

RFP # E-Rate Eligible Telephony RFP 140121 – POTS / CentraNet Evaluation

A total of one (1) response was received related to the POTS / CentraNet portion of RFP #140121.

Responses Received
Verizon

Evaluation Criteria

- Proposed Fee – 58%
- References – 5%
- Quality of Proposer’s Goods and Services – 10%
- Extent to which service meets district needs – 10%
- Past Experience with the district – 10%
- HUB Certification Verification – 2%
- Long Term cost to the district – 5%

Evaluation

Vendor	Proposed Fee 58 pts	References 5 pts	Quality of Proposer’s Goods and Services 10 pts	Meets district needs 10 pts	Past Experience 10 pts	HUB Certification 2 pts	Long Term Cost 5 pts	Total 100 pts
Verizon	58	5	10	10	10	2	5	100

Outcome

Verizon was awarded full points in each section due to being the only response received for the POTS / CentraNet component of the RFP. Therefore, Verizon was selected based on receiving the highest score for RFP #140121 E-Rate Eligible Telephony Services.

RFP Summary

Denton ISD currently provisions telephone service within the Verizon territory with a combination of CentraNet and POTS (Plain Old Telephone Service) lines.

The district has been paying approximately \$ 14,000 per month for the existing service. Estimated costs for the new solution is estimated at \$ 10,750 per month. This represents an estimated savings of approximately \$ 42,000 on an annualized basis. This is pre E-Rate. With the expected district E-Rate discount of 60%, the anticipated monthly out of pocket expenditure would be \$ 5,600. This contract will lock in prices for a three (3) year period.