

# Memorandum



TO: Alpena County Courts and Public Safety Committee

CC: City Manager Smolinski

FROM: Chief Rob Edmonds

SUBJECT: Ambulance Purchase Authorization Request

DATE: April 15, 2024

Under the provisions of the Ambulance Service Agreement – Amendment 1, Section 6- Ambulances and Medical Equipment, an ambulance is outlined to be ordered in 2024 with the additional cost to upfit with a Stryker Power Load Lift System and Power-Pro cot for patient care transport.

One of the challenges to this process is availability and build times. The traditional means to make this happen with a sealed competitive bid process pushes the timeline out 24-36 months as it is now considered a “custom build”. Vendors are currently building stock “line trucks” that are available on a first come, first serve basis requiring a deposit to claim the apparatus. These are standard ambulances with few options to customize layouts of the cabinetry, drivers’ compartment, or patient compartment, etc.

In researching availability and purchase price to fit our needs, these line trucks are ranging from \$274,000.00 to \$290,000.00 plus an additional \$76,000.00 for the Stryker Power Load and Cot Lift System. This is pushing the cost of a new ambulance to \$350,000.00 to \$366,000.00 plus the radio upfitting cost of approximately \$4500.00 for a new dual head 800MHz radio for communications to the hospital and dispatch. In looking to purchase a new ambulance in this method, it restricts us to finding what is first available and through a sole source vendor.

I am requesting authorization to secure a new ambulance purchase, Stryker Power Load/Cot Lift System, and 800MHz dual head radio system not to exceed a total cost of \$400,000.00 or less on a first available basis. The anticipated delivery of a new ambulance utilizing this method would be late 2024 to middle 2025.

Recommended Motion: To authorize the Alpena City Fire Chief to secure a new ambulance purchase, Stryker Power Load/Cot Lift System, and 800MHz dual head radio system not to exceed a total cost of \$400,000.00 or less on a first available basis.



*Provider of Fire, Rescue and Emergency Services for the City of Alpena  
and Advanced Life Support Ambulance for Alpena County*