



Canutillo Independent School District

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MEMORANDUM

Date: January 8, 2014

To: Board of Trustees

CC: Dr. Pedro Galaviz, Superintendent of Schools
Martha Aguirre, Executive Director of Financial Services

From: Ron Gatlin, Purchasing Agent 

Subject: Information regarding RFP 14-02 Reconditioned Motor Coach

The Purchasing Department prepared RFP 14-02 and advertised in the El Paso Times on Friday October 25, 2013 and on Friday, November 1, 2013 for a Reconditioned Motor Coach.

The bid closed on Friday November 8, 2013 at 2:00pm MST. The Board of Trustees, at the November Finance Committee meeting, requested that the Purchasing Department negotiate with the recommended vendor to upgrade the model year of the motor coach to a newer year model.

Please find the attached information sheet regarding the upgrade from the 2001 year model to a 2004 model.

Please let me know if you require any further information.



Motor Coach RFP 14-02

Cost Benefit Analysis Sheet January 8, 2014

Motor Coach		
	2001 Model	2004 Model
Mileage	850,000 to 1,000,000	550,000 approx.
Base Price	\$175,000	\$225,000
Engine/Transmission Rebuild	\$26,000	Not Required
Stainless Steel Wheel Covers Option	\$1000	\$1000
6ea 10.4" Flat Screen Monitors	\$4968	\$4968
New Exterior White Paint	Included in base price	Included in base price
Exterior Graphics	\$2500	\$2500
New Interior Seat Covers	No	Included in base price
28ea 110 volt outlets installed	\$6500	\$6500
Setup for WiFi	\$1200	\$1200
Estimated cost to fly 2 persons to Grand Prairie, TX for training and to drive vehicle back to El Paso	\$3000	\$3000

Total Cost:	\$220,168	\$244,168
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Specifications for Motor Coach (minimum or equivalent)

Overall Length	45'
Overall Width	102"
Underneath storage	440 cu. Feet or greater
Fuel Capacity	200 gals or greater
Engines	Detroit or Cummins
Transmission	Allison B500
GVWR	50,700 lbs.
Front Axle rating	16,000 lbs.
Drive Axle rating	23,000 lbs.
Tag Axle rating	15,000 lbs.
Independent suspension (front and tag)	
Stainless Steel Chassis, windshield frame and window openings	
57 passenger capacity	

The following are features to be included in proposal:

- 1. Antilock braking system**
- 2. Cruise control**
- 3. Air Conditioning**
- 4. Audio Video system with minimum of 4 monitors**
- 5. ABC 12 month limited warranty**



Standards of pre-owned coaches for schools

Only certain coaches are selected to qualify for ABC SCHOOL STANDARDS

- 1. No Broken or cloudy glass**
- 2. Tires will have a minimum of 80% wear left**
- 3. Brakes will have a minimum of 50% wear left**
- 4. All interior and exterior lights will be working**
- 5. Air conditioning serviced with all fans in good working order**
- 6. Monitors/ public address/ radio, all in good working order**
- 7. All fluids and filters changed, belts and hoses checked, wipers and blades checked, and replacements made if necessary. Belts that are replaced will be placed in baggage bay as spares.**
- 8. Air suspension, shocks, and front end checked in detail**
- 9. Engine and transmission checked thoroughly**
- 10. Webasto checked and operational**
- 11. Body straight, coaches are white with touch up or repainted as necessary. Fit and finish completed.**
- 12. During this make ready time the coach is driven several times.**

While this list is small it is an in-depth list that will provide a coach that will provide a lot of useful miles and pride.