

Proposal 091022 for Miscellaneous Data Drops

December 8, 2009

SUMMARY:

This item requests approval of RFP 091022 for the installation of computer drops on an as-needed basis for the contract term.

BOARD GOAL:

III. Climate...b. promote and nourish a safe learning and working environment which is supportive, cooperative, and ensures open communication.

PREVIOUS BOARD ACTION:

The previous contract was awarded to Precision Cabling on December 9, 2008 for \$115.00 per drop.

BACKGROUND INFORMATION:

Drops will be added district wide on an as-needed basis for a term of one year from governing body approval with the option, upon governing body approval, to extend the contract for one additional period of one year.

SIGNIFICANT ISSUES:

Proposals were received from a total of 12 vendors. Able Communications \$140 per drop, Communications Plus \$185 per drop, D'Tel Communications \$94 per drop, Data Tex Services \$185 per drop, Enterprise Security Solutions of Texas \$112 per drop, Fisk Electric \$154 per drop, H&M Networks \$160 per drop, Netversant Solutions \$198 per drop, Precision Cabling \$115 per drop, Ram Comm \$124.50 per drop, Superior Fiber & Data Services \$185 per drop and TFE \$124 per drop. Refer to tabulation and ranking.

A committee including Michael Bernstein, Director of Networking Services, Chad Ingram, Network Services Manager, Kathy Arrington, Purchasing Agent and Alyce Hamman, Purchasing Buyer, ranked each proposal. D'Tel Communications was given the highest ranking.

FISCAL IMPLICATIONS:

Costs will be borne by the appropriate general fund budget.

BENEFIT OF ACTION:

Passage will allow for the addition of data drops when needed.

PROCEDURAL AND REPORTING IMPLICATIONS:

None

ALTERNATIVES:

The alternative would be to hire one or more in-house data drop installers.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the proposal submitted by D'Tel Communications in the amount of \$94.00 per drop be accepted for a period of one year with the option, upon governing body approval, to extend the proposal for one additional period of one year.

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Executive Director of Administrative Services
Michael Bernstein, Director of Networking Services
Chad Ingram, Network Services Manager
Kathy Arrington, Purchasing Agent
Alyce Hamman, Purchasing Buyer

ATTACHMENT:

Proposal Tabulation and Ranking

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____