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Denton ISD Technology Department
Attn: Robert Pierce
200 W Congress St.
Denton, TX 76201

March 24, 2021

TIPS Contract RFP#: 200105

Advanced Connections Inc. (ACI) is pleased to offer the following quote to provide (100) Axis camera addition to Strickland Middle School.

Please review the Scope of Work, Security Notes, Assumptions, Client Responsibilities and the clarifications below carefully as this documents is our understanding of your requirements that are associated with Scope of work. This document will become a contract document for the following scope of work. Any additional work required beyond that detailed below will result in additional costs.

Camera Scope:

Scope is to provide and install (53) Axis cameras indoor and outdoor of school. Proposal proposes new Salient Server as requested. Proposal is based on 2/24/21 email from Jon Warren. Proposal excludes any cable for any cameras. Below is a list of core bill of materials.

Bill of materials listed below:

- Provide and install (2) Salient Enterprise PowerPlatinum includes: Single Intel Xeon CPU; 96GB RAM; Server 2016 Standard Embedded 24 Core; Warranty:3 year Basic: Keyboard & mouse included, OS Drive RAID 1; Video Storage RAID 6, 168TB Total; rev:001
- Provide and install (35) Axis P3717-PVE quad view 360 degree camera dome.
- Provide and install (16) Axis T94N01D Outdoor Pendant Kit for P3717-PVE Camera.
- Provide and install (16) Axis T91A64 Corner Mount for P3717-PVE Camera.
- Provide and install (16) Axis T91D61 Wall Mount for P3717-PVE Camera.
- Provide and install (65) Axis P3715-PLVE dual sensor camera dome.
- Provide and install (100) Salient Enterprise Camera Licenses for New Server.
- Provide indoor lift.
- Provide outdoor lift.
- Provide and install necessary installation hardware.

Proposal Price: *(Does not include applicable taxes or bonds):* **\$ 242,373.00**

**** Please see Project Notes, Assumptions, Client Responsibilities and General Terms below ****

Camera System Project Notes, Assumptions and Client Responsibilities

- Proposal is based on cable required for cameras will be provided by others.
- Proposal is based on the ability to install cameras in locations customer requested.
- Proposal is making installation assumption, since no drawing was provided.
- ACI is not responsible for any functionality or reliability of customer computers.
- ACI not responsible for any functionality or reliability of customer network or network components.
- It is the customer's responsibility to ensure their network has adequate bandwidth/through-put to accommodate all items associated with this proposal.
- Customer provide materials or existing components will not be warranted or operation guaranteed by ACI unless listed in this proposal or prior agreement has been made with ACI representative, as ACI cannot guarantee the condition or reliability.
- ACI not responsible for condition of gates/doors, gate/door frames, closers or any other gate/door devices that ACI did not provide. All MUST be in proper alignment and good working condition for ACI security device associated with gate/door, gate/door frames to function properly.
- Proposed is based on installation to occur during business hours. No after hours or overtime hours are included in this proposal.
- Provide unrestricted access to areas ACI will be performing work.
- The customer is required to provide a single point of contact for all project communications and decisions and timely responses are required to meet project timelines and budgets.
- All 120VAC electrical requirements to Advanced Connections, Inc. equipment shall be provided and installed by others to Advanced Connections, Inc. specified locations as required.
- Customer is required to provide IT support of customer's network in relation to the proposed system(s) that will utilizes it.
- Proposal does not include LAN connections, cross-connects, patch cables on switch side and/or network configuration/connectivity configuration for system. ACI will connect a CAT patch cable to preconfigured switch port provided by others.

General Terms, Notes and Assumptions

- A. All installation labor, final connections, and testing shall be performed during normal business hours of Monday through Friday 8:00 AM to 5:00 PM, unless otherwise noted.
- B. Provide unrestricted access to areas ACI will be performing work.
- C. The customer is required to provide a single point of contact for all project communications and decisions. Timely responses are required to meet project timelines and budgets.
- D. All 120VAC electrical requirements to system shall be provided and installed by others as required.
- E. Standard 1-year warranty applies to equipment supplied by Advanced Connections, Inc.
- F. Standard 1-year warranty applies to labor supplied by Advanced Connections, Inc.
- G. Supply and installation of conduit or wire mold, except where noted herein, furnished with pull lines is not included.
- H. Provision of space for and a suitable operating environment for any electronic equipment in field locations as well as, equipment at the monitoring/control location is not included and is responsibility of the customer.
- I. Additional Materials and/or Work: Data for the preparation of the proposal is based on existing site conditions and/or site plans and blueprints available to Advanced Connections, Inc. at the time the proposal was prepared. Any changes in site conditions and/or blue-prints which occur after proposal preparation that may have cost and/or operational impact will be subject to a change order which may be above or below the original proposal (contract) price.
- J. Lightning Protection: NO GUARANTEE IS PROVIDED AGAINST EQUIPMENT AND/OR SYSTEM DAMAGE DUE TO EITHER LIGHTNING AND/OR LINE POWER TRANSIENTS.
- K. EXISTING DEVICES: If applicable, existing field devices which are re-used are assumed to be in satisfactory operating condition. Troubleshooting and/or repair of existing devices will be performed by Advanced Connections, Inc. on a time and material basis.
- L. Appropriate furniture or shelving of equipment is not included unless otherwise noted in the Scope of Work provide by Advanced Connections, Inc.
- M. Elimination of electromagnetic interference or RFI interference which may hinder operation of system is responsibility of customer.
- N. HB 89. Contractor named above verifies that under the provisions of Subtitle F, Title 10, Government Code Chapter 2270:
 - 1. Does not boycott Israel currently; and
 - 2. Will not boycott Israel during the term of the contract the above-named Company, business or individual with the Denton Independent School District. Pursuant to Section 2270.001, Texas Government Code:
 - 1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and
 - 2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

All invoices are due net 30 receipt unless otherwise noted by Advanced Connections, Inc.

Upon receipt of a signed purchase order, a Project Manager will contact the client to schedule the project.

Advanced Connections, Inc. reserves the right to charge interest for any invoice over 45 days old. The interest rate charged will be the full amount allowed by law.

By requesting work from ACI, Denton ISD accepts the terms of this proposal and Denton ISD agrees that the proposal's terms will govern any work ACI performs for Denton ISD absent a written agreement signed by ACI and Denton ISD.

The above price is good for thirty days from the quoted date. Any applicable taxes will be added to the final invoice. Approval for this job can be emailed to bill.cervi@acicabling.com

We look forward to working with you and thank you for considering Advanced Connections Inc. If you should have any questions regarding this proposal, please do not hesitate to give me a call at (214) 601-1676, or e-mail at bill.cervi@acicabling.com

Approval Signature: _____ Print Name: Barbara Burns

Approver Title: President, Board of Trustees Approval Date: April 27, 2021 PO: _____

Sincerely,

Bill Cervi

Project manager
Advance Connections Inc.