



June 29, 2022

Chris Fenske, Superintendent
Independent School District #2167
875 Barstad Road N.
PO Box 107
Cottonwood, MN 56229

Re: Milk Bid 2022-2023 School Year

Dear Chris Fenske, Superintendent:

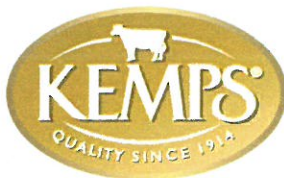
Below are the prices for the 2022-2023 school year. The Grade A products meet all local, State and Federal requirements for the hot lunch program. Please note Escalator pricing (see attached Escalator Clause).

<u>Product</u>	<u>Pkg Size</u>	<u>July 2022 Escalating</u>
Skim	Half Pint	\$0.340
Chocolate Skim	Half Pint	\$0.353
1%	Half Pint	\$0.354
Strawberry Skim	Half Pint	NA
Lactaid	Half Pint	\$0.793
1% Milk	Gallon	\$3.972
2% Milk	Gallon	\$4.319
Lactaid	Half Gallon	\$3.520
Buttermilk	Half Gallon	\$3.096
Fruit Punch Juice	4 oz	NA
Apple Juice	4 oz	\$0.310
Orange Juice	16 oz	\$1.228
Orange Juice	6 oz	\$0.372
Sour Cream	5 lb	\$10.556
Yogurt	5 lb	\$7.049
Yogurt	6 oz	NA

Our payment terms: Payment due by the 15th of every month. Milk will be delivered twice a week. If you have any questions, please do not hesitate to contact me.

Sincerely,

Dick Jensen
Kemps LLC – Regional Manager
651-379-6578



<p>MINNESOTA July 2022 ESCALATOR CLAUSE</p>
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It is hereby understood that the prices quoted are based on the USDA Class I prices listed below under the terms of the Federal Milk Market Order #30.

Class I Skim	14.64 CWT.
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Class I Butterfat	3.3543 LB.
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ESCALATOR CLAUSE

If the Class I Skim price per hundredweight is increased or decreased, for each \$0.10 per hundredweight increase or decrease, the quotation on:

Half-pint fluid milk will decrease or increase	\$.00054 per ½ pint
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If the Class I Butterfat price per pound is increased or decreased, for each \$ 0.01 increase or decrease, the quotation on a half-pint will follow this formula:

Whole Milk	\$ 0.00017750 per 1/2 pint
2% Milk	\$ 0.00010750 per 1/2 pint
1% Milk	\$ 0.00005375 per 1/2 pint
Skim Milk	\$ 0.00001000 per 1/2 pint



Subject: Over, Short & Damage (OS&D), Billing/Pricing, Credit/Debit Memo Policy

Attn: Kemps Dairy Buyers

Please communicate to Kemps Customer Satisfaction department: CustomerSatisfaction@Kemps.com

Please include the invoice and/or purchase order number, delivery date, and reason for the claim.

OS & D claims: Please submit a claim within 1 business day of delivery. Please note that an OS&D claim is preferred over a deduction. If an OS&D claim is submitted, the invoice will be adjusted and there is no need to deduct.

- Shortages/Overages
- Damages (manufacturing defects, Kemps shipping damages)
- Short Code (received with less than 10-days code)
- Verification of the loss must include an exceptions document, completed at the time of receipt at your warehouse. (Discrepancies noted on the delivery ticket, pictures and/or an OS&D form are all acceptable forms of an exceptions document.)
- If a claim is not received within 1 business day of product receipt, the claim will not be honored.

Invoicing discrepancies: Please notify within 1 business day of invoice receipt.

- Billing/pricing discrepancies

Customer Satisfaction is responsible for researching all concerns and responding to the customer within 4 business days.

Thank you for your continued partnership and willingness to work with us on this process.

Kemps Customer Satisfaction Department

PH: 651.379.6542

FX: 855.685.6281

Email: CustomerSatisfaction@Kemps.com

Hours: 7:30AM to 3:00PM (Monday thru Friday)



KEMPS GENERAL INFORMATION

- **Address** Kemps, LLC
1270 Energy Lane
St. Paul, MN 55108
- **Key Bid Contact** Dick Jensen
1.800.322.9566 ext. 6578
Dick.jensen@kemps.com
- **Payment Terms** Payment due by the 15th day of
The month after invoice date.
- **Return Milk Policy** It is important that you be conscientious in
ordering, especially, when school is not going
to be in session.

Please be advised that all product returned to Kemps cannot legally be resold because of Food Safety issues. All returned product must be disposed of. This is extremely wasteful and expensive.

No credit will be issued except for product
damaged on delivery.

- **Renewed Bids** At the outset of each year a bid is renewed
Kemps reserves the right to make a Annual
Cost of Doing Business price adjustment to
cover increases in operating costs (fuel, labor
and benefits, packaging, and resin, etc.) This
would be done in consultation with the school.



SCHOOL INFORMATION

If **KEMPS** is chosen to provide dairy products for your school for the upcoming school year, we would like to obtain the following information to allow us to provide you with quality service.

1. First day of school _____
2. Contacts
 - Billing Contact Name _____ Tel. _____
 - Kitchen Contact Name _____ Tel. _____
 - Building Keys Name _____ Tel. _____
4. Email Address _____
5. Billing options We can mail, fax, or email invoices.
 - Mail _____
 - Email _____
6. Who is your Foodservice Provider? _____

OTHER BIDDER'S INFORMATION

When notifying us of the awarding of bids please indicate on this sheet any competitive bids for the following items and return this sheet with the bid notification.

BIDDER	_____	_____	_____
	Half-pint	Half-pint	Half-pint
1% Milk	_____	_____	_____
Skim Milk	_____	_____	_____
Chocolate Skim	_____	_____	_____
Chocolate 1%	_____	_____	_____



Warehouse 200



KEMPS PLASTIC 16 OUNCE

22825 Whole
22827 2%
22829 Skim
22831 Chocolate 1%
22011 Chocolate 2%



(20 to a case)

DAIRY STAR LACTOSE FREE SKIM 8 OUNCE



26908
(24 apot pack)

KEMPS PLASTIC HALF-PINTS

26354 1% Lowfat
26362 1% Chocolate Lowfat
(24 to a case)



(24 to a case)

KEMPS YOGURT 5 Lb Tubs

40113 Vanilla
40115 Strawberry
40114 Blueberry
(4 5# tubs per case)



KEMPS 5LB COTTAGE CHEESE

37329 Kemps 2% 5LB
(4 5# tubs per case)



KEMPS COTTAGE CHEESE 5.64 OUNCE

35767 Plain 1%
35768 Plain 4%
35782 Pineapple
35783 Peach
(12 Per Case - Spot Pack)



ORANGE JUICE



6 ounce **28711** (48 bx)



Orange Juice **23222**
(12 per case)