



District 23 sought collection of \$26,414.00 in outstanding registration and other fees. The cost for such collection was approximately \$1,400. The industry standard for likely collections without going to the legal system is a recovery rate of 11.9% or \$3,143. The District has collected \$3,113 which is a return on the District's investment of 122.4%.

Transworld acknowledges that the return on investment is lower than we anticipated. However, the District still has 138 accounts left for eligible collection and statistics will likely prove to better over time according to Transworld.

Statistical Data of Collection Effort:

Order Summary (Includes all orders for this client)

Last Purchase Date :	7/25/2018
Total Investment:	\$3,125.00
Total # Purchased:	250
Cost Per Account :	\$12.50
# Assigned:	112
Average Balance:	\$235.84
Average Age of Accounts Assigned (Months):	9.0

Recovery Rate

Total Dollars Assigned:	\$26,414.00
Less mail skips:	- \$345.00
Less accounts still active:	- \$0.00
Net Dollars Assigned:	\$26,069.00

Total Performance:	\$3,113.00
Paid in Full:	\$1,958.00
Cancelled (Fully Resolved):	\$950.00
Suspended:	\$30.00
Partial Payments:	\$175.00

% Recovery Rate on Net Dollars Assigned:	Notes	11.9%
% Recovery Rate on Total Dollars Assigned:		
(less mail skips)	11.9%	
% Accounts Responding:	16.96%	

Return on Investment

Collection Cost as a %	=	Cost of Accounts Submitted	/	Total Performance
45.0%	=	\$1,400.00	/	\$3,113.00

R.O.I: (based on accounts submitted to date)	122.4%
For every dollar invested, Transworld Systems returned:	\$2.22