

Board Action Required

No Action Required

To: Coppell ISD Board of Trustees

From: Denise Sullivan Date: December 7, 2007

cc: Dr. Jeff Turner, Sid Grant, Kelly Penny

Re: Energy Consulting Services RFP #0707 Discussion and Possible Award

Coppell ISD currently is under contract with Texas Association of School Boards (TASB) for Energy Management Services until May, 2008. However, CISD has researched this service and due to deregulation has found that a large cost savings could be realized if the district pursues hiring a contractor to help oversee and manage the District's portfolio. If the Board approves, the Administration would like to designate Sid Grant pre-approval status to hire a Consultant for this time-sensitive service. The proposal opened on Wednesday, December 12, 2007, and did not allow enough time for specific information to be included in this recommendation to the Board. All applicants will be reviewed and evaluated for their qualifications and expertise. Because of the extreme time sensitivity involved, the District would like to move quickly and hire a consultant to be able to lock in a price in January when it would be the most economically feasible for the District.

There are three possible scenarios for award: The first option and best value would be for the consultant to manage the District's portfolio, which would help the District to easily realize the greatest benefit. The second option would be the heat rate plus gas price option which would require a formula to create. The third and least favorable option would be to bid the electricity rates through a broker. Paul Fuller is in attendance and can explain in further detail if you have additional questions or request clarification.

Recommendation: That the Coppell ISD Board of Trustees discuss and possibly

award the best value vendor applicant due to the time-sensitive nature of this Energy Consulting Services RFP #0707 at the

December 17, 2007 Board meeting.