

Ector County Independent School District

Action Page

TO: Board of Trustees

FROM: David Harwell, Chief Financial Officer

SUBJECT: REQUEST FOR APPROVAL OF PURCHASES OVER \$50,000

DATE: April 16, 2019

As required by Board Policy CH(Local), attached is a list of contracts as awarded by purchase orders. (If no purchase over \$50,000 is attached, this agenda item is retained should a purchase item occur between the agenda posting deadline and the Board meeting). Four purchase items meet this requirement this month.

1) **Gallagher – Property Insurance Consultant**

Service's 4,500-plus school districts including 40% of the largest 100 school districts nationwide. Focus' on public sector clients and has widespread available expertise nationwide with 325 people located in 42 branch offices, including Amarillo, Lubbock and Midland.

The focus is on the client and they strive to meet and exceed expectations developed in conjunction with Ector County ISD. The goal is to bring the best team members possible to service our account, based on our needs.

Gallagher brings an innovative approach, constantly looking for ways to improve coverage terms and introduce any applicable risk management strategies.

Gallagher will consult with ECISD in the selection of the most cost effective property insurance for the district.

2) **Door Bearcade**

Request for approval for the purchase of 1500 Bearcade door lock systems for classroom doors, purchased through Federal Title IV funding. The safety and security of our students and staff is our single greatest responsibility. The search for a system to compliment the Districts lockdown procedures was extensive and many different door security systems were researched.

The Lockdown Bearacade is a system that can be rapidly deployed by students and staff in the event of a dangerous incident on campus. The system will not only fortify classroom doors but it serves as an indicator for first responders that the classroom is secure and they can proceed with searching for the threat.

The Bearacade was selected due to its simple and quick activation. The system can be put in place in seconds by all age groups. There is no permanent hardware that has to be mounted to the door or floor. The Bearacade is the only door locking system we found that can be removed by responders and not cause any damage to the door or wall.

The Bearacade system provides another layer of security for our students and staff.

The system is the most cost effective and easily installed security device on the market.

All area first responders will be trained on the new system before the devices are installed.

3) Texas Kids First Legend Insurance

Texas Kids First Legend insurance agency in Texas is the largest producer of student accident insurance in the state of Texas. They have been doing this since 2007 and insure some of the largest school districts including San Antonio, Houston, Lubbock, Katy, and Midland. There are 2 policies, one is the student accident insurance which is \$119,125 per year. The other is the catastrophic insurance which is \$7,456 per year. The insurance is for grades 7-12 for extracurricular activities. The catastrophic limit of coverage is \$10 million maximum per injury and \$25,000 deductible per injury. The athletic insurance has a \$30,000 maximum per injury.

This is a difference of \$1,552 less for the student accident insurance and \$2,117 less for the catastrophic insurance.

4) E-Rate Category 2 Network Equipment

In order to accommodate adequate wireless connectivity at ECISD facilities, there is a need for additional access points and network cabling. The district is targeting LGI areas (large group instruction). An RFP was issued for installation services and equipment. The intent of the RFP was to procure the necessary WLAN access points and cable drops to provide additional wireless coverage at Ector County ISD campuses and to leverage E-Rate funding. The Category 2 E-Rate Eligible Products & Services RFP was advertised on the District's website and the E-Rate portal (EPC) which provided national coverage. True North Consulting sent the RFP link to Netsync Network Solutions, CDW-G, Abacus Solutions, and Southwest Networks.

On Thursday March 21, 2019, the District received three (3) proposals that were accepted as qualified proposals that acknowledged all and met the bond and insurance requirements. Proposals were received from Netsync Network Solutions, Desert Communications, and Intech Southwest Services. True North Consulting Group

recommended that ECISD enter into an agreement with Netsync Network Solutions. Project will not be initiated until notice or grant award from ERate. The majority of the costs \$1,081,912.00 will be funded through ERate. The remaining costs \$270,478.00 will be covered with local funds.

- Total RFP Award \$1,352,390.00

Administrative Recommendation:

Approval of Purchases over \$50,000