

Plante Moran Realpoint 3000 Town Center, Suite 100

Tel: 248.223.3500 | Fax: 248.223.3150

pmrealpoint.com

Southfield, MI 48075

October 12, 2023

Mr. Phillip Francis Assistant Superintendent of District Services Livonia Public Schools 15125 Farmington Road Livonia, MI 48154

RE: Sinking Fund Projects

Contract Award Recommendation for Roof Replacement Projects

Franklin High School and Cleveland Elementary School

Dear Mr. Francis:

This letter transmits an update from Plante Moran Realpoint (PMR) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of Prime Contractors for the Projects listed above. This update represents the mutual efforts of PMR, Roofing Technology Associates, Ltd. (RTA), LPS administration and staff (the Project Team) to present a framework in order to identify, evaluate, and recommend Prime Contractors for these Projects.

On September 26, 2023, Construction Documents were formally issued and made available. An advertisement for bidding was published in a local newspaper and posted to the required State of Michigan website.

On October 11, 2023, seven (7) bid proposals were received for the Projects and over the next several days were reviewed and evaluated. Interviews were conducted with four apparent low bidding firms on October 12, 2023, and were attended by representatives from the Project Team. The scope of work (which includes full removal and replacement of the existing roofing systems), project schedule, phasing, staffing requirements, safety, site logistics and other particulars regarding the work were reviewed and discussed.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Project Team is recommending **Lutz Roofing at Franklin High School** and **Royal Roofing at Cleveland Elementary** School as detailed in RTA's recommendation letter dated October 12, 2023, as the lowest responsible bidders.

Including hard construction of \$4,246,400 and construction contingency of \$254,800 (6%), the total Project award recommendation equals \$4,501,200 as detailed within the enclosed cost summary sheet.

For the Prime Contractors, the cost for this work will be detailed in an AIA Contract A105 – 2017 Standard Form of Agreement between Owner and Contractor, as modified, pending final review and approval of terms by district legal counsel.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendation herein. Please direct all questions through me via email at brian.weber@plantemoran.com.

Sincerely,

PLANTE MORAN CRESA

In Well

Brian Weber

Senior Vice President

Enclosures: Cost Summary

Roofing Technology Associates, LTD. Recommendation Letter

Bid Tabulation

Existing Roofing Condition Maps





SINKNG FUND 2024 ROOFING REPLACEMENT PROJECTS COST SUMMARY

	Hard Construction							
Project	Budget		Actual		Variance			
Cleveland Elementary - Royal Roofing	\$ 1,861,000	\$	1,351,400	\$	(509,600)			
Franklin High School - Lutz Roofing	\$ 3,174,000	\$	2,895,000	\$	(279,000)			
Totals	\$ 5,035,000	\$	4,246,400	\$	(788,600)			

	Construction Contingency							
	Budget (6%)		Actual (6%)		Variance			
Project Contingency	\$ 302,100	\$	254,800	\$	(47,300)			
Totals	\$ 302,100	\$	254,800	\$	(47,300)			

	Total Project Costs						
	Budget Actual				Variance		
Project Total	\$	5,337,100	\$	4,501,200	\$	(835,900)	
Totals	\$	5,337,100	\$	4,501,200	\$	(835,900)	



ROOFING TECHNOLOGY ASSOCIATES, LTD.

38031 SCHOOLCRAFT
LIVONIA, MICHIGAN 48150-1065
(734) 591-4444 • FAX (734) 591-1660 • E-MAIL: rta@rtaltd.com
Web site www.rtaltd.com

October 12, 2023 Project No. 23-038

Mr. Phillip Francis Livonia Public Schools 15125 Farmington Road Livonia MI 48154-5474 pfrancis@livoniapublicschools.org

RE: BID EVALUATION

Roof Replacement

- Cleveland Elementary School
- Franklin High School Livonia, Michigan

Dear Mr. Francis:

A total of seven (7) bids were received for Cleveland Elementary and six (6) bids were received for Franklin High School by the School District on October 11, 2023 and publicly opened. RTA, Plante Moran Realpoint and LPS (The Project Team) reviewed the bids, which have been tabulated on the attached form.

Bid Results

The apparent low bidder for Cleveland Elementary School was KJP Roofing at \$1,095,000 with Royal Roofing as the apparent second-low bidder at \$1,351,400.

The apparent low bidder at Franklin High School was Quality Roofing, Inc. at \$2,869,411 with Lutz Roofing as the apparent second-low bidder at \$2,895,000 and Royal Roofing as the apparent third-low bidder at \$2,905,000.

<u>Due Diligence</u>

The Project Team conducted virtual post-bid interviews with KJP Roofing, Lutz Roofing, Quality Roofing and Royal Roofing on October 12, 2023 for the referenced projects.

RTA has worked with KJP Roofing on a recent project that experienced issues during the project that would be cause for concern on a project of this size, difficulty and time frame.

Mr. Phillip Francis October 12, 2023 Project No. 23-038 Page 2



Quality Roofing has previously completed work in the School District at Rosedale Elementary School in the summer of 2020. Additionally, RTA has worked with Quality Roofing on other projects. For a project as large as Franklin High School, we have concerns with their ability to perform in accordance with the specifications and complete the project within the agreed upon schedule.

Recommendations

Given the noted concerns above with both KJP Roofing and Quality Roofing and the scale and complexity of both projects, it is our recommendation for the second-low bidder to be awarded on both projects. Royal Roofing on Cleveland Elementary at a total of \$1,351,400 and Lutz Roofing on Franklin High School at \$2,895,000. Both the District and RTA have worked with both firms and in our experience, both are capable of completing these projects within the agreed upon schedule and both have the workforce available for such large projects.

It is recommended to have a contingency fund for unforeseen conditions of approximately 6%.

Sincerely,

ROOFING TECHNOLOGY ASSOCIATES, LTD.

Alexander P. Wisney, RRO

 $\mathcal{U}_{\underline{}}$

Project Manager

Attachments

Cc: Brian Weber

Ronald D. Kinne, RRC, RRO Senior Project Manager

Could Denne



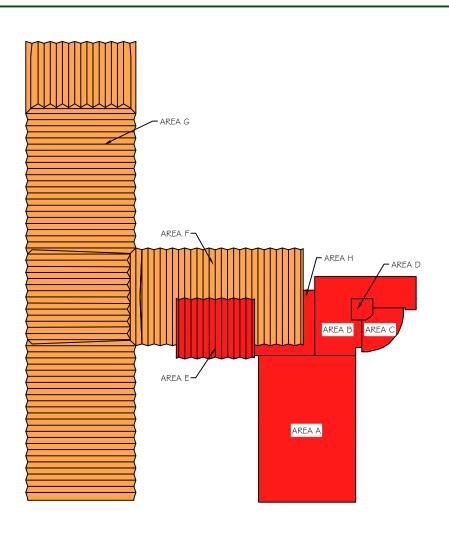
Bid Results 2024 Roof Replacement

CLEVELAND ELEMENTARY

	Bond	Add.	EEO	Familial	Iran	Base Bid	Alternate 1	Total
KJP	Yes	Yes	Yes	Yes	Yes	\$ 928,000	\$ 167,000	\$ 1,095,000
Royal	Yes	Yes	Yes	Yes	Yes	\$ 1,190,400	\$ 161,000	\$ 1,351,400
Bloom	Yes	Yes	Yes	Yes	Yes	\$ 1,433,150	No Bid	\$ 1,433,150
Newton Crane	Yes	Yes	Yes	Yes	Yes	\$ 1,437,400	\$ 135,000	\$ 1,572,400
Quality	Yes	Yes	Yes	Yes	Yes	\$ 1,509,817	\$ 74,250	\$ 1,584,067
JD Candler	Yes	Yes	Yes	Yes	Yes	\$ 1,490,000	\$ 100,000	\$ 1,590,000
Lutz	Yes	Yes	Yes	Yes	Yes	\$ 2,800,000	\$ 300,000	\$ 3,100,000

FRANKLIN HIGH SCHOOL

	Bond	Add.	EEO	Familial	Iran	Base Bid	Alternates	Total
Quality	Yes	Yes	Yes	Yes	Yes	\$ 2,869,411	NA	\$ 2,869,411
Lutz	Yes	Yes	Yes	Yes	Yes	\$ 2,895,000	NA	\$ 2,895,000
Royal	Yes	Yes	Yes	Yes	Yes	\$ 2,905,000	NA	\$ 2,905,000
Bloom	Yes	Yes	Yes	Yes	Yes	\$ 3,642,404	NA	\$ 3,642,404
KJP	Yes	Yes	Yes	Yes	Yes	\$ 3,707,000	NA	\$ 3,707,000
JD Candler	Yes	Yes	Yes	Yes	Yes	\$ 4,755,000	NA	\$ 4,755,000



GENERAL NOTES:

- All areas and dimensions shown are approximate and based upon rough field measurements taken by representatives of Roofing Technology Associates, Ltd.
- This drawing should not be used for bidding or estimating purposes. Contractors are responsible for their own field measurements, quantities and verification of conditions shown.

CONDITION	SERVICEABLE LIFE	RCI
failed	0 - 1 years	0 - 30
very poor	I - 3 years	31 - 45
poor	3 - 6 years	46 - 55
fair	6 - 10 years	56 - 65
fair to good	10 - 15 years	66 - 75
good	15+ years	76 - 100

ROOF AREA PLAN

not to scale

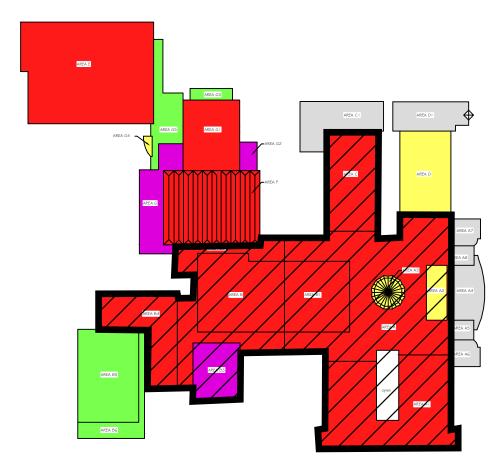
NOTE: components shown are new unless noted as existing



ROOFING TECHNOLOGY ASSOCIATES, LTD.

38031 SCHOOLCRAFT ROAD LIVONIA, MICHIGAN 48150-1065 (734) 591-4444 LIVONIA PUBLIC SCHOOLS CLEVELAND ELEMENTARY SCHOOL 28030 CATHEDRAL ST LIVONIA, MICHIGAN

Project N	o: 23-038	Drawn By:	APW	Detail No:
Date:	OCTOBER, 2022	Checked By:	APW	3



 $NOTE: condition \ status \ for \ each \ area \ was \ updated \ in \ `21 \ based \ on \ 2017 \ information, \ but \ not \ verified \ in-field.$

GENERAL NOTES:

- All areas and dimensions shown are approximate and based upon rough field measurements taken by representatives of Roofing Technology Associates, Ltd.
- This drawing should not be used for bidding or estimating purposes. Contractors are responsible for their own field measurements, quantities and verification of conditions shown.

2017 SURVEY DATA

CONDITION	SERVICEABLE LIFE	RCI
failed	0 - I years	0 - 30
very poor	I - 3 years	31 - 45
poor	3 - 6 years	46 - 55
fair	6 - 10 years	56 - 65
fair to good	10 - 15 years	66 - 75
good	15+ years	76 - 100
replaced	2018: JD Candler	100

ROOF AREA PLAN

not to scale



ROOFING TECHNOLOGY ASSOCIATES, LTD.

38031 SCHOOLCRAFT ROAD LIVONIA, MICHIGAN 48150-1065 (734) 591-4444 LIVONIA PUBLIC SCHOOLS FRANKLIN HIGH SCHOOL 3 I 000 JOY RD

LIVONIA, MICHIGAN

Project No: 19-046	Drawn By: JDS	Detail No:
Date: JUNE, 2017	Checked By: MCB	21