

Denton Independent School District

E-Rate Consulting Services

August 11, 2020

SUMMARY:

This item requests approval of the proposal between Denton ISD and E-Rate Central for E-Rate consulting services in the amount of \$162,000.00 for the period of July 1, 2020 through June 30, 2026.

BOARD GOAL:

Growth & Management – Demonstrate effective and efficient management of district resources

PREVIOUS BOARD ACTION:

None

BACKGROUND INFORMATION:

Denton ISD has had a long relationship with Allen McDaniel E-Rate Services. As Denton ISD has grown into a large school district the complexities of calculating E-Rate discounts are greater. The E-Rate Central team currently manages several large Texas school districts' E-Rate needs with success. E-Rate Central comes highly recommended.

This is a six year (6), fixed rate agreement. Year 1 will be invoiced at a reduced rate of \$14,000.00 and years 2-6 will be invoiced at a rate of \$29,600.00 year for a total cost of \$162,000.

SIGNIFICANT ISSUES:

This proposal gives Denton ISD the opportunity to work with a local E-Rate specialist, who has a history of successful relationships with large school districts. They will prepare all necessary application forms, special requests and appeals if necessary, as well as aide in writing RFP's. These E-Rate consulting services will be purchased from E-Rate Central through a Texas Local Governmental Purchasing Cooperative TEXBUY contract. This purchase is being brought for approval in accordance with the District's CH (local) policy.

FISCAL IMPLICATIONS:

The cost will be borne through the appropriate department budget and/or USAC E-Rate funding.

BENEFIT OF ACTION:

Passage will allow the District to procure local professional E-Rate consulting services.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the proposal between Denton ISD and E-Rate Central for E-Rate consulting services in the amount of \$162,000.00 for the period of July 1, 2020 through June 30, 2026 be approved.

STAFF PERSONS RESPONSIBLE:

Ernie Stripling, Technology Information Officer
Robert Pierce, Information Systems Officer
Dianna Casper, Director of Purchasing

ATTACHMENT:

Denton E-Rate Central Proposal

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____