

TO: Board of Directors
Region One Education Service Center

SUBJECT: **Child Nutrition Program – South Texas Cooperative Manufacturer Direct Ship to District Warehouse Commercial Products RFP 19-AGENCY-000050**

DATE: June 19, 2018

ITEM 15: Action

BACKGROUND AND SIGNIFICANT ISSUES: This proposal allows Child Nutrition Program - South Texas Cooperative (CNP-STC) members the ability to procure goods and/or services from a pre-qualified list of responsive and responsible Vendors, known as a company or firm whose purpose is to provide food items, beverages, paper products, plastic goods, and other goods and/or services not available through other procurement means, excluding fresh produce. It also allows CNP-STC members the ability to order food and/or supplies directly from manufacturers. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. Region One ESC and its cooperative members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their individual menu needs, nutrition goals, storage capabilities, and student preferences.

On May 23, 2017 Region One Education Service Center Purchasing Department, acting on behalf of its CNP-STC members, received sixty-five (65) responses to Manufacturer Direct Ship to District Warehouse Commercial Products RFP 19-AGENCY-000050. Proposals were evaluated to select the best qualified vendors based on the established criteria. The tabulation and evaluation summary is enclosed. Sixty-two (62) vendors are being recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. Three (3) vendors are not recommended for award because a “No Bid” response was submitted, the proposal submission was incomplete and/or had an evaluation score of less than 70. The term of this proposal is effective July 1, 2018 – June 30, 2019 with three (3) one-year extension options if all parties are in agreement.

RELATED GOALS: To assist Child Nutrition Program – South Texas Cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

COST AND FUNDING SOURCES: Cooperative members order products and services directly through the awarded vendor(s). A cost recovery fee is paid by members to join the CNP-STC. Of the net total invoice amounts on all services performed under this proposal, a flat fixed service fee rate of \$0.0100 cents on each \$1.00 dollar of total sales made through this contract paid to the Region One ESC by the vendors.

EXECUTIVE DIRECTOR'S RECOMMENDATION: Recommend approval of Child Nutrition Program-South Texas Cooperative Manufacturer Direct Ship to District Warehouse Commercial Products RFP 19-AGENCY-000050 to the vendors listed on the attachment.

Respectfully submitted,



Dr. Cornelio Gonzalez
Executive Director

Staff Responsible: Connie Lopez, Deputy Director Business Operations and Finance Support
Amanda Galvan, Finance Director
Lori Ramos, Purchasing Coordinator
Kristina B. Carrizales, Purchasing Cooperative Specialist

Attachment

The following vendors are recommended for award of Child Nutrition Program – South Texas Cooperative Manufacturer Direct Ship to District Warehouse Commercial Products RFP 19-AGENCY-000050:

Agora Foods, LLC, - Gainesville, GA
Albie's Foods, Inc. - Gaylord, MI
Alpha Foods Co. – Waller, TX
Atlantic Beverage Co. Inc - Edison, NJ
Bake R us, Inc - Gardena, CA
Brookwood Farms - Siler City NC
Bull's Eye Brands, Inc. dba Smart Mouth Foods - Atlanta, GA
Cargill Kitchen Solutions - Monticello, MN
Cebev, LLC - Boca Raton, FL
Chef's Corner Foods - Dallas, TX
Chinese Food Solutions, Inc. - Oviedo, FL
Chorizo De San Manuel - Edinburg, TX
Coca Cola Southwest Beverages LLC - Dallas, TX
Comida Vida, Inc – Oviedo, FL
ConAgra Brands, Inc. - Troy, OH
Del Monte Foods, Inc. - Walnut Creek, CA
Del Valle Food Products LLC - Edinburg, TX
Devin Distributing & Packaging Inc. - Palmhurst, TX
Double B Foods - Arlington, TX
Ekon-O-Pac LLC - Gallatin, TN
ES Foods - Woodbury, NY
First Choice Ingredients, Inc. - Germantown, WI
Fit Foodz, Inc. - Atlanta, GA
Food Distributors of NV Inc, DBA SmartFoods 4 Schools - Visalia, CA
Foster Poultry Farms - Livingston, CA
Goodman Food Products dba Don Lee Farms - Inglewood, CA
Heart of Texas Biscuits Inc. - Waco, TX
John Soules Foods, Inc – Tyler, TX
JTM Provisions Co., Inc. - Harrison, OH
Let's Do Lunch, Inc. - Gardena, CA
Lux Bakery, Inc. - San Antonio, TX
McCain Foods USA, Inc. - Lisle, IL
Mexilink, Inc. - Houston, TX
Mexquisite, Inc. - Edinburg, TX
MinMor Industries LLC dba Notables - Brooklyn Center, MN
Nardone Bros. Baking Co. - Hanover, PA
National Food Group - Novi, MI
Nu-Health California, LLC – Los Angeles, CA
Oliver Packaging and Equipment Company - Walker, MI
Organics of the South Foods, LLC - Katy, TX
Out of the Shell, LLC dba Yangs 5th Taste - South El Monte, CA
Perdue Foods, LLC - Salisbury, MD
Peterson Farms Fresh, Inc. - Shelby, MI
Rich Chicks, LLC - Tracy, CA
Rich Product Corporation - Buffalo, NY
Rodriguez Foods, Ltd. - Fort Worth, TX
Rose & Shore, Inc. - Vernon, CA
Ruiz Food Product, Inc. - Dinuba, CA
Schreiber International Foods - Upper Saddle River, NJ
Schwan's Food Service, Inc. - Marshall, MN
Skywalk Bakery - Alleyton, TX
Sycamore Sales, Inc., d.b.a. Preferred Packaging Sales & Service - Peachtree Corners, GA
Sysco Central Texas, Inc. - New Braunfels, T
Tabatchnick Fine Foods, Inc. - Somerset, NJ
Tasty Brands, LLC - Syosset, NY
The Roast House - Brownsville, TX
Trident Beverage, Inc. - Houston, TX
Trident Seafoods – Seattle, WA
Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales and Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., and AdvancePierre Foods, Inc. hereinafter collectively, Tyson - Springdale, AR
Unipak Corp - Brooklyn, NY
UNO Foods Inc. - Brockton, MA
Vesar Foods, LLC dba D'gusto Foods. - Brookshire, TX

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Manufacturer Direct Ship to District Warehouse Commercial Products
RFP 19-AGENCY-000050**

Action Taken

_____ made a motion to approve the Child Nutrition Program – South Texas Cooperative Manufacturer Direct Ship to District Warehouse Commercial Products RFP 19-AGENCY-000050, to the following vendors: **Agora Foods, LLC**, - Gainesville, GA; **Albie's Foods, Inc.** - Gaylord, MI; **Alpha Foods Co.** – Waller, TX; **Atlantic Beverage Co. Inc** - Edison, NJ; **Bake R us, Inc** - Gardena, CA; **Brookwood Farms** - Siler City NC; **Bull's Eye Brands, Inc. dba Smart Mouth Foods** - Atlanta, GA; **Cargill Kitchen Solutions** - Monticello, MN; **Cebev, LLC** - Boca Raton, FL; **Chef's Corner Foods** - Dallas, TX; **Chinese Food Solutions, Inc.** - Oviedo, FL; **Chorizo De San Manuel** - Edinburg, TX; **Coca Cola Southwest Beverages LLC** - Dallas, TX; **Comida Vida, Inc** – Oviedo, FL; **ConAgra Brands, Inc.** - Troy, OH; **Del Monte Foods, Inc.** - Walnut Creek, CA; **Del Valle Food Products LLC** - Edinburg, TX; **Devin Distributing & Packaging Inc.** - Palmhurst, TX; **Double B Foods** – Arlington, TX; **Ekon-O-Pac LLC** - Gallatin, TN; **ES Foods** - Woodbury, NY; **First Choice Ingredients, Inc.** – Germantown, WI; **Fit Foodz, Inc.** - Atlanta, GA; **Food Distributors of NV Inc, DBA SmartFoods 4 Schools** – Visalia, CA; **Foster Poultry Farms** - Livingston, CA; **Goodman Food Products dba Don Lee Farms** – Inglewood, CA; **Heart of Texas Biscuits Inc.** - Waco, TX; **John Soules Foods, Inc** – Tyler, TX; **JTM Provisions Co., Inc.** - Harrison, OH; **Let's Do Lunch, Inc.** - Gardena, CA; **Lux Bakery, Inc.** - San Antonio, TX; **McCain Foods USA, Inc.** - Lisle, IL; **Mexilink, Inc.** – Houston, TX; **Mexquisite, Inc.** - Edinburg, TX; **MinMor Industries LLC dba Notables** - Brooklyn Center, MN; **Nardone Bros. Baking Co.** - Hanover, PA; **National Food Group** – Novi, MI; **Nu-Health California, LLC** – Los Angeles, CA; **Oliver Packaging and Equipment Company** – Walker, MI; **Organics of the South Foods, LLC** - Katy, TX; **Out of the Shell, LLC dba Yangs 5th Taste** - South El Monte, CA; **Perdue Foods, LLC** - Salisbury, MD; **Peterson Farms Fresh, Inc.** - Shelby, MI; **Rich Chicks, LLC** - Tracy, CA; **Rich Product Corporation** - Buffalo, NY; **Rodriguez Foods, Ltd.** - Fort Worth, TX; **Rose & Shore, Inc.** - Vernon, CA; **Ruiz Food Product, Inc.** - Dinuba, CA; **Schreiber International Foods** - Upper Saddle River, NJ; **Schwan's Food Service, Inc.** - Marshall, MN; **Skywalk Bakery** - Alleyton, TX; **Sycamore Sales, Inc., d.b.a. Preferred Packaging Sales & Service** - Peachtree Corners, GA; **Sysco Central Texas, Inc.** – New Braunfels, TX; **Tabatchnick Fine Foods, Inc.** – Somerset, NJ; **Tasty Brands, LLC** - Syosset, NY; **The Roast House** - Brownsville, TX; **Trident Beverage, Inc.** - Houston, TX; **Trident Seafoods** – Seattle, WA; **Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales and Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., and AdvancePierre Foods, Inc. hereinafter collectively, Tyson** – Springdale, AR; **Unipak Corp** - Brooklyn, NY; **UNO Foods Inc.** - Brockton, MA; **Vesar Foods, LLC dba D'gusto Foods.** – Brookshire, TX

Seconded by: _____

Vote: _____