



Geneva Community Unit School District 304

Dr. Andrew Barrett, Assistant Superintendent

Office of Learning & Teaching

227 North Fourth Street, Geneva, IL 60134

Phone: (630) 463-3040 Fax: (630) 463-3009

abarrett@geneva304.org

TO: Dr. Kent Mutchler
Board of Education

FROM: Dr. Andrew Barrett

RE: BOE Recommendation – Elementary Fountas & Pinnell Guided and Interactive Reading

DATE: September 13, 2021

Learning & Teaching is recommending approval from Geneva CUSD #304 for Fountas & Pinnell Guided and Interactive Reading materials for all schools at the elementary level totaling \$156,198.60. These updated materials align with our current elementary reading curriculum and will be used to enhance our instructional practices in the area of reading as well as to support learners who may have skill gaps.





Houghton
Mifflin
Harcourt

alamonta

145 Maplewood Avenue Suite 300, Portsmouth, NH 03801

ORDERS/CUSTOMER SERVICE
TEL:800-225-5800 FAX:603-547-9917
P.O.BOX 528
Portsmouth, NH 03801
www.heinemann.com
Pubnet SAN:210-5829 CODE:HEP
Federal ID#:06-1154537 GST:#125-218-917

Z

QUOTE : 5818558

BILL TO: 73651

SHIP TO: 34705

GENEVA COMMUNITY SCH DIST #304
BUSINESS OFFICE
227 N FOURTH ST
GENEVA IL 60134

GENEVA COMMUNITY SCHS DIST 304
227 N FOURTH ST
GENEVA IL 60134

Account Number	PURCHASE ORDER NUMBER	DATE	SPECIAL INSTRUCTIONS				TERMS	PAGE NO.
73651	QUOTE	08-04-2021					Net 30 Days	1
ITEM	ISBN	UNIT LIST	DISC %	NET PRICE	DESCRIPTION	UNITS	NET COST	
E10805	978-0-325-10805-6	8,125.00	20.0	6500.00	FOUNTAS /FPC GUIDED READING GR 1 FULL ***** CONTAINS *****	1	6,500.00	
E09694	978-0-325-09694-0				FPC GR GRADE 1 BOX 1	1		
E09695	978-0-325-09695-7				FPC GR GRADE 1 BOX 2	1		
E09696	978-0-325-09696-4				FPC GR GRADE 1 BOX 3	1		
E09697	978-0-325-09697-1				FPC GR GRADE 1 BOX 4	1		
E09698	978-0-325-09698-8				FPC GR GRADE 1 BOX 5	1		
E09699	978-0-325-09699-5				FPC GR GRADE 1 BOX 6	1		
E09700	978-0-325-09700-8				FPC GR GRADE 1 BOX 7	1		
E10741	978-0-325-10741-7				FPC GR GRADE 1 BOX 1 P2	1		
E10742	978-0-325-10742-4				FPC GR GRADE 1 BOX 2 P2	1		
E10743	978-0-325-10743-1				FPC GR GRADE 1 BOX 3 P2	1		
E10744	978-0-325-10744-8				FPC GR GRADE 1 BOX 4 P2	1		
E10745	978-0-325-10745-5				FPC GR GRADE 1 BOX 5 P2	1		
E10746	978-0-325-10746-2				FPC GR GRADE 1 BOX 6 P2	1		
E10747	978-0-325-10747-9				FPC GR GRADE 1 BOX 7 P2	1		
E10802	978-0-325-10802-5				FPC GR GRADE 1 FULL TEACH BOX *****	1		
E10806	978-0-325-10806-3	8,125.00	20.0	6500.00	FOUNTAS /FPC GUIDED READING GR 2 FULL ***** CONTAINS *****	3	19,500.00	
E09701	978-0-325-09701-5				FPC GR GRADE 2 BOX 1	3		
E09702	978-0-325-09702-2				FPC GR GRADE 2 BOX 2	3		
E09703	978-0-325-09703-9				FPC GR GRADE 2 BOX 3	3		
E09704	978-0-325-09704-6				FPC GR GRADE 2 BOX 4	3		
E09705	978-0-325-09705-3				FPC GR GRADE 2 BOX 5	3		
E09706	978-0-325-09706-0				FPC GR GRADE 2 BOX 6	3		
E09707	978-0-325-09707-7				FPC GR GRADE 2 BOX 7	3		
E10749	978-0-325-10749-3				FPC GR GRADE 2 BOX 1 P2	3		
E10750	978-0-325-10750-9				FPC GR GRADE 2 BOX 2 P2	3		



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73651	QUOTE	08-04-2021					Net 30 Days	2
ITEM	ISBN	UNIT LIST	DISC %	NET PRICE	DESCRIPTION	UNITS	NET COST	
E10751	978-0-325-10751-6				FPC GR GRADE 2 BOX 3 P2	3		
E10752	978-0-325-10752-3				FPC GR GRADE 2 BOX 4 P2	3		
E10753	978-0-325-10753-0				FPC GR GRADE 2 BOX 5 P2	3		
E10754	978-0-325-10754-7				FPC GR GRADE 2 BOX 6 P2	3		
E10755	978-0-325-10755-4				FPC GR GRADE 2 BOX 7 P2	3		
E10803	978-0-325-10803-2				FPC GR GRADE 2 FULL TEACH BOX	3		

E10804	978-0-325-10804-9	8,125.00	20.0	6500.00	FOUNTAS /FPC GUIDED READING GR K FULL	2	13,000.00	
***** CONTAINS *****								
E09708	978-0-325-09708-4				FPC GR GRADE K BOX 1	2		
E09709	978-0-325-09709-1				FPC GR GRADE K BOX 2	2		
E09710	978-0-325-09710-7				FPC GR GRADE K BOX 3	2		
E09711	978-0-325-09711-4				FPC GR GRADE K BOX 4	2		
E09712	978-0-325-09712-1				FPC GR GRADE K BOX 5	2		
E09713	978-0-325-09713-8				FPC GR GRADE K BOX 6	2		
E09714	978-0-325-09714-5				FPC GR GRADE K BOX 7	2		
E10733	978-0-325-10733-2				FPC GR GRADE K BOX 1 P2	2		
E10734	978-0-325-10734-9				FPC GR GRADE K BOX 2 P2	2		
E10735	978-0-325-10735-6				FPC GR GRADE K BOX 3 P2	2		
E10736	978-0-325-10736-3				FPC GR GRADE K BOX 4 P2	2		
E10737	978-0-325-10737-0				FPC GR GRADE K BOX 5 P2	2		
E10738	978-0-325-10738-7				FPC GR GRADE K BOX 6 P2	2		
E10739	978-0-325-10739-4				FPC GR GRADE K BOX 7 P2	2		
E10801	978-0-325-10801-8				FPC GR GRADE K FULL TEACH BOX	2		

E10809	978-0-325-10809-4	4,375.00	20.0	3500.00	FOUNTAS /FPC GUIDED READING GRADE 1 P2	2	7,000.00	
***** CONTAINS *****								
E10741	978-0-325-10741-7				FPC GR GRADE 1 BOX 1 P2	2		
E10742	978-0-325-10742-4				FPC GR GRADE 1 BOX 2 P2	2		



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Account Number	PURCHASE ORDER NUMBER	DATE	SPECIAL INSTRUCTIONS				TERMS	PAGE NO.
73651	QUOTE	08-04-2021					Net 30 Days	3
ITEM	ISBN	UNIT LIST	DISC %	NET PRICE	DESCRIPTION	UNITS	NET COST	
E10743	978-0-325-10743-1				FPC GR GRADE 1 BOX 3 P2	2		
E10744	978-0-325-10744-8				FPC GR GRADE 1 BOX 4 P2	2		
E10745	978-0-325-10745-5				FPC GR GRADE 1 BOX 5 P2	2		
E10746	978-0-325-10746-2				FPC GR GRADE 1 BOX 6 P2	2		
E10747	978-0-325-10747-9				FPC GR GRADE 1 BOX 7 P2	2		
E10748	978-0-325-10748-6				FPC GR GRADE 1 TEACHER BOX P2	2		

E10811	978-0-325-10811-7	8,125.00	20.0	6500.00	FOUNTAS /FPC GUIDED READING GRADE 3	2	13,000.00	
***** CONTAINS *****								
E10757	978-0-325-10757-8				FPC GR GRADE 3 BOX 1	2		
E10758	978-0-325-10758-5				FPC GR GRADE 3 BOX 2	2		
E10759	978-0-325-10759-2				FPC GR GRADE 3 BOX 3	2		
E10760	978-0-325-10760-8				FPC GR GRADE 3 BOX 4	2		
E10761	978-0-325-10761-5				FPC GR GRADE 3 BOX 5	2		
E10762	978-0-325-10762-2				FPC GR GRADE 3 BOX 6	2		
E10763	978-0-325-10763-9				FPC GR GRADE 3 BOX 7	2		
E10764	978-0-325-10764-6				FPC GR GRADE 3 BOX 8	2		
E10765	978-0-325-10765-3				FPC GR GRADE 3 BOX 9	2		
E10766	978-0-325-10766-0				FPC GR GRADE 3 BOX 10	2		
E10767	978-0-325-10767-7				FPC GR GRADE 3 BOX 11	2		
E10768	978-0-325-10768-4				FPC GR GRADE 3 BOX 12	2		
E10769	978-0-325-10769-1				FPC GR GRADE 3 BOX 13	2		
E10770	978-0-325-10770-7				FPC GR GRADE 3 TEACHER BOX	2		

E11210	978-0-325-11210-7	7,312.50	20.0	5850.00	FOUNTAS /FPC GUIDED READING GRADE 4	3	17,550.00	
***** CONTAINS *****								
E11109	978-0-325-11109-4				FPC GR GRADE 4 BOX 1	3		
E11110	978-0-325-11110-0				FPC GR GRADE 4 BOX 2	3		
E11111	978-0-325-11111-7				FPC GR GRADE 4 BOX 3	3		



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73651		QUOTE		08-04-2021				Net 30 Days		4
ITEM	ISBN	UNIT LIST	DISC %	NET PRICE	DESCRIPTION			UNITS	NET COST	
E11112	978-0-325-11112-4				FPC GR GRADE 4 BOX 4			3		
E11113	978-0-325-11113-1				FPC GR GRADE 4 BOX 5			3		
E11114	978-0-325-11114-8				FPC GR GRADE 4 BOX 6			3		
E11115	978-0-325-11115-5				FPC GR GRADE 4 BOX 7			3		
E11116	978-0-325-11116-2				FPC GR GRADE 4 BOX 8			3		
E11117	978-0-325-11117-9				FPC GR GRADE 4 BOX 9			3		
E11118	978-0-325-11118-6				FPC GR GRADE 4 BOX 10			3		
E11119	978-0-325-11119-3				FPC GR GRADE 4 BOX 11			3		
E11120	978-0-325-11120-9				FPC GR GRADE 4 BOX 12			3		
E11121	978-0-325-11121-6				FPC GR GRADE 4 TEACHER BOX			3		

E11211	978-0-325-11211-4	6,918.75	20.0	5535.00	FOUNTAS /FPC GUIDED READING GRADE 5			6	33,210.00	
***** CONTAINS *****										
E11134	978-0-325-11134-6				FPC GR GRADE 5 BOX 1			6		
E11135	978-0-325-11135-3				FPC GR GRADE 5 BOX 2			6		
E11136	978-0-325-11136-0				FPC GR GRADE 5 BOX 3			6		
E11137	978-0-325-11137-7				FPC GR GRADE 5 BOX 4			6		
E11138	978-0-325-11138-4				FPC GR GRADE 5 BOX 5			6		
E11139	978-0-325-11139-1				FPC GR GRADE 5 BOX 6			6		
E11140	978-0-325-11140-7				FPC GR GRADE 5 BOX 7			6		
E11141	978-0-325-11141-4				FPC GR GRADE 5 BOX 8			6		
E11142	978-0-325-11142-1				FPC GR GRADE 5 BOX 9			6		
E11143	978-0-325-11143-8				FPC GR GRADE 5 BOX 10			6		
E11144	978-0-325-11144-5				FPC GR GRADE 5 BOX 11			6		
E11145	978-0-325-11145-2				FPC GR GRADE 5 BOX 12			6		
E11146	978-0-325-11146-9				FPC GR GRADE 5 TEACHER BOX			6		

E10808	978-0-325-10808-7	4,375.00	20.0	3500.00	FOUNTAS /FPC GUIDED READING GRADE K P2			2	7,000.00	
***** CONTAINS *****										



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73651	QUOTE		08-04-2021				Net 30 Days	5
ITEM	ISBN	UNIT LIST	DISC %	NET PRICE	DESCRIPTION	UNITS	NET COST	
E10733	978-0-325-10733-2				FPC GR GRADE K BOX 1 P2	2		
E10734	978-0-325-10734-9				FPC GR GRADE K BOX 2 P2	2		
E10735	978-0-325-10735-6				FPC GR GRADE K BOX 3 P2	2		
E10736	978-0-325-10736-3				FPC GR GRADE K BOX 4 P2	2		
E10737	978-0-325-10737-0				FPC GR GRADE K BOX 5 P2	2		
E10738	978-0-325-10738-7				FPC GR GRADE K BOX 6 P2	2		
E10739	978-0-325-10739-4				FPC GR GRADE K BOX 7 P2	2		
E10740	978-0-325-10740-0				FPC GR GRADE K TEACHER BOX P2	2		

E09830	978-0-325-09830-2	1,350.00	20.0	1080.00	FOUNTAS /FPC INTERACTIVE R-A GRADE 1	3	3,240.00	
***** CONTAINS *****								
E09789	978-0-325-09789-3				FPC IRA GRADE 1 BOX 1	3		
E09790	978-0-325-09790-9				FPC IRA GRADE 1 BOX 2	3		
E09791	978-0-325-09791-6				FPC IRA GRADE 1 TEACHER BOX	3		

E09831	978-0-325-09831-9	1,350.00	20.0	1080.00	FOUNTAS /FPC INTERACTIVE R-A GRADE 2	3	3,240.00	
***** CONTAINS *****								
E09792	978-0-325-09792-3				FPC IRA GRADE 2 BOX 1	3		
E09793	978-0-325-09793-0				FPC IRA GRADE 2 BOX 2	3		
E09794	978-0-325-09794-7				FPC IRA GRADE 2 TEACHER BOX	3		

E10813	978-0-325-10813-1	1,425.00	20.0	1140.00	FOUNTAS /FPC INTERACTIVE R-A GRADE 3	3	3,420.00	
***** CONTAINS *****								
E10774	978-0-325-10774-5				FPC IRA GRADE 3 BOX 1	3		
E10775	978-0-325-10775-2				FPC IRA GRADE 3 BOX 2	3		
E10776	978-0-325-10776-9				FPC IRA GRADE 3 TEACHER BOX	3		

E11213	978-0-325-11213-8	1,875.00	20.0	1500.00	FOUNTAS /FPC INTERACTIVE R-A GRADE 4	4	6,000.00	
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73651	QUOTE	08-04-2021					Net 30 Days	6
ITEM	ISBN	UNIT LIST	DISC %	NET PRICE	DESCRIPTION	UNITS	NET COST	
E11122	978-0-325-11122-3				FPC IRA GRADE 4 BOX 1	4		
E11123	978-0-325-11123-0				FPC IRA GRADE 4 BOX 2	4		
E11124	978-0-325-11124-7				FPC IRA GRADE 4 BOX 3	4		
E11125	978-0-325-11125-4				FPC IRA GRADE 4 TEACHER BOX	4		

E11214	978-0-325-11214-5	1,875.00	20.0	1500.00	FOUNTAS /FPC INTERACTIVE R-A GRADE 5	6	9,000.00	
***** CONTAINS *****								
E11147	978-0-325-11147-6				FPC IRA GRADE 5 BOX 1	6		
E11148	978-0-325-11148-3				FPC IRA GRADE 5 BOX 2	6		
E11149	978-0-325-11149-0				FPC IRA GRADE 5 BOX 3	6		
E11150	978-0-325-11150-6				FPC IRA GRADE 5 TEACHER BOX	6		

E09829	978-0-325-09829-6	1,350.00	20.0	1080.00	FOUNTAS /FPC INTERACTIVE R-A GRADE K	4	4,320.00	
***** CONTAINS *****								
E09786	978-0-325-09786-2				FPC IRA GRADE K BOX 1	4		
E09787	978-0-325-09787-9				FPC IRA GRADE K BOX 2	4		
E09788	978-0-325-09788-6				FPC IRA GRADE K TEACHER BOX	4		

***** BACKORDERS AND MISC *****								

QUOTATION PRICES VALID FOR 30 DAYS								

MERCHANDISE : 145,980.00

SHIPPING : 10,218.60

Reference	Total Units	Shipping Weight	Shipping Method
5818558	44	6,877.74	GROUND COMMERCIAL

QUOTATION AMOUNT 156,198.60
 PAYABLE IN U.S. FUNDS:

RETURNS PREPAID TO HEINEMANN C/O HOUGHTON MIFFLIN HARCOURT
 465 SOUTH LINCOLN DRIVE TROY,MO 63379

REMIT COPY AND PAYMENT TO:HEINEMANN
 15963 COLLECTIONS CENTER DRIVE,CHICAGO IL 60693

PLEASE REFER TO INVOICE/CREDIT
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