



DeSoto Independent School District

Athletic Training & Sports Medicine

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Dear Board of Trustees,

I am writing to formally recommend the purchase of Athletic/Extra-Curricular Blanket Insurance and Catastrophic Coverage through United Healthcare and Mutual of Omaha as administered by Texas Monarch Management (Student Resources) and Kent Holbert.

I am responsible for monitoring all claims and researching all E.O.B.'s for Athletic Blanket Insurance. Our present company has been providing this service to DeSoto ISD for over 15 years. Kent Holbert has been an outstanding communicator and facilitator of needs in regards to our insurance plan. United Healthcare's schedule of benefits is optimal for the needs of our students. Benefits for diagnostic testing such as MRI, CAT scan, etc are twice those of its competitors. Most importantly, life threatening conditions such as Heat Exhaustion are covered fully under the benefits schedule. In addition, Monarch is the only company to include a loss of life benefit due to heart or circulatory malfunction. Monarch Management and United Healthcare have collaborated to develop a network of local physicians who have agreed to accept our policy on assignment only for those families who have no other insurance coverage. In turn, students can receive care through the school insurance with no additional out-of-pocket expenses.

Thank you for your commitment to quality athletic health care services and for assisting with the financial burdens placed on families when students are injured in extra-curricular activities. For many families, this policy is the only insurance benefit available. I am available at your convenience for any questions you may have regarding our current or future insurance coverage.

Respectfully submitted,

Scott Galloway, L.A.T., A.T.C.
Head Athletic Trainer

We provide experiences for young men and women so they learn and practice the values of high academic and professional achievement as well as wholesome individual and civic character.