

#### **FACILITIES MANAGEMENT**

Independent School District No. 709

Located at 101 East 3rd Street

Mailing Address: 215 North 1st Avenue East Duluth, Minnesota 55802

Construction Management (218) 336-8907

Maintenance (218) 336-8906 Operations (218) 336-8905

Fax (218) 336-8909

# Memorandum

To:

Bill Hanson

From:

Kerry M. Leider Jerry /1/ Jain

Date:

April 30, 2010

Re:

Bid #1187 - District-wide Fire Extinguisher Service

This bid was advertised according to statute and bid documents were sent to seven contractors. Three bids were received in response to the School District's request for bids for District-wide Fire Extinguisher Services for the period of July 1, 2010 through June 30, 2011. Northland Fire and Safety, Inc., 2213 East 5<sup>th</sup> Street, Superior, WI submitted the low per unit bid with an estimated value of \$1035.96 based on 534 estimated units at a rate of \$1.94 per extinguisher.

It is recommended the Duluth School Board approve the contract with Northland Fire and Safety, Inc. to provide Fire Extinguisher Services, based on their low per unit bid submitted pursuant to Bid #1187 — District-wide Fire Extinguisher Services.

It is further recommended the Duluth School Board approve the two (2) additional contract extension options through June 30, 2013, if the amount is determined acceptable by the Director of Business Services and the Property and Risk Manager.

Attached please find the Bid Tab and Bid Sheet for your reference.

### **BID TABULATION**

# ANNUAL FIRE EXTINGUISHER SERVICE

July 1, 2010 through June 30, 2011 BID #1187

Thursday, April 29, 2010 - 2:30 p.m.

	Annual	Annual	RECHARGING			HYDROTESTING			6 YEAR MAINT		PRICE PER POUND		
Vendor	Service	Amount	Dry Chem	Halon	Co2	Dry Chem	Halon	Co2	Dry Chem	Halon	Dry Chem	Halon	Co2
Action Fire Protection Services	_												
P.O. Box 15114	1							1		[		<u> </u>	
Duluth, Minnesota 55815		}		1	[								
phone: 800-226-3322			l _	1_		}			Ì	ļ			
Duluth Firemens Mutual Aid, Inc.									Ī				
P.O. Box 6243	ì	[		[		1	1						
Duluth, Minnesota 55816	ľ	ļ			1			Ì			ì	1	
phone: 218-722-6271		1		Į.						Ì			
Fire & Industrial Sales Co													
P.O. Box 16712	\$2.00	\$1,068.00	\$7.35	\$7.35	\$12.00	\$7.45	\$7.45	\$18.00	\$2.10	\$2.10	\$0.80	\$15.00	\$1.50
Duluth, Minnesota 55816		1				l		ľ				1	
phone: 218-727-0101		<u> </u>		ì _	<u> </u>		_				1	ļ	_
Nardini Fire Equipment Co.													
405 County Road E									ļ		}		
West St. Paul, Minnesota 55126			1	ļ		)			i	}			
phone: 888-627-3464		1	_			Į.		1	_			_	
Northland Fire and Safety, Inc.													_
2213 East 5th Street	\$1.94	\$1,035.96	\$7.65	\$7.65	\$12.50	\$7.76	\$7.76	\$18.70	\$2.20	\$2.20	\$0.94	\$15.50	\$1.65
Superior, Wisconsin 54880		1		:	ļ		)				}	ļ	
phone: 715-398-6643	1		1			1							
Simplex Grinnello	_												
5400 Nathan Lane North	Ì	ļ		ł		ì			ľ	i			
Plymouth, Minnesota 55442	i	ľ						}				<b>†</b>	
phone: 763-367-5054				1						]			
J.N. Johnson Sales and Service													
427 Grant Street	\$4.25	\$2,269.50	\$14.95	\$19.95	\$10.95	\$11.95	\$11.95	\$11.95	\$2.00	\$2.00	\$2.25	\$19.50	\$1.20
Hibbing, Minnesota 55746	<b>1</b>	[ '	[ ·							{ '			,
phone: 218-262-2484				Ì								ļ	
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## **COMPARISON**

# ANNUAL FIRE EXTINGUISHER SERVICE July 1, 2010 through June 30, 2011

	change	FY11	FY10	FY09	FY08	FY07	FY06	FY05
	from FY10	Bid #991 (534)	3rd Year (764)	2nd year (764)	Bid #991 (764)	3rd Year (991)	2nd year (991)	Bid #991
Annual Service & Tagging per unit	0.0%	\$1.94	\$1.94	\$1.94	\$1.87	\$1.87	\$1.80	\$1.75
Annual Service & Tagging Amount	-30.3%	\$1,035.96	\$1,485.83	\$1,485.83	\$1,428.68	\$1,649.19	\$1,594.96	\$1,547.00
RECHARGING				<u></u>	·			<u></u>
Dry Chemical	0.0%	\$7.65	\$7.65	\$7.65	\$7.36	\$7.36	\$7.11	\$6.90
Halon	0.0%	\$7.65	\$7.65	\$7.65	\$7.36	\$7.36	\$7.11	\$6.90
Co2	-1.9%	\$12.50	\$12.74	\$12.74	\$12.25	\$12.26	\$11.86	\$11.50
HYDROSTATIC TEST				<u> </u>			<u> </u>	
Dry Chemical	0.0%	\$7.76	\$7.76	\$7.76	\$7.46	\$7.46	\$7.22	\$7.00
Halon	0.0%	\$7.76	\$7.76	\$7.76	\$7.46	\$7.46	\$7.22	\$7.00
Co2	-0.1%	\$18.70	\$18.72	\$18.72	\$18.00	\$18.12	\$17.53	\$17.00
6 YEAR MAINTENANCE	<u></u>						<u> </u>	
Dry Chemical	0.0%	\$2.20	\$2.20	\$2.20	\$2.12	\$2.12	\$2.05	\$1.99
Halon	0.0%	\$2.20	\$2.20	\$2.20	\$2.12	\$2.12	\$2.05	\$1.99
PRICE PER POUND OF MAT	ERIAL				<u> </u>	<u> </u>		
Dry Chemical per pound	0.0%	\$0.94	\$0.94	\$0.94	\$0.90	\$1.23	\$1.19	\$1.15
Halon per pound	-0.6%	\$15.50	\$15.60	\$15.60	\$15.00	\$16.52	\$15.98	\$15.50
Co2 per pound	-0.6%	\$1.65	\$1.66	\$1.66	\$1.60	\$1.12	\$1.08	\$1.05