



ARISTOTLEK12

A PRODUCT OF SERGEANT LABORATORIES

Cost Proposal Prepared for
Richland County Community Unit School District #1

COMPANY OVERVIEW

Who you do business with matters. So, let us introduce ourselves.

For over twenty-six years, the Sergeant Laboratories team has meticulously engineered AristotleK12 and provided unrivaled support to our customers. We have adapted, overcome, and strengthened as the years went by, ultimately allowing us to continue to enhance AristotleK12 for our customers.

So, why the name Aristotle? Well, the philosophy of Aristotle reflects our humble beginnings. Aristotle believed dramatic change must be proven through measurement and comparisons to the past. Sergeant Laboratories was founded by combining a vision for the future backed by years of prior engineering innovation. So, it felt fitting to pay tribute to the man who inspired it all.

Our philosophy remains the same as it did twenty-six years ago when Sergeant Laboratories was a two-person team working out of a basement: build a product we can be proud of. The team has grown, the basement turned into a building, and the technology has advanced, but we remain steadfast in our commitment to creating the most cutting-edge technology, with world-class customer support to back it.

To this day, Sergeant Laboratories is a privately held S-Corporation, operating independently without ownership affiliation to any parent company, subsidiary, or related investment organization.

Widely adopted by school districts nationwide and globally, AristotleK12 owes its success to an agile design model that facilitates rapid responses to customer feedback. With proven experience and extensive collaboration with educators, AristotleK12 provides a practical solution aligned with the goals of school district staff.

AristotleK12 has received industry recognition with numerous award wins. Most notably, AristotleK12 was recognized as the Best Administrative Solution at The Software & Information Industry's 2024 CODiE Awards. Additional accolades include the Tech & Learning 2024 Award of Excellence, finalist in Cool Tool – Product or Service, Cool Tool- Product or Service Setting a Trend, and Cool Tool- Student Data Privacy Solution in EdTech Digest's EdTech Awards. Furthermore, AristotleK12 was named Classroom Management Solution Provider of the Year for 2024 in the EdTech Breakthrough Awards and was also most recently named Best of Show at the 2024 ISTE Live Conference held in Denver, Colorado.

Our commitment extends beyond providing a software solution; our support team is dedicated to assisting users every step of the way. Comprehensive training programs ensure educators and administrators are equipped with the knowledge and skills needed to leverage the platform effectively, with ongoing support to address any questions, concerns, or technical issues.

AristotleK12 was built with interoperability in mind, with the goal of reducing administrative and educator overhead. As we like to say, AristotleK12 is made to make life easier.



AristotleK12 is:

- EdTech Breakthrough Awards 2024 Classroom Management Solution Provider of the Year
- Best Administrative Solution at The Software & Information Industry's 2024 CODiE Awards
- Tech & Learning Award of Excellence Best of 2024
- EdTech Digest EdTech Awards Finalist in Cool Tool – Product or Service
- EdTech Digest EdTech Awards Finalist in Cool Tool- Product or Service Setting a Trend
- EdTech Digest EdTech Awards Finalist in Cool Tool- Student Data Privacy Solution
- Best of Show at the 2024 ISTE Live Conference
- A member of the 1EdTech Consortium
- Student Data Privacy and OneRoster Certified by 1EdTech
- Compliant with GDPR laws across the entirety of the AristotleK12 system
- An early adopter of the Student Privacy Pledge
- SOC 2 Type 1 & 2 Certified
- Student Data Privacy Consortium (SDPC) signatory
- Compliant with the Children's Online Privacy Protection Act (COPPA)
- Compliant with the Family Educational Rights & Privacy Act (FERPA)

//CODiE//
2024 SIIA CODiE WINNER



FERPA
Family Educational
Rights & Privacy Act



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ANNUAL PRICING

Budgetary Quote: 03/06/2025

Prepared For: Richland County Community Unit School District #1

ONE YEAR

\$16,125.00

- ✓ 2,300 licensed connections
- ✓ 12 months of software license & updates
- ✓ Telephone support & screen sharing
- ✓ Live online educator and admin training
- ✓ 1.0 cloud appliance



MULTIYEAR PRICING



THREE YEAR ANNUAL

\$14,915.63/year*

7.5% savings compared to a 1 year license

- ✓ 2,300 licensed connections
- ✓ 36 months of software license & updates
- ✓ Telephone support & screen sharing
- ✓ Live online educator and admin training
- ✓ 1.0 cloud appliance
- ✓ (3) annual payments



THREE YEAR UPFRONT

\$43,537.50/total*

10% savings compared to a 1 year license

- ✓ 2,300 licensed connections
- ✓ 36 months of software license & updates
- ✓ Telephone support & screen sharing
- ✓ Live online educator and admin training
- ✓ 1.0 cloud appliance
- ✓ One time payment



FIVE YEAR ANNUAL

\$13,706.25/year*

15% savings compared to a 1 year license

- ✓ 2,300 licensed connections
- ✓ 60 months of software license & updates
- ✓ Telephone support & screen sharing
- ✓ Live online educator and admin training
- ✓ 1.0 cloud appliance
- ✓ (5) annual payments



FIVE YEAR UPFRONT

\$66,515.63/total*

17.5% savings compared to a 1 year license

- ✓ 2,300 licensed connections
- ✓ 60 months of software license & updates
- ✓ Telephone support & screen sharing
- ✓ Live online educator and admin training
- ✓ 1.0 cloud appliance
- ✓ One time payment



PRICING DISCLOSURE

The pricing information provided in this proposal is intended solely for the recipient and is confidential. It may not be shared, distributed, or disclosed to any third party without prior written consent from Sergeant Laboratories.

Please note that the pricing outlined herein is valid for a period of six (6) months from the date of this proposal. After this period, the terms and conditions, including pricing, may be subject to review and adjustment.

For multiyear contracts paid annually, payment schedules are subject to a separate agreement that outlines the specific terms, conditions, and commitments. This agreement will be provided upon request or as part of the contract negotiation process.

*The pricing provided is based on the specified license count agreed upon at the time of this proposal. Any reduction in the minimum license count may result in a recalculation of the pricing structure, which could include an increase in the per-license cost or adjustments to the overall contract terms.





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