



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: April 20, 2022

Agenda Section: Consent

Agenda Item Title: Approval of RFP – 2022-02 – E-Rate Category One Internet Access Services


From: Leonila Pena, Chief of Technology and Andy A. Rocha - Director of Procurement

The South San Antonio I.S.D. Procurement Department advertised request for proposals for E-Rate Category One Internet Access Services. The District received four qualified proposals for RFP 2022-02 and after review by the Technology and Procurement Department, the recommendation is to award the bid ENA Services, LLC. (ENA). The evaluation committee selected ENA Services, LLC based on the evaluation attached with the critical categories being price, long term costs, and the ability to meet the districts needs. Please find attached the bid evaluations and tabulation.

Recommendation: To award RFP 2022-02 – E-Rate Category One Internet Access Services to ENA Services, LLC.

Funding Budget Code and Amount: 199-51-6256-00-930-0 99 0 00

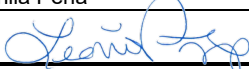
E-RATE BID EVALUATION GRID - TEXAS

| | | | |
|--------------------|---|------------|-------------------------|
| Organization Name: | South San ISD | E-Rate Yr: | 2022-23 |
| Prepared by: | ANDY ROCHA | Title: | DIRECTOR OF PROCUREMENT |
| Signature: |  | Date: | 3/11/2022 |

| | | | | | | | | | | | | |
|-------------------------------------|-----------------------|----------------------------|-------------|-------------------|------------|-----------------------|---------------------|-------------------|------------------------|----------------|-----------------|--------------|
| Description of Service: | | Internet Access | | | | | | | | | | |
| Service Provider | E-Rate Eligible Costs | Other Costs - Not Eligible | Price-Erate | Price-Other Costs | Reputation | Quality of Goods/Svcs | Meet District Needs | Past Relationship | Underutilized Business | Long-term cost | Approved Bidder | Total Points |
| <i>Points Possible for Each Bid</i> | | | 20.000 | 5 | 10 | 10 | 10 | 10 | 10 | 10 | 15 | 100 |
| 1 ENA | 25,200.00 | | 20.000 | 4.000 | 8 | 8 | 10 | 8 | 5 | 10 | 15 | 88.000 |
| 2 Conterra | 50,388.00 | | 10.002 | 4.000 | 8 | 8 | 10 | 8 | 5 | 5 | 15 | 73.002 |
| 3 AT&T | 63,259.20 | | 7.967 | 5.000 | 8 | 8 | 10 | 5 | 5 | 7 | 15 | 70.967 |
| 4 Zayo | 41,400.00 | | 12.174 | 4.000 | 8 | 8 | 10 | 8 | 5 | 8 | 15 | 78.174 |
| 5 | | | | | | | | | | | | 0.000 |
| 6 | | | | | | | | | | | | 0.000 |
| 7 | | | | | | | | | | | | 0.000 |
| 8 | | | | | | | | | | | | 0.000 |
| 9 | | | | | | | | | | | | 0.000 |
| 10 | | | | | | | | | | | | 0.000 |

EVALUATION RATIONALE (Attach additional pages as necessary)

E-RATE BID EVALUATION GRID - TEXAS

| | | | |
|--------------------|---|------------|--------------------------|
| Organization Name: | South San ISD | E-Rate Yr: | 2022-23 |
| Prepared by: | Leonila Peña | Title: | Chief Technology Officer |
| Signature: |  | Date: | 3/11/2022 |

| Description of Service: | Internet Access | | | | | | | | | | | |
|-------------------------------------|-----------------------|----------------------------|---------------|-------------------|------------|-----------------------|---------------------|-------------------|------------------------|----------------|-----------------|--------------|
| Service Provider | E-Rate Eligible Costs | Other Costs - Not Eligible | Price-Erate | Price-Other Costs | Reputation | Quality of Goods/Svcs | Meet District Needs | Past Relationship | Underutilized Business | Long-term cost | Approved Bidder | Total Points |
| Points Possible for Each Bid | | | 20.000 | 5 | 10 | 10 | 10 | 10 | 10 | 10 | 15 | 100 |
| ENA | \$ 25,200.00 | | 20 | 5 | 8 | 8 | 10 | 8 | 5 | 10 | 15 | 89.000 |
| Conterra | \$ 50,388.00 | | 10 | 4 | 8 | 8 | 10 | 8 | 5 | 5 | 15 | 73.000 |
| AT&T | \$ 63,259.20 | | 8 | 5 | 8 | 8 | 10 | 5 | 5 | 7 | 15 | 71.000 |
| Zayo | \$ 41,400.00 | | 15 | 4 | 8 | 8 | 10 | 8 | 5 | 8 | 15 | 81.000 |
| | | | | | | | | | | | | 0.000 |
| | | | | | | | | | | | | 0.000 |
| | | | | | | | | | | | | 0.000 |
| | | | | | | | | | | | | 0.000 |
| | | | | | | | | | | | | 0.000 |
| | | | | | | | | | | | | 0.000 |

EVALUATION RATIONALE (Attach additional pages as necessary)

BID TABULATION - RFP 2022-02 - E-RATE INTERNET SERVICES

| Vendor | Pricing | | | | | |
|-----------------|-------------|--------------|--------------|-------------|-------------|-------------|
| | 12 Month | | | 36 Month | | |
| | 1 Gbps | 5 Gbps | 10 Gbps | 1 Gbps | 5 Gbps | 10 Gbps |
| ENA | \$ 1,275.00 | \$ 2,800.00 | \$ 3,750.00 | \$ 875.00 | \$ 1,500.00 | \$ 2,100.00 |
| Conterra | N/A | N/A | N/A | N/A | N/A | \$ 4,698.00 |
| AT&T | \$ 4,534.00 | \$ 12,148.85 | \$ 19,872.20 | \$ 1,386.80 | \$ 3,555.30 | \$ 5,271.60 |
| Zayo | N/A | N/A | N/A | \$ 3,450.00 | \$ 3,550.00 | \$ 3,550.00 |