

### BOARD OF TRUSTEES AGENDA

<input type="checkbox"/>	<b>Workshop</b>	<input checked="" type="checkbox"/>	<b>Regular</b>	<input type="checkbox"/>	<b>Special</b>
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(A)  **Report Only**  **Recognition**

**Presenter(s):**

**Briefly describe the subject of the report or recognition presentation.**

(B)  **Action Item**

**Presenter(s):** ISMAEL MIJARES, DEPUTY SUPERINTENDENT FOR BUSINESS & FINANCE  
LUIS VELEZ, PURCHASING DIRECTOR

**Briefly describe the action required.**

CONSIDER AND TAKE APPROPRIATE ACTION ON THE REQUEST TO AWARD SEALED PROPOSAL NO. 181306 FOR MUSIC INSTRUMENTS AND SUPPLIES AND THE BOARD DELEGATES THE SUPERINTENDENT OR DESIGNEE THE AUTHORITY TO MAKE RELATED BUDGETED PURCHASES OF GOODS OR SERVICES AS PER BOARD POLICY CH.

(C) **Funding source: Identify the source of funds if any are required.**

BUDGETED FUNDS

(D) **Clarification: Explain any question or issues that might be raised regarding this item.**

SEE ATTACHED MEMORANDUM



**MEMORANDUM**

**To:** Mr. Ismael Mijares, Deputy Superintendent for Business and Finance  
**From:** Mr. Luis A. Vélez, Purchasing Director  Luis A. Vélez  
**Date:** Thursday, June 29, 2017 2017.06.26  
17:24:45 -05'00'  
**Subject:** Recommendation on Sealed Proposal Number 181306 for Music Instruments and Supplies

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Based on the submitted proposals, the Department of Purchasing recommends that Sealed Proposal Number 181306 for Music Instruments and Supplies be awarded in accordance with the specifications and requirements of the proposal and as per the attached Tabulation Sheet.

If you have any questions or need more information regarding this matter, please contact me at the purchasing department.

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT  
SEALED PROPOSAL NO. 181306 - MUSIC INSTRUMENTS AND SUPPLIES  
TABULATION SHEET**

Item No.	Qty.	Description	Alamo Music Center	B & H Photo & Electronics Corp.	High School Music Service, Inc.	J.W. Pepper & Son, Inc.	Delgado Guitars - La Tradicion Music	McCormick's Enterprises	National Educational Music Company	Nick Rail Music	Olivas Music	Taylor Music Inc.	Universal Melody	Washington Music Center
EAGLE PASS HIGH SCHOOL INSTRUMENTS														
1	1	ADAMS 3.0 OCTAVE CONCERT VIBRAHONE WITH FIELD FRAME, NO MOTOR, ADM-VCSF30	\$3,535.00	No Bid	\$3,593.00	No Bid	No Bid	No Bid	\$3,879.31	\$3,420.00	\$3,477.00	\$3,222.00	\$3,730.00	\$3,281.00
2	1	YAMAHA YMP-202S MARCHING MELLOPHONE	\$1,324.00	No Bid	\$1,299.00	No Bid	No Bid	No Bid	\$1,270.38	\$1,345.00	\$1,283.00	\$1,269.00	No Bid	\$1,261.00
3	1	BUFFET CRAMPTON R13 BB CLARINET	\$2,664.00	No Bid	\$2,643.00	No Bid	No Bid	No Bid	\$2,840.18	\$2,495.00	\$2,561.00	\$2,449.00	\$2,644.00	\$2,562.00
4	1	YAMAHA YEP-321S 4 VALVE EUPHONIUM	\$1,954.00	No Bid	\$1,929.00	No Bid	No Bid	No Bid	\$1,901.73	\$1,695.00	\$1,918.00	\$1,899.00	No Bid	\$1,887.00
5	1	TOMBONE PRELUDE BY CONN-SELMER TB 711F	\$510.00	No Bid	\$513.00	No Bid	\$675.00	No Bid	\$482.93	\$520.00	\$487.65	\$480.00	\$504.00	\$481.00
6	1	YAMAHA CLARINET YCL-450 SILVER KEYS	\$987.00	No Bid	\$974.00	No Bid	No Bid	No Bid	\$957.58	* \$935.00	\$968.00	\$949.00	No Bid	\$950.00
7	1	YAMAHA YEP-321 4 VALVE EUPHONIUM	\$1,740.00	No Bid	\$1,707.00	No Bid	No Bid	No Bid	\$1,683.92	* \$1,295	\$1,702.00	\$1,680.00	No Bid	\$1,671.00
8	1	HOLTON H378 INTERMEDIATE FRENCH HORN	\$2,325.00	No Bid	\$2,327.00	No Bid	\$2,850.00	No Bid	\$2,257.78	* \$1,495	\$2,280.00	\$2,239.00	\$2,357.00	\$2,247.00
9	1	SELMER 1430LP BB BASS CLARINET	\$1,520.00	No Bid	\$1,534.00	No Bid	\$1,899.00	No Bid	\$1,470.54	\$1,560.00	\$1,495.00	\$1,459.00	\$1,535.00	\$1,464.00
10	1	YAMAHA YAS-480 TENOX SAX	\$1,948.00	No Bid	\$1,944.00	No Bid	No Bid	No Bid	\$1,669.53	\$1,695.00	\$1,688.00	\$1,655.00	No Bid	\$1,657.00
11	1	YFL-382 FLUTE OPEN HOLE	\$769.00	No Bid	\$744.00	No Bid	No Bid	No Bid	\$724.42	\$769.00	\$732.00	\$733.00	No Bid	\$719.00
12	1	YAMAHA YOB-441 OBOE ALL GRENADILLA	\$2,710.00	No Bid	\$2,555.00	No Bid	No Bid	No Bid	\$2,507.17	\$2,659.00	\$2,532.00	\$2,522.00	No Bid	\$2,488.00
13	1	YAMAHA PRO 577H OFFSET G, CH TRILL KEY, SPLIT E	\$1,981.00	No Bid	\$1,939.00	No Bid	No Bid	No Bid	\$1,812.50	\$2,989.00	\$1,830.50	\$1,929.00	No Bid	\$1,799.00
14	1	MUSSER M645 2.5 OCTAVE CLASSIC ORCHESTRA BELLS	\$889.00	No Bid	\$893.00	No Bid	\$1,250.00	No Bid	\$852.08	\$905.00	\$874.50	No Bid	\$889.00	\$912.00
15	1	LA TRADICION HERENCIA GUITARRON WITH MACHINE HEADS	No Bid	No Bid	No Bid	No Bid	\$895.00	No Bid	No Bid	* \$495.00	No Bid	No Bid	No Bid	No Bid
16	1	LA TRADICION SERENATA GUITARRON WITH CLAVIJAS	No Bid	No Bid	No Bid	No Bid	\$1,100.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
17	1	YAMAHA YBB-321WC 4 VALVE 4/4 BBB TUBA	\$4,556.00	No Bid	\$4,539.00	No Bid	No Bid	No Bid	\$4,446.32	* \$3,900.00	\$4,475.00	\$4,444.00	No Bid	\$4,412.00

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT  
SEALED PROPOSAL NO. 181306 - MUSIC INSTRUMENTS AND SUPPLIES  
TABULATION SHEET**

Item No.	Qty.	Description	Alamo Music Center	B & H Photo & Electronics Corp.	High School Music Service, Inc.	J.W. Pepper & Son, Inc.	Delgado Guitars - La Tradicion Music	McCormick's Enterprises	National Educational Music Company	Nick Rail Music	Olivas Music	Taylor Music Inc.	Universal Melody	Washington Music Center
C.C. WINN HIGH SCHOOL INSTRUMENTS														
1	1	LP PALLADIUM CONGA SET INCLUDING BONGOS – MODEL KIT 443367	\$1,597.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1,198.00	No Bid	No Bid	No Bid	No Bid
2	1	LP SLIDE MOUNT DOUBLE CONGA STAND STANDARD ITEM #H71813 – MODEL LP2905	\$235.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$165.00	No Bid	No Bid	\$172.00	\$185.00
3	1	GILBRALTAR BONGO MOUNT FOR DOUBLE CONGA STAND STANDARD ITEM #446507 – MODEL SC-BDCM	\$67.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$65.00	No Bid	No Bid	No Bid	\$70.00
4	1	LP MULTI GUIRO LP452	\$52.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$36.00	\$49.20	No Bid	\$39.29	\$45.00
5	2	LP AFUCHE/CABASA – STANDARD WOOD (LP234A) – MODEL LP-LP234A	\$34.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$28.75	\$39.00	No Bid	\$30.75	\$35.00
6	1	DENON ENVOI PORTABLE AC/BATTERY POWERED PA SYSTEM	No Bid	\$399.00	No Bid	No Bid	No Bid	\$615.00	No Bid	\$489.00	No Bid	No Bid	No Bid	No Bid
7	3	IK MULTIMEDIA IRIG MIC STUDIO DIGITAL STUDIO MICROPHONE FOR IPHONE, IPAD, ANDROID AND MAC/PC (BLACK)	\$135.00	\$135.00	No Bid	* \$99.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
8	2	SHURE MICROPHONE – SM58 BETA	\$129.00	\$129.00	No Bid	\$159.00	\$160.00	\$165.00	No Bid	\$135.00	No Bid	No Bid	No Bid	\$155.00
9	2	SHURE MICROPHONE – SM58	\$95.00	\$87.00	No Bid	\$99.00	\$110.00	\$109.00	\$88.00	\$95.00	No Bid	No Bid	No Bid	\$95.00
10	6	AUDIO TECHNICA PRO 37 CONDENSED MICROPHONE	\$156.00	\$125.00	No Bid	\$169.00	\$165.00	No Bid	No Bid	\$138.00	No Bid	No Bid	No Bid	\$165.00
11	2	AUDIO TECHNICA ATM650 MICROPHONE	\$87.00	\$75.00	No Bid	No Bid	\$99.00	No Bid	No Bid	\$77.00	No Bid	No Bid	No Bid	\$95.00
12	8	NEW YAMAHA YBH301MS (SILVER) MARCHING BARITONE WITH BACH 5G OR YAMAHA 53HL MOUTHPIECE AND CASE	\$1,885.00	No Bid	\$1,839.00	No Bid	No Bid	No Bid	\$1,827.38	\$1,665.00	\$1,874.50	\$1,828.00	No Bid	\$1,816.00
13	1	PERFORMANCE 10,12,14F,5.5C14S SHELL PACK BLACK DIAMOND ITEM #DRPFTMPK04BD	\$1,388.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1,200.00
14	1	PERFORMANCE SERIES 18" (DEEP) X 22" (DIAMETER) BASS BLACK DIAMOND ITEM #DRPF1822KKBD	\$723.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$675.00
15	1	SKB PADDED BASS DRUM CASE – 18"X22" ITEM #SKBD1822	\$236.00	\$209.00	No Bid	No Bid	No Bid	No Bid	\$197.00	\$195.00	No Bid	No Bid	\$206.00	\$215.00
16	1	SKB PADDED TOM CASE – 10"X12" ITEM #SKBD1012	\$101.00	\$99.00	No Bid	No Bid	No Bid	No Bid	\$86.00	\$82.00	No Bid	No Bid	\$81.00	\$120.00
17	1	SKB PADDED TOM CASE – 12"X14" ITEM #SKBD1214	\$112.00	\$105.00	No Bid	No Bid	No Bid	No Bid	\$94.50	\$89.00	No Bid	No Bid	\$93.00	\$130.00
18	1	SKB PADDED FLOOR TOM CASE – 14"X16" ITEM #D1416F	\$120.00	\$115.00	No Bid	No Bid	No Bid	No Bid	\$107.00	\$99.00	No Bid	No Bid	\$109.00	\$145.00

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19	1	SKB PADDED SNARE CASE – 6.5" X 14" ITEM #SKBD6514	\$94.00	\$75.00	No Bid	No Bid	No Bid	No Bid	\$82.50	\$79.00	No Bid	No Bid	\$83.15	\$115.00
20	1	SKB DRUM HARDWARE CASE WITH WHEELS – 42" X 16" ITEM #SKBDH4216W	\$220.00	\$199.00	No Bid	No Bid	No Bid	No Bid	\$190.00	\$175.00	No Bid	No Bid	\$197.00	\$290.00
21	2	DW9700 HEAVY DUTY DOUBLE BRACED STRAIGHT/BOOM CYMBAL STAND – ITEM #DWCP9700	\$170.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$122.00	No Bid	No Bid	No Bid	\$150.00
22	3	DWSM991 SINGLE TOM L-ARM CLAMP WITH V MEMORY LOCK – ITEM# DWCP9700	\$36.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$29.00	No Bid	No Bid	No Bid	\$40.00
23	1	DWCP9500D 9000 SERIES 3-LEG HI-HAT STAND – ITEM # DWCP9500D	\$298.00	\$299.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$210.00	No Bid	No Bid	No Bid	\$295.00
24	1	DECP9300AL 9000 SERIES AIR LIFT SNARE STAND – ITEM #DWCP9300AL	\$199.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$139.00	No Bid	No Bid	No Bid	\$195.00
25	1	DWCP999 9000 SERIES HEAVY DUTY TOM AND CYMBAL STAND – ITEM #DWCP9999	\$219.00	\$199.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$155.00	No Bid	No Bid	No Bid	\$215.00
26	1	DW 5000 SERIES DELTA 3 ACCELERATOR BASS DRUM PEDAL – SINGLE – ITEM #DWCP5000AD4	\$195.00	\$169.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$139.00	No Bid	No Bid	No Bid	\$195.00
27	6	YAMAHA YEP-321 SERIES 4 VALVE EUPHONIUM LACQUER WITH CASE	\$1,741.00	No Bid	\$1,707.00	No Bid	No Bid	No Bid	\$1,683.92	* \$1,295.00	\$1,702.00	\$1,680.00	No Bid	\$1,671.00
28	1	YAMAHA STANDARD SERIES TIMPANI YAM TP4304CL	\$8,255.00	No Bid	\$7,999.00	No Bid	No Bid	No Bid	\$7,858.31	\$8,325.00	\$7,930.00	\$7,944.00	No Bid	\$7,797.00

Bid notes:

\* Not bid as specified