \$3,655.44 |
| 2016-2017 | UHC | \$410.00 | \$4,920.00 | \$0.00 | \$0.00 | \$155.08 | \$1,860.96 | \$304.62 | \$3,655.44 |
| 2017-2018 | UHC | \$450.00 | \$5,400.00 | \$0.00 | \$0.00 | \$155.08 | \$1,860.96 | \$304.62 | \$3,655.44 |
| 2018-2019 | UHC | \$450.00 | \$5,400.00 | \$15.00 | \$180.00 | \$170.08 | \$2,040.96 | \$319.62 | \$3,835.44 |
| 2019-2020 | BCBS | \$615.00 | \$7,380.00 | \$15.00 | \$180.00 | \$170.08 | \$2,040.96 | \$319.62 | \$3,835.44 |
| 2020-2021 | BCBS | \$580.00 | \$6,960.00 | \$15.00 | \$180.00 | \$170.08 | \$2,040.96 | \$319.62 | \$3,835.44 |
| 2021-2022 | BCBS | \$580.00 | \$6,960.00 | \$15.00 | \$180.00 | \$170.08 | \$2,040.96 | \$319.62 | \$3,835.44 |
| 2022-2023 | BCBS | \$580.00 | \$6,960.00 | \$15.00 | \$180.00 | \$170.08 | \$2,040.96 | \$319.62 | \$3,835.44 |
|  |  |  |  |  |  |  |  |  |  |
| BCBS | Blue Cross/Blue Shield |  |  |  |  |  |  |  |  |
| UHC | United Healthcare |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Note: Employee Portion of Health Insurance Rates have not changed since Fiscal Year 2018-2019 |  |  |  |  |  |  |  |  |  |

## TEA COMMISSIONER: <br> THINK FORWARD: AVOID ESSER - CAUSED FISCAL CLIFF

March 24, 202 I - Planning the Use of ESSER Funds (5 slides)
April I9, 2022 - Webinar: Budget Planning With ESSER Funds (36 slides)

## 1. Avoiding the ESSER Fiscal Cliff

- How are you building a budget for the long-term to avoid a sharp decline in funding when ESSER dollars expire?

2. Sustaining the ESSER Impact

- How are you organizing your resources in ways that enable new ways of working to continue long after ESSER dollars are exhausted?

3. Seizing a unique opportunity

- Local Education Agencies (LEA) may supplant locally with ESSER funds.
- How are you crafting your fiscal strategy?


## XYZ DISTRICT - EXPENDITURESW/FUNDING CLIFF

Without other adjustments, using ESSER III funds in the years funds are available will create a funding cliff in 2023-2024.
$\square$ FSP - State Aid $(\mathrm{M} \& \mathrm{O}) \square$ M\&O Tax Collections $\square$ Fund Balance -Fund $199 \square$ ESSERI $\square$ ESSER II $\square$ ESSER III $\simeq$ Total Revenue


## XYZ DISTRICT - EXPENDITURESW/ GLIDE PATH

Maximizing ESSER III funds before they expire provides the LEA a way to lessen the impact of the loss of federal stimulus funds in future years and allows programs to extend further.
$\square$ FSP - State Aid (M\&O) M\&O Tax Collections $\square$ Fund Balance -Fund $199 \square$ ESSERI $\square$ ESSER II $\square$ ESSER III $\longleftarrow$ Total Revenue


## CLOSING COMMENTS SUMMARY OF PROPOSED EMPLOYEE PAY INCREASES

- Fact: BISD Administration recognizes the need for teacher pay increases.
- As presented by TEA and the Commissioner of Education, maximizing ESSER funds before they expire provides the LEA a way to lessen the impact of the loss of federal stimulus funds in future years and allows programs to extend further.
- Proposed Teacher and Related Employee Groups - One of the Largest in Recent Years
- New Starting Teacher Pay Range of \$50,000 - \$5 I, I50
- \$1.00 per hour pay raise for Hourly workers equates to a (6.1\% - 7.0\%) percentage increase
- ESSER, Title I, State Compensatory and other State and Federal Funds Sources are assisting with salaries and pay increases
- ESSER II and III are temporary "Gap Fillers" (Two Years Worth of Funding). Administration is planning ahead to avoid a funding cliff. When ESSER grant funds expire.
- Administration will continue to review positions based on district needs.
- Despite the challenges with the multiple factors impacting the budget, BISD will offer ALL of its employees a pay increase.


## QUESTIONS???



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- Thank you for your Time and Attention


