



*Complete and submit this form, along with any supplemental documentation, to the Office of the President by 5:00pm on the seventh day prior to the Board meeting.*

**Date of Board Meeting:** March 29, 2022

**Subject:**

Approve the quote submitted by Bound Tree Medical for the purchase and installation of a SimMan classroom simulation manikin and a Mega Code Kelly simulator manikin complete with on site installation, warranty, and training at a total cost of \$66,813.77 using Texas Buyboard Cooperative Contract # 610-20 pricing.

**Recommendation:**

Approve the quote submitted by Bound Tree Medical for the purchase and installation of a SimMan classroom simulation manikin and a Mega Code Kelly simulator manikin complete with on site installation, warranty, and training at a total cost of \$66,813.77 using Texas Buyboard Cooperative Contract # 610-20 pricing.

**Background and Rationale:**

The College's EMS Program has identified these 2 simulator manikins as preferred equipment for the training of our EMS students. Purchasing inquiries have revealed that the equipment desired is currently available from a Buyboard Cooperative contract #610-20. The College is currently a member of the Texas Buyboard Cooperative program. The College also solicited a quote from Laerdal Medical Corporation for the same equipment. Their quote of \$76,015.50 was used to compare to the Buyboard's Cooperative's price. This additional quote was to satisfy Federal Grant Guidelines governing procedures when using a cooperative contract for purchases over \$50,000.00.

**Cost and Budgetary Support:** \$66,813.77

TRUE Grant Funds

**Strategic Priority Alignment:**

☐ Student Success

☐ Community Impact

☐ Resource Optimization

☒ Institutional Excellence

**Resource Person(s):**

Bryce D. Kocian, Vice President of Administrative Services

Donald Smith, Dean of Vocational Instruction

Gary Bonewald, EMS Program Director

Philip Wuthrich, Director of Purchasing

**Signatures:**

  
Originator

3-21-22

Date

  
Cabinet-Level Supervisor

03/22/2022

Date

**President's Approval:**

  
President

3-22-22

Date

POLICY DB (LOCAL)  
08/01/2020



# Bound Tree

## Quotation

Quotation#:03012022

TEXAS BUY BOARD CONTRACT 610-20

3/1/2022

**Account Number: 112457-SHIP001**

### BILL-TO

WHARTON COUNTY JUNIOR COLLEGE  
911 BOLING HIGHWAY  
WHARTON, TX 77488

Ship Method: FEE < \$150

Payment Terms: NET 30

### SHIP-TO

WHARTON COUNTY JUNIOR COLLEGE  
911 E BOLING HWY  
WHARTON, TX 77488-3298

Contact Name Gary Bonewald Program Director / Coordinator  
Phone Number 979-532-6540 (office)  
Email [BonewaldG@wcjc.edu](mailto:BonewaldG@wcjc.edu)

**QUOTE EXPIRES ON  
MARCH 11th, 2022 at 5:00PM CST**

| Item           | UOM  | Description   | Qty | Price        | Ext.Price    |           |
|----------------|------|---|-----|--------------|--------------|-----------|
| LA235-02350    | 1/EA | *DS ONLY * SimMan ALS Light Skin Manikin Includes SimMan ALS Manikin, Torso Skin w/LS Tags, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, Soft Sided Carry Cases, 1 Year Manufacturer's Warranty   | 1   | \$ 18,523.80 | \$ 18,523.80 | 3/11/2022 |
| 3616-24311     | 1/EA | SimPad PLUS incl SimPad PLUS Remote, AC Adapter, Power Cord *DOES NOT COME WITH LINKBOX ALREADY IN SimMan Manikin Includes: SimPad PLUS remote, AC Adapter and Power Cord, USB Cable, SimPad PLUS Sleeve, Wrist Strap, SimPad PLUS Nametags, and Quick Start Guide.204-50150 LLEAP for SimPad PLUS software license required for operation* | 1   | \$ 686.70    | \$ 686.70    | 3/11/2022 |
| 3616-24515     | 1/EA | LLEAP for SimPad PLUS, incl License Key *SEE NOTES - DROP SHIP*   | 1   | \$ 2,481.30  | \$ 2,481.30  | 3/11/2022 |
| 3616-23583     | 1/EA | SimMan ALS Installation   | 1   | \$ 1,969.38  | \$ 1,969.38  | 3/11/2022 |
| 4690-00501     | 1/EA | SimMan ALS Extended Warranty  | 1   | \$ 3,405.00  | \$ 3,405.00  | 3/11/2022 |
| 3616-29301     | 1/EA | SimPad AIO Simulated PT Monitor, *DROP SHIP* 23 in, for the SimPad System   | 1   | \$ 2,263.50  | \$ 2,263.50  | 3/11/2022 |
| LA200-05050T   | 1/EA | MANIKIN MEGA CODE KELLY ADVANCED TAN  | 1   | \$ 8,571.60  | \$ 8,571.60  | 3/11/2022 |
| 3616-24301     | 1/EA | SimPad PLUS System Inc. Link Box, 2 AC Pow Sup., Battery  | 1   | \$ 1,471.50  | \$ 1,471.50  | 3/11/2022 |
| 3616-24515     | 1/EA | LLEAP for SimPad PLUS, incl License Key *SEE NOTES - DROP SHIP*   | 1   | \$ 2,481.30  | \$ 2,481.30  | 3/11/2022 |
| LAE20005050EXW | 1/EA | **DS ONLY**LAE 200-05050EXW MEGACODE KELLY SIMPAD CAPABLE EXTENDED WARRANTY, 1 YEAR   | 1   | \$ 954.89    | \$ 954.89    | 3/11/2022 |

|               |      |   |   |             |              |           |
|---------------|------|---|---|-------------|--------------|-----------|
| 232-05050B    | 1/EA | SimJunior DarkIncludes SimJunior Manikin, Blood Pressure Cuff, Consumables, Clothing, Carry Case, 1 Year Manufacturer's Warranty  | 1 | \$15,650.00 | \$ 15,650.00 | 3/11/2022 |
| 232-05050EXW1 | 1/EA | SimJunior Extended Warranty Extended warranty includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs 12 months after MFG Warranty Expires Customers pays for freight to repair facility (Ground freight from/to customer's facility). | 1 | \$2,408.00  | \$ 2,408.00  | 3/11/2022 |
| 3616-24301    | 1/EA | SimPad PLUS System Inc. Link Box, 2 AC Pow Sup., Battery  | 1 | \$ 1,471.50 | \$ 1,471.50  | 3/11/2022 |
| 3616-24515    | 1/EA | LLEAP for SimPad PLUS, incl License Key *SEE NOTES - DROP SHIP*   | 1 | \$ 2,481.30 | \$ 2,481.30  | 3/11/2022 |
| 232-83050     | 1/EA | SimJunior Installation If ValuePlus Program is not purchased.   | 1 | \$1,994.00  | \$ 1,994.00  | 3/11/2022 |

**Quote Total \$ 66,813.77**

**Craig Gray-EMT-P**

Boundtree | Account Manager

5000 Tuttle Crossing Blvd | Dublin, OH 43016

Phone: 832 385 8440 | Fax: 1 877 349 2173

craig.gray@boundtree.com |

Sales tax will be applied to customers who are not exempt.

Shipping charges will be prepaid and added to the invoice unless otherwise stated.

This quotation is valid until the quote expires or the manufacturer's price to Bound Tree Medical increases.

To place an order, please visit our website at [www.boundtree.com](http://www.boundtree.com), login and add to your shopping cart

or call (800) 533-0523

fax (800) 257-5713

Bound Tree Medical | 5000 Tuttle Crossing Blvd., Dublin Ohio| Telephone 800.533-0523



**Laerdal®**  
helping save lives

Laerdal Medical Corporation  
167 Myers Corners Road  
Wappingers Falls, NY 12590  
Phone Order To: 877-LAERDAL  
Fax Order To: (800) 227-1143  
Email: customerservice@laerdal.com

**Client Executive**  
Jeff Taylor  
jeff.taylor@laerdal.com

*To prevent any delays in processing your purchase, please include your quote # when ordering.*

**DATE:** 3/2/2022

**QUOTE NUMBER:**

Q-541089

**ATTN:** Gary Bonewald M. Ed., LP

**CREDIT TERMS:**

30 days

Program Director

**EXPIRATION DATE:**

3/11/2022

+19795326540

bonewaldg@wcjc.edu

**BILL TO:** 00026321

WHARTON COUNTY JUNIOR COLLEGE

Business office

911 Boling Highway

Wharton TX 77488

BuyBoard Contract 610-20 pricing applied

| QTY | PRODUCT       | DESCRIPTION  | TERM (MONTHS) | LIST PRICE  | UNIT PRICE  | EXTENDED PRICE |
|-----|---------------|--|---------------|-------------|-------------|----------------|
| 1   | 235-02350     | SimMan ALS Light Manikin and Accessories<br>Includes SimMan ALS Manikin, Torso Skin w/LS Tags, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, Soft Sided Carry Cases, 1 Year Manufacturer's Warranty.  |               | \$21,611.00 | \$21,611.00 | \$21,611.00    |
| 1   | 204-30101     | SimPad PLUS Only (US)<br>SimPad PLUS Only (Hand Held Remote)<br>204-50150 LLEAP for SimPad PLUS software license required for operation.   |               | \$903.00    | \$903.00    | \$903.00       |
| 1   | 204-50150     | LLEAP for SimPad PLUS<br>Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.  |               | \$2,895.00  | \$2,895.00  | \$2,895.00     |
| 1   | 235-83050     | Installation SimMan ALS<br>If ValuePlus Program is not purchased.  |               | \$2,094.00  | \$2,094.00  | \$2,094.00     |
| 1   | 235-00050EXW1 | SimMan ALS Extended Warranty<br>Extended warranty includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility). | 12            | \$3,575.00  | \$3,575.00  | \$3,575.00     |
| 1   | 400-29301     | All In One Panel PC<br>For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor  |               | \$2,641.00  | \$2,641.00  | \$2,641.00     |

| QTY           | PRODUCT           | DESCRIPTION   | TERM<br>(MONTHS) | LIST PRICE  | UNIT PRICE  | EXTENDED<br>PRICE  |
|---------------|-------------------|---|------------------|-------------|-------------|--------------------|
| 1             | 200-05050T        | MegaCode Kelly Advanced (M)<br>Includes Manikin (SimPad Capable), 6<br>Neck Skins, 1 roll of Criothyroid Membrane<br>Tape, Airway Lubricant, Jacket, Pants, Carry<br>Case, 6 Chest Tube Modules, BP Cuff and<br>Directions for Use  |                  | \$10,000.00 | \$10,000.00 | \$10,000.00        |
| 1             | 204-30001         | SimPad PLUS System (US)<br>Includes SimPad PLUS Remote Control,<br>SimPad PLUS Link Box, AC Adapter,<br>Battery, Headset & Microphone, Wrist Strap,<br>Manikin Strap, Ethernet Cable, Protective<br>Sleeve, and USB Cable. 204-50150 LLEAP<br>for SimPad PLUS software license required<br>for operation. |                  | \$2,016.00  | \$2,016.00  | \$2,016.00         |
| 1             | 204-50150         | LLEAP for SimPad PLUS<br>Includes: License Key providing access to<br>Manual Mode, Automatic Mode, and Log<br>Viewer Application.   |                  | \$2,895.00  | \$2,895.00  | \$2,895.00         |
| 1             | 200-<br>05050EXW  | MegaCode Kelly Extended Warranty<br>Extended warranty includes materials,<br>manufacturing or workmanship issues, return<br>to bench service only, packaging materials<br>for return to Laerdal, shipping costs for<br>repairs (Ground freight from/to customer's<br>facility).                           | 12               | \$1,003.00  | \$1,003.00  | \$1,003.00         |
| 1             | 232-05050B        | SimJunior Dark<br>Includes SimJunior Manikin, Blood Pressure<br>Cuff, Consumables, Clothing, Carry Case, 1<br>Year Manufacturer's Warranty.   |                  | \$16,120.00 | \$16,120.00 | \$16,120.00        |
| 1             | 204-30001         | SimPad PLUS System (US)<br>Includes SimPad PLUS Remote Control,<br>SimPad PLUS Link Box, AC Adapter,<br>Battery, Headset & Microphone, Wrist Strap,<br>Manikin Strap, Ethernet Cable, Protective<br>Sleeve, and USB Cable. 204-50150 LLEAP<br>for SimPad PLUS software license required<br>for operation. |                  | \$2,016.00  | \$2,016.00  | \$2,016.00         |
| 1             | 204-50150         | LLEAP for SimPad PLUS<br>Includes: License Key providing access to<br>Manual Mode, Automatic Mode, and Log<br>Viewer Application.   |                  | \$2,895.00  | \$2,895.00  | \$2,895.00         |
| 1             | 232-83050         | SimJunior Installation<br>If ValuePlus Program is not purchased.  |                  | \$2,094.00  | \$2,094.00  | \$2,094.00         |
| 1             | 232-<br>05050EXW1 | SimJunior Extended Warranty<br>Extended warranty includes materials,<br>manufacturing or workmanship issues, return<br>to bench service only, packaging materials<br>for return to Laerdal, shipping costs for<br>repairs (Ground freight from/to customer's<br>facility).                                | 12               | \$2,528.00  | \$2,528.00  | \$2,528.00         |
| <b>TOTAL:</b> |                   |   |                  |             |             | <b>\$75,286.00</b> |

|                            |             |
|----------------------------|-------------|
| ITEM TOTAL :               | \$75,286.00 |
| SHIPPING/HANDLING :        | \$729.50    |
| TAX :                      | \$0.00      |
| ADDITIONAL CHARGE/CREDIT : | \$0.00      |
| TOTAL :                    | \$76,015.50 |

There are various payment options; please see bottom of your quote for further clarification.  
 Appropriate Sales Tax will be added to invoice – Pricing and Availability are subject to change  
 Shipping/Handling costs will be added to invoice

**By Accepting this Quote, the following terms are hereby incorporated into customer's order:**

**Products:**

Products that are currently on contract will be removed immediately if manufacturing or distribution of the product is discontinued.

**Payment:**

Net 30 Days for approved open accounts; CIA; Credit Cards accepted. Financing options now available – sample leasing payment terms follow.

Lease term 24 months: USD 3,167.31 \*

Lease term 36 months: USD 2,111.54 \*

Lease term 48 months: USD 1,583.66 \*

\* Quoted payments do not include Interest, Taxes, Maintenance, Cancellation fees or Insurance. Quotes are subject to credit approval and may change without notice.

**Warranty:**

One(1) year warranty on manufactured products and 90 day warranty on refurbished products

Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

**Delivery:**

Delivery of product to a specific location within your building, if requested is at an additional charge and not included in this quote

**Training:**

Training will be scheduled within a year of the customer's agreed upon due date.

**CANCELLATION or RESCHEDULING of EDUCATIONAL or TECHNICAL SERVICES WILL RESULT IN CANCELLATION/RESCHEDULING FEES.**

7 DAYS OR LESS: 100% of Course / Service Cost

8 DAYS to 2 WEEKS: 75% of Course / Service Cost

15 DAYS to 20 DAYS: 50% of Course / Service Cost

3 WEEKS or MORE: NO FEE

Customer will be required to submit a new PO to reschedule a cancelled course / service.