

***Technology Proposals – Copier Lease, Internal Equipment Lease, and Title VI Grant  
11/16/2016***

***Copier Lease:***

Attached is the proposal from TAP and a tri-column spreadsheet. The spreadsheet shows the current copiers listed by building on the left. The center column shows the proposed additional copiers. The right column shows the existing and new copier equipment that we would have with this lease.

The previous lease was \$1,224.62 for 3 years. The new lease is \$1,396.32 for 3 years.

This lease includes the following changes:

- Adds B&W copier to industrial arts side of Jr. High
- Adds B&W copier to top floor of Lincoln
- Adds B&W copier to bottom floor of Washington
- Replaces main copier with newest model at the High School
- Adds a color multi-function copier to all 4 school offices.

***Internal Equipment Lease:***

This proposal is for equipment at Washington School. The quote includes 105 touch screen chromebooks with management licenses, 2 chromebook carts, and 25 wireless access points.

The cost of touch screen chromebooks has decreased such that these devices are a viable alternative to ipads. This additional hardware should also improve our access to standardized testing at the Washington building in addition to gaining more devices than we could have otherwise gained by purchasing ipads.

This equipment was quoted and includes a lease proposal for 3 annual payments of \$11,000 dollars for a total of \$33,000. The lease includes a 1 dollar buy-out.

***Title VI Grant:***

This round of Title VI money is for equipment that will be used at Lincoln School. This grant proposal includes 20 wireless access points, 5 ipads, and 24 non-touch chromebooks with management licenses. This will be a one-time purchase of equipment contingent on Title VI funding approval. The total amount quoted is \$9,150.80.

**Pana C.U.S.D. # 8**

District copier summary and new three year lease proposal  
November 2016

Existing Copiers	Existing Lease Status	Monthly cost	New Proposed Copiers	Monthly cost	Final copier plan	Monthly cost
<b>Washington</b>			<b>Washington</b>			
MP 6001SP - top floor	In Lease	\$67.94			MP 6001SP - top floor	\$67.94
MP 6001SP - main office	In Lease	\$67.94			MP 6001SP - main office	\$67.94
			MP C406SPF - main office - color	\$87.02	MP C406SPF - main office - color	\$87.02
			MP 6001SP - bottom floor	\$96.69	MP 6001SP - bottom floor	\$96.69
<b>Lincoln</b>			<b>Lincoln</b>			
MP 6001SP - teachers' lounge	In Lease	\$67.94			MP 6001SP - teachers' lounge	\$67.94
MP 6001SP - main office	In Lease	\$67.94			MP 6001SP - main office	\$67.94
			MP C406SPF - main office - color	\$87.02	MP C406SPF - main office - color	\$87.02
			MP 6001SP - top floor	\$96.69	MP 6001SP - top floor	\$96.69
<b>Jr. High</b>			<b>Jr. High**</b>			
MP 7502 - teachers' lounge	Off Lease	\$0.00			MP 7502 - teachers' lounge	\$0.00
MP 4002 - library	Off Lease	\$0.00			MP 4002 - library	\$0.00
MP 301 - main office B&W*	Off Lease	\$0.00			MP 301 - moved to PHS Library January 2017	\$0.00
			MP C406SPF - main office - color	\$87.02	MP C406SPF - main office - color	\$87.02
			MP 6001SP - west wing (network print pilot)	\$96.69	MP 6001 - west wing (network print pilot)	\$96.69
<b>High School</b>			<b>High School</b>			
Pro 907EX - workroom	Off Lease	\$0.00			Pro 8200s - replacement for workroom	\$758.17
MP 8001 - AES room	Off Lease	\$0.00			MP 8001 - AES room	\$0.00
			MP C406SPF - main office - color	\$87.02	MP C406SPF - main office - color	\$87.02
<b>Unit Office</b>			<b>Unit Office</b>			
MP 4002 - b&w	Off Lease	\$0.00			MP 4002 - b&w	\$0.00
MP C3003 - color	In Lease	\$134.52			MP C3003 - color	\$134.52
					no additional proposed copiers	
			<b>Monthly cost</b>	<b>\$1,309.30</b>	<b>Monthly cost</b>	<b>\$1,802.60</b>
			<b>3 year cost</b>	<b>\$47,134.80</b>		

<b>Summary Information:</b>	
<b>Expired Lease</b>	<b>\$1,224.62 per month</b> <b>\$44,086.32 36 months</b>
<b>Existing Lease (began July 2015)</b>	<b>\$407.24 per month</b> <b>lease expires July 2, 2020 \$24,434.00 60 months</b>
<b>New Proposed Lease</b>	<b>\$1,396.32 per month</b> <b>Estimated begin date 1/1/17 \$50,267.52 36 months</b> <b>Est. lease expiration 1/1/20</b>



Lenovo Financial Services  
10201 Centurion Parkway Ste. 100  
Jacksonville, FL 32256

November 14, 2016

Pana CUSD #8  
Proposal based on TwoTrees  
Quote for 105 Chromebooks

1st Payment Due 30 Days After Lease Commences

**Annual Proposal Summary:**  
**End of Term Option: Fair Market Value\***

<u>Term</u>	<u>Annual Payment</u>
3 years	\$11,000.00

**TOTAL Purchase Price:        \$33,021.00**

- \* This lease protects your cash reserves and helps you manage your cash flow. No advance payment required
- \* Your end of lease options are: 1) Purchase the equipment for its then Fair Market Value, or 2) Continue to lease the equipment for your regular monthly payment, or 3) Renew the lease for a specified time, or 4) Return the equipment to the Lessor.

\*Terms: I) Quotes effective 10/1/16 through 12/31/16 II) Qualifying applications must fund by 1/1/2017 III) Quotes good for new technology equipment only IV) quotes do not include any applicable Sales Tax, which will be billed in addition to the monthly payment V) All quotes and transactions are subject to Lenovo Financial Services credit and documentation requirements, review and approval VI) Rates subject to change by Lenovo Financial Services without notice

Some other benefits of taking advantage of the monthly payment plan include:

- Preserve Cash and Credit Lines:** Financing is a prudent way to conserve capital while acquiring the benefits of new equipment.
- Hedge Against Inflation:** Payments are fixed and "locked-in" for the term of the contract.
- Easier Budget Forecasting:** Fixed monthly payments allow you to accurately forecast budgets now and in the future.
- Technology Obsolescence:** Allows you to add or upgrade current equipment with new technology before the end of the term.
- Finance the Entire Solution:** LFS can finance hardware, software, office furniture, services, installation, training etc. Including
  - \*100% major manufacturers software, maintenance and/or volume licensing.
  - \*Office Technology: Phone Systems, Computers, Servers, Networking, IPT etc.

I am pleased to submit this proposal for your review. Should you have any questions or if there is anything that I can do to be of assistance, please do not hesitate to give me a call. I am confident that the Lenovo Financial Services payment program will meet your financing needs and exceed your expectations. I look forward to working with you soon.

**Thank You,**

David Carson  
215.256.1821

Title VI Grant request

Quantity	Description	Unit Price	Total Price
5	Ipad Air 2's	\$379	\$1,895
4	Ubiquiti Wifi Point (5-Pack)	\$649.95	\$2,599.80
24	HP Chromebook 11 G4	\$169.00	\$4,056.00
24	Google Chrome Management License	\$25.00	\$600.00
		Total	\$4,656.00

Washington Lease

Quantity	Description	Unit Price	Total Price
105	HP Chromebook 11 G5	\$235.00	\$24,675
105	Google Chrome Management License	\$25	\$2,625
2	Anywhere Cart	\$1,198.00	\$2,396
5	Ubiquiti Wifi Point (5-Pack)	\$665.00	\$3,325.00
		Total	\$33,021

Copier Lease

Quantity	Description	Lease Price	Total Price
3	MP6001SP	\$3,480.84	\$10,442.52
4	MP C406SPF	\$3,132.72	\$12,530.88
1	Pro 8200s	\$27,294.12	\$27,294.12
		Total	\$50,267.52