

From: **Chris Barranco** <chris.barranco@mcloudcorp.com>
 Date: Thu, Sep 6, 2018 at 9:31 AM
 Subject: FW: Latest image (w/out middle school)
 To: Corrina Guardipee-Hall <corrinag@bps.k12.mt.us>

Hi Corrina,

Thank you very much for your time this morning! Below is the savings chart per school - The average cost of the bulbs is \$6.45/each. Again, we are available to come up on Tuesday, if invited

Chris Barranco
 Vice President of Business Development
 mCloud Corporation
 580 California Street, 12th Floor
 San Francisco, CA 94104
 702-496-2516
www.mcloudcorp.com

	Financed			Lump Sum		Materials/Fi nance	Labor	
	Total Cost	Monthly Cost (36)	Monthly Savings (36)	7-year Savings	Total Cost			7-year Savings
Napi Elementary School (A)	\$34,021	\$945	\$590	\$28,320	\$30,490	\$49,559	\$23,393	\$10,628
Napi Elementary School (B)	\$38,592	\$1,072	\$721	\$34,620	\$34,627	\$60,584	\$21,309	\$17,284
Browning High School (A)	\$79,068	\$2,196	\$1,711	\$82,109	\$70,875	\$143,690	\$52,530	\$26,538
Browning High School (B)	\$103,188	\$2,866	\$2,040	\$97,937	\$92,700	\$171,389	\$59,862	\$43,326
			A Savings	\$110,428		\$193,250		\$37,165
			B Savings	\$132,556		\$231,974		\$60,610 local labor