

**Proposal** 

Date: March 27, 2025

440 State Street Schenectady NY 12305

**ATTN: Shannon Woods** 

Jarrell ISD

312 N. 5th Street Jarrell, TX 76537

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## This quotation is valid for 30 days from issue date.

| Transfinder Products and Services  | Qty.        | Initial<br>Cost | Year 2  | Year 3  |
|--|-------------|-----------------|---------|---------|
| <ul> <li>Wayfinder with Student Ridership using RFID Card Readers</li> <li>Resource Substitution         <ul> <li>Driver can identify which vehicle will be utilized for a trip</li> </ul> </li> <li>Navigation         <ul> <li>Turn by Turn voice guidance</li> <li>Speedometer and smart map zoom</li> <li>Accurate electronic route sheets for trips created in Routefinder</li> <li>On demand navigation using Quickfinder functionality to search address, student, and other data types, or by pinning on the map</li> </ul> </li> <li>Attendance         <ul> <li>Calendar-based schedules</li> </ul> </li> <li>Automated attendance using Transfinder approved Card Reader</li> <li>Driver interaction         <ul> <li>Skip stops before or during navigation or manual take attendance</li> </ul> </li> <li>Includes:         <ul> <li>Up to six (6) hours of online training which must be used within 8 weeks after first completed session.</li> </ul> </li> </ul> | 45<br>Users | \$7,480         | \$6,480 | \$6,804 |
| <ul> <li>Viewfinder</li> <li>With Viewfinder, you can:         <ul> <li>Provide Browser based Site License for all district stakeholders</li> <li>Secure web access to transportation and student data</li> <li>Use Quickfinder to perform fast custom searches;</li> <li>Thematic color codes allow you to geographically analyze trends</li> <li>View of Planned Trips, Planned Trips Summary, and Planned Trips versus Actual data</li> <li>Customizable Dashboards and Grids</li></ul></li></ul>   | 1           | \$2,500         | \$1,000 | \$1,050 |

| •       | Scheduled Reports delivered via email daily, weekly or monthly.    |          |         |          |         |
|---------|--|----------|---------|----------|---------|
| Your    | purchase of Viewfinder includes:                                   |          |         |          |         |
| •       | Up to four (4) hours of online training which must be used within  |          |         |          |         |
|         | four (4) weeks of system installation.                             |          |         |          |         |
| GPS     | Connect  |          |         |          |         |
| With    | GPS Connect, you can:  |          |         |          |         |
| •       | Conduct Comparative analysis of your bus fleet                     |          |         |          |         |
| •       | Update planned bus routes by reviewing driving path and stop       |          |         |          |         |
|         | times  | 45       | \$5,625 | \$1,350  | \$1,418 |
| •       | Routebuilding capabilities using GPS events;                       | Vehicles | 43,023  | 71,330   | 71,410  |
| •       | Route deviation alerts   |          |         |          |         |
| Your p  | ourchase of GPS Connect includes:                                  |          |         |          |         |
| •       | Up to two (2) hours of online training which must be used within   |          |         |          |         |
|         | four (4) weeks of GPS connect installation                         |          |         |          |         |
| Stopfi  | nder GeoAlerts   |          |         |          |         |
| •       | Send electronic invitations to parents and guardians for easy      |          |         |          |         |
| onboa   | ording process   |          |         |          |         |
| •       | Reliable and secure stop information                               |          |         |          |         |
| •       | Two-way communication with registered parents and guardians        |          |         |          |         |
| (subsc  | ribers)  |          |         |          |         |
| •       | Send messages to subscribers based on grade, school, route,        |          |         |          |         |
| select  | ed map region or any criteria                                      |          |         |          |         |
| •       | Receive messages including attachments (photos and documents),     |          |         |          |         |
| from s  | subscribers  |          |         |          |         |
| •       | Listen and respond to your community to eliminate                  |          | 41      |          |         |
| misinf  | ormation   |          |         |          |         |
| •       | Define Geo Alerts for buses  |          |         |          |         |
| 0       | Notification based on Enter or Exit Geo Alert Zone                 | 45       | \$4,320 | \$4,320  | \$4,536 |
| 0       | Pickup, Drop-off, School or any locations defined by user          | Vehicles |         |          |         |
| 0       | Parents/Subscribers can choose when to be alerted:                 |          |         |          |         |
| Bus Er  | iters, Bus Exists Alert Zone                                       |          |         |          |         |
| 0       | View historical events for today, yesterday, this week, last week  |          |         |          |         |
| 0       | Track only student's bus in real-time                              |          |         |          |         |
| 0       | See Trip path and stop information (based on settings)             |          |         |          |         |
| •       | Attendance Tracking – Requires Wayfinder Attendance                |          |         |          |         |
| 0       | Receive alert when student boarded or disembarked                  |          |         |          |         |
| 0       | View history of student board and disembark bus                    |          |         |          |         |
| 0       | Calendar based scheduled based on Routefinder Schedule             |          |         |          |         |
| Your n  | urchase of Stopfinder includes:                                    |          |         |          |         |
| •       | Up to eight (8) hours of online training which must be used within |          |         |          |         |
|         | 10 weeks after first completed session.                            |          |         |          |         |
| Service | efinder  |          |         |          |         |
| Asset I | Management   |          |         |          | 44      |
| •       | Centralized management of vehicles, equipment, and                 | Up to    | \$8,250 | \$6,500  | \$6,825 |
|         | maintenance records  | 100      | * 8     | to stall |         |
| •       | Streamlined tracking of work history and costs                     |          |         |          |         |
|         |  |          |         |          | L       |

| Scheduler  Easily view and schedule technicians for upcoming services.  Use filters and thematics to monitor and act on high priority services coming due.  Quickly add services to new or existing Work Orders Fuel Import  Data templates to support imports from multiple fuel card systems  Vehicle fuel and meter reading integration Streamlined fuel cost analysis and budgeting Dashboards  Customizable, user-friendly dashboards for real-time insights Easy monitoring of key performance indicators Data-driven decision-making to improve operations Reports  Comprehensive existing report library for detailed analysis Customizable report templates to meet your organization's needs. Exportable data for further analysis and sharing with stakeholders  Your purchase of Servicefinder includes:  Up to eight (8) hours of online training which must be used within six (6) months of system installation; ix (6) months of system installation ix (7) months of system installation ix (8) months of system  | Simplified inventory management  |          | 1        | Т       | Т       |
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| Use filters and thematics to monitor and act on high priority services coming due. Quickly add services to new or existing Work Orders Fuel Import Data templates to support imports from multiple fuel card systems Vehicle fuel and meter reading integration Streamlined fuel cost analysis and budgeting Dashboards Customizable, user-friendly dashboards for real-time insights Easy monitoring of key performance indicators Data-driven decision-making to improve operations Reports Comprehensive existing report library for detailed analysis Customizable report templates to meet your organization's needs. Exportable data for further analysis and sharing with stakeholders  Your purchase of Servicefinder includes: Vup to eight (8) hours of online training which must be used within six (6) months of system installation;  Transfinder Hosting Services powered by Amazon Cloud Services Hosting includes database server, application servers, storage, and data maintenance Hosting includes database server, application servers, storage, and data maintenance Customized Onsite Training conducted by an Application Specialist Training will be conducted between June 1st and September 30th Up to 8 Hours a day, Travel and Living Expenses billed at cost Transfinder University Livestream — Servicefinder J days of online training in a Servicefinder cost Transfinder University Livestream — Servicefinder J days of online training in a Servicefinder training dataset Class hours 8:30am – 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$51,925  Title:  Email: Phone number:  Card Reader Card Reader Card Reader 8th Card Re |  |          |          |         |         |
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| Transfinder Hosting Services powered by Amazon Cloud Services  Hosting includes database server, application servers, storage, and data maintenance Hosting Service is due with initial purchase and is included in the future Hosting Service.  On-site Training Days (Summer Rate) Customized Onsite Training conducted by an Application Specialist Training will be conducted between June 1st and September 30th Up to 8 Hours a day, Travel and Living Expenses billed at cost  Transfinder University Livestream – Servicefinder Fleet Maintenance Proficiency Course Class hours 8:30am – 5:00pm Eastern Daylight Time  Date:  Attendee:  Tritle:  Email:  Phone number:  Card Reader Card Reader Scard Reader Kit Installation sold separately  Shipping Protection Spo   |  |          |          |         |         |
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| data maintenance  Hosting Service is due with initial purchase and is included in the future Hosting Service is due with initial purchase and is included in the future Hosting Service.  On-site Training Days (Summer Rate)  Customized Onsite Training conducted by an Application Specialist Training will be conducted between June 1st and September 30 <sup>th</sup> Up to 8 Hours a day, Travel and Living Expenses billed at cost  Transfinder University Livestream – Servicefinder  Fleet Maintenance Proficiency Course 1 days of online training in a Servicefinder training dataset Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  It \$1,925  Title:  Email:  Phone number:  Card Reader Card Reader Card Reader Kit 45 Installation sold separately  Shipping Protection  Spo Billed at  |  |          |          |         |         |
| Hosting Service is due with initial purchase and is included in the future Hosting Service.  On-site Training Days (Summer Rate)  Customized Onsite Training conducted by an Application Specialist Training will be conducted between June 1st and September 30 <sup>th</sup> Up to 8 Hours a day, Travel and Living Expenses billed at cost  Transfinder University Livestream – Servicefinder Fleet Maintenance Proficiency Course 1 days of online training in a Servicefinder training dataset Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  Title:  Email:  Phone number:  Card Reader Card Reader Card Reader Kit Installation sold separately  Shipping Protection  Spo  Billed at  |  |          | \$1.400  | \$1,400 | \$1.470 |
| future Hosting Service.  On-site Training Days (Summer Rate)  • Customized Onsite Training conducted by an Application Specialist  • Training will be conducted between June 1st and September 30 <sup>th</sup> Up to 8 Hours a day, Travel and Living Expenses billed at cost  Transfinder University Livestream – Servicefinder  • Fleet Maintenance Proficiency Course  • 1 days of online training in a Servicefinder training dataset  • Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  • Card Reader Kit  Installation sold separately  Shipping and Handling  Billed at  |  |          | 7-7.55   | 72,100  | 4-,     |
| On-site Training Days (Summer Rate)  Customized Onsite Training conducted by an Application Specialist Training will be conducted between June 1st and September 30 <sup>th</sup> Up to 8 Hours a day, Travel and Living Expenses billed at cost  Transfinder University Livestream – Servicefinder  Fleet Maintenance Proficiency Course  1 days of online training in a Servicefinder training dataset  Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  Card Reader  Card Reader Kit  Islandiation sold separately  Shipping Protection  Spo  Billed at  |  |          |          |         |         |
| Training will be conducted between June 1st and September 30th Up to 8 Hours a day, Travel and Living Expenses billed at cost  Transfinder University Livestream — Servicefinder  Fleet Maintenance Proficiency Course  1 days of online training in a Servicefinder training dataset  Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  Card Reader  Card Reader Kit  Installation sold separately  Shipping Protection  \$90  Shipping and Handling  |  |          |          |         |         |
| Training will be conducted between June 1st and September 30  Up to 8 Hours a day, Travel and Living Expenses billed at cost  Transfinder University Livestream – Servicefinder  Fleet Maintenance Proficiency Course  1 days of online training in a Servicefinder training dataset  Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  Card Reader  Card Reader Kit  Installation sold separately  Shipping Protection  \$90  Shipping and Handling   | <ul> <li>Customized Onsite Training conducted by an Application Specialist</li> </ul>  | _        | £40 500  | 1       |         |
| Transfinder University Livestream – Servicefinder  • Fleet Maintenance Proficiency Course  • 1 days of online training in a Servicefinder training dataset  • Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  • Card Reader Kit  Installation sold separately  Shipping and Handling  Billed at  | <ul> <li>Training will be conducted between June 1st and September 30<sup>th</sup></li> </ul>  | 3        | \$10,500 |         |         |
| Fleet Maintenance Proficiency Course  1 days of online training in a Servicefinder training dataset  Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  Card Reader  Card Reader Kit  Installation sold separately  Shipping Protection  \$90  Shipping and Handling  | Up to 8 Hours a day, Travel and Living Expenses billed at cost   |          |          |         |         |
| 1 days of online training in a Servicefinder training dataset     Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader     Card Reader Kit     Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   | Ex STATE OF THE CONTRACT OF TH |          |          |         |         |
| Class hours 8:30am - 5:00pm Eastern Daylight Time  Date:  Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  • Card Reader Kit Installation sold separately  Shipping Protection  \$90  Shipping and Handling   | <ul> <li>Fleet Maintenance Proficiency Course</li> </ul>   |          |          |         |         |
| Date:       Attendee:       1 \$1,925         Title:       1 \$1,925         Email:       - Card Reader       - Card Reader Kit       45 \$8,955         Installation sold separately       Shipping Protection       \$90         Shipping and Handling       Billed at   | -  |          |          |         |         |
| Attendee:  1 \$1,925  Title:  Email:  Phone number:  Card Reader  • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   |  |          |          |         |         |
| Title:  Email:  Phone number:  Card Reader  • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  1 \$1,925  1 \$1,925  1 \$1,925  1 \$1,925  | Date:  |          |          |         |         |
| Title:  Email:  Phone number:  Card Reader  • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  1 \$1,925  1 \$1,925  1 \$1,925  1 \$1,925  |  |          |          |         |         |
| Title:  Email:  Phone number:  Card Reader  • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   | Attendee:  |          | 4        |         |         |
| Email:  Phone number:  Card Reader  • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   |  | 1        | \$1,925  |         |         |
| Phone number:  Card Reader  • Card Reader Kit Installation sold separately Shipping Protection Shipping and Handling  Billed at  | Title:   |          |          |         |         |
| Phone number:  Card Reader  • Card Reader Kit Installation sold separately Shipping Protection Shipping and Handling  Billed at  |  |          |          |         |         |
| Card Reader  • Card Reader Kit  • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   | Email:   |          |          |         |         |
| Card Reader  • Card Reader Kit  • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   |  |          |          |         |         |
| • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   | Phone number:  |          |          |         |         |
| • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   |  |          |          |         |         |
| • Card Reader Kit  Installation sold separately  Shipping Protection  Shipping and Handling  Billed at   | Card Reader  |          |          |         |         |
| Installation sold separately  Shipping Protection  Shipping and Handling  Billed at  |  | 45       | \$8.955  |         |         |
| Shipping Protection \$90 Shipping and Handling Billed at   |  |          | 75,555   |         |         |
| Shipping and Handling Billed at  |  |          | \$90     |         | 11.00   |
| Snipping and Handling  |  |          |          |         |         |
|  | Shipping and Handling  |          | Cost     |         |         |

| Hardware Cost   | \$9,045  | \$0      | \$0      |
|---|----------|----------|----------|
| Transfinder Software and Services with Hardware Cost                | \$51,045 | \$21,050 | \$22,103 |
|   | Year 1   | Year 2   | Year 3   |
| Initial Cost  | \$51,045 |          |          |
| Increase to Existing Transfinder Software with Hardware Annual Fees | Included | \$21,050 | \$22,103 |

This proposal has been prepared at your request. All invoices are due and payable upon receipt. The total system cost for any of the options, is due and payable upon installation. Any Federal and/or State Sales or local taxes are the responsibility of the Licensee.

**TRANSFINDER** 

| Antonio Civitella, President/CEO Name & Title | Authorized Signature  | Date     |
|---|-----------------------|----------|
| LICENSEE - Jarrell ISD                        |                       |          |
| Federal Tax ID #                              | Purchase Order Number | -        |
| Name & Title                                  | Authorized Signature  | <br>Date |