DATE: April 18th, 2024
TOPIC: E Rate Category II – SHI Wireless Access Points
PREPARED BY: Jordan Stephen

Recommended for:
☒ Action
☒ Discussion
☒ Information

Purpose/Background:

The Administration has determined to continue with the modernization of the wireless infrastructure within the district. Over the last number of years the District has used E-Rate funds to replace switches, firewalls, wireless access points and various network equipment. This year, because of the funds that are available to the District in Category 2, the focus will shift to the purchase of the licenses required to run all of our wireless access points across the district.

This request was put out to bid through the E-Rate program. A total of five vendors submitted proposals for this e-rate project. Of the vendors submitting proposals, SHI earned the highest score. The Administration has attached SHI's Proposal, E-Rate Service Provider Evaluation Worksheet, and SHI's contract.

The District Legal Counsel has reviewed the Contract and found it acceptable. While there are a few lines that refer to terms that the District has pushed back on at times, legal does not believe it is necessary to pursue them here as the terms and conditions have remained unchanged from past years. Since SHI is a hardware vendor, SOPPA does not apply to this, as these licenses are a general commercial product and not a school-focused product.

Vendor	License Total
Heart Communication	$52,000.20
Heartland Business Systems	$55,428.80
Questivity	$49,191.78
Redeye Networks Communication	$55,581.40
SHI	$48,160.00

Fiscal Impact:

The total cost is $48,160.00. The District should anticipate an E-Rate reimbursement of $19,264.

Recommendation:

The Finance Committee concurs with the Administration's recommendation to the Board of Education to approve this agreement from SHI for Meraki Network Licensing in the amount of $48,160.00 from September 21, 2024 through September 21, 2029.