



**Great South Texas Corp dba Computer Solutions**

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United States  
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(P) 210-369-0300

**Quote (Open)**

<b>Date</b> Mar 05, 2025 03:37 PM CST	<b>Expiration Date</b> 03/31/2025
<b>Modified Date</b> Mar 24, 2025 02:23 PM CDT	
<b>Quote #</b> 1049839 - rev 1 of 1	
<b>Description</b> Arechiga Hall	
<b>SalesRep</b> Salas, Chad (P) 210-369-0386	
<b>Customer Contact</b> Chavez, Albert (P) (956) 721-5316 albert.chavez@laredo.edu	

**Customer**

Laredo College (3144)  
Chavez, Albert  
West End Washington Street  
Laredo, TX 78040  
United States  
(P) 9567220521

**Bill To**

Laredo College  
Accounts, Payables  
West End Washington  
Laredo, TX 78040  
United States  
(P) 956-721-5410

**Ship To**

Laredo College  
Warehouse, Receiving  
West End Washington  
Laredo, TX 78040  
United States  
(P) 956-721-5410

**Certifications:** WBE/SBE/HUB#

1942650013800 Exp: 06/28/2025

**Sales Order Type:** Drop Ship - Ship to customers location

<b>Customer PO:</b>	<b>Terms:</b> Purchase Order (Net 30 Days)	<b>Ship Via:</b> FedEx Ground
<b>Special Instructions:</b>	<b>Carrier Account #:</b>	

#	Description	Part #	List Price	Qty	Unit Price	Total
<b>Eaton - TIPS230105 - TIPS Contract 230105 Exp 5/31/2028</b>						
<b>UPS</b>						
1	Eaton Tripp Lite Series UPS Smart 5000VA 3750W Rackmount AVR 120V/208V Pure Sign Wave 5kVA USB DB9 3URM UPS (rack-mountable) - AC 208 V - 3.75 kW - 5000 VA - output connectors: 11 - 3U	SMART5000XFMRLX	\$6,136.42	1	\$3,988.00	\$3,988.00
2	Eaton Tripp Lite Series Network Management Card for Select UPS Systems, TAA Remote management adapter - 10/100 Ethernet - TAA Compliant - for P/N: MDA3F34UPX00000, SM1000RM1UTAA, SM3000RM2UTAA, SMART1000RM2U, SU3000XLCD	WEBCARDLXE	\$551.20	1	\$358.00	\$358.00
3	Eaton Tripp Lite Series EnviroSense2 Environmental Sensor Module with Temperature, Humidity and Digital Inputs Environmental module - TAA Compliant	E2MTHDI	\$262.08	1	\$170.00	\$170.00
4	Eaton Tripp Lite Series 3U UPS Replacement Battery Cartridge 48VDC for select SmartPro UPS Systems UPS battery	RBC94-3U	\$501.08	6	\$325.00	\$1,950.00
						Subtotal \$6,466.00
<b>Cisco - DIRCIS5347 - Cisco DIR-CPO-5347 Exp 1/7/2027</b>						
<b>Access Points</b>						
5	Cisco Catalyst 9120AXI Wireless access point - 802.15.4, Bluetooth, Wi-Fi 6 - 2.4 GHz, 5 GHz  Note: Estimated Lead Time 28 Days  Includes  - SW9120AX-CAPWAP-K9 - Capwap software for Catalyst 9120AX - AIR-AP-BRACKET-1 - 802.11 AP Low Profile Mounting Bracket (Default) - AIR-AP-T-RAIL-R - Ceiling Grid Clip for APs & Cellular Gateways-Recessed - C9120AX-DNA-OPTOUT - Cisco DNA Subscription Optout for C9120AX - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9120AXI-B	\$2,164.68	10	\$1,039.00	\$10,390.00
						Subtotal \$10,390.00
<b>Switches</b>						
6	Cisco Catalyst 9200L Network Essentials - switch - L3 - managed - 48 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ - rack-mountable - PoE+  Note: Estimated Lead Time 14 Days  Includes  - C9200L-NW-E-48 - C9200L Network Essentials, 48-port license	C9200L-48P-4X-E	\$8,252.06	2	\$3,136.00	\$6,272.00

	- CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment					
7	Cisco Smart Net Total Care Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C9200L-48P-4X-E++, C9200L-48P-4X-E=, C9200L-48P-4X-E-RF, C9200L-48P-4X-E-WS Note: 36 Months	CON-SNT-C9200L4X	\$1,833.00	2	\$1,246.00	\$2,492.00
8	Cisco Digital Network Architecture Essentials Term License (3 years) - 48 ports - for P/N: C9200L-48P-4X-E-WS, C9200L-48PXG-2Y-E, C9200L-48PXG-4X-E, C9200L-48T-4G-E-WS	C9200L-DNA-E-48-3Y	\$1,324.59	2	\$768.00	\$1,536.00
Subtotal						\$10,300.00
9	Cisco Catalyst 9200L Network Essentials - switch - L3 - 48 x 10/100/1000 + 4 x Gigabit SFP (uplink) - rack-mountable Note: Estimated Lead Time 14 Days  Includes  - C9200L-NW-E-48 - C9200L Network Essentials, 48-port license - CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9200L-48T-4G-E	\$3,726.54	2	\$1,416.00	\$2,832.00
10	Cisco Smart Net Total Care Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C9200L-48T-4G-E++, C9200L-48T-4G-E=, C9200L-48T-4G-E-RF, C9200L-48T-4G-E-WS Note: 36 Months	CON-SNT-C920L48E	\$861.00	2	\$585.00	\$1,170.00
11	Cisco Digital Network Architecture Essentials Term License (3 years) - 48 ports - for P/N: C9200L-48P-4X-E-WS, C9200L-48PXG-2Y-E, C9200L-48PXG-4X-E, C9200L-48T-4G-E-WS	C9200L-DNA-E-48-3Y	\$1,324.59	2	\$768.00	\$1,536.00
Subtotal						\$5,538.00
12	Cisco Catalyst 9200L Network Essentials - switch - L3 - 24 x 10/100/1000 (PoE+) + 4 x Gigabit SFP (uplink) - rack-mountable - PoE+ (740 W) Note: Estimated Lead Time 14 Days  Includes  - C9200L-NW-E-24 - C9200L Network Essentials, 24-port license - CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9200L-24P-4G-E	\$3,113.49	2	\$1,183.00	\$2,366.00
13	Cisco Smart Net Total Care Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C9200L-24P-4G-E++, C9200L-24P-4G-E=, C9200L-24P-4G-E-RF, C9200L-24P-4G-E-WS Note: 36 Months	CON-SNT-C920L24G	\$729.00	2	\$496.00	\$992.00
14	Cisco Digital Network Architecture Essentials Term License (3 years) - 24 ports - for P/N: C9200L-24P-4G-E-RF, C9200L-24P-4G-E-WS, C9200L-24P-4X-E-WS, C9200L-24PXG4XE-RF	C9200L-DNA-E-24-3Y	\$721.59	2	\$419.00	\$838.00
Subtotal						\$4,196.00
<b>Accessories</b>						
15	Cisco SFP+ transceiver module - 10GbE - 10GBase-SR - LC/PC multi-mode - up to 984 ft - 850 nm - for Catalyst ESS9300, Switch Module 3012, Switch Module 3110G, Switch Module 3110X; Nexus 5010	SFP-10G-SR=	\$1,220.52	8	\$488.00	\$3,904.00
16	Cisco Network stacking module (pack of 2) - for Catalyst 9200L Note: Includes  (2) C9200-STACK - Catalyst 9200 Stack Module (1) STACK-T4-50CM - 50CM Type 4 Stacking Cable	C9200L-STACK-KIT=	\$1,604.66	6	\$802.00	\$4,812.00
17	C2G 2M LC-LC 50/125 DUPLEX MULTIMODE OM4 FIBER CABLE - AQUA - 6FT OM3 CABLE - 6	00998	\$29.28	4	\$21.00	\$84.00
Subtotal						\$8,800.00
<b>Services</b>						
18	Global Tech Services  Note: Mount - Install 10 Cisco Catalyst 9120AXI access points at Arechiga Hall	*CABLING	\$960.00	1	\$815.00	\$815.00

**Invoicing and Partial Invoice Policy:** Computer Solutions will invoice or partial invoice products and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay for the items that have shipped or delivered as part of the whole order.

**Subtotal: \$46,505.00**  
 Tax (.0000%): \$0.00  
 Shipping: \$0.00  
**Total: \$46,505.00**  
*(List Price: \$95,843.94)*

**Subscriptions/Enterprise Agreements Cancellation Policy-** Computer Solutions requires a forty-five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

**Freight charges** are estimates only. Returns are subject to approval and may include a restocking fee.

**Tariff Disclaimer:** All prices quoted are subject to change based on fluctuations in government tariffs, taxes, and duties. Computer Solutions reserves the right to adjust the final price to reflect any such changes that may occur between the date of the quote and the delivery of goods or services.