



# Gregory-Portland Independent School District

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## BOARD MEMORANDUM

TO: DR. MICHELLE CAVAZOS

FROM: CHRIS CASAREZ/KYLE JONES

CC: BOARD OF TRUSTEES  
DR. ISMAEL GONZALEZ III  
DEBORAH GARZA  
DR. MICHAEL NORRIS  
PENNY ARMSTRONG

DATE: Monday March 24, 2025

SUBJECT: Discuss and Take Possible Action on RFP # 25000936 Bus Internet Access Services

### PRIORITIES:

PRIORITY 1: EXCEPTIONAL STUDENT PERFORMANCE

1.1 – 1.5

PRIORITY 2: HIGH PERFORMING AND ENGAGED WORKFORCE

N/A

PRIORITY 3: QUALITY SERVICE AND IMPACTFUL COMMUNITY ENGAGEMENT

N/A

PRIORITY 4: EFFICIENT AND EFFECTIVE DISTRICT AND CAMPUS OPERATIONS

4.3 Ensure Strategic Alignment of Resources

### BACKGROUND INFORMATION:

The District is seeking to continue internet Service for the 3 activity buses. Coupled with the district's one device per student initiative, this would allow students to complete school work while traveling to and from District events, thus providing educational opportunities during travel time. Beginning July 1, 2025, a new E-rate cycle will begin. Under the Universal Service Administrative Company Federal Funding, Category One supported services include the services needed to support broadband connectivity to schools and libraries. Eligible Category One services are listed in the entries for data transmission and/or Internet access. This category consists of the services that provide broadband to

eligible locations including data links that connect multiple points, services used to connect eligible locations to the Internet, and services that provide basic conduit access to the Internet. The E-rate filing deadline is Wednesday March 26, 2025 @ 10:59 PM CST.

The Request for Proposals were completed and received by Education Service Center Region 13. The ESC Consultant worked with the Technology Director and Purchasing Coordinator to complete a compliant bid for Gregory-Portland ISD. The submissions were sent to the District on March 6th and the committee convened March 17th to review, evaluate, score and decide on a proposed recommendation based on the following criteria:

- Price of Eligible Service/Product (30 points)
- Reputation of Vendor (20 points)
- Past Relationship with Vendor (20 Points)
- Extent to Which Service/Product Meets School Needs/Infrastructure (10 points)
- Quality of Vendors Services (10 points)
- In State Vendor (5 points)
- Total Cost to School (5 points)

The committee reviewing the proposals is:

- Kyle Jones, Director of Technology
- Walter Granberry, Network Administrator
- Ricky Zapata, Network Administrator
- Kelly Perez, Network Administrator

**SCORING:**

Kajeet	\$2,074.20	98 Points
Verizon Wireless	\$1,259.64 With Monthly Access Fee (Plan)	93 Points
AT&T	\$1,079.64 With \$6,450 one-time charge	87 Points
T-Mobile for Education	\$1,123.20	70 Points
Enerstar Solutions Starlink	\$15,840 with \$12,615 one-time charge	50 Points

**RECOMMENDATION:**

The Committee recommends to approve Kajeet to provide Internet Services for the 3 Activity Buses for the 2026 E-Rate Cycle which runs 7/1/2025-6/30/2026

**FINANCIAL IMPACT:**

By following the strict guidelines and timetables of the E-Rate program, the District has received an 80% reimbursement for our Internet bill and all related costs paid by the E-Rate Federal program. The district expects to pay \$414.84 for the year from its portion of the E-Rate cost. Funding amounts are based on poverty levels.

**BOARD RELATED POLICY:**

CH (LEGAL)  
CV (LEGAL)  
CVE (LEGAL)

**ACTION ITEM SUGGESTED MOTION (if applicable):**

The Board accept Administrations' recommendation to approve and award vendor Kajeet regarding RFP# 25000936 to provide Bus Internet Access Services effective July 1, 2025 for a one-year contract agreement with two possible one-year extensions.