



Milk Escalator / De-Escalator Pricing Clause

The pricing quoted is based on the Federal Milk Marketing Order for Class I Skim and Class I Butterfat for the month noted on your Bid Sheet. This pricing is subject to change as the cost of raw milk changes each month according to the USDA Federal Milk Market Price Announcements.

The cost of milk fluctuates up and down each month based on the cost changes in raw milk. Changes of a minimum of \$.10 per CWT (up or down) will move the cost of a half pint \$.00054.

Prices will also be adjusted up or down based on cost changes in packaging, ingredients, labor, fuel, juice concentrate, re-sale products (ex. Rockin Protein), etc. Supporting documentation will be supplied upon request.

All price changes will become effective on the 1st day of the month following the price announcement.



SMART SNACK SCHOOL QUALIFIED PRODUCTS

For School Year 2021-2022



as of 04.01.2020

| Product | Made in USA | UPC | Item # | Case Pack | Prod Size | Piece WT | Total Cal. | Fat Cal. | % Cal from Fat | Sat Fat Grams | Cal from Sat Fat | Sugar Grams | Sugar % Weight | Sodium MG | Gluten Free | Carb Grams | Allergen Contains | MAX | MAX | MAX | MAX | MAX | | | | | | | | | | | | |
|--|-------------|-------------|--------|-----------|-----------|----------|------------|----------|----------------|---------------|------------------|-------------|----------------|-----------|-------------|------------|-------------------|-----|--------|--------|--------|-------|--|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | | | | | | | | | | 200 | 35.00% | 10.00% | 35.00% | 200mg | | | | | | | | | | | | |
| Ast'd Pucker Bars (Watermelon & Apple) | Y | 72730-66035 | 29488 | 6/24ct | 2.75 | 56g | 80 | 4.5 | 5.63% | 0 | 0.00% | 13 | 23.21% | 10 | Y | 18 | Milk | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$8.16 Unit Price: \$0.34 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



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| Lowfat Mini Ice Cream Cone | Y | 72730-60015 | 16415 | 6/24ct | 2.5 fl oz | 40 | 100 | 18 | 18.00% | 1 | 9.00% | 12 | 30.00% | 30 | N | 18 | Milk, Soy, Wheat | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$10.28 Unit Price: \$0.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



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| Lowfat Cookies N' Cream Bar | Y | 72730-60016 | 16244 | 6/24ct | 2.5 fl oz | 40g | 60 | 9 | 15.00% | 0.5 | 7.50% | 8 | 20.00% | 40 | N | 10 | Milk, Soy, Wheat | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$6.55 Unit Price: \$0.27 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



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| Reduced Fat Vanilla Sandwich | Y | 72730-66031 | 15517 | 6/24ct | 3.5 fl oz | 58g | 140 | 22 | 15.71% | 1.5 | 9.64% | 14 | 24.14% | 140 | N | 26 | Milk, Soy, Wheat | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$8.26 Unit Price: \$0.34 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



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| Frog Slt Lemon Lime Push Treat | Y | 72730-60017 | 16245 | 6/24ct | 3.0 fl oz | 65g | 90 | 9 | 10.00% | 0.5 | 5.00% | 17 | 26.15% | 20 | Y | 20 | Milk | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$12.27 Unit Price: \$0.51 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



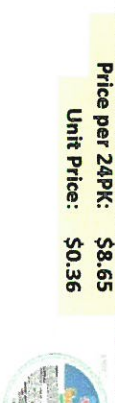
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| Totally Tubular Orange Sherbet | Y | 72730-66018 | 3629 | 6/24ct | 3.0 fl oz | 65g | 90 | 9 | 10.00% | 0.5 | 5.00% | 16 | 24.62% | 10 | Y | 19 | Milk | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$11.35 Unit Price: \$0.47 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



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| Fudge Bar | Y | 72730-66020 | 3616 | 6/24ct | 2.5 fl oz | 70g | 100 | 0 | 0.00% | 0 | 0.00% | 16 | 22.86% | 55 | Y | 21 | Milk | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$7.33 Unit Price: \$0.31 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



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| Lowfat Vanilla IC Cup Plastic | Y | 72730-60070 | 24728 | 3/24ct | 3.0 fl oz | 48g | 70 | 9 | 12.86% | 0.5 | 6.43% | 11 | 22.92% | 40 | Y | 13 | Milk | | | | | | | | | | | | | | | | | |
| Lowfat Chocolate IC Cup Plastic | Y | 72730-60071 | 24729 | 3/24ct | 3.0 fl oz | 48g | 70 | 9 | 12.86% | 0.5 | 6.43% | 10 | 20.83% | 35 | Y | 13 | Milk | | | | | | | | | | | | | | | | | |
| Lowfat Strawberry IC Cup Plastic | Y | 72730-60072 | 24730 | 3/24ct | 3.0 fl oz | 48g | 70 | 9 | 12.86% | 0.5 | 6.43% | 11 | 22.92% | 40 | Y | 13 | Milk | | | | | | | | | | | | | | | | | |
| HW Fat Free, Sugar Free Vanilla Cup Styro | Y | 72730-60056 | 6970 | 2/24ct | 4.0 fl oz | 70g | 100 | 0 | 0.00% | 0 | 0.00% | 5 | 10.42% | 60 | Y | 21 | Milk | | | | | | | | | | | | | | | | | |
| Orange Sherbet Cup Styro | Y | 72730-60034 | 24738 | 3/24ct | 4.0 fl oz | 89g | 120 | 9 | 7.50% | 0.5 | 3.75% | 22 | 24.72% | 15 | Y | 26 | Milk | | | | | | | | | | | | | | | | | |
| Price per 24PK: \$8.65 Unit Price: \$0.36 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |





Land O Lakes 2021-22 Dairy Bid

June 21

7472

Sioux Falls Office
1200 West Russell
Sioux Falls, SD 57104

District: Lakeview Independent School
Cottonwood, MN

Thank you for the opportunity to bid on your schools dairy program for the upcoming 21-22 school year.

Please see the below bid prices quoted for the month printed in the top right corner.

If you have any questions regarding the bid, please contact Dana Hunzeker at:
Email: dana_hunzeker@prairiefarms.com - Phone: 800-568-6616 Ext: 5062 - Fax: 605-336-7206

Please email your bid request (if applicable), response and questions to the email listed above.

| Milk | Carton | Item # | Escalator |
|--|--------|--------|-----------|
| 8oz Prairie Farms Whole | Paper | 1165 | |
| 8oz Prairie Farms 2% | Paper | 13873 | |
| 8oz Prairie Farms 1% | Paper | 13871 | .2196 |
| 8oz Prairie Farms Skim | Paper | 5404 | 0.2165 |
| 8oz Prairie Farms 1% Chocolate | Paper | 13875 | .2291 |
| 8oz Prairie Farms FF Strawberry NEW | Paper | | .2267 |
| 8oz Prairie Farms FF Chocolate | Paper | 6926 | .2267 |

Ship To's: * Delivery Days and Times to be Determined*

9828 LAKEVIEW INDEPENDENT SCH #2167



Check out
our **SCHOOL**



4oz Yogurt Snack Cups

| Other Items | Carton | Item # | Escalator |
|---|--------------|--------|-----------|
| Gallon Whole | Plastic | 31697 | 4.2577 |
| Gallon 2% | Plastic | 31698 | 4.2387 |
| Gallon 1% | Plastic | 31699 | 4.2238 |
| Gallon Fat Free Skim | Plastic | 31700 | 4.2138 |
| Half Gallon 2% | Plastic | 31702 | 2.6209 |
| Half Gallon Buttermilk | Plastic | 31706 | 2.1134 |
| Gallon Orange Juice | Plastic | 32539 | 3.7104 |
| Half Gallon Orange Juice | Plastic | 32540 | 2.1262 |
| 16oz Orange Juice | Plastic | 1963 | 1.0000 |
| 12oz Apple Juice | Plastic | 32381 | .9735 |
| 8oz Orange Juice | Paper | 32422 | .2803 |
| 5LB Cottage Cheese 4% | Plastic Tub | 33244 | 8.9679 |
| 5LB Cottage Cheese 2% | Plastic Tub | 33460 | 8.9679 |
| 5LB Sour Cream Reg | Plastic Tub | 33245 | 8.2970 |
| 24oz LF Yogurt (Plain, Van, Straw, Peach, Bberry) | Plastic Tub | 24837 | 1.9300 |
| 4oz Yogurt Fat Free (Straw & Peach) NEW | Plastic Cup | 23639 | .3122 |
| HG Lactose Free ESL Skim (other fat levels avail.) | Paper | 24871 | 3.2564 |
| Dzn Large Eggs <small>(15dzn per case - sold by full cases only)</small> | Paper Carton | 8153 | 3.2763 |
| Half Gallon IC Mix 5% Van and Choc | Plastic | 22303 | 3.5675 |
| 14oz UHT Milks | Plastic | 29586 | 1.0000 |

Please fill in the below and email to dana_hunzeker@prairiefarms.com along with a 21/22 school calendar and any other public competitive bids.

We (Please circle one) **We**
Accept **Decline**

First Day of School:

Name of Kitchen/Food Service Director:

Phone #:

Email:

Signature: