

Subject: SEAT BELT RETROFIT & COST

Juan Rodriguez <Juan.Rodriguez@holttruckcenters.com>

Sun, Nov 30, 2025,
5:59 PM

to kandy.stein@devineisd.org, Eric Stuart

Good evening Ms. Kandy,

Currently, equipment availability is approximately **8–10** weeks from the date we receive a purchase order. There is also an option to complete the retrofit at the school's location. If personnel are available to assist with removing seat backs, unloading trailers, and disposing of old equipment, this can reduce costs. Please note that on-site work requires certain logistics, including:

- A disposable container for old seat backs
- A forklift
- Shop bays available for our team to work on the buses

Given the scope of these projects, I recommend scheduling an on-site meeting and evaluation of buses and review logistics. This will allow us to involve all necessary parties and ensure minimal disruption to the transportation department.

- Units highlighted in **red** do not meet year or make requirements.

Unfortunately, these units do not qualify for a seatback replacement. To move forward, the floorboard and complete seats would need to be replaced, as these buses were built with a different seat frame. The average cost to complete a bus with a new floorboard and full 3-point seat belt installation is **approximately \$70k**

- Units highlighted in **yellow** meet the **IC** requirements.

At this time, we will not assume liability for any aftermarket units (Blue Bird, Chevy, Ford or Thomas). Only **IC units** will be supported

See the attached pricing information. I've also included a breakdown below. We are keeping the pricing consistent across all Texas school districts:

- **77-passenger buses:** \$33,000–\$35,000 per bus (parts and labor)
 - Labor portion: \$15,000 (60 hours @ \$250/hour)
- **Special needs buses:** \$22,000–\$27,000 per bus (parts and labor)
 - Labor portion: \$11,000 (44 hours @ \$250/hour)

4DRBUAFN16B247283

4DRBUAFN08B492126

4DRBUAFN28B492127

4DRBUSKN09B668766

4DRBUAAN1CB599525

4DRBUAANXGB721157

4DRBUAAN4GB720778

4DRBUC8N4HB377294

4DRBUC8N2HB377293