



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of RFP 012-2009 Depository Services

Submitted By: Mr. Sam Flores / Mr. Hector Cavazos **Of:** Director of Accounting / Purchasing Manager

Approved for transmittal to school board: June 17, 2009

Recommendations:

The purchasing department opened proposals for RFP 012-2009 on Thursday, June 4, 2009, at 11:00 a.m. Three responsive proposals, as well as one "No Bid" were received. The following financial institutions submitted a responsive proposal:

Bank of America
BBVA Compass Bank
Wells Fargo, N.A.

The committee, consisting of staff members, with the assistance of the District's Financial Consultant, Mr. Dick Long from Estrada-Hinojosa reviewed the proposals submitted and is recommending awarding the depository contract for the 2009-2011 biennium to Wells Fargo, N.A.

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

2009-2010 General Fund

Board Policy Reference and Compliance

CH local – purchasing and acquisition
Texas education code 44.031
Texas education code 44.039
Texas education code, Subchapter G, Chapter 45

BOARD APPROVAL
AWARDING OF BIDS/PROPOSALS
JUNE 17, 2009

BID NO. 012-2009 BANK DEPOSITORY

RECOMMENDATION:

REQUESTING APPROVAL TO PROCURE SERVICES FROM THE BEST PROPOSER(S)/ OFFER(S)
MEETING SPECIFICATIONS AS FOLLOWS:

Well Fargo, N.A.

ADMINISTRATION ADVERTISED ON SATURDAY, MAY 23, 2009 AND SUNDAY, MAY 24, 2009.
TWELVE (12) PROPOSALS WERE MAILED. FOUR (4) PROPOSALS WERE RECEIVED ON JUNE 4, 2009
@ 11:00 A.M. AT THE USD SERVICE CENTER PURCHASING DEPARTMENT.

BUDGET INFORMATION:

2009-2010 ACCOUNTING DEPARTMENT

RESOURCE PERSONNEL:

EDUARDO ZUNIGA, ASSOCIATE SUPERINTENDENT STUDENT SUPPORT SERVICES
LAIDA BENAVIDES, ASSISTANT SUPERINTENDENT FOR FINANCE
SAM FLORES, DIRECTOR OF ACCOUNTING
HECTOR CAVAZOS, PURCHASING MANAGER
ROSA CABELLO, ACCOUNTING MANAGER
IRENE RUIZ, ACCOUNTANT
MARIO GONZALEZ, STUDENT ACTIVITY ACCOUNTANT
NORMA FARABOUGH, TAX ASSESSOR-COLLECTOR
JOSE JUAN NUNEZ, SYSTEMS ANALYST




UNITED INDEPENDENT SCHOOL DISTRICT

Eduardo Zuñiga

Associate Superintendent for Student Support Services

Date: June 10, 2009

To: Hector Cavazos
Purchasing Manager

From: Samuel D. Flores 
Director of Accounting

Ref: Bank Depository Bid # 012-2009

The Bank Depository Committee, pursuant to provisions of Subchapter G, School District Depositories, Texas Education Code, is recommending the bank depository contract for the 2009-2011 biennium Bid # 012-2009 be awarded to Wells Fargo Bank, N.A.

The recommendation is based on the following criteria:

- The best overall value to the District.
- The net effect of interest earned over charges assessed is positive for the two year period.
- Wells Fargo has the financial strength necessary to meet U.I.S.D.'s volume.
- Wells Fargo provides online banking services, ACH transactions, Direct Deposit, and Positive Pay as well as other services the District will be implementing in the future.

The committee would like to thank the firm of Estrada/Hinojosa for their assistance with the preparation of the bank analysis and clarification on interest rates indexes. If you have any questions, please contact me at 473-6368.

Copy: Mr. Roberto J. Santos
Superintendent of Schools
Mr. Eduardo Zuniga
Assoc. Superintendent for Student Support Services
Ms. Laida P. Benavides, CPA
Asst. Superintendent for Business and Finance

It is the policy of the United Independent School District not to discriminate on the basis of race, color, national origin, sex or handicap in its vocational programs, services or activities as required by Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Education Amendments of 1972; and Section 504 of the Rehabilitation Act of 1973, as amended.

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United ISD

Depository Bank Proposal Analysis

6/9/2009

Monthly Fee Estimate
Fees for Two Year Term

Waived Fees
Conversion Costs and Supplies
Other

Total Fees for Two Year Term less Incentives

Interest Income Estimate

Investment Option

Bank of America

(3,850.95)
(92,422.80)

7,701.90
2,000.00

(82,720.90)

BBVA Compass

(4,418.23)
(106,037.51)

5,000.00

(101,037.51)

Wells Fargo

(2,095.92)
(50,302.02)

5,000.00
2,200.00

Two Scanners

(43,102.02)

Interest Bearing Account

90 Day T-Bill + 20 bps

0.350%
7,500,000
26,250.00
52,500.00

Interest Bearing Account

1 Month LIBOR w/0.25% floor

0.350%
7,500,000
26,250.00
52,500.00

I/B Checking Account

Managed

0.200%
7,500,000
15,000.00
30,000.00

Interest Rate
Investment Balance
Investment Income
Two Year Investment Income

Two Year Income/Cost

(52,720.90)

(48,537.51)

9,397.98

Anticipated Average Ledger (Cash) Balance

7,500,000

Investment Market Indexes:

T-Bill Discount Rate 0.15%
Fed Funds 0.25%
One Month LIBOR 0.35%
Local Government Investment Pool 0.40%