

## BOARD OF TRUSTEES AGENDA

|                                   |   |                                  |
|-----------------------------------|---|----------------------------------|
| <input type="checkbox"/> Workshop | <input checked="" type="checkbox"/> Regular | <input type="checkbox"/> Special |
|-----------------------------------|---|----------------------------------|

- (A) ☐ Report Only ☐ Recognition

**Presenter(s):**

**Briefly describe the subject of the report or recognition presentation.**

- (B) ☒ **Action Item**

ISMAEL MIJARES, DEPUTY SUPERINTENDENT FOR BUSINESS & FINANCE  
**Presenter(s):** SAMUEL MIJARES, DEPUTY SUPERINTENDENT FOR CURRICULUM & INSTRUCTION  
 SONNY SNYDER, CHIEF TECHNOLOGY OFFICER  
 LUIS VELEZ, PURCHASING DIRECTOR

**Briefly describe the action required.**

**CONSIDER AND TAKE APPROPRIATE ACTION ON THE REQUEST TO AWARD REQUEST FOR PROPOSAL NO. 150306 FOR THE CONTRACTED SERVICES OF E-RATE YEAR EIGHTEEN (18) PROJECT, AND THE BOARD DELEGATES THE SUPERINTENDENT OR DESIGNEE THE AUTHORITY TO MAKE RELATED BUDGETED PURCHASES OF GOODS OR SERVICES AS PER BOARD POLICY (CH).**

- (C) **Funding source: Identify the source of funds if any are required.**


- (D) **Clarification: Explain any question or issues that might be raised regarding this item.**

**SEE ATTACHED MEMORANDUM**



# EAGLE PASS INDEPENDENT SCHOOL DISTRICT

**To:** Mr. Ismael Mijares, Deputy Superintendent for Business and Finance

**From:** Luis A. Vélez, Purchasing Director  Digitally signed by Luis A. Vélez

**Date:** Monday, March 30, 2015 Date: 2015.05.04 11:57:23 -05'00'

**Subject:** **Recommendation on Request for Proposal Number 150306 for E-Rate Year 18 project**

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Based on the submitted proposals, the Department of Purchasing recommends that Request for Proposal Number 150306 for E-Rate Year 18 Project be awarded in accordance with the specifications and requirements of the proposal and as per the attached Tabulation Sheet.

If you have any questions or need more information regarding this matter, please contact me at the purchasing department.

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT  
REQUEST FOR PROPOSAL NO. 150306  
E-RATE YEAR EIGHTEEN (18) PROJECT**

| ITEM NO. | DESCRIPTION   | CDW GOVERNMENT LLC   | COMPUTER SOLUTIONS   |
|----------|---|----------------------|----------------------|
| 1        | BASE PROPOSAL OF MAINTENANCE AND TECHNICAL SUPPORT  | \$ 135,755.00        | \$ 240,000.00        |
| 2        | BASE PROPOSAL OF NEW EQUIPMENT (ESTIMATED E-RATE ELIGIBLE)  | \$ 2,347,719.43      | \$ 2,716,838.01      |
| 3        | ESTIMATED E-RATE DISCOUNT (85%)<br>(DISCOUNT OF 85% OF LINE 1 + LINE 2)                                   | \$ (2,110,953.27)    | \$ (2,513,312.31)    |
| 4        | BASE PROPOSAL OF NEW EQUIPMENT (ESTIMATED E-RATE INELIGIBLE)  | \$ 197,802.20        | \$ 218,528.44        |
| 5        | ESTIMATED TOTAL PROJECT COST FOR E-RATE EIGHTEEN (18) PROJECT<br>(LINE 1 + LINE 2 + LINE 4)               | \$ 2,681,276.63      | \$ 3,175,366.45      |
| 6        | <b>ESTIMATED TOTAL COST TO EAGLE PASS ISD FOR E-RATE YEAR EIGHTEEN (18) PROJECT<br/>(LINE 5 + LINE 3)</b> | <b>\$ 570,323.36</b> | <b>\$ 662,054.14</b> |

| ITEM NO. | DESCRIPTION   | MAXIMUM POINTS | CDW GOVERNMENT LLC | COMPUTER SOLUTIONS |
|----------|---|----------------|--------------------|--------------------|
| 1        | OVERALL COST OF PROJECT AND BEST VALUE TO EPISD   | 30             | 30                 | 25                 |
| 2        | REPUTATION OF THE VENDOR AND OF THE VENDOR'S GOODS AND SERVICES                               | 10             | 10                 | 8                  |
| 3        | QUALITY OF THE VENDOR'S GOODS OR SERVICES   | 15             | 15                 | 13                 |
| 4        | EXTENT THE GOODS OR SERVICES MEET<br>THE EAGLE PASS INDEPENDENT SCHOOL DISTRICT'S NEEDS       | 10             | 10                 | 10                 |
| 5        | VENDOR'S PAST RELATIONSHIP WITH THE EAGLE PASS INDEPENDENT SCHOOL DISTRICT                    | 15             | 15                 | 15                 |
| 6        | COMPLIANCE WITH THE LAWS AND RULES RELATING TO<br>HISTORICALLY UNDERUTILIZED BUSINESSES (HUB) | 5              | 5                  | 5                  |
| 7        | TOTAL LONG-TERM COST TO THE DISTRICT  | 10             | 9                  | 7                  |
| 8        | ANY OTHER RELEVANT FACTORS  | 5              | 5                  | 5                  |
|          | <b>TOTAL POINTS</b>   | <b>100</b>     | <b>99</b>          | <b>88</b>          |

RECOMMENDED VENDOR:

**CDW GOVERNMENT LLC**

Note: Eligibility of equipment shall be determined through E-Rate application process.