



SCHOOL BOARD MEETING REPORT

Board Meeting Date: 4/15/20 Superintendent: Dave Valenzuela

Administrator/Staff: Rob Saunders

Type of Item: Informational Action

Please state your proposal briefly and clearly. What do you want the board to know, discuss, or decide?

The Food Service Management Company RFP committee has reviewed proposals that were submitted to TRSD on 2/12/20. The committee recommends the Board approve Chartwells as the successful bidder and negotiate a contract.

Provide history/background information on your proposal:

The District issued a Food Service Management Company RFP and received three proposals. Vendors attended mandatory site visits and corresponded during the period allowed for questions. The proposals were reviewed and scored (see attached aggregate score sheet) and the unanimous recommendation from the committee was to award the contract to Chartwells.

List the advantages of your proposal:

The committee reviewed the proposals and felt the recommendations from Chartwells, which included: a full time On-Site Supervisor; a full time On-Site Executive Chef providing support and culinary skills, health and wellness messaging and menu diversity; a 5 year marketing plan; and an investment in innovative programs driven by data were excellent suggestions for moving the Three Rivers food service program to the next level.

List possible disadvantages of your proposal:

Chartwells Pro-Forma net loss to the District was \$158,529 more than Sodexo's Pro-Forma. In addition, Sodexo made a financial guarantee for the first year of \$0 net loss to the district. The committee felt that even though a financial guarantee was made, the district could not continue doing business as usual and expect a different outcome for future years.

List possible alternatives that could also offer a solution to your proposal. Why were they not recommended?

The Board of Directors could reject the proposal and request a new RFP be issued, however this is a lengthy process and would put the decision out to the end of the year.

Superintendent's recommendation(s): **Approve:** Yes No