



FACILITIES MANAGEMENT

Independent School District No. 709

Located at 101 East 3rd Street

*Mailing Address: 215 North 1st Avenue East
Duluth, Minnesota 55802*

Construction Management (218) 336-8907

Maintenance (218) 336-8906

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Memorandum

To: Bill Hanson

From: Kerry M. Leider

Date: April 30, 2010

Re: Bid #1187 – District-wide Fire Extinguisher Service

This bid was advertised according to statute and bid documents were sent to seven contractors. Three bids were received in response to the School District's request for bids for District-wide Fire Extinguisher Services for the period of July 1, 2010 through June 30, 2011. Northland Fire and Safety, Inc., 2213 East 5th Street, Superior, WI submitted the low per unit bid with an estimated value of \$1035.96 based on 534 estimated units at a rate of \$1.94 per extinguisher.

It is recommended the Duluth School Board approve the contract with Northland Fire and Safety, Inc. to provide Fire Extinguisher Services, based on their low per unit bid submitted pursuant to Bid #1187 – District-wide Fire Extinguisher Services.

It is further recommended the Duluth School Board approve the two (2) additional contract extension options through June 30, 2013, if the amount is determined acceptable by the Director of Business Services and the Property and Risk Manager.

Attached please find the Bid Tab and Bid Sheet for your reference.

Attachment

Thursday, April 29, 2010 - 2:30 p.m.

[illegible]

COMPARISON
ANNUAL FIRE EXTINGUISHER SERVICE
 July 1, 2010 through June 30, 2011

	change from FY10	FY11 Bid #991 (534)	FY10 3rd Year (764)	FY09 2nd year (764)	FY08 Bid #991 (764)	FY07 3rd Year (991)	FY06 2nd year (991)	FY05 Bid #991
Annual Service & Tagging per unit	0.0%	\$1.94	\$1.94	\$1.94	\$1.87	\$1.87	\$1.80	\$1.75
Annual Service & Tagging Amount	-30.3%	\$1,035.96	\$1,485.83	\$1,485.83	\$1,428.68	\$1,649.19	\$1,594.96	\$1,547.00

RECHARGING

Dry Chemical	0.0%	\$7.65	\$7.65	\$7.65	\$7.36	\$7.36	\$7.11	\$6.90
Halon	0.0%	\$7.65	\$7.65	\$7.65	\$7.36	\$7.36	\$7.11	\$6.90
Co2	-1.9%	\$12.50	\$12.74	\$12.74	\$12.25	\$12.26	\$11.86	\$11.50

HYDROSTATIC TEST

Dry Chemical	0.0%	\$7.76	\$7.76	\$7.76	\$7.46	\$7.46	\$7.22	\$7.00
Halon	0.0%	\$7.76	\$7.76	\$7.76	\$7.46	\$7.46	\$7.22	\$7.00
Co2	-0.1%	\$18.70	\$18.72	\$18.72	\$18.00	\$18.12	\$17.53	\$17.00

6 YEAR MAINTENANCE

Dry Chemical	0.0%	\$2.20	\$2.20	\$2.20	\$2.12	\$2.12	\$2.05	\$1.99
Halon	0.0%	\$2.20	\$2.20	\$2.20	\$2.12	\$2.12	\$2.05	\$1.99

PRICE PER POUND OF MATERIAL

Dry Chemical per pound	0.0%	\$0.94	\$0.94	\$0.94	\$0.90	\$1.23	\$1.19	\$1.15
Halon per pound	-0.6%	\$15.50	\$15.60	\$15.60	\$15.00	\$16.52	\$15.98	\$15.50
Co2 per pound	-0.6%	\$1.65	\$1.66	\$1.66	\$1.60	\$1.12	\$1.08	\$1.05